PLAINTIFF'S EXHIBIT
CAP-1117

A/C Pipe
Producers Association

Internal Correspondence

TO District/Regional Sales Managers - California, Colorado and Texas

FROM J.F. Welch, Vice President

DATE October 5, 1982

SUBJECT Municipal Market Program

RECEIVED
OCT 14 1982
MARKETING
CAPCO

REF: JFW correspondence, August 5, 1982

Action Required: Review for information

TEXAS - SOUTHWEST SECTION AWWA

After reviewing the technical program and discussing the business programs with Frank Moss, Program Chairman for the Texas - Southwest Section, Staff concluded that it will not be possible to schedule a "resell seminar". Quite simply, the program is somewhat abbreviated this year and there is no time available for AACPP to conduct a seminar.

CALIFORNIA - NEVADA SECTION AWWA

The same applies here. This year's Program Administrator (Bill Whiteside, California Domestic Water Co.) advised Staff that any such seminar would compete with the already scheduled safety seminar, certification examinations and executive/standing committee meetings. Given these constraints which would adversely affect attendance at an AACPP seminar, it was decided not to pursue the matter further.

MUNICIPAL ACCOUNT SEMINARS

The October - November schedule is firming up very well in spite of the inability to hit the AWWA Sectionals. As word gets out on the favorable impact of the seminars, Staff hopes to finalize (by the end of October) dates for the remainder of 1982 and begin preparations for 1983.

If you have any questions, please do not hesitate to call.

JFW/ccw

cc: A. Kahn, Esq.
Executive Committee
L. Ambler
L. Taylor
J. Cran

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Chrono