PLAINTIFF'S
EXHIBIT
FOS-914i

EXHIBIT A

WHEELING-PITTSBURG STEEL MINGO AND STEUBENVILLE, OHIO

(Fourteen Pages)

Anthony Mario Greco, et al. v. A-Best Products Company, et al.
Cuyahoga County, Ohio
Case Nos. 32369-323678

SALESMAN - WILCOX
ACCOUNT - ZIA-28711 WHEELING STEUBENVILLE & MINGO

FOSECO, INC. - SMPD - SALES BY CUSTOMER DECEMBER , 1969

L MS	PRODUCT	DESCRIPTION	CODE	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
12	1830	28X35 4PC BED CAMB	D	123	264	1,132	2,106	1,285	2,811	11,828	22,253	1,524+	10,425+
12	1840	28X39 4PC BED CAMB	D	116	228	964	2,628	1,200	2,435	9,980	27,653	1,235+	17,673+
12	1850	28X43 4PC BED CAMB	D	167	108	1,448	2,376	1,786	1,193	15,712	25,914	593-	10,202+
11	1860	28X47 4PC BED CAMB	D	125	0	1,000	1,408	1,500	0	12,000	17,126	1,500-	5,126+
3	187C	27X53 4PC BED CAMBE	D	0	0	0	120	0	0	0	1,482	0	1,482+
12	273A	27X51 4PC BED CAMB	D	0	119	0	637	0	1,695	0	9,077	1,695+	9,077+
12	274A	27X55 4PC BED CAMB	D	0	49	0	257	0	715	0	3,794	715+	3,794+
12	815F	28X30 4PC BED FLAT	D	0	324	0	2,844	0	3,256	0	28,371	3,256+	28,371+

SALESMAN - WILCOX — FOSECO, INC. - SMPD - SALES BY CUSTOMER JUNE , 1970

ACCOUNT - 21A-28711 AFFECTING STEUBENVILLE & MINGO

CLASS	PRODUCT DESCRIPTION	CODE	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
A	1830 28X35 4PC BED CAMB	D	119	0	999	880	1,267	0	10,638	9,372	1,267-	1,266-
A	1835 28X35 4PC BED	D	0	180	0	540	0	1,782	0	5,346	1,782+	5,346+
S	1840 28X39 4PC BED CAMB	D	150	0	1,500	1,040	1,605	0	16,050	11,128	1,605-	4,922-
A	1845 28X39 4PC	D	0	175	0	455	0	1,856	0	4,800	1,856+	4,800+
A	1850 28X43 4PC BED CAMB	D	166	0	1,098	1,224	1,834	0	12,132	13,525	1,834-	1,393+
A	1855 28X43 4PC BED	D	0	216	0	468	0	2,376	0	5,148	2,376+	5,148+
A	1860 28X47 4PC BED CAMB	D	100	0	900	592	1,240	0	11,160	7,340	1,240-	3,820-
S	1865 28X47 4PC BED	D	0	0	0	309	0	0	0	3,684	0	3,684+
B	1865 28X47 4PC	D	0	140	0	140	0	1,652	0	1,652	1,652+	1,652+
A	2734 27X51 4PC BED CAMB	D	100	17	600	374	1,425	242	8,550	5,329	1,183-	3,221-
B	2738 27X51 4PC BED CURR	D	0	69	0	69	0	862	0	862	862+	862+
B	2744 27X55 4PC BED CAMB	D	100	16	600	160	1,480	236	8,880	2,368	1,244-	6,512-
B	2748 27X55 4PC	D	0	52	0	52	0	670	0	670	670+	670+
S	2154 26X30 4PC BED FLAT	D	100	0	900	1,400	1,005	0	9,045	14,150	1,005-	5,105+
A	2156 26X30 4PC BED	D	0	240	0	420	0	2,088	0	3,654	2,088+	3,654+

