

PAINT AND VARNISH DIVISION
BALANCE SHEETS
AND
INCOME AND EXPENSE STATEMENTS

THE GLIDDEN COMPANY, CLEVELAND

OCTOBER 31, 1930

GLD014567

C O N T E N T S

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BALANCE SHEETS - ASSETS

BALANCE SHEETS - LIABILITIES

INCOME & EXPENSE

COST OF SALES

SELLING, GENERAL AND ADMINISTRATIVE EXPENSE

GLD014568

GLD014568

		GLIDDEN CO. A. WILHELM		ADAMS & BLYING CO.	
		CLEVELAND		NO. 2	
		NO. 1		NO. 3	
ASSETS					
CURRENT					
Cash on Hand, on Deposit and in Transit	\$	9,941.34	\$	21,748.79	\$ 12,075.77
Customers' Notes and Trade Acceptances Receivable		59,590.37		4,038.32	57,974.75
Customers' Accounts Receivable		706,445.43		232,612.67	149,595.96
Allowance for Doubtful Accounts, Discounts, etc.		14,800.00		4,727.00	4,324.58
Allowance for Special Accounts		19,034.00		16,662.13	8,601.13
Miscellaneous Current Accounts Receivable and Creditors' Debt Balances					
Inventories—Raw Material, in Process and Finished Merchandise on Hand and in Transit		146.67		34.25	81.81
TOTAL CURRENT ASSETS		875,646.97		533,832.07	469,825.13
OTHER ASSETS					
Miscellaneous Notes and Accounts Receivable	\$	5,070.35	\$	-0-	\$ 4,597.15
Salesmen's and Managers' Advances		4,061.51		580.49	272.37
Employees' Notes and Accounts Receivable		-0-		-0-	-0-
Claims against Common Carriers		4.00		-0-	-0-
Deposits with Public Utilities, etc.		2,385.00		-0-	-0-
TOTAL OTHER ASSETS		11,520.86		580.49	4,869.52
PERMANENT					
Land	\$	260,782.71	\$	64,210.00	\$ 299,281.45
Buildings, Machinery, Equipment, etc.		2,251,337.01		1,253,128.51	1,441,360.16
Allowance for Depreciation		765,010.45		415,362.89	501,594.06
Unfinished Construction		176.59		-0-	-0-
TOTAL PERMANENT ASSETS		3,146,285.86		2,012,701.40	2,242,235.67
GOOD WILL, PATENTS, TRADE MARKS, ETC.					
Inventory—Advertising Stock, Stationery, etc.	\$	14,677.11	\$	25,881.98	\$ 33,271.18
Unexpired Insurance Premiums		-0-		-0-	-0-
Prepaid Taxes, Expenses, etc.		1.00		1,042.51	594.51
Inventory—Factory Supplies		7,941.01		4,687.03	4,939.69
TOTAL DEFERRED		22,619.12		31,511.52	38,805.38
TOTAL ASSETS		37,469,980.23		21,963,180.60	22,010,330.16
CLASSIFICATION OF ASSETS OCTOBER 31, 1931					
Current Assets	47%	39%		34%	
Permanent Assets	50%	46%		61%	
Good Will, etc.	2%	1%		3%	
Deferred and Other Assets	1%	1%		2%	
TOTAL ASSETS	100%	100%		100%	
TURNOVERS—IN NET SALES					
Average Receivables—Customers—Net Sales to Customers	5.33	8.37		3.61	
Average Permanent Assets—Total Net Sales except in combined figures	3.02	2.63		1.87	
Average Inventory (In cost of Sales) Total Cost of Sales except in combined figures	3.90	3.38		4.12	
PERCENT EARNED—(Annual Basis)					
On Average Total Assets	30%	13.4%		58%	
Do	22.96%	13.01%		9.76%	

