



HEALTH EXAMINETICS, INC.

Automated health testing services.

11545 Sorrento Valley Road, Suite 308, San Diego, CA 92121 \* (714) 275-0752

RECEIVED

AUG - 3 1982

Michele Malloy

July 30, 1982

Ms. Michele Malloy  
Attorney  
Conoco Inc.  
P.O. Box 2197  
Houston, TX. 77001

Dear Michele:

In reference to our Health Examinetics/Conoco contract, this letter will notify you of our need to adjust pricing for the upcoming testing year.

For the basic panel, reflecting sections "A" through "F" of Appendix A on each of our contracts and appendices, our pricing effective November 1, 1982, is \$92.40 per participant. We are in the process of finalizing negotiations with the laboratory regarding the additional procedures of differential, microscopic urinalysis, hemocult, platelet and reticulocyte, blood lead, and urine phenol, with the hope of keeping the increases on these procedures to absolute minimal levels. We will forward the finalized prices to you just as soon as we have completed the lab negotiations.

It continues to be a pleasure to work with you and your fine company.

Sincerely,

Robert H. Demsey  
Executive Vice President

RHD/lk

cc: E.R. Berner  
Thomas R. Berner

CCR 000001062