PLAINTIFF'S EXHIBIT

GP-596

CC: Mr. A. L. Meyer - Ardmore
Mr. R. Smith - Ardmore Legal ← THIS COPY FOR
Mr. E. B. Hollingsworth - Paoli
Mr. A. E. Edmondson - Brunswick

May 28, 1963

Mr. J. A. Marian
Gypsum Products Manager
Johns-Manville Sales Corp.
22 East 40th Street
New York 16, New York

Dear Joe:

We have been advised by the Brunswick Plant that they have been accumulating some odd size boards, on which there is little or no movement, and it would be appreciated if you would make efforts to have your sales people take the material out of our Brunswick Plant, concentrate and try to get orders for some of these items. These include:

40 pieces - 3/8" 4' x 7' square edge.
32 pieces - 3/8" 4' x 8' square edge.
23 pieces - 1/2" 4' x 7' square edge.
39 pieces - 1" 4' x 8' square edge.

The Plant also tells us they have 1126 pieces of 1" coreboard, 2' x 7' 11 3/8". This material was specifically made on order for the Baltimore job and then due to an error either on the contractor's part or the J-M sales people in ordering there was a change of length in the last carload of material. It is felt that this material is J-M's material since such odd lengths are only sold for a specific job. Would you please give shipping instructions on this material so that it can be gotten out of the warehouse at the plant.

We were advising the Manufacturing Department to make careful record of J-M orders for special size material, which after being manufactured for one or another reasons, the J-M order is cancelled. Provision will have to be made to bill J-M for this material since one special size board is made there and there is frequently little or no other call to make it for us on other jobs. The Westwall Plant cannot indefinitely store such material and must have the storage space available for materials that are moving in order to give J-M accounts proper service.

Very truly yours,

WESTWALL CERTAIN-TEED SALES CORP.

J. L. Abbey

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