

MARIETTA JOINT SYSTEM PLANT PROFIT AND LOSS STATEMENT

		Month			Annual	Year to Date		
		Units	Amount	Average	Standard Avg. Unit	Units	Amount	Average
Net Sales								
Joint System	Tons	<u>821</u>	<u>\$ 84,572</u>	<u>\$ 103.01</u>	<u>\$ 107.61</u>	<u>7,631</u>	<u>\$ 794,957</u>	<u>\$ 104.1</u>
Total Net Sales	Tons	<u>821</u>	<u>\$ 84,572</u>	<u>\$ 103.01</u>	<u>\$ 107.61</u>	<u>7,631</u>	<u>\$ 794,957</u>	<u>\$ 104.1</u>
Inter-Plant Sales								
Joint System	Tons	<u>21</u>	<u>\$ 2,275</u>	<u>\$ 108.33</u>	<u>\$ 104.25</u>	<u>268</u>	<u>\$ 29,667</u>	<u>\$ 110.6</u>
Total Inter-Plant Sales	Tons	<u>21</u>	<u>\$ 2,275</u>	<u>\$ 108.33</u>	<u>\$ 104.25</u>	<u>268</u>	<u>\$ 29,667</u>	<u>\$ 110.6</u>
Total Net Sales	Tons	<u>842</u>	<u>\$ 86,847</u>	<u>\$ 103.14</u>	<u>\$ 107.44</u>	<u>7,899</u>	<u>\$ 824,624</u>	<u>\$ 104.3</u>
Cost of Goods Sold								
Joint System	Tons	<u>842</u>	<u>\$ 69,941</u>	<u>\$ 83.07</u>	<u>\$ 84.13</u>	<u>7,899</u>	<u>\$ 611,511</u>	<u>\$ 77.4</u>
Total Cost of Goods Sold	Tons	<u>842</u>	<u>\$ 69,941</u>	<u>\$ 83.07</u>	<u>\$ 84.13</u>	<u>7,899</u>	<u>\$ 611,511</u>	<u>\$ 77.4</u>
Gross Profit								
Joint System	Tons	<u>842</u>	<u>\$ 16,906</u>	<u>\$ 20.07</u>	<u>\$ 23.31</u>	<u>7,899</u>	<u>\$ 213,113</u>	<u>\$ 26.97</u>
Total Gross Profit	Tons	<u>842</u>	<u>\$ 16,906</u>	<u>\$ 20.07</u>	<u>\$ 23.31</u>	<u>7,899</u>	<u>\$ 213,113</u>	<u>\$ 26.97</u>
Administrative Expense	Tons	<u>842</u>	<u>\$ 2,088</u>	<u>\$ 2.47</u>	<u>\$ 1.12</u>	<u>7,899</u>	<u>\$ 25,490</u>	<u>\$ 3.23</u>
General Plant	Tons	<u>842</u>	<u>1,823</u>	<u>2.17</u>	<u>1.04</u>	<u>7,899</u>	<u>30,509</u>	<u>3.86</u>
Fixed Cost	Tons	<u>842</u>	<u>(1,139)</u>	<u>(1.35)</u>	<u>2.22</u>	<u>7,899</u>	<u>14,016</u>	<u>1.77</u>
Operating Income	Tons	<u>842</u>	<u>\$ 14,134</u>	<u>\$ 16.78</u>	<u>\$ 18.93</u>	<u>7,899</u>	<u>\$ 143,098</u>	<u>\$ 18.11</u>
Home Office Administrative	Tons	<u>842</u>	<u>2,942</u>	<u>3.49</u>	<u>2.63</u>	<u>7,899</u>	<u>23,180</u>	<u>2.93</u>
Gypsum Division Sales Cost	Tons	<u>842</u>	<u>1,605</u>	<u>1.91</u>	<u>2.25</u>	<u>7,899</u>	<u>18,033</u>	<u>2.29</u>
Net Profit Before Taxes	Tons	<u>842</u>	<u>\$ 9,587</u>	<u>\$ 11.38</u>	<u>\$ 14.05</u>	<u>7,899</u>	<u>\$ 101,885</u>	<u>\$ 12.89</u>
Annual Standard - Month & YTD	Tons	666	\$ 10,000		\$ 94,000	6,660	\$ 94,000	
Statistics								
Number of Employees - Salaried			3		3		-	
Number of Employees - Hourly			9		9		-	

