PLAINTIFF'S EXHIBIT
OKI-14

SALES Bulletin

CHANGE OF COLOR ON NOVATEX MATERIALS

I wish to call to your attention again, that for approximately one year we have been going through the throws of changing the color of the Novatex material used in our glove styles 925-13, 925-15, 925-17 and 925-19, in our blankets 916-14, 916-22, 916-24 and 916-33, and in the spat and hand pads will be a yellow color instead of the white color that has been used for a number of years.

This change in color has been done by the manufacturer to:

1. Get away from the color stigma of asbestos which is white.

2. Copy or come close to the color of Kevlar which is a new none asbestos material that is on the market today.

With the exception of a few items that we have in stock most of our product will now be coming through in this yellow color.

Should you have any of the gloves, blankets or any other of the product it would be advisable for you to exchange these for the new colors so that you can be showing the current color that we have in inventory.

September 14, 1981
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