

CONFIDENTIAL DEALERS' NET PRICE LIST

No. 75

EFFECTIVE AUGUST 31, 1950

Subject to change without notice

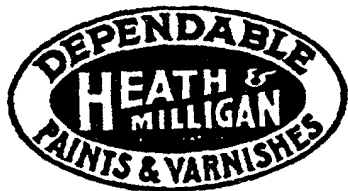


HEATH & MILLIGAN MFG. CO.

Division of The Glidden Company

1833 S. Normal Avenue

Chicago 16, Illinois



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EXTERIOR PAINTS

	5's per gal.	1's each	3/4's each	1/2's each	1/4's each
BEST PREPARED PAINT					
Outside and Inside and	3.88	3.58	1.16		
Flat White.....	\$9.70	\$3.30	\$1.11		
Reg. Shades and Black	4.62	4.42	1.39		
Crylight Green.....	3.60	4.00	1.16		
BEST PREPARED IM- PERIAL HOUSE PAINT.....	5.15	5.25	1.48		
	\$4.05	\$5.05	\$1.48		
QUALITY HOUSE PAINT.....	3.15	3.25	.98		
	\$3.05	\$3.15	.95		
TYTA-ZINC OUTSIDE WHITE.....	3.90	4.00	1.16		
TENAS-O-COTE Exterior.....	3.88	3.98	1.16		
	\$3.70	\$3.80	1.11		
KNOT SEALER.....		3.50	1.04	\$.59	
CEMENT COATING					
White and Colors.....	3.90	4.00			
Mixing Liquid.....	2.25	2.35			
REALWHITE HOUSE PAINT.....	3.65	3.75	1.10		
TRIM AND TRELLIS COLORS					
Royal Red No. 3.....		5.65	1.58	.86	
Light Yellow No. 37.....					
Shutter Green No. 71.....		4.80	1.36	.75	
Other Colors.....		4.25	1.23	.68	

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each	3/4's each	1/2's each	1/4's each
TYTA-ZINC GLOSS WHITE PASTE PAINT.....	\$4.75	\$4.85	\$1.38		
DEPENDABLE WHITE SEMI-PASTE.....	4.20	4.30	1.24		
DRIWAL					
Clear.....	1.75	1.85			
Heavy Bodied.....	1.90	2.00			
White.....	3.35	3.45			
SHINGLE STAIN					
Dark Brown, Maroon, Red.....	1.90	2.00			
Light Green, Medium Green, Dark Green.....	2.25	2.35			
French Gray, White.....	2.45	2.55			
Contra Blue.....	2.90	3.00			
WHITE CREOSOTE PAINT.....	2.80	2.90			

FLOOR PAINTS (Exterior — Interior)

	5's per gal.	1's each	3/4's each	1/2's each	1/4's each
DEPENDABLE FLOOR ENAMEL					
All Colors.....		3.70	1.10		
		\$9.55	\$1.05		
PLI-NAMEL					
Regular Colors.....		4.60	1.31		
White.....		5.10	1.44		
Black.....		3.85	1.13		

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's — 6c per can
3/4's — 8c per can
1/2's — 8c per can
1/4's — 1c per can

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EXTERIOR PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
BEST PREPARED PAINT					
Outside and Inside and Flat White.....	3.48 \$9.70	3.52 \$9.80	1.16 \$1.11	---	---
Reg. Shades and Black	4.82	4.92	1.39	---	---
Crylight Green.....	3.00	4.00	1.16	---	---
 BEST PREPARED IM- PERIAL HOUSE PAINT.....	 5.15 \$4.95	 5.25 \$5.05	 1.48 \$1.48	 ---	 ---
 QUALITY HOUSE PAINT.....	 3.15 3.05	 3.25 3.15	 .98 .95	 ---	 ---
 TYTA-ZINC OUTSIDE WHITE.....	 3.90	 4.00	 1.16	 ---	 ---
 TENAS-O-COTE Exterior.....	 3.28 3.70	 3.92 3.80	 1.16 1.11	 ---	 ---
 KNOT SEALER.....	 ---	 3.50	 1.04	 \$.59	 ---
 CEMENT COATING					
White and Colors.....	3.90	4.00	---	---	---
Mixing Liquid.....	2.25	2.35	---	---	---
 REALWHITE HOUSE PAINT.....	 3.65	 3.75	 1.10	 ---	 ---
 TRIM AND TRELLIS COLORS					
Royal Red No. 3.....	---	5.65	1.58	.86	---
Light Yellow No. 37.....	---	---	---	---	---
Shutter Green No. 71.....	---	4.80	1.36	.75	---
Other Colors.....	---	4.25	1.23	.68	---

