FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Semi-Gloss Stipple
CATEGORY: Interior Semi-Gloss Paint
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 71%					
Lithopone	420	Weight	.045	18.90	
Calcium Carbonate	31	per	.01	.31	
Clay	31	gallon	.01	.31	
Calcium Linoleate	9	finished	.075	.68	20.20
		product. Laboratory record	Storage & handling cost through loss - 1%		.20
Vehicle: 29%		16.3 lbs.			
Stainless Raw Linseed Oil	77		.135	10.40	
Varnish	89		.11	9.79	
Drier	16		.07	1.12	
Mineral Spirits	15		.015	.23	21.54
			Storage & handling cost through loss - 3%		.65
Calculated Yield	688	42.2		42.59	
Manufacturing Loss - 2½%		1.1			
Actual Yield		41.1			

Cost Analysis:

Material cost per gallon	1.04
Direct labor cost per gallon	.13
Factory overhead per gallon	.05
Bulk cost per gallon	1.22
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.41

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.50
(d) To an independent retailer (Dealer)	None
(e) To other (Industrial)	2.98
(Contractor)	2.80