SALESMAN - WILCOX
ACCOUNT - 21A28711 WHEELING STEUBENVILLE & MINGO

BUSECO, INC. - SMPO - SALES BY CUSTOMER DECEMBER , 1972

L MS	PRODUCT DESCRIPTION	CODE	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
11	1830 28X35 AP BED	0	0	0	0	910	0	0	0	9,193	0	9,193+
7	1837 28X35 APC BED	0	190	0	2,945	1,913	1,881	0	29,156	19,225	1,881-	9,931-
11	1847 28X39 APC BED	0	300	0	2,960	1,316	3,165	0	31,229	14,128	3,165-	17,101-
7	1847 28X39 APC BED	0	0	0	0	1,043	0	0	0	11,286	0	11,286+
4	1857 28X43 APC BED	0	100	0	3,350	1,836	1,100	0	36,850	20,556	1,100-	16,294-
6	1857 28X43 APC BED	0	0	0	0	550	0	0	0	6,187	0	6,187+
11	1840 28X47 AP	0	0	0	0	1,296	0	0	0	15,598	0	15,598+
2	1847 28X47 APC BED	0	250	0	2,955	324	2,950	0	34,869	3,859	2,950-	31,010-
6	1847 28X47 APC BED	0	0	0	0	504	0	0	0	6,073	0	6,073+
10	2738 27X51 APC BED	0	50	0	905	520	425	0	11,314	6,618	425-	4,696-
11	273C 27X51 APC BED	0	0	0	0	520	0	0	0	6,682	0	6,682+
11	274B 27X55 APC BED	0	50	0	465	392	445	0	5,999	5,132	445-	867-
11	274C 27X55 APC BED	0	0	0	0	480	0	0	0	6,336	0	6,336+
11	552B 00X21 2PC BED	0	0	0	0	6,240	0	0	0	25,584	0	25,584+
12	553C 28X35 BED	0	0	220	0	220	0	2,211	0	2,211	2,211+	2,211+
12	554C 28X39 BED	0	0	[illegible]	0	[illegible]	0	4,158	0	4,158	4,158+	4,158+

SALESMAN WILCOX
ACCOUNT - 21A28711 WHEELING STEUBENVILLE & MINGO

FOSECO, INC. - SMPD - SALES BY CUSTOMER DECEMBER , 1972

L MS	PRODUCT DESCRIPTION	CODE	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
11	555B 28X43 2PC BED	D	0	0	0	1,011	0	0	0	12,948	0	12,948+
12	555C 28X43 BED	D	0	275	0	275	0	3,121	0	3,121	3,121+	3,121+
8	55A B 28X47 2PC BED	D	0	0	0	1,020	0	0	0	8,109	0	8,109+
12	55*C 28X47 BED	D	0	168	0	168	0	2,041	0	2,041	2,041+	2,041+
2	559A 27X31 2PC BED	D	0	0	0	5	0	0	0	0	0	0
12	559C 27X31 BED	D	0	385	0	385	0	3,426	0	3,426	3,426+	3,426+
2	#15G 26X30 4PC BED	D	325	0	3,850	660	2,827	0	33,497	5,830	2,827-	27,667-
10	#15H 26X30 4PC BED	D	0	0	0	1,187	0	0	0	10,544	0	10,544+
11	553 28X35 2PC BED	D	0	0	0	1,335	0	0	0	9,972	0	9,972+
8	554B 2PC BED	D	0	0	0	780	0	0	0	5,226	0	5,226+
11	557A 2PC BED	R	0	0	0	120	0	0	0	1,050	0	1,050+
11	558A 2PC BED	R	0	0	0	160	0	0	0	1,456	0	1,456+
10	559B 2PC BED	D	0	0	0	1,600	0	0	0	7,680	0	7,680+
11	553C 28X35 4PC BED	R	0	0	0	275	0	0	0	2,763	0	2,763+
11	554C 28X39 4PC BED	D	0	0	0	990	0	0	0	10,692	0	10,692+

SALESMAN - WILCOX
ACCOUNT - 21A28711 WHEELING STEUBENVILLE & MINGO

POSECO, INC. - SMPD - SALES BY CUSTOMER DECEMBER , 1972

L MS	PRODUCT DESCRIPTION	CODE	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
11	555C 2843 4PC BED	0	0	0	0	275	0	0	0	3,121	0	3,121+
11	556C 2847 4PC BED	0	0	0	0	252	0	0	0	3,041	0	3,041+
11	559C 2731 4PC BED	0	0	0	0	440	0	0	0	3,916	0	3,916+