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
TYTA-ZINC GLOSS WHITE PASTE PAINT.....	\$4.75	\$4.85	\$1.38	---	---
 DEPENDABLE WHITE SEMI-PASTE.....	 4.20	 4.30	 1.24	 ---	 ---
 DRIWAL					
Clear.....	1.75	1.85	---	---	---
Heavy Bodied.....	1.90	2.00	---	---	---
White.....	3.35	3.45	---	---	---
 SHINGLE STAIN					
Dark Brown, Maroon, Red.....	1.90	2.00	---	---	---
Light Green, Medium Green, Dark Green.....	2.25	2.35	---	---	---
French Gray, White.....	2.45	2.55	---	---	---
Contra Blue.....	2.90	3.00	---	---	---
 WHITE CREOSOTE PAINT.....	 2.80	 2.90	 ---	 ---	 ---

FLOOR PAINTS (Exterior — Interior)

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
DEPENDABLE FLOOR ENAMEL					
All Colors.....	---	2.70 \$9.55	1.05	---	---
 PLI-NAMEL					
Regular Colors.....	---	4.60	1.31	---	---
White.....	---	5.10	1.44	---	---
Black.....	---	3.85	1.13	---	---

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's — 6c per can	1/2's — 2c per can
1/4's — 8c per can	1/8's — 1c per can
1/2's — 3c per can	

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WALL FINISHES

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
FLAT WALL FINISH	2.25	2.95	.90		
	3.75	3.25	.58		
White and Colors.....	\$2.50	\$2.60	\$.85	----	----

DEPENDO-GLO SEMI-GLOSS	3.85	3.95	1.15		
	4.75	4.25	1.23		
White and Colors.....	3.25	3.35	1.00	----	----

DECORATIVE GLOSS INTERIOR FINISH	3.65	3.75	1.10		
	3.55	3.45	1.03		
White and Colors.....	3.35	3.45	1.03	----	----

OIL FIRST COATER..	2.95	3.05	.93		
	2.80	2.90	.89		
	2.80	2.90	.89	----	----

GLAZING LIQUID....	2.90	3.00	.91	----	----
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SEALETTE.....	2.35	2.45	.78	----	----
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METAL PROTECTIVE PAINTS

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
NEY-A-RUST					
Gray, Greenbrier.....	\$3.90	\$4.00	----	----	----
Red, Brown, Black....	3.85	3.95	----	----	----

ZINC DUST PAINT	Prices on request.				
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CHROMATIZED METAL PRIMER					
Red.....	4.60	4.70	----	----	----

GALVANIZED IRON PRIMER					
White.....	3.05	3.15	----	----	----

LIQUID RED LEAD (Modified)	4.60	4.70	----	----	----
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SMOKE STACK BLACK.....	2.45	2.55	----	----	----
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ALL PRICES ARE FOR FULL CASE LOTS
 Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/4's - 2c per can
1/4's - 3c per can	1/2's - 1c per can
1/2's - 3c per can	

WALL FINISHES

	5's per gal.	1's each	1/4's each	1/4's each	1/4's each
FLAT WALL FINISH	2.85	2.95	.90		
	3.75	3.25	.98		
White and Colors.....	\$2.50	\$2.60	\$.81	----	----

DEPENDO-GLO SEMI-GLOSS	3.85	3.95	1.15		
	4.75	4.25	1.23		
White and Colors.....	3.25	3.35	1.00	----	----

DECORATIVE GLOSS INTERIOR FINISH	3.65	3.75	1.10		
	3.35	3.45	1.03		
White and Colors.....	3.35	3.45	1.03	----	----

OIL FIRST COATER..	2.95	3.05	.93		
	2.80	2.90	.89		
	2.80	2.90	.89	----	----

GLAZING LIQUID.....	2.90	3.00	.91	----	----
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SEALLETTE.....	2.35	2.45	.78	----	----
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METAL PROTECTIVE PAINTS

	5's per gal.	1's each	1/4's each	1/4's each	1/4's each
NEV-A-RUST					
Gray, Greenbrier.....	\$3.90	\$4.00	----	----	----
Red, Brown, Black...	3.85	3.95	----	----	----

ZINC DUST PAINT Prices on request.