BALANCE SHEET
PAINT AND VARNISH DIVISION
THE GLIDDEN COMPANY
CLEVELAND AND STRENGTHS

As of the close of Business October 31, 1930									
AMERICAN PAINT WORKS NO. 4		CAUFMILL P. & V. CO. NO. 5		FOREST CITY P. & V. CO. NO. 6		HEATH & MULLIN CO. & VAR. CO. NO. 7		MIDLAND CO. LTD. NO. 9	
GLIDDEN CO. NO. 10		GLIDDEN CO. NO. 11		GLIDDEN CO. NO. 12		GLIDDEN CO. NO. 13		GLIDDEN CO. NO. 14	
TOTAL		TOTAL		TOTAL		TOTAL		TOTAL	
ASSETS		ASSETS		ASSETS		ASSETS		ASSETS	
\$ 4,293.87	\$ 4,110.91	\$ 3,102.95	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
6,712.42	8,262.47	35,036.05	9,465.24	6,939.19	11,098.25	6,461.25	17,264.19	7,470.89	13,559.71
95,465.04	129,029.29	183,894.22	39,324.67	92,786.91	195,466.98	195,466.98	195,466.98	195,466.98	195,466.98
2,078.65	2,377.98	4,391.19	872.64	2,007.16	1,586.09	1,586.09	7,777.65	3,413.55	18,198.73
340.33	—	3,851.22	—	3,686.32	—	—	—	—	—
64.00	85.70	2.50	—	—	28.01	28.01	114.42	166.84	1,681.60
115,371.64	159,815.38	170,986.19	—	—	170,574.90	170,574.90	171,272.48	301,938.27	448,510.02
219,650.19	298,957.77	384,765.24	48,941.42	94,164.40	259,067.18	259,067.18	301,576.88	440,704.39	856,193.53
—	—	—	—	—	—	—	—	—	—
505.00	1,105.90	927.04	800.00	737.24	2,123.90	2,123.90	69.75	1,084.85	1,400.00
—	—	—	—	—	—	—	—	—	—
7.50	—	23.20	—	—	—	—	—	—	—
532.50	1,433.35	1,832.19	200.00	737.24	4,414.58	4,414.58	69.75	1,084.85	5,006.52
46,449.56	166,105.00	31,233.19	—	—	106,063.14	106,063.14	38,745.00	69,905.45	25,350.60
245,317.00	325,445.23	370,766.23	—	—	732,769.33	732,769.33	289,178.31	531,173.77	170,293.03
75,332.72	122,736.97	20,483.64	—	—	288,070.55	288,070.55	104,469.05	70,047.24	104,512.92
215,853.84	399,213.26	361,569.39	—	—	630,761.92	630,761.92	193,434.28	331,031.68	31,092.68
—	—	5,000.00	1.00	—	—	—	—	—	—
7,670.39	6,000.86	14,217.76	—	—	—	—	18,028.16	9,609.05	7,448.19
31.41	371.09	407.73	—	—	—	—	876.60	4,402.59	833.37
366.61	1,659.19	502.13	—	—	2,321.97	2,321.97	195.17	131.48	20,708.30
5,121.63	10,001.14	15,127.59	—	—	3,574.05	3,574.05	38,017.64	1,501.22	8,271.56
444,356.16	703,605.52	794,879.52	57,142.42	94,901.24	297,836.33	297,836.33	374,100.24	166,637.96	41,026,169.24
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3,407	3,047	3,66	1,267	5,647	6,481	6,481	4,067	2,707	4,986
3,119	1,607	2,24	2,24	—	2,347	2,347	4,467	2,257	18,016
4,287	2,997	3,32	—	—	5,707	5,707	3,747	1,407	2,587
4,124.44	5,934	6,156	6,374	16,207	23,344	23,344	8,127	1,177.69	2,257
9.56	5.93	5.66	5.37	2.06	23.34	23.34	29.89	1,177.69	2,257
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3,407	3,047	3,66	1,267	5,647	6,481	6,481	4,067	2,707	4,986
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9.56	5.93	5.66	5.37	2.06	23.34	23.34	29.89	1,177.69	2,257
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
100%	100%	100%	100%	100%	100%	100%	100%	100%	10

BALANCE SHEET-PAINT AND VARNISH DIVISIONS

THE GLIDDEN COMPANY - CLEVELAND AND SUBSIDIARIES

As of the close of business October 31, 1930.

