

104

Pen Land

Weights.

654.664
cost per lb 5.54

PERCENT L&D

AK	490	31	36
DF	70	2	80
CC E	52A	1	05
Agua			

140.664
H. 5.54

35.21

Total cost of Batch

Date June 6 '12

0007-SWP-046347

NIDA

4-25 lbs Material, cost

4-25 - cans, cost

Case cost

Net cost in 4-25 lbs cans

Net selling price

Gross profit

\$ 20

31

\$ 51

7 00

2 1/4

100 lbs Material, cost

8-12 1/2 lbs cans, cost

Case cost

Net cost in 8-12 1/2 lbs cans

Net selling price

Gross profit

2-50 lbs Material, cost

2-50 - cans, cost

Case cost

Net cost in 2-50 lbs cans

Net selling price

Gross profit

\$ 20

27 1/2

\$ 47 1/2

7 00

2 1/4

100 lbs Material, cost

100 - cans, cost

Case cost

Net cost in 100 lbs cans

Net selling price

Gross profit

\$ 20

27

\$ 47

7 00

2 1/4

FORMULA

OK

DF

CD

Total co

0007-SWP-046348

0007-SWP-000115853

100162 Material, cost

8-126 14 cans, cost

Case cost

Net cost in 8-126 14 cans

Net selling price

Gross profit

Material, cost

cans, cost

Case cost

Net cost in cans

Net selling price

Gross profit

Material, cost

cans, cost

Case cost

Net cost in cans

Net selling price

Gross profit

No. 104

Weight

FORMULA

OK

38 40

DF

3 24

CD

01

12-1913

Total cost of Batch

41.65

0007-SWP-046349

12 1/2 lbs		100 lbs		170 lbs		Total	
Material, cost	Case cost	Material, cost	Case cost	Material, cost	Case cost	Material, cost	Case cost
12 1/2 - Some	7.5	100 - Some	100	170 - Some	170	300 - Some	300
Net cost in 12 1/2 lbs	7.5	Net cost in 100 lbs	100	Net cost in 170 lbs	170	Net cost in 300 lbs	300
Net selling price		Net selling price		Net selling price		Net selling price	
Gross profit		Gross profit		Gross profit		Gross profit	
25 lbs	15.0	200 lbs	200	340 lbs	340	640 lbs	640
25 - Some	15.0	200 - Some	200	340 - Some	340	640 - Some	640
Net cost in 25 lbs	15.0	Net cost in 200 lbs	200	Net cost in 340 lbs	340	Net cost in 640 lbs	640
Net selling price		Net selling price		Net selling price		Net selling price	
Gross profit		Gross profit		Gross profit		Gross profit	
50 lbs	30.0	400 lbs	400	680 lbs	680	1320 lbs	1320
50 - Some	30.0	400 - Some	400	680 - Some	680	1320 - Some	1320
Net cost in 50 lbs	30.0	Net cost in 400 lbs	400	Net cost in 680 lbs	680	Net cost in 1320 lbs	1320
Net selling price		Net selling price		Net selling price		Net selling price	
Gross profit		Gross profit		Gross profit		Gross profit	

0007-SWP-046350

100 lbs. Material, cost
100 " Same
Same cost

Case cost
Net cost in 100 lbs. Same
Net selling price
Gross profit

Material, cost
Case cost

Net cost in case
Net selling price
Gross profit

Material, cost
Case cost

Net cost in case
Net selling price
Gross profit

NUMBER
163

Pullman Lead

170 lbs. Weight

100 lbs. 100 lbs.

Formula	D	1490	24	50
AK				
AK		100	1	25
DF		70	2	80
CC8		524	1	05

July 3-12 Total cost of Batch 29.60

0007-SWP-046351

8-12 1/2 Material, cost 4 50
 8-12 1/2 " cans, cost 54
 Case cost
 Net cost in 8-12 1/2 cans 5 04
 Net selling price 7 00
 Gross profit 26

100 1/2 Material, cost
 100 " cans, cost
 Case cost
 Net cost in 100 1/2 cans
 Net selling price
 Gross profit

4-25 1/2 Material, cost 4 50
 4-25 " cans, cost 31
 Case cost
 Net cost in 4-25 1/2 cans 4 81
 Net selling price 6 50
 Gross profit 26

Material, cost
 cans, cost
 Case cost
 Net cost in cans
 Net selling price
 Gross profit

2-50 1/2 Material, cost 4 50
 2-50 " cans, cost 28
 Case cost
 Net cost in 2-50 1/2 cans 4 78
 Net selling price 6 50
 Gross profit 26 1/2

Material, cost
 cans, cost
 Case cost
 Net cost in cans
 Net selling price
 Gross profit

0007-SWP-046352

in 100 lb. cans
net price
profit

- Material, cost	100	100	100
- cans, cost	10	10	10
at	110	110	110
at in	120	120	120
ling price	130	130	130
profit	20	20	20

Material, cost	_____
_____ cans, cost	_____
cost	_____
cost in _____ cans	_____
selling price	_____
profit	_____

