

Trade Name: Comet Cottage & Bungalow Paint
 Category: Exterior House Paint
 Color: White
 Number: C-OW
 Quality: Third

PIGMENT: 61%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Lithopone	421	11.96 ¹¹⁵⁷	4.75 Cwt.	\$20.00
Barytes	264	7.13 ⁶⁸⁸⁷	1.75 "	4.62
105 Talc	208	9.17 ⁶⁸⁸⁶	1.38 "	2.87
		<u>2832</u>		

VEHICLE: 39%

Raw Linseed Oil	353	45.5 ⁴⁴⁰	1.07 Gal.	49.69
W-244 Paint Drier	52.5	7.5	.39 "	2.93
Borax Solution	75.6	9	.02 "	.18
Mineral Spirits	<u>88.5</u>	<u>13</u>	<u>.10</u> "	<u>1.30</u>

\$80.59

Calculated Yield	1,462.5	103.26
Manufacturing Loss 3.2%		3.26
Actual Yield		100

COST ANALYSIS:
 (Per Gallon)

Material Cost.....	.806
Direct Labor Cost.....	.063
Factory Overhead.....	.116
Bulk Cost.....	.985
Complete Package Cost.....	.241
Factory Cost in Package.....	1.226

PRICES:

(A) To a Company owned or controlled outlet.....	1.12
(B) To an independent wholesaler.....	1.183
(C) By Company owned or controlled outlet to retail customer..	2.00
(D) To an independent retailer (Dealer).....	1.392
(E) To other (specify).....	1.82 *
	1.55 **

* - Small Commercial Buyer.
 ** - Large Commercial Buyer.

N 5168