	GLIDDEN CO. CLEVELAND NO. 1	A. WILHELM CO. NO. 2	ADAMS & ELTING CO. NO. 3	AMERICAN PAINT WORKS NO. 4
<u>LIABILITIES</u>				
<u>CURRENT</u>				
Accounts Payable for Purchases, etc.	\$ 2,253.79	\$ 2,207.91	\$ 2,806.98	\$ 1,739.79
Unpaid Pay Roll	9,895.43	9,344.05	8,634.60	147.26
Unpaid Commissions and Bonuses	6,807.70	5,438.86	1,882.21	2.30
Customers' Credit Balances	2,903.21	969.93	860.43	234.82
Drum Accounts-Net	23,544.90	-0-	-0-	208.00
Personal Accounts	15,940.08	-0-	2,763.48	-0-
Bank Overdrafts	-0-	-0-	-0-	-0-
Accrued Taxes	924.14	2.42	33,385.70	3,757.20
Accrued Insurance	-0-	1,573.30	648.21	7.71
Accrued Royalties, Water, Rent, etc.	350.00	2,024.74	145.20	-0-
TOTAL CURRENT LIABILITIES	\$ 62,619.25	\$ 27,561.21	\$ 51,126.81	\$ 5,711.08
<u>INTER-COMPANY ACCOUNTS</u>				
Private Ledger-Cleveland (Including Outstanding Capital Stock of Subsidiaries owned by Parent Company)	\$3,395,777.14	\$1,666,486.66	\$1,947,053.34	\$ 458,488.52
<u>NOMINAL</u>				
Unearned Surplus	-0-	-0-	-0-	-0-
Profit & Loss-Surplus (Balance, exclusive of Net Profit for Current fiscal year)	-0-	-0-	-0-	-0-
Net Profit from operations for the fiscal year ended October 31, 1930 before providing for U. S. and Canadian Income Taxes	11,563.84	269,072.73	12,150.01	19,841.44
TOTAL LIABILITIES	\$3,469,960.23	\$1,963,120.60	\$2,010,330.16	\$ 444,358.16

GLD014570

FOREST CITY P. & V. CO. NO. 7	HEATH & MILLIGAN CO. NO. 8	NUBIAN PAINT & VAR. CO. NO. 9	GLIDDEN CO. LTD. NO. 12	GLIDDEN CO. OF CALIF. NO. 14	GLIDDEN CO. OF MASS. NO. 15	RETAIL STORES	C
-0- \$	220.50 \$	1,016.02 \$	8,259.18 \$	2,836.33 \$	1,712.95 \$	12,034.92 \$	
-0-	-0-	4,057.60	1,692.34	1,842.55	179.00	-0-	
1,496.21	2,713.25	7,018.00	3,180.26	2,850.07	262.44	1,640.61	
177.45	717.88	117.34	2,100.76	440.97	336.13	1,812.72	
1,908.50	32.00	-0-	3,372.43	498.00	242.00	749.06	
49.40	352.98	2.00	-0-	337.44	228.40	39.31	
-0-	-0-	-0-	-0-	-0-	-0-	-0-	
-0-	-0-	16,009.08	6,150.00	7,455.87	304.01	4,002.02	
-0-	-0-	251.09	-0-	517.86	-0-	-0-	
-0-	-0-	442.06	-0-	-0-	-0-	-0-	
3,631.56 \$	3,972.61 \$	28,913.19 \$	24,754.97 \$	15,783.09 \$	3,264.93 \$	18,800.52 \$	2
37,703.44 \$	135,377.58 \$	712,763.85 \$	280,449.16	903,034.63 \$	189,384.75	\$1,029,661.23	\$11.7
-0-	-0-	-0-	65,136.52	-0-	-0-	-0-	
-0-	-0-	-0-	697,071.54	-0-	-0-	-0-	6
7,807.42	44,448.55	156,161.29	47,646.97	131,979.76	4,573.48	23,292.54	2
49,142.42 \$	94,901.64 \$	897,838.33 \$	554,160.84 \$	786,837.96 \$	188,076.20	\$1,025,169.21	\$12.9

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INCOME & EXP
THE CLINER CO.

