SALES REPRESENTATIVE'S REPORT
FRICTION PRODUCTS GROUP

RESPONSE REQUESTED ☐

TYPE OF CALL: Typed 6/25/80 — Received 6/24/80 — DATE: 6/18/80

CUSTOMER	REPRESENTATIVE	REPORT No.
DELCO-MORAINE DIVISION	L. E. B.	8437
ADDRESS	**CITY**	**STATE/ZIP**
1420 Wisconsin Boulevard	Dayton, OH	45401
		PHONE
		513/227-6360

OFFICIALS INTERVIEWED

C. Wuellner - Manager of Production Parts Assemblies
B. Hirsch - Senior Project Engineer, Production Brakes

COMMENTS

Spoke to the above by phone requesting shipment of the new 1982 'A' car brake, 225 x 45 in size, for dynamometer testing in conjunction with our non-asbestos drum brake program with the Buick Motor Division. The drums are being supplied by Buick at no charge.

At this stage, these are prototype brakes and basically hand made and will be supplied to us or anyone in the Corporation for that matter at a price of $1,700 per set. The writer ordered two left hand brakes for our dynamometer work and some 26 shoes. These are being set aside and will be shipped when they receive a purchase order from us. A discussion was held with Jerry Lukas and Rick Pearce and the recommendation was made that these be put on order. The anchor pin location is being dropped some 1/16" and as such this change and hardware will not be available until the middle of July.

They will support spare parts and a break-down at no charge. The best of the materials developed on the 'X' car running of the 200 x 45 brake should be dyno tested on this brake for size correlation.

Delco is very interested in our program and requested that they be kept abreast of our progress with data and with test samples. The writer promised to do this.

Wuellner contends at the moment that there are four people in the non-asbestos drum brake prototype business (Inland, Bendix, Thermoid and Abex) and that to date, the complete answers have not been forthcoming with the world beater material. The door is still very wide open, but now there are more people trying to get through it than there were six to eight months ago.

Earle leb

L. Earle Bretz, Jr.

LEB/lb

cc: JJLukas/AFSchmaltz/file
RENelson
TFMerkel
ADIndelicato
RAPearce