FORM S-910

SALES SUMMARY — PC BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			16 1050 300 TRANS. PYRANOL A13B3B															
2906		J	739678 TRANSFORMER SERV DETROIT															
2309		J	740970 TRI STATE ARMATURE	1														
1106		J	744821 TURNER ELEC WKS DIV	3		13	1				6				2		3	
1010		A	748588 UNION CARBID CHEM CO NY NY	6		2					2							
1106		A	748676 UNION CAR & NUCL OAKRIDGEY	3		1				1								
2309		J	749200 UNION ELECTRIC CO OF	5	3	9	1	1	1			1		2	2			
0609		J	754723 COMMANDER 12TH COAST GD	3														
0609		G	754755 FINANCE OFF EDWARDS AFB															
0609		G	755074 SUP&FISCAL OFF WECO RENO			1								1				
0609		J	756000 U S GOVT ST LOUIS ORD DIST	11														
0609		G	756059 NAVAL SUPPLY SEATTLE			4					4							
2806		G	762022 VAN HUFFEL TUBE CORP			1								1				
1505		J	766675 VIRGINIA ELECTRIC AN		2													
1005		J	790300 WESTERN ELEC KEARNY NJ		5	7										7		
2709		J	792363 WESTMORELAND COAL CO INC															
2309		J	819793 ZIMMERMAN ELECTRIC		5													
0621		J	828232 CLAIM ACCOUNT															
0621		G	828377 CLAIM ACCOUNT															
0621		J	828430 CLAIM ACCOUNT															
0621		J	828808 SOUTHERN PACIFIC CO															
0621		J	829999 CLAIM ACCOUNTS	5		1					1							
			GRADE TOTAL	762	1300	1107	117	97	22	93	112	52	69	127	62	172	97	78
			16 1050 350 EXP TRANS DIELECTRIC BL															
1606		A	792303 WESTINGHOUSE ELE SHARON PA			20	8		12									
			GRADE TOTAL			20	8		12									
			PRODUCT TOTAL	8925	9625	9645	742	615	662	776	749	447	670	662	1312	1038	1159	816
			16 6140 000 MCS 198															
4405		A	007462 AIRESEARCH TORRANCE CAL	2		1					-							1
4405		J	007463 AIRESEARCH MFG CO OF ARIZ															
2309		G	049550 HAROLD AUTRY															
0302		G	140626 CHICAGO BRIDGE & IRON CO													-		
1582		J	195284 R E DARLING BETHESDA MD															
4405		G	239428 ENGINEERED MAGNETICS DIV															
4301		J	246159 EXPLOSIVE TECHNOLOGY INC															
1005		J	247153 FAIRCHILD ENG L I NEW YORK															
4405		G	275619 FULTON INDUSTRIES															
0705		A	283030 G E CO LYNN MASS	1		1												
0705		A	283031 G E CO WEST LYNN MASS															
1505		A	283039 G E CO PHILA PA															
0705		A	283050 G E CO PITTSFIE D MASS															

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