

81131-A DIRECT #2
01/12/72ORGANIC DIVISION SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR DEC 1971

PAGE 141

- IN THOUSANDS OF POUNDS AND DOLLARS -

M G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. ID. / MAJR. GRD. GP.
		PYDRAUL 312																00693A	6760-312-11
1836		.PUGET DIE CASTING TACOMA WA		2.50															10065100
1839		.RANGER DIE CAST LYNNWOOD CA	5.00	4.00	5.00	2.00			1.00		1.00								10066336
1138		.REACTIVE METALS ASHTABULA OH	15.0	10.0	15.0														10066654
1138		.REACTIVE METALS NILES OH		4.00															00135437
		PARENT CUST. TOT-REACTIVE METALS	15.0	14.0	15.0														10066654
1230		.READING TUBE READING PA	7.00	6.50	7.00														10066697
1138		.REPUBLIC STEEL CORP CLEVELAND OH	7.50	5.00	7.50														10067480
1138		.REPUBLIC STEEL MASSILLON OH	55.0	30.0	55.0	5.00		5.00											10067499
1138		.REPUBLIC STEEL WARREN OHIO	200		50.0														00221619
		PARENT CUST. TOT-REPUBLIC STEEL	263	35.0	113	5.00		5.00											10067480
1134		.REX CHAINBELT HANNA CHICAGO IL		.139															10036712
1974		.REYNOLDS METALS ARKADIA AR	5.00	3.00	5.00														10067847
1974		.REYNOLDS METALS GUN SPGS AR	5.00	8.46	5.00	2.00	2.00												10067855
1974		.REYNOLDS METALS JONES HL AR	2.00	3.00	2.00														10067820
		PARENT CUST. TOT-REYNOLDS METALS	12.0	14.5	12.0	2.00	2.00												10067782
1270		.RIDCO CASTING CO CEN FALLS RI	2.00	1.00	2.00	1.50		1.50											10068150
1133		.RIVAL MFG KANSAS CITY MO	50.0																00221376
1270		.RIVETT INC NEEDHAM HEIGHTS MA	.500	.500	.500														00161128
1134		.CHERRY BURRELL CEDAR RAPIDS IA		.685															00150886
1131		.ROBLIN STEEL DUNKIRK NY	40.0																00195766
1178		.ROCKWELL MFG RUSSELVILLE KY	65.0	59.5	65.0	28.0	5.00			5.00			8.00	5.00	5.00				10068762
1230		.RONSON METALS CO NEWARK NJ		10.0															10069009
1138		.ROPER CORP MT GILEAD OH				9.00	9.00												00248584
1138		.GEORGE D ROPER NEWARK OH	80.0	82.5	80.0	34.0	12.0	12.0				10.0							10069033
		PARENT CUST. TOT-GEORGE D ROPER	80.0	82.5	80.0	43.0	21.0	12.0				10.0							10069033
1230		.ROTATING COMPON BAY SHORE NY	.600	.500	.600														10069459
1153		.SAGINAW PT - MFG SAGINAW MI		3.00															10070236
1839		.SAMSONITE CORP DENVER CO	15.0																00221384
1133		.SANGAMO ELEC SPRGFD ILL	3.00	2.00	3.00														10070775
1866		.SAN JOSE DIE CSTG SAN JOSE CA	5.00	.500	1.00														00184632
1230		.SAYVILLE INCINERAT HOLBROOK NY		2.00															00223387
1270		.SCOVILL MFG WTRBRY CONN	1.00																10071585
1131		.SELAS CORP OF AMER SEATTLE WA		.232															00240605
1839		.HUBBELL LIGHTING DV BURBANK CA	3.00	3.00	3.00	2.00	1.00			1.00									10072077
1131		.SHARON STEEL FARRELL PA	24.0	12.0	24.0	4.00	4.00												10072166
1131		.SIMONDS SAW&STEEL CO LOCKPT NY	3.00																00247200