

SALES PRICES AS OF MARCH 31, 1942

TRADE NAME: Standard
CATEGORY: Putty
COLOR:
NUMBER:
QUALITY: Third

PIGMENT: LB. YIELD IN GALS. UNIT COST TOTAL COS

English	300	13.5	.0105	3.15
Domestic	600	27.	.0038	2.28

VEHICLE:

Raw Linseed Oil	46.8	6.	.90	5.40
592 Oil	68.	10.	.1442	1.442
4 Oil	2.	.25	1.20	.30

CALCULATED YIELD	1016.8	56.75		12.572
MANUFACTURING LOSS 2-1/2%	25.4			
ACTUAL YIELD	991.4			

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$ 1.26
Direct Labor Cost Per Gallon, or Pound	.10
Factory Overhead Per Gallon, or Pound	.25
Bulk Cost Per Gallon, or Pound	\$ 1.61
Complete Package Cost Per Gallon, or Pound	.65

Factory Cost in Package Per Gallon, or Pound \$ 2.26

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	\$ 4.00
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	
(D) To an Independent Retailer (Dealer)	4.00
(E) To Other (Specify) Painters & Maintenance	4.00

Who - D x .944