For the fi

	CLINER CO. CLEVELAND NO. 1	A. FLETCHER CO. NO. 2	ADAMS & ELSTER CO. NO. 3	AMERICAN PAINT WORKS NO. 4	CAMPBELL P. & T. CO. NO. 5	GLINER MINERAL NO. 6
SALES						
Regular	\$5,082,290.76	\$2,115,813.94	\$1,013,206.32	\$435,084.53	\$457,020.50	\$857,335.55
Subsidiaries and Stores-Inter-Company-Net	699,852.37	500,100.33	1,153,018.58	272,853.15	223,422.57	143,106.22
TOTAL SALES	\$5,782,143.13	\$2,615,914.27	\$2,166,224.90	\$707,937.68	\$680,443.07	\$995,441.77
LESS:						
Returns, Allowances and Freight Adjustments	\$297,123.46	\$166,265.37	\$74,042.58	\$21,161.28	\$40,120.47	\$47,508.21
Discount Allowed	74,586.73	37,571.83	15,941.88	5,471.32	5,449.88	8,306.56
Freight and Express	74,502.44	4,866.15	2,001.89	7,624.21	16.66	652.85
TOTAL	\$446,212.62	\$207,703.35	\$92,986.35	\$30,256.81	\$55,587.01	\$56,467.62
NET SALES	\$5,335,930.51	\$2,408,210.92	\$2,073,238.55	\$677,680.87	\$624,855.06	\$938,974.15
COST OF SALES						
As shown by exhibit (Including Cost of Inter-Company sales)	\$1,917,195.75	\$1,242,921.92	\$2,014,507.79	\$422,157.06	\$493,438.90	\$624,716.23
MANUFACTURING PROFIT	\$3,418,734.76	\$1,165,288.98	\$858,730.76	\$255,523.81	\$131,416.16	\$314,257.92
EXPENSE						
As shown by exhibit	\$176,293.11	\$329,816.12	\$76,686.95	\$11,566.63	\$14,450.00	\$12,117.87
OPERATING PROFIT-LOSS	\$3,242,441.65	\$835,472.86	\$781,043.81	\$243,957.18	\$116,966.16	\$302,140.05
OTHER DEDUCTIONS						
Provision for Doubtful Accounts, less recoveries	\$1,451.66	\$14,761.69	\$17,035.77	\$16,937.38	\$4,159.72	\$10,524.36
Loss sustained on disposal of Permanent Assets-Net	759.59	325.75	-0-	1,301.84	-0-	1,439.80
Depreciation on Steel Drums	7,705.60	805.70	3,281.95	4,145.60	313.60	-0-
Loss on Leasehold-Net	-0-	-0-	-0-	4,335.51	3,597.60	350.00
Donations	102.50	1,005.00	116.39	138.55	102.00	344.50
Additional Canadian Income Tax 1928	-0-	-0-	-0-	-0-	-0-	-0-
Miscellaneous	-0-	-0-	-0-	-0-	-0-	-0-
TOTAL	\$90,021.55	\$16,900.14	\$20,434.11	\$22,858.68	\$8,172.92	\$12,849.86
PROFIT-LOSS BEFORE PROVIDING FOR DEPRECIATION AND INCOME TAXES	\$3,152,420.10	\$818,572.72	\$760,609.70	\$221,098.50	\$108,793.24	\$289,290.19
OTHER DEDUCTIONS NET						
DEPRECIATION	\$2,209.51	\$1,000.00	-0-	\$151.54	\$27.22	-0-
Buildings and Building Improvements	2,209.51	1,000.00	-0-	151.54	27.22	-0-
Machinery and Equipment	67,802.04	15,920.14	20,434.11	22,707.14	8,145.70	12,625.66
Furniture and Fixtures	88,491.07	313,915.98	58,254.84	11,140.51	6,304.30	531.73
Automobiles	28,523.59	11,227.67	16,913.52	2,416.17	4,401.80	4,751.35
TOTAL DEPRECIATION EXPENSES	\$108,026.21	\$179,163.79	\$95,602.57	\$34,355.36	\$18,879.02	\$19,898.74
PROFIT-LOSS BEFORE PROVIDING FOR U. S. AND CANADIAN INCOME TAXES	\$3,044,393.89	\$639,408.93	\$665,007.13	\$186,743.14	\$90,014.22	\$269,391.45
PROFIT-LOSS TO NET SALES	5.6%	26.2%	32.1%	27.5%	14.5%	28.9%
LAST YEAR						
Profit-Loss before providing for U. S. and Canadian Income Taxes	\$942,276.03	\$241,699.71	\$119,445.59	\$4,639.71	\$43,682.09	\$44,509.96
PROFIT-LOSS TO NET SALES	12.07%	9.70%	5.75%	.60%	5.11%	4.78%

GLD014571

October 31, 1930.

