

FILE NAME: Keene (KNE)

DATE: October 15, 1969

DOC#: KNE022

DOCUMENT DESCRIPTION: 1969 Oct 15 Letter from Johns
Mansville Sales Corporation to change agreement regarding order
for calcium silicate pipe and block insulation

Calc. Silicate

JOHNS-MANVILLE

USA 732028

SALES CORPORATION

INDUSTRIAL INSULATIONS DIVISION

22 EAST 40th STREET • NEW YORK, N. Y. 10016 • TELEPHONE: 532-7632 • AREA CODE 212



October 15, 1969

Keene Corporation
500 Breunig Avenue
Trenton, New Jersey

Attention: Mr. M. M. Wilson, Vice President

Gentlemen:

As we have mutually agreed during our recent discussion, we would like to make some changes in the agreement between Keene Corporation (formerly Baldwin-Ehret-Hill) and Johns-Manville for Calcium Silicate pipe and block insulation entered into as of the first day of December, 1965 and accepted and agreed upon by you is hereby amended to read as follows:

- "2. All orders hereunder should be sent to:
Johns-Manville
22 East 40th Street
New York, New York 10016
Attn: Mr. J. McCauley
3. Prices for the products as set forth in Schedule A are subject to change at any time. Prices to Keene are 10% off our M-1 and M-2 price schedule in effect at time of shipment.
4. It is agreed that Johns-Manville will be obligated to fill orders for the entire continental United States of America excluding Alaska and Hawaii.
6. Delivery of products by Johns-Manville to Keene shall be F.O.B. Johns-Manville plants at Long Beach, California and Manville, New Jersey. J-M will allow carload rail freight."

USA 732030

Keene Corporation

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October 15, 1969

Any reference to E-E-H or Baldwin-Ehret-Hill, Inc. is hereby changed to Keene Corporation.

Please indicate your acceptance and agreement of these changes by signing and returning the enclosed original and one carbon copy of this letter.

Accepted & Agreed

Keene Corporation

Johns-Manville Sales Corporation

By _____
Title: Vice President - Marketing

Vice President
General Manager

Date: _____

Date: _____