

TWX

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'80 - '81

ONTELLO SAND

AKUMILLS VCR

OV 3/80

4:45

TTN CHARLES PETRIE

OUR TELECON THIS PM, RATES EX FOB KOBE TO FREE ARRIVAL VANC:

SDL 1100.00 PER 20 FT CONTR

SDL 2100.00 PER 40 FT CONTR

THESE ARE NON-CONFERENCE RATES WITH REGULARLY SCHEDULED SAILINGS
COMPARABLE TO MITSUI-OSK. RATES ARE INCLUSIVE OF OCEAN FREIGHT
CURRENCY SURCHARGE, BUNKER SURCHARGE AND TERMINAL CHARGES.

EMO TO FOLLOW.

EGS RON CARROLL/PM

UEHNE+NAGEL VANC: BC CDA

X 0451247

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