COST OF
(PAINT AND
THE GLIDDEN COMPANY

For the fiscal year ended

	GLIDDEN CO. CLEVELAND No. 1	A. WILHELM CO. No. 2	ADAMS & EITING CO. No. 3	AMERICAN PAINT WORKS No. 4	AMSTERDAM PAINT & VARNISH CO. No. 5	GLIDDEN CO. MINNEAPOLIS No. 6
Inventory at Beginning of Period	\$ 1,132,944.65	\$ 556,997.12		\$ 139,736.36	\$ 170,746.05	\$ 205,043.58
Purchases	3,005,000.96	1,484,022.81		440,648.05	441,874.48	504,970.36
	\$ 4,137,945.61	\$ 2,041,019.93		\$ 579,374.41	\$ 582,620.53	\$ 710,013.94
Inventory at End of Period	\$ 875,646.97	\$ 533,832.07		\$ 115,373.64	\$ 159,845.38	\$ 170,956.19
Discount on Purchases	\$ 875,646.97	\$ 533,832.07		\$ 115,373.64	\$ 159,845.38	\$ 170,956.19
	\$ 3,262,298.64	\$ 1,507,187.86		\$ 463,999.36	\$ 422,775.15	\$ 539,057.75
MATERIAL COST	197,203.28	170,363.62		28,059.56	21,344.24	35,550.98
Indirect Labor	\$ 263,706.35	\$ 168,356.89		\$ 185,543.68	\$ 37,062.03	\$ 33,000.60
Indirect Labor and Supervision	45,592.22	36,662.69		6,424.95	6,202.74	11,176.12
Heat, Light and Power	9,335.24	8,968.15		1,403.43	898.96	1,093.41
Insurance - Fire and Use & Occupancy	9,220.67	6,017.65		1,794.13	3,597.96	9,255.00
Insurance - Liability, Compensation, Group Life, etc.	37,132.59	7,769.44		5,723.70	1,037.71	2,046.18
Taxes	19,864.88	8,052.99		35,985.39	6,636.82	953.69
Maintenance - Equipment	12,420.27	2,031.04		1,787.46	1,321.56	1,020.22
Maintenance - Buildings				11,930.00		4,217.30
Rent				11,101.61		1,612.44
Factory Supplies, etc.	21,174.19	10,536.11		1,437.17	261.90	333.79
Water	2,397.40	5,150.00		1,681.29	305.29	3,554.56
Freight, Cartage, etc.	8,982.32	2,394.22		5,062.15	2,179.87	
Outside Protection Service	1,097.00			16,902.21	166.00	
Reconditioning Returned Goods, etc.	12,572.98	1,373.12		948.22	2,184.42	835.35
Telephone and Telegraph	923.68	784.10		237.28	540.00	822.43
Traveling Expense	1,772.58	923.68			139.01	104.66
Employees' Welfare and Restaurant Expense	6,749.46	860.09		1,822.40	98.72	302.14
Royalties	14,567.58			244.50	194.37	491.69
Testing Materials and Supplies	1,279.74	473.28		3,780.44		214.45
Miscellaneous	5,178.35	1,107.37		518.85	81.65	
Factory Administrative Expense	15,150.00	9,000.00		2,273.67	704.92	
Labor, Material and Expense				9,750.00	2,250.00	3,000.00
Capitalized and Redistributed	37,196.82	64,908.43		69,809.31	23,159.30	17,096.59
	\$ 457,686.83	\$ 205,372.44		\$ 268,010.13	\$ 40,493.24	\$ 50,491.56
	\$ 3,917,195.75	\$ 1,842,953.92		\$ 2,014,507.73	\$ 542,453.06	\$ 493,938.90
						\$ 624,716.23

COST OF SALES (Including Cost of Inter-Company Sales)

COST OF MANUFACTURING EXPENSE

[illegible]

GL 0014372

GLD014572A

SELLING, GENERAL AND
OTHER GLIDDEN COMPANY
(PAINT AND VARNISH
DIVISIONS)

For the fiscal year ended
October 31, 1930.

