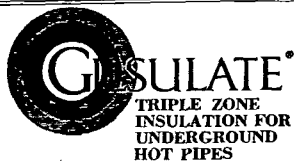


American Gilsonite Company

Municipal Airport P. O. Box 15, Salt Lake City, Utah

Eastern Office: 3537 Lee Road, Cleveland 20, Ohio
Distributors in principal countries of the world
Affiliate of Barber Oil Corporation and Standard Oil Company of California



GILSULATE is a solidified hydrocarbon of high resin content which in granular form is poured directly around underground hot pipes for insulation and corrosion protection.

GENERAL DATA

1. Low cost per installed linear foot
2. Easy-to-use: pour ... tamp ... normal pipe heat does the rest
3. Fuses itself in hours into 3 zones of permanent protection for the pipe against all commonly-encountered buried-line conditions such as acids, alkalis, roots, water, and corrosion
4. Tested and proved in actual use in hundreds of new construction and replacement installations
5. Can be used under all multiple-pipe and cramped space conditions (see illustration below)
6. Needs no housing or mechanical sheaths to protect it
7. Requires no mixing or special handling
8. Can't be punctured, obviating need to remove rocks from backfill
9. Only normal pipe spacing required; steam and condensate lines can run side by side
10. Pipe expands and contracts within GILSULATE structure

11. Makes repairs to the pipe quick, easy and economical

GRADES AND TEMPERATURE RANGES

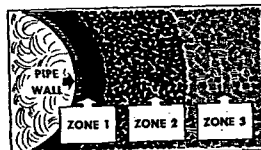
- Type A 220F to 300F
Type B 300F to 385F
Type C 385F to 520F

TRENCH SIZE

4 in. to 22 in. wider than pipe diameter, 12 in. minimum backfill over the GILSULATE bed.

EFFICIENCY

Heat loss 8-12 percent of bare pipe. Inert to ordinary acids and alkalis found in soil, excellent dielectric. For further data or information, write: American Gilsonite Co., Municipal Airport P.O. Box 15, Salt Lake City, Utah, or 3537 Lee Rd., Cleveland 20, Ohio.



GILSULATE DISTRIBUTORS Ask for a demonstration of GILSULATE's unique properties

ALABAMA
Palmer & Lawrence
1115 Chalmers Ave. So., P.O. Box 1573, Birmingham

ARIZONA
Carns-Hoglund Company, 420 N. 15th Avenue, Phoenix

CALIFORNIA
Industrial Insulators, Emeryville & Los Angeles

COLORADO
Joy and Cox, Inc., 1124 Broadway, Denver 3

CONNECTICUT
A. P. Hinrichsen, Inc., P.O. Box 445, Stratford

FLORIDA
George A. Israel, Jr., Jacksonville, Miami & Tampa
Manufacturer's Sales Co., 1225 No. Pace Blvd., Pensacola

GEORGIA
John A. Dodd Co., 229 Techwood Drive, N.W., Atlanta

ILLINOIS
Eagle Industrial Co., Inc., 1021 N. 18th St., E. St. Louis

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Allied Industries, Inc., 1777 Middle Road, Davenport & West Des Moines

KENTUCKY
Jackson Engineering Co., Inc., 620 S. 4th St., Louisville 3

LOUISIANA
Edear Murray Supply Co., Inc., P.O. Box 74, New Orleans 3

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MASSACHUSETTS
Beaulieu and Munroe, 21 Crescent Avenue, Boston 23

MICHIGAN
Building Service Industrial Sales Co., 620 N. 108th St., Milwaukee 13, Wis.
John F. Wolf Company, 725 Lothrop, Detroit 3

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NEW YORK
A. P. Hinrichsen, Inc., 50 Church Street, New York 3

NEW YORK
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Applied Engineering Co., Greensboro, N.C. & Orangeburg, S.C.

NORTH & SOUTH DAKOTA
Lignite Combustion Engineering Corp., 212 Airport Rd., Bismark, N.D.

OHIO
William G. Jewett Co., 3297 Aurora Rd., Solon
The Henry P. Thompson Co., Cincinnati & Columbus

OKLAHOMA
Lofler-Greene Supply Company, 1904 N. W. 5th, Oklahoma City

OREGON
Winmar Co., 2031 Marine View Drive S. W., Seattle 60, Washington

PENNSYLVANIA
Holly Specialties Co., Inc., Walnut & 6th Streets, Philadelphia 23

PENNSYLVANIA
J. P. Souder Company, 2129 Market St., Camp Hill

PITTSBURGH
Tuten Equipment Co., P. O. Box 4458, Pittsburgh 3

TENNESSEE
John M. Dooley & Assoc., 1527 McCalls Ave., Knoxville

TENNESSEE
Hurst-Conaway, Inc., 2470 Poplar Avenue, Memphis

TEXAS
J. H. Dowdell & Co., Austin, Corpus Christi, Dallas, Ft. Worth, Houston, Lubbock, San Antonio

UTAH
Williams, Gritton & Wilde, 204 Dooly Bldg., Salt Lake City

VIRGINIA
Shultz and James, Inc., 9 E. Cary St., Richmond 18

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Winmar Co., 2031 Marine View Drive S. W., Seattle 60

WISCONSIN
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Engineering Equipment Co., Ltd., 274 Beaumont Ave., Montreal, Que.

CANADA
Insti-Mastic Corporation, Ltd., 1400 Spruce St., Winnipeg, Manitoba

CANADA
Perry Products Ltd., 288 West 6th Avenue, Vancouver 9, B. C.

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maintains complete manufacturing facilities on both the East and West Coasts to render maximum delivery service at the most favorable freight rate.

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