Monsanto

FROM (NAME & LOCATION) W. R. COREY - B2SA

DATE December 27, 1971

SUBJECT PCB/PCT IMPLEMENTATION PROGRAM

REFERENCE

TO : C. P. Cunningham

cc H. S. Bergen
T. L. Gossage - B2SL
E. Greene - C3SA
J. Mason
C. Paton - B2SH
E. J. Putzell - D1F
J. F. Stapleton - C1NA
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Attached is the worldwide implementation program which we have adopted to conform with the Corporate Management policy with respect to the discontinuation of all sales of PCB's (other than for dielectric use in transformers and capacitors) and the discontinuation of all sales of PCT's.

The program for U.S. domestic sales has been completed, time schedules have been established, and all customers have been notified of our decision except for formal notification to PCT customers who will be notified on December 31, 1971.

Programs with respect to export sales of PCB's and PCT's have been finalized and effective dates for all actions are embodied in the attachment.

Plans to implement Monsanto's worldwide policy in the U.K. have been completed and they will be executed as outlined in the attachment.

So far as Japan is concerned, PCB's are manufactured by a joint venture with MMK. The last section of our worldwide plan discusses actions we plan to take in this world area.

You will note all actions are consistent on a worldwide basis but the dates for completion of some of these actions on U.S. export sales and Ex-USA manufacture and sale are slightly different from those of the U.S. This is necessary in order to properly coordinate all of the communication channels involved so that we can properly notify our worldwide customers.

The most significant deviation from our U.S. time schedule pertains to our continued sale of PCB's for dielectric use in transformers and capacitors. We plan to continue sales

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Ex-USA subject to the same restrictive policies as we have adopted in the U.S.A. However, in negotiating hold harmless agreements with foreign subsidiaries of U.S. companies and with other foreign customers it is necessary for us to explore the government regulations which may pertain in foreign countries and, in addition, we must understand the legal aspects of hold harmless agreements executed in foreign countries. For this reason we have established, with your approval, March 31, 1972, as the date by which we will have concluded hold harmless agreements under which we will continue U.S. export sales, as well as sales from our U.K. facility.

I would appreciate your informing me whether you approve of this overall program, and whether you and Monsanto Corporate Management will permit us to have until March 31, 1972, to complete our arrangements for future sales of PCB's as dielectrics Ex-USA.

W. R. COREY

/jf

Attachments

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