	GLIDDEN CO. CLEVELAND No. 1	A. WILKINSON CO. ZELING CO. No. 2	ARMES & ZELING CO. No. 3
Salaries and Bonuses - Sales Managers and General	\$ 256,225.66	\$ 70,624.36	\$ 51,726.41
Salesmen's Salaries and Commissions	127,362.84	14,609.62	97,609.54
Salesmen's Expense	178,783.89	30,740.05	14,327.71
Advertising	111,782.05	37,760.45	14,327.71
Cartage	50,438.89	1,687.32	27,827.32
Postage	7,971.32	2,891.32	12,961.46
Printing and Stationery	14,539.03	5,214.46	2,472.58
Commercial Reports	3,506.64	1,030.41	2,173.25
Collection Expense-Legal Fees, etc.	78.88	1,773.83	179.90
Rent	9,889.73	3,927.15	7,271.29
Heat, Light and Power	5,404.26	2,851.23	1,634.91
Insurance	2,506.30	1,891.42	1,024.77
Organization Dues	62.25	320.00	114.25
Maintenances - General	3,241.92	1,521.86	1,109.25
Telephone and Telegraph	2,692.56	4,051.26	1,436.05
Traveling Expense - General	15,306.47	6,206.74	2,193.82
Branch Warehouse Expense	22,884.60	386.37	5,557.94
Branch Warehouse	1,788.02	217.05	1,653.98
Samples and Adjustments	40,836.19	276.00	1,705.00
Sales Promotion - Prizes	1,034.50	1,142.26	1,675.62
Office and Warehouse Supplies	4,960.12	579.94	594.58
Convention Expense	294.38	-	-
Storage Expense	-	-	-
Employees' Welfare and Restaurant Expense	3,799.62	858.78	712.31
Revenue Shares, Patents and Trade Mark Expense	10.00	-	-
Entertaining	122.95	25.40	-
Bank Exchange	446.92	-	-
Watchman and Janitor Service	2,292.58	1,115.50	347.99
Experimental and Research Expense	3,466.73	-	725.82
Periodicals and Lists	287.78	333.64	210.50
Employees' Moving Expense	1,224.30	477.26	-
Miscellaneous	3,669.03	30,000.00	13,994.54
Cleveland Administrative Expense	54,800.00	-	21,600.00
	\$1,282,135.65	\$ 265,704.88	\$ 256,073.41

ADMINISTRATIVE EXPENSE
- CLEVELAND AND SUBSIDIARIES
DIVISIONS)

October 31, 1930.

	AMERICAN PAINT WORKS No. 4	CAMPBELL PA. & VAR. CO. No. 5	GLIDDEN CO. MINNEAPOLIS No. 6	FOREST CITY PAINT & VAR. No. 7
	\$ 29,426.79	\$ 23,645.21	\$ 43,881.59	\$ 24,427.07
	25,954.61	38,295.32	53,931.44	33,563.47
	14,930.85	15,679.37	44,593.40	7,124.20
	22,256.05	21,471.33	46,775.73	9,129.68
	5,095.77	4,430.65	5,421.99	2,823.65
	1,281.51	1,074.95	1,294.53	4,423.32
	1,663.86	1,616.96	4,130.55	1,793.26
	475.90	452.91	1,881.16	33.78
	822.32	523.99	2,091.53	13.46
	1,800.00	3,867.78	6,521.94	67.85
	85.25	294.30	137.47	193.41
	393.69	135.90	337.63	26.75
	286.60	10.00	371.00	53.46
	276.49	438.48	397.98	103.73
	488.42	590.20	500.00	93.61
	2,136.92	1,694.23	3,869.59	2,139.29
	3,226.79	3,966.52	3,943.50	2,005.34
	-	-	-	1,123.42
	2,395.84	1,177.06	3,729.58	122.91
	462.00	392.42	819.45	369.94
	467.92	422.66	965.03	-
	294.24	75.04	-	102.41
	-	-	393.75	-
	306.49	-	-	22.00
	-	-	-	-
	301.35	-	284.39	-
	149.60	-	-	-
	11.00	-	-	-
	-	8.50	95.31	51.20
	702.52	124.20	343.42	135.64
	7,800.00	7,800.00	15,000.00	6,000.00
	\$ 123,986.14	\$ 135,567.16	\$ 242,140.05	\$ 95,162.11