

# COLONIAL WORKS

223-231 Norman Ave.

BROOKLYN, N. Y.

TRADE NAME: PENETRATING STAIN  
CATEGORY: PENETRATING STAIN  
COLOR: DARK OAK  
NUMBER: P 209  
QUALITY: FIRST

|                        | LB.    | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|------------------------|--------|------------------|-----------|------------|
| Dark Oak in oil        | 3 Ozs. | .0268            | .2358     | .04        |
| Denzol Mixture         | 26 Lbs | 4.0040           | .06       | 1.56       |
| Quick Drying Asphaltum | 9 Lbs  | 1.1790           | .046      | .41        |
| Texaso                 | 13 Lbs | 2.0020           | .02       | .26        |

|                           |               |        |    |      |
|---------------------------|---------------|--------|----|------|
| CALCULATED YIELD          | 48 Lbs 3 Ozs. | 7.2118 | \$ | 2.27 |
| MANUFACTURING LOSS 2-1/2% |               | .1803  |    |      |
| ACTUAL YIELD              |               | 7.0315 |    |      |

## COST ANALYSIS:

|                                                                               |    |       |
|-------------------------------------------------------------------------------|----|-------|
| MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....   | \$ | .3228 |
| DIRECT LABOR COST PER GALLON, OR POUND .....                                  |    | .03   |
| FACTORY OVERHEAD PER GALLON, OR POUND .....                                   |    | .05   |
| BULK COST PER GALLON, OR POUND .....                                          | \$ | .4028 |
| COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE).. |    | .20   |
| FACTORY COST IN PACKAGE PER GALLON, OR POUND .....                            | \$ | .60   |

## PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

|                                                              |    |      |
|--------------------------------------------------------------|----|------|
| (A) TO A COMPANY OWNED OR CONTROLLED OUTLET                  | \$ |      |
| (B) TO AN INDEPENDENT WHOLESALER                             |    |      |
| (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER |    |      |
| (D) TO AN INDEPENDENT RETAILER (DEALER)                      |    | 1.80 |
| (E) TO OTHER (SPECIFY)                                       |    |      |