MONSANTO

CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
MARBLETTE COMPANY		8-7-70
CITY AND STATE	DATE RECEIVED	DATE TYPED
LONG ISLAND CITY, NEW YORK	9-8-70	9-8-70

CUSTOMER MAILING LIST CHANGES — SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
Northeast	New York	Glen Rea/lbh

TO Fred Miller
St. Louis

CC Willis Clark - St. Louis
E. H. Fording - New York
J. R. Darby - Queeny

CONTACTED:

Mr. Nanfeldt - Purchasing Agent
John McQuade - Chemist

OBJECTIVES:

1. Review Aroclor problems.
2. Explore possibilities for Mod-Epox.

RESULTS:

1. This company is a major manufacturer of epoxy castings, and much of their output is electrical molding items. They had purchased an engineering firm in Washington, D. C. several years ago and the major asset of this firm was a Government contract to provide a certain type of electrical wire. In this wire was Aroclor 1254 and the people at Marblette did not know what the Aroclor did or why - only that the military had approved it and it was used without any questions. The Aroclor had been purchased from Amsco; but even at this late date Amsco had not notified them of our Aroclor decision. They placed an order for Aroclor 1254 with me and they felt this would last until the Government contract expired.

2. Mr. McQuade had experimented with Mod-Epox many years ago; but not with good results. He said the material was so strong that it ate the lining off the interior of the can. But, apparently, he left the lid off and some moisture had gotten into the sample. He said that he would be willing to try it again.

One problem has has had is in the area of flame retardant epoxies. They had been using antimony oxide, and I don't need to any anymore. Using th P.I.B. of July 8, I recommended Mod-Epox and Santicizer 8 at the 7.5 PHR level as a starting point. They agreed to give it a quick and thorough test.

S-331 (REV. 12/68)

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DSW 470810

TOWOLDMON0054725

MOORE BUSINESS FORMS

CALL REPORT — ORGANIC DIVISION

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TO Fred Miller
St. Louis

CC

PAGE TWO

ACTION:

GNR. This account could have good potential for Mod-Epox so follow it closely.

Glen Rea
New York City

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