PLAINTIFF'S EXHIBIT

GP-579

SGP 0002384

1969 INVENTORY TREND STATEMENT

PLANT	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
<u>LOVELL</u>						
Board and Lath	\$ 90,975	\$ 59,200	\$ 85,912	\$ 105,894	\$ 78,385	\$ 107,233
Joint System	14,979	20,407	17,504	17,954	17,028	13,341
Total Finished Goods	\$ 105,954	\$ 79,607	\$ 103,416	\$ 123,848	\$ 95,413	\$ 121,174
Raw Materials	\$ 150,492	\$ 153,423	\$ 133,700	\$ 144,222	\$ 148,717	\$ 118,394
Other	37,934	34,682	34,794	32,368	31,103	28,655
Total	\$ 294,380	\$ 267,712	\$ 271,910	\$ 300,438	\$ 275,233	\$ 268,226
<u>WILMINGTON</u>						
Plaster	\$ 4,514	\$ 4,384	\$ 5,813	\$ 5,312	\$ 3,123	\$ 4,076
Board and Lath	163,882	161,838	158,214	176,725	188,740	195,929
Joint System	15,358	19,682	15,230	14,341	12,109	13,059
Denscal	-	-	-	-	-	-
Densite	4,100	3,708	6,575	4,781	3,358	5,256
Outside Purchases	19,505	22,005	25,129	33,096	45,532	43,317
Total Finished Goods	\$ 207,359	\$ 211,617	\$ 210,961	\$ 234,255	\$ 252,862	\$ 261,637
Raw Materials	\$ 185,164	\$ 185,455	\$ 195,887	\$ 176,492	\$ 173,473	\$ 167,653
Other	250,213	321,687	257,192	296,848	275,379	259,095
Total	\$ 642,736	\$ 718,759	\$ 664,040	\$ 707,595	\$ 701,714	\$ 688,385
<u>BUCHANAN</u>						
Board and Lath	\$ -	\$ -	\$ -	\$ -	\$ 38,544	\$ 86,624
Joint System	-	-	8,762	8,761	9,791	11,162
Outside Purchases	-	-	-	-	-	-
Total Finished Goods	\$ -	\$ -	\$ 8,762	\$ 8,761	\$ 48,335	\$ 97,786
Raw Materials	\$ -	\$ 28,088	\$ 34,701	\$ 63,516	\$ 53,278	\$ 85,791
Other	-	94,460	136,220	253,702	206,678	187,450
Total	-	\$ 122,548	\$ 179,683	\$ 325,979	\$ 308,291	\$ 371,027
<u>CHICAGO</u>						
Joint System	\$ 55,207	\$ 49,043	\$ 67,027	\$ 68,743	\$ 73,880	\$ 69,261
Raw Materials	90,875	73,290	99,751	95,890	73,990	94,944
Other	274	274	-	-	821	501
Total	\$ 146,356	\$ 122,607	\$ 166,778	\$ 164,633	\$ 148,691	\$ 164,706
<u>MARIETTA</u>						
Joint System	\$ 66,885	\$ 67,592	\$ 61,122	\$ 71,359	\$ 73,069	\$ 52,505
Raw Materials	155,505	154,717	137,074	136,421	113,127	97,394
Other	467	1,358	1,061	531	1,273	764
Total	\$ 222,857	\$ 223,667	\$ 199,257	\$ 208,311	\$ 187,469	\$ 150,663
<u>DELAIR</u>						
Raw Materials	\$ 219,076	\$ 216,670	\$ 237,179	\$ 275,063	\$ 258,968	\$ 242,291
Other	154,897	221,313	203,564	245,106	253,048	303,755
Total	\$ 373,973	\$ 437,983	\$ 440,743	\$ 520,169	\$ 512,016	\$ 546,046
<u>PRYOR</u>						
Raw Materials	\$ 231,583	\$ 217,497	\$ 194,570	\$ 240,696	\$ 253,778	\$ 248,801
Other	152,949	154,172	136,587	107,570	119,906	92,761
Total	\$ 384,532	\$ 371,669	\$ 331,157	\$ 348,266	\$ 373,684	\$ 341,562
<u>NOVA SCOTIA</u>						
Total	\$ 428,439	\$ 230,005	\$ 330,340	\$ 312,052	\$ 329,165	\$ 365,211
<u>DIVISION TOTAL</u>						
Plaster	\$ 20,066	\$ 17,769	\$ 22,097	\$ 20,635	\$ 20,322	\$ 19,697
Board and Lath	1,345,807	1,159,067	1,215,532	1,274,792	1,403,441	1,432,727
Joint System	439,418	454,343	428,660	425,144	432,106	385,669
Denscal	983	850	960	276	318	343
Densite	4,162	3,850	6,620	4,820	3,386	5,256
Outside Purchases	53,197	52,657	54,128	60,657	71,217	69,359
Total Finished Goods	\$ 1,863,633	\$ 1,688,536	\$ 1,727,997	\$ 1,786,324	\$ 1,930,790	\$ 1,913,251
Raw Materials	\$ 3,087,424	\$ 3,022,552	\$ 2,875,295	\$ 3,058,157	\$ 3,035,309	\$ 3,010,803
Other	1,919,006	2,011,371	2,065,762	2,216,536	2,181,674	2,260,815
Total	\$ 6,870,063	\$ 6,722,459	\$ 6,669,054	\$ 7,061,017	\$ 7,147,773	\$ 7,184,669

