

HIGHLIGHTS

Eaton Corporation

<i>For the year</i>	<i>(a) 1993 Excluding Integration Charge</i>	<i>(a) 1993</i>
<i>At the year-end. Figures except for per share data.</i>		
Net sales	\$ 4,401	\$ 4,401
Income before income taxes	317	262
Income before extraordinary item and cumulative effect of accounting changes	\$ 214	\$ 180
Extraordinary item	(7)	(7)
Cumulative effect of accounting changes		
Postretirement benefits other than pensions		
Income taxes		
Net income (loss)	\$ 207	\$ 173
<i>Per Common Share</i>		
Income before extraordinary item and cumulative effect of accounting changes	\$ 3.06	\$ 2.57
Extraordinary item	(.10)	(.10)
Cumulative effect of accounting changes		
Postretirement benefits other than pensions		
Income taxes		
Net income (loss)	\$ 2.96	\$ 2.47
Cash dividends paid		\$ 1.15
Market price		
High		55 1/2
Low		38 1/2
Average number of Common Shares outstanding (in millions)		69.8
<i>At the year-end</i>		
Working capital		\$ 679
Total debt		773
Shareholders' equity		1,105
Shareholders' equity per Common Share		\$ 15.50

(a) Results for 1993 include a charge of \$55 million before income tax and is (\$54 million net income per Common Share) for acquisition integration related to the January 1991 acquisition of Westinghouse Electric Corporation's Control Business Unit. The data excluding the charge is provided to demonstrate the results for 1993 without the charge. Also included in results for 1993 is a \$7 million extraordinary loss for the reamping of debt.

(b) Information for 1992 has been restated to reconcile data previously distributed. It pertains to the two-for-one stock split effective June 28, 1993.