FCM170
SALESMAN - DONOHUE EASTERN SMPD SALES BY CUSTOMER DECEMBER , 1973
ACCOUNT - 69282010 WHEELING-PITTSBURGH-MINGO (1973)

L MS	PRODUCT DESCRIPTION	GENERIC GROUP	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
7	PROFLEX 552 END	03-607	0	0	0	600	0	0	0	2,460	0	2,460+
12	PROFLEX 5530 *2835	4-03-607	0	385	0	5,335	0	3,869	0	53,616	3,869+	53,616+
12	PROFLEX 5540 *2839	4-03-607	0	393	0	7,076	0	4,244	0	76,420	4,244+	76,420+
12	PROFLEX 5550 *2843	4-03-607	0	330	0	1,115	0	3,745	0	58,055	3,745+	58,055+
12	PROFLEX 5560 *2847	4-03-607	0	462	0	4,410	0	5,613	0	53,581	5,613+	53,581+
12	PROFLEX 5570 *2751	4-03-607	0	80	0	2,035	0	1,044	0	25,071	1,044+	25,071+
12	PROFLEX 5580 *2755	103-607	0	80	0	2,400	0	1,072	0	32,160	1,072+	32,160+
12	PROFLEX 5590 *2731	4-03-607	0	440	0	4,400	0	3,918	0	39,160	3,918+	39,160+

H170
LESMAN - DONOHUE LASTERN SHPO SALES BY CUSTOMER DECEMBER 73
ACCOUNT - 67282010 WHEELING-PITTSBURGH-MINGO (1973)

L MS	PRODUCT	DESCRIPTION	GENERIC GROUP	UNITS THIS MONTH FCST	UNITS THIS MONTH ACT	UNITS THIS YEAR FCST	UNITS THIS YEAR ACT	$$$$$ THIS MONTH FCST	$$$$$ THIS MONTH ACT	$$$$$ THIS YEAR FCST	$$$$$ THIS YEAR ACT	$ MTH OVER+ UNDER-	$ YR OVER+ UNDER-
12	PROFAX	341J *0033	1-03-607	0	528	0	528	0	1,875	0	1,875	1,875+	1,875+
12	PROFAX	343K *0043	1-03-607	0	924	0	924	0	4,250	0	4,250	4,250+	4,250+
12	PROFAX	344L *0049	1-03-607	0	88	0	88	0	440	0	440	440+	440+
12	PROFAX	346J *0039	1-03-607	0	264	0	264	0	1,029	0	1,029	1,029+	1,029+
12	PROFAX	797-0-2357-2P	03-607	0	108	0	108	0	1,339	0	1,339	1,339+	1,339+