CHROMATIZED METAL PRIMER					
Red.....	4.60	4.70	----	----	----

GALVANIZED IRON PRIMER					
White.....	3.05	3.15	----	----	----

LIQUID RED LEAD (Modified)	4.60	4.70	----	----	----
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SMOKE STACK BLACK.....	2.45	2.55	----	----	----
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ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/4's - 2c per can
1/4's - 3c per can	1/4's - 1c per can

ENAMELS AND UNDERCOATERS

VARNISHES

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each		5's per gal.	1's each	1/4's each	1/2's each	3/4's each
RIPOLIN—ARCHITECTURAL—B.L.T.						Super Spar					
Gloss, Semi-Gloss, Flat						Bar and Table Top					
White		\$5.60	\$1.81	\$.97	.....	Finishing.....	.....	\$4.50	\$1.29	\$.71	\$.41
						Dependable Spar.....	.....	3.80	1.11	.62	.37
RIPOLIN—QUICK DRYING						Elastic Floor					
Gloss, Semi-Gloss,						Flat.....	.....	3.80	1.11	.62	.37
White		5.85	1.63	.88	\$.49	Big 4.....					
						No. 65 Velvet Floor					
						Varnish .....	.....	3.65	1.03	.60	.36
						Lin-Fin.....	.....	3.50	1.04	.58	.35
						Hemispar.....	.....	3.80	1.06	.60	.36
						Decorator Floor .....	.....	2.75	.85	.49	.30
RIPOLIN UNDERCOAT											
Quick Drying.....		3.80	1.11	.62	.....	BRONZING LIQUID ...	\$1.95	2.05	.68	.40	.26
						M.P. JAPAN DRIER ..	1.50	1.60	.56	.35	.23
						UNION ASPHALTUM					
DEPENDABLE SPEDENE ENAMEL						No. 629.....	1.00	1.10	.44	.30	.21
Gloss.....		4.80	1.36	.....	.....						
						GLID-SEAL.....	.....	3.30	.99	.....	.....
						PENETREX	3.00	3.10	.94	.....	.....
DEPENDABLE ENAMEL UNDERCOAT		3.40	1.01	.57	.34	PURE SHELLAC					(Prices upon application)

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's—6c per can	1/4's—2c per can
1/2's—3c per can	3/4's—1c per can
3/4's—3c per can	

ENAMELS AND UNDERCOATERS

	5's per gal.	1's each	3/4's each	3/4's each	1/2's each
RIPOLIN-ARCHITECTURAL-B.L.T.					
Gloss, Semi-Gloss, Flat					
White		\$6.60	\$1.81	\$.97	.....

RIPOLIN-QUICK DRYING					
Gloss, Semi-Gloss,					
White .....	.....	5.85	1.63	.88	\$.49

RIPOLIN UNDERCOAT					
Quick Drying .....	.....	3.80	1.11	.62	.....

DEPENDABLE SPEDENE ENAMEL					
Gloss		4.80	1.36		

DEPENDABLE ENAMEL UNDERCOAT		3.40	1.01	.57	.34
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VARNISHES

	5's per gal.	1's each	3/4's each	3/4's each	1/2's each
Super Spar.....					
Bar and Table Top					
Finishing		\$4.50	\$1.29	\$.71	\$.41

Dependable Spar		3.80	1.11	.62	.37
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Elastic Floor.....					
Flat		3.80	1.11	.62	.37
Big 4					

No. 65 Velvet Floor					
Varnish		3.65	1.03	.60	.36

Lin-Fin .....	.....	3.50	1.04	.58	.35
Hemispas		3.60	1.06	.60	.36
Decorator Floor		2.75	.85	.49	.30

BRONZING LIQUID...	\$1.95	2.05	.63	.40	.26
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M.P. JAPAN DRIER ..	1.50	1.60	.56	.35	.23
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UNION ASPHALTUM					
No. 629	1.00	1.10	.44	.30	.21

GLID-SEAL		3.30	.99		
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PENETREX	3.00	3.10	.94		
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PURE SHELLAC	(Prices upon application)				
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ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/2's - 2c per can
3/4's - 3c per can	1/2's - 1c per can
1/2's - 3c per can	