MARIETTA JOINT SYSTEM PLANT
 STATEMENT OF GROSS PROFIT
 JOINT SYSTEM

	Percent Net Sales			Units	Month		Annual Standard	Units	Year to Date	
	Mo.	Std.	YTD		Amount	Average	Avg. Unit		Amount	Average
Net Sales										
Ready Mix	65	30	65	616	\$ 57,439	\$ 93.25	\$ 96.58	5,662	\$ 548,132	\$ 96.80
Bedding Compound	-	4	-	3	307	102.33	118.80	23	2,753	119.69
Jt. Compound	-	12	3	8	974	121.75	111.49	187	22,869	122.29
Triple Duty	4	24	9	28	3,211	114.68	118.80	680	79,352	116.69
Topping Compound	4	16	7	26	3,124	120.15	118.80	462	55,183	119.49
Other Pkgd. Goods	17	5	8	117	14,911	127.44	122.47	511	64,873	126.95
All Other Jt. System	7	4	5	23	6,636	288.52	170.46	106	41,224	388.90
Trade Disc. & Allow.	-	-	-	821	(2,030)	(2.47)	(6.18)	7,631	(19,429)	(2.55)
Inter-Plant Sales	3	5	3	21	2,275	108.33	104.25	268	29,667	110.69
Total										
Net Sales	100	100	100	842	\$ 86,847	\$ 103.14	\$ 107.44	7,899	\$ 824,624	\$ 104.39
Cost of Goods Sold										
Raw Material Costs				652	\$ 41,437	\$ 63.55	\$ 64.81	8,007	\$ 505,779	\$ 63.16
Processing Costs				652	4,082	6.26	12.91	8,007	67,464	8.43
Semi-Finished Processing Costs				652	509	-	-	8,007	(763)	-
Inter-Plant Receipts				49	7,867	160.55	205.01	296	58,145	196.43
Miscellaneous Transfers				(1)	(58)	-	-	(41)	(1,829)	-
Stock Record Adjustment				-	-	-	-	13	-	-
Tape				-	-	-	-	91	35,220	-
Inventory Variation				142	16,104	-	-	(467)	(52,505)	-
Total										
Cost of Sales				842	\$ 69,941	\$ 83.07	\$ 84.13	7,899	\$ 611,511	\$ 77.42
Gross Profit				842	\$ 16,906	\$ 20.07	\$ 23.31	7,899	\$ 213,113	\$ 26.97

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