FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 4591 150 HYDRAUL 150																
0832	A310975		GULF OIL CO PITTS PA	0001	1	1	1											1	
1109	A310975		GULF OIL CO PITTS PA	0010	2	10	7	-	2	2	-			3					
1505	A310975		GULF OIL CO PITTS PA	0030	160	120	64	12	3	4	31		11	3	1				
2308	A311790		GUSTIN BACON MFG COM				1										1		
2332	J336789		HILLSBORO GLASS CO		1														
1109	J351294		HUMBLE OIL CHAR N C																
0832	A351300		HUMBLE OIL HOUSTON TEX		17		10	-	-	10	-								
2906	A351304		HUMBLE OIL CHAR NC				1	1											
0306	A351306		HUMBLE OIL TULSA		1		2								1	1			
1005	A351316		HUMBLE OIL PELHAM NY				3								1	1	1		1
0306	A363650		INLAND STEEL COMPANY	0070	92	80	61						31			31			
0306	J364847		INTL HARVESTER MELROSE P		1														
0306	J364849		INTL HARVESTER CHI ILL	0002	1	2													
1631	G380424		JONES & LAUGH STE ALIQ P	0000		1													
2332	A391287		KEOKUK ELECTRO METALS CO	0002	10	2	3	-	-	-	-	-		1	-	1	1	-	
2332	G405700		LACLEDE STEEL COMPANY	0002		2													
1631	G409673		LANCER MANUFACTURING CO				1							1					
2905	J443321		R C MAHON CO				-					-							
0306	G481394		MILLER FLUID POWER DIV																
4444	A488341		MOBIL OIL DIV LOS ANG	0018	11	18	8				1		2	3		2			
0832	A488347		MOBIL OIL DIV DALLAS TX	0002	8	2	14	2		2	4		1		3			3	
2332	A488347		MOBIL OIL DIV DALLAS TX		7		2												
1005	A488350		MOBIL OIL DIV PHILA PENN	0010	10	10	8				1					5			2
1109	G488350		MOBIL OIL DIV PHILA PENN																
1005	A488357		MOBIL OIL DIV DETROIT		6														
2831	A488357		MOBIL OIL DIV DETROIT	0000	1	1	1									1			
2906	A488357		MOBIL OIL DIV DETROIT	0076	37	75	6							2		4			
2332	A488360		MOBIL OIL DIV K C MO	0000	24	10	3		1				2						1
1505	A488362		MOBIL OIL DIV PAULSBORO	0015	15	15	19		4				3	4		6	1		
0306	A488364		MOBIL OIL DIV CHIC ILL	0200	165	150	214		23	31	8		13	23	36	28			38
1005	A488370		MOBIL OIL CO NY NY																
4101	G488370		MOBIL OIL CO NY NY	0001		1													
0832	A488371		MOBIL OIL DIV BEAU TEXAS	0010	16	10	11	5		4			3						
4101	A488374		MOBIL OIL CO SEATTLE		4		4			1						3			
0849	J516241		NECHES BUTANE PRODUCT	0005	1	5													
4405	A530840		NORTH AM AVIA LOS ANG																
2704	G534565		NOVAMONT CORPORATION																
4405	G561150		PAUL MONROE HYDRAULICS																
2332	G582140		PITMAN MANUFACTURING CO				1									1			
1631	J586095		PITTSBURGH TEEL CO		1														
0306	A615950		REPUBLIC STEEL CLEVELAND	0050	15	35													
1109	A615950		REPUBLIC STEEL CLEVELAND		4		5	1		1				2					

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