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STAINS — FILLERS — REMOVERS

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
AD-EL-ITE NON-INFLAMMABLE PAINT AND VARNISH REMOVER.....		\$2.80	\$.86	\$.50	
DEPENDABLE PAINT AND VARNISH REMOVER.....	\$1.25	1.35	.50	....	\$ .22
PASTE WOOD FILLERS.....	....	2.60	.81	....	.29
GLID-TONE STAINS					
Stains — All Colors....	....	2.50	.80	.47	.28
Reducer.....	....	1.00	.35	.20	.15

AUTO FINISHES

	1's each	1/4's each	1/2's each	3/4's each	5's each
RAPID DRYING AUTO FINISH					
Black, Autumn Brown		\$1.25	\$.69	\$.40	....
Sage Green, Fayette Green, Dover Gray, Desert Sand, Royal Blue, Windsor Blue ..		1.35	.74	.43	....
Fire Red, Monroe Maroon, Jersey Cream..		1.50	.82	.46	....
Gray Primer.....		.95	.54	.33	....
Auto Body Solder					\$.32
RAPID DRYING TOUCH-UP BLACK					each
Half-pint cans only.....					\$.33

HOUSEHOLD SPECIALTIES

	1's each	1/4's each	1/2's each	3/4's each	5's each
SATSUMA ENAMEL All Whites, Blacks, and Colors.....	4.50 \$1.40	7.25 \$1.26	7.71 \$.70	4.1 \$.40	2.7 \$.26
	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
SUNSHINE FINISH (Varnish Stain) Natural and Colors....	....	\$3.35	\$1.00	\$.57	\$.34
Ground Color .....	....	3.15	.95	.54	.33
GRAINING SPECIALTIES					1/4's each
Light and Dark Graining Color					\$.35
SUNSHINE BRONZES					
Aluminum.....	1/4's each \$1.15	1/4's each \$.64	1/4's each \$.38	1/4's each \$.24	1/4's each \$.18
	1's each	1/4's each	1/2's each	3/4's each	5's each
SATSUMA SCREEN ENAMEL Black.....	1.85	.63	.38	.25	....
STOVE PIPE ENAMEL.....	....	.66	.40	.26	.18
SLICK LINOLEUM COATING.....	3.65	1.08	.60	....	....
SLICK REDUCER .....	....	....	.45	....	....

IMPLEMENT — TRACTOR

	1's each	1/4's each
WAGON AND IMPLEMENT PAINT		
Black	\$3.45	\$1.03
J.D. Yellow, A.C. Orange, L.H.C. Red, J.D. Green, Cletrac Orange, Hi Way Yellow.	4.35	1.25
I.H.C. Blue, New Fordson Gray	3.55	1.05

ALUMINUM PAINT

	1's each	1/4's each	1/2's each	3/4's each	5's each
METALLITE INTERIOR CHROME FINISH.....	\$3.55	\$1.05	\$.59	\$.35	
METALLITE EXTERIOR READY MIXED.....	3.65	1.08	.60	.36	
	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
HEAT RESISTING MET-ALLITE.....	\$3.25	\$3.35	\$1.00	\$.57	\$.34
				5's each	1's each
ALUMINUM ASPHALT ROOF PAINT				\$2.65	\$2.75

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's — 6c per can	1/4's — 2c per can
1/2's — 3c per can	3/4's — 0c per can

STAINS — FILLERS — REMOVERS

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
AD-EL-ITE NON- INFLAMMABLE PAINT AND VAR- NISH REMOVER.....		\$2.80	\$.86	\$.50	....
DEPENDABLE PAINT AND VARNISH REMOVER.....	\$1.25	1.35	.50	....	\$ .22
PASTE WOOD FILLERS.....		2.60	.81	....	.29
GLID-TONE STAINS Stains—All Colors ...		2.50	.80	.47	.28
Reducer.....		1.00	.35	.20	.15

AUTO FINISHES

	1's each	1/2's each	1/4's each	1/8's each	1/16's each
RAPID DRYING AUTO FINISH Black, Autumn Brown		\$1.25	\$.69	\$.40	....
Sage Green, Fayette Green, Dover Gray, Desert Sand, Royal Blue, Windsor Blue		1.35	.74	.43	....
Fire Red, Monroe Ma- roon, Jersey Cream..		1.50	.82	.46	....
Gray Primer.....		.95	.54	.33	....
Auto Body Solder					\$.32
RAPID DRYING TOUCH-UP BLACK Half-pint cans only.....					each \$.33

