

XC East Poth
JHP
Orig - CLB

bcc: D.F. BRASON
R.F. SELLEW
C.L. BRADFORD
N.T. JOHNSON
FILE

February 25, 1971

Mr. F.A. Hansen
Purchasing Division
Cities Service Oil Company
Post Office Box 245
Tulsa, Oklahoma 74102

Dear Al:

I want to confirm our recent discussion on your request to return your excess Aroclor and CDP as outlined in your letter of January 14, 1971.

The 21 X 55 gallon drums of CDP and the 8 drums of Aroclor 1242 may be returned on the following basis:

" Material of specification quality in unopened containers originally shipped to you within one year may be accepted for return subject to inspection upon arrival at our plant. Credit will be based on the price in effect at the date of sale, less 10% to cover handling costs.

The material is to be returned on a freight prepaid basis and any outbound freight paid by Monsanto will be deducted from the credit"

The 97 drums of Aroclor 1232 and the 39 drums of Aroclor 1248 present a different situation. Both have been discontinued and as a result have no value to us. We will however, agree to accept the 97 drums of Aroclor 1232 at 25% of the original cost, freight prepaid to our plant. The reason for this concession on our part is that we can salvage this material and use it as a raw material and to up-grade and further process into one of our electrical fluids.

The 39 drums of Aroclor 1248 have no value and should be disposed of properly in order to avoid possible pollution problems. We have been incinerating this material and continue to have the capability to arrange to incinerate this material for you. The cost is 3¢ per pound freight prepaid to the incinerators.

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Please let me know if you want to proceed as outlined
and if so, the exact number of drums you wish to return.
I will then send you the return ship-to address.

Kindest regards.

Cordially,

Roy P. Sullivan, Jr.
Area Manager

RPS:jp

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