Monsanto CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
THIOKOL CHEMICAL a/f.		12/30/71
CITY AND STATE	DATE RECEIVED	DATE TYPED
TRENTON, N.J.		2/2/72

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN

TO A. W. M. COAKER CC E. H. FORDING - NYO
WILL CLARK - ST. LOUIS
DON DENBY - ST. LOUIS

Contacted: Mr. Jorczak, VP Chem. Division
Paul Koons, Dir. Marketing
Bill Overberger, Tech. Service Manager

Objective: Discuss Aroclor withdrawal.

Results: Bill had already heard the Aroclor news from some of Thiokol's customers. Since Thiokol refused to look at the Aroclor blends last year, they don't feel hurt by our decision.

Thiokol will publish a bulletin very soon in which their own plasticizer ZP-680, along with Cereclor 4985 and Flex 0012 (Pearsall Chemical), will be recommended in both the paste and base resin. In addition, Benzoflex 9-88 and Santicizer 261 will be recommended for base resin only. Bill strongly urges that we make no blanket recommendation of chlorinated paraffins to replace Aroclors. Will follow up with Will Clark.

Jan Smoke

JS:rh

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