HOUSEHOLD SPECIALTIES

	1's each	1/2's each	1/4's each	1/8's each	1/16's each
SATSUMA ENAMEL All Whites, Blacks, and Colors.....	4.50 \$4.40	1.29 \$1.26	.71 \$.70	.41 \$.40	.27 \$.26
	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
SUNSHINE FINISH (Varnish Stain) Natural and Colors...	....	\$3.35	\$1.00	\$.57	\$.34
Ground Color .....	....	3.15	.95	.54	.33
GRAINING SPECIALTIES Light and Dark Graining Color .....	....	....	....	1/4's each \$.35	....
	1/2's each	1/4's each	1/8's each	1/16's each	1/32's each
SUNSHINE BRONZES Aluminum.....	\$1.15	\$.64	\$.38	\$.24	\$.18
	1's each	1/2's each	1/4's each	1/8's each	1/16's each
SATSUMA SCREEN ENAMEL Black.....	1.85	.63	.38	.25	....
STOVE PIPE ENAMEL.....	....	.66	.40	.26	.18
SLICK LINOLEUM COATING.....	3.65	1.08	.60	....	....
SLICK REDUCER .....	....	....	.45	....	....

IMPLEMENT — TRACTOR

	1's each	1/2's each
WAGON AND IMPLEMENT PAINT Black	\$3.45	\$1.03
J.D. Yellow, A.C. Orange, I.H.C. Red, J.D. Green, Cletrac Orange, Hi Way Yellow..	4.35	1.25
I.H.C. Blue, New Fordson Gray	3.55	1.05

ALUMINUM PAINT

	1's each	1/2's each	3/4's each	1 1/4's each	
METALLITE INTERIOR CHROME FINISH.....	\$3.55	\$1.05	\$.59	\$.35	
METALLITE EXTERIOR READY MIXED.....	3.65	1.08	.60	.36	
	5's per gal.	1's each	1/2's each	1 1/4's each	
HEAT RESISTING MET- ALLITE.....	\$3.25	\$3.35	\$1.00	\$.57	\$.34
			5's each	1's each	
ALUMINUM ASPHALT ROOF PAINT.....			\$2.65	\$2.75	

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's—6c per can	1/2's—2c per can
1/4's—3c per can	1/8's—0c per can
1/16's—3c per can	

BARN AND ROOF PAINTS

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
DEPENDABLE ROOF AND BARN PAINT					
8279 Oxide Red.....	\$2.10	\$2.20	\$.71	----	----
8281 Light Slate.....	2.75	2.85	.88	----	----

TINNERS' PAINTS

Red and Dark Red....	1.40	2.50	.79	----	----
Green.....	4.25	4.35	----	----	----

SPRED PRIMER-SEALER (Vapor Barrier)

5's per gal.	1's each	1/2's each	1/4's each	1/8's each
----	\$2.00	\$.80	----	----
	3.15	.95		

SPRED TEXTURE BASE

(Prices on request)

SPRED SPRED FLAT

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints.....	----	\$2.30	\$.74	----	----
		2.46	.78		

HEMILTONE SOYA-PROTEIN PAINT (Semi-Paste)

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints.....	----	\$1.85	\$.69	----	----
		2.10	.69		

SPRED LUSTER

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each
White and Tints.....	----	\$2.49	\$1.04	----	----
		3.60	1.04		

SPRED SATIN

	1's each	1/2's each
White and Tints.....	3.24	\$2.10 \$.95
Decorator Colors.....	3.10	.95
	3.24	.97

- AD-EL-ITE CASEIN PAINT (Dry Powder)
- AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)
- AD-EL-ITE KALSIZE
- AD-EL-ITE EXTERIOR COLD WATER PAINT
- AD-EL-ITE TEXTURE PAINT
- AD-EL-ITE CEMENT WATER PAINT
- AD-EL-ITE PATCHING PLASTER
- AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See separate price list.)