0007-SWP-046353

12 1/2 lbs Material, cost	6.5	100 lbs Material, cost	
12 1/2 - <i>From</i> cans, cost		100 - <i>From</i> cans, cost	
Case cost		Case cost	
Net cost in 12 1/2 lbs <i>From</i> per 100 lbs		Net cost in 100 lbs <i>From</i>	
Net selling price		Net selling price	
Gross profit		Gross profit	
25 lbs Material, cost	1.30	Material, cost	
25 - <i>From</i> cans, cost	10%	cans, cost	
Case cost		Case cost	
Net cost in 25 lbs <i>From</i> per 100 lbs	\$ 6.3	Net cost in cans	
Net selling price		Net selling price	
Gross profit		Gross profit	
50 lbs Material, cost	2.60	Material, cost	
50 - <i>From</i> cans, cost		cans, cost	
Case cost		Case cost	
Net cost in 50 lbs <i>From</i>		Net cost in cans	
Net selling price		Net selling price	
Gross profit		Gross profit	

White Lead
12 1/2 lbs Cans

100 lbs
1 1/2 lbs

Lbs or
Gallons

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

100 lbs

NUMBER

106

White Lead

345 lbs Lead

Weights

321 lbs
per lb 1 1/2

QUANTITY	AC	265	1 99
CL			
QZ		100	4 00
CC		67	2 01
BX		146	43

Total cost of Batch

8 43

100 lbs	Material, cost	100	100
100	can, cost		
	Case cost		
	Net cost in 100 lbs		
	Net selling price		
	Gross profit		
1 30	Material, cost		
10%	can, cost		
	Case cost		
	Net cost in		
	Net selling price		
	Gross profit		
2 60	Material, cost		
	can, cost		
	Case cost		
	Net cost in		
	Net selling price		
	Gross profit		

0007-SWP-046355

1 lb. Material, cost	01%	Material, cost	
1 - cans, cost	01%	cans, cost	
Case cost	00%	Case cost	
Net cost in 1 lb. cans	04	Net cost in cans	
Net selling price	07	Net selling price	
Gross profit	42%	Gross profit	

2 lbs. Material, cost	03%	Material, cost	
2 - cans, cost	02	cans, cost	
Case cost	01	Case cost	
Net cost in 2 lbs. cans	03%	Net cost in cans	
Net selling price	07	Net selling price	
Gross profit	54%	Gross profit	

5 lbs. Material, cost	08	Material, cost	
5 - cans, cost	02%	cans, cost	
Case cost	02	Case cost	
Net cost in 5 lbs. cans	02%	Net cost in cans	
Net selling price	07	Net selling price	
Gross profit	62%	Gross profit	

FORMULA

CL
AZ
DF
BX
1 lb.
2
5

Tot

0007-SWP-046356

No. 106

4 Lead

45 lb. Case

Wt

1 1/2

FORMULA D			
CL	3	2	25
CL	100	4	00
DE	54	1	62
BX	143		43
1 1/2	2 3/4 X 2 3/4	PR	
2 -	3 X 3		
45	4 X 4 3/4		

- 1913 Total cost of Batch \$ 30

Material, cost

cans, cost

Case cost

Net cost in cans

Net selling price

Gross profit

Material, cost

cans, cost

Case cost

Net cost in cans

Net selling price

Gross profit

Material, cost

cans, cost

Case cost

Net cost in cans

Net selling price

Gross profit

0007-SWP-046357

1 lb Material, cost	01 1/4	Material, cost
1 - cans, cost	01 1/4	cans, cost
Case cost	00 1/2	Case cost
Net cost in 1 lb cans	03	Net cost in cans
Net selling price	07	Net selling price
Gross profit	57 1/2	Gross profit
2 lbs Material, cost	03 1/2	Material, cost
2 - cans, cost	01 1/2	cans, cost
Case cost	00 1/4	Case cost
Net cost in 2 lbs cans <i>Per lb</i>	03	Net cost in cans
Net selling price	07	Net selling price
Gross profit	57 1/2	Gross profit
5 lbs Material, cost	08	Material, cost
5 - cans, cost	03 1/4	cans, cost
Case cost	01 1/4	Case cost
Net cost in 5 lbs cans <i>Per lb</i>	02 1/2	Net cost in cans
Net selling price	07	Net selling price
Gross profit	64 1/4	Gross profit

Special Pa
by Green

1 lb 1 1/2

1 lb

4 1/2

OFFICE OF
THE CLEVELAND WHITE LEAD
WAREHOUSE.

CLEVELAND, O., JANUARY 16, 1893.

DEAR SIR:

We quote, subject to change without notice, the following
brands of Pure White Lead:

THE EAGLE WHITE LEAD, CINCINNATI, O.
Old Dutch process ground.
THE CARTER WHITE LEAD, OMAHA, NEB.
Old Dutch process ground.
THE NATIONAL WHITE LEAD CO'S BRANDS.

In lots of less than 500 lbs. 7¼ cents net.
" 500 lbs. to 5 tons at one purchase. 6¾ cents.
" 5 tons to 12 tons at one purchase. 6½ "
" 12 tons and over at one purchase. 6½ "

Terms.—On lots of 500 lbs. and over, 60 days or 2½ per cent.
discount for cash if paid in 15 days from date of invoice.

F. O. B. AT CLEVELAND, O.

Freight.—All prepayment of or allowance for freight on lead is
discontinued.

Respectfully yours,

A. T. OSBORN & CO.,

Warehouse Agents.

IMPORTERS AND JOBBERS IN
PAINTS, OILS, COLORS, VARNISHES,
BRUSHES, ETC.

Ask us for Prices on anything in the Paint line.

\$ _____ as per Statement rendered.

CLEVELAND, O. _____

At _____ sight, without grace.

The A. T. Osborn Co.

PAINTS, COLORS,
VARNISHES, ETC.

Pay to the order of the Cashier of the _____

value received, with Exchange on Cleveland or New York

NO PROTEST.

0007-SWP-046359

0007-SWP-000115864