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/2's - 2c per can
1/2's - 3c per can	1/4's - 1c per can
1/4's - 3c per can	

BARN AND ROOF PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
DEPENDABLE ROOF AND BARN PAINT					
8279 Oxide Red.....	\$2.10	\$2.20	\$.71	----	----
8281 Light Slate.....	2.75	2.85	.88	----	----

TINNERS' PAINTS

Red and Dark Red....	2.40	2.50	.79	----	----
Green.....	4.25	4.35	----	----	----

**SPRED PRIMER-SEALER
(Vapor Barrier)**

5's per gal.	1's each	1/4's each	1/8's each	1/16's each
----	\$2.00	\$.80	----	----
	3.15	.95		

SPRED TEXTURE BASE

(Prices on request)

**SPRED
SPRED FLAT**

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$2.30	\$.74	----	----
		2.46	.78		

**HEMILTONE SOYA-PROTEIN PAINT
(Semi-Paste)**

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$1.85	\$.48	----	----
		2.10	.69		

SPRED LUSTER

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each
White and Tints.....	----	\$3.40	\$1.04	----	----
		3.60	1.06		

SPRED SATIN

	1's each	1/4's each
White and Tints.....	3.24	\$2.10
Decorator Colors.....	3.10	.95
	3.24	.77

AD-EL-ITE CASEIN PAINT (Dry Powder)

AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)

AD-EL-ITE KALSIZE

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AD-EL-ITE CEMENT WATER PAINT

AD-EL-ITE PATCHING PLASTER

AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See separate price list.)

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/4's - 2c per can
1/4's - 8c per can	1/8's - 1c per can
1/8's - 8c per can	

GLD025531

TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

1/2	1c per can
1/4	2c "
1/8	3c "
1/16	3c "
1/32	6c "

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route if freight bills are submitted with remittance or not latter than due date of invoice.

PACKAGING

Products are packed—

	Number to Carton
Gallons.....	4
Quarts.....	6
Pints.....	6
1/2 Pints.....	12
1/4 Pints.....	12

NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

HEATH & MILLIGAN MFG. CO.

Division of The Glidden Company

1833 S. NORMAL AVE. CHICAGO 16, ILLINOIS

FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.
Chicago 16, Ill., 1833 S. Normal St.
Chicago 39, Ill., 1856 No. LeClaire Ave.
New Orleans 8, La., 424 Josephine St.

Toronto 9, Ont., Canada, 351 Wallace Ave.

Minneapolis 18, Minn., 1901 E. Hennepin Ave.
Reading, Pa., Third and Bern Sts.
St. Louis 2, Mo., Main and Gratiot Sts.
San Francisco 7, Calif., 1800 7th St.

BRANCHES AND DISTRIBUTING POINTS

Arkansas City, Kan.
Atlanta, Ga.
Baltimore, Md.
Billings, Mont.
Birmingham, Ala.
Buffalo, N. Y.
Cambridge, Mass.
Charlotte, N. C.
Chattanooga, Tenn.
Chicago, Ill.
Cleveland, Ohio
Columbus, Ohio
Dallas, Texas
Detroit, Mich.

Duluth, Minn.
El Paso, Texas
Evansville, Ind.
Honolulu, T. H.
Houston, Texas
Huntington Park, Calif.
Indianapolis, Ind.
Jacksonville, Fla.
Long Beach, Calif.
Los Angeles, Calif.
Knoxville, Tenn.
Louisville, Ky.
Memphis, Tenn.

Miami, Fla.
Minneapolis, Minn.
Mobile, Ala.
Montreal, Quebec, Canada
Mt. Vernon, Ill.
New Orleans, La.
Norfolk, Va.
North Bergen, N. J.
Oklahoma City, Okla.
Omaha, Neb.
Orlando, Fla.
Philadelphia, Pa.
Portland, Ore.
Reading, Pa.

Richmond, Va.
St. Louis, Mo.
St. Petersburg, Fla.
San Antonio, Texas
San Diego, Calif.
San Francisco, Calif.
Scranton, Pa.
Sioux Falls, S. D.
Tampa, Fla.
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3/4	-----	3c "
1	-----	3c "
1 1/2	-----	6c "

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Chicago, Ill.
Cleveland, Ohio
Columbus, Ohio
Dallas, Texas
Detroit, Mich.

Duluth, Minn.
El Paso, Texas
Evansville, Ind.
Honolulu, T. H.
Houston, Texas
Huntington Park, Calif.
Indianapolis, Ind.
Jacksonville, Fla.
Long Beach, Calif.
Los Angeles, Calif.
Knoxville, Tenn.
Louisville, Ky.
Memphis, Tenn.

Miami, Fla.
Minneapolis, Minn.
Mobile, Ala.
Montreal, Quebec, Canada
Mt. Vernon, Ill.
New Orleans, La.
Norfolk, Va.
North Bergen, N. J.
Oklahoma City, Okla.
Omaha, Neb.
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