03 FELDING AIDS

TERR	CUSTOMER	LAST SOLD	MONTH ACT DIV	MONTH FCST DIV	MONTH ACT $$	MONTH FCST $$	MONTH VAR $$	YEAR TO DATE ACT DIV	YEAR TO DATE FCST DIV	YEAR TO DATE ACT $$	YEAR TO DATE FCST $$
223070 PROFLEX 5550 *2843 4-PC		SET									
208 49282010 WHEELING-PITTSBURGH-MI			330		4472		4472	5005		43731	43
28A 28152007 GENERAL ADJUSTMENT BUR 12			385		5217		5217	385		5217	5
TOTAL PROFLEX 5550 *2843 4-PC			715		9689		9689	5390		48758	48
TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
738160 PROFLEX 556C *2857 TOP		SET									
208 49282010 WHEELING-PITTSBURGH-MI 12				315		4016	4016-		3465		43042 43
TOTAL PROFLEX 556C *2857 TOP				315		4016	4016-		3465		43042 43
TOTAL # OF CUSTOMERS 1 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
284750 PROFLEX 556D *2857 4-PC		SET									
208 69282010 WHEELING-PITTSBURGH-MI			168		2436		2436	3360		48095	480
28A 28152007 GENERAL ADJUSTMENT BUR 12			336		4872		4872	336		4872	48
TOTAL PROFLEX 556D *2857 4-PC			504		7308		7308	3696		50967	509
TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
587130 PROFLEX 5578 *2751 TOP		SET									
208 49282010 WHEELING-PITTSBURGH-MI 12				145		1987	1987-		1595		21287 212
TOTAL PROFLEX 5578 *2751 TOP				145		1987	1987-		1595		21287 212
TOTAL # OF CUSTOMERS 1 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
312010 PROFLEX 5570 *2751 4-PC		SET									
208 49282010 WHEELING-PITTSBURGH-MI								2000		30209	3320
28A 28152007 GENERAL ADJUSTMENT BUR 12			200		3114		3114	200		3114	311
TOTAL PROFLEX 5570 *2751 4-PC			200		3114		3114	2200		33323	3332
TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
361510 PROFLEX 5518 2755 TOP		SET									
208 49282010 WHEELING-PITTSBURGH-MI 12				190		2670	2670-		2090		28426 2842
TOTAL PROFLEX 5518 2755 TOP				190		2670	2670-		2090		28426 2842
TOTAL # OF CUSTOMERS 1 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
882610 PROFLEX 551C *2755 TOP		SET									
208 49282010 WHEELING-PITTSBURGH-MI								680		9375	931
								680		9375	[illegible]

11-30-74

[illegible]DING AIDS

TEAM	CUSTOMER	LAST SOLD	MONTH ACT QTY	MONTH FCST QTY	MONTH ACT $$	MONTH FCST $$	MONTH VAR $$	YEAR TO DATE ACT QTY	YEAR TO DATE FCST QTY	YEAR TO DATE ACT $$	YEAR TO DATE FCST $$
216400 PROFLEX 5530 *2135 4-PC	SET										
208 69282010 WHEELING-PITTSBURGH-MI			220		2650		2650	4400		49278	4927
28A 28132007 GENERAL ADJUSTMENT BUR 12			440		5280		5280	440		5280	528
TOTAL PROFLEX 5530 *2135 4-PC			660		7920		7920	4840		54558	5455
TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
208 69282010 WHEELING-PITTSBURGH-MI			165		2125		2125	4062		49343	4934
28A 28132007 GENERAL ADJUSTMENT BUR 12			385		4959		4959	385		4959	495
TOTAL PROFLEX 5530 *2139 4-PC			550		7084		7084	4447		54322	5432
TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
114570 PROFLEX 555C *2843 TOP	SET										
208 69282010 WHEELING-PITTSBURGH-MI 12				440		5236	5236-		4840		54144 5414
TOTAL PROFLEX 555C *2843 TOP				440		5236	5236-		4840		54144 5414
[illegible] CUSTOMERS 1 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											

ACTUAL SALES [illegible] CAST COMPARISON - 1 PERIOD ENDING 11/30/75
BY DIV[illegible]PCODE,TERR,CUST PAGE 378

03 [illegible]DING AIDS

TERR	CUSTOMER	LAST SOLD	MONTH ACT QTY	MONTH FCST QTY	MONTH ACT $$	MONTH FCST $$	MONTH VAR $$	YEAR TO DATE ACT QTY	YEAR TO DATE FCST QTY	YEAR TO DATE ACT $$	YEAR TO DATE FCST $$	YEAR TO DATE VAR $$
313600	PROFLEX 5580 *2755 4-PC	SET										
208	69282010 WHEELING-PITTSBURGH-MI 12		200		3198		3198	2480		38951		38951
28A	28152007 GENERAL ADJUSTMENT BUR 12		480		7675		7675	480		7675		7675
TOTAL	PROFLEX 5580 *2755 4-PC		680		10873		10873	2960		46614		46614
	TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
803760	PROFLEX 559C *2731 TOP	SET										
208	69282010 WHEELING-PITTSBURGH-MI 12			385		3600	3600-		4235		38542	38542
TOTAL	PROFLEX 559C *2731 TOP			385		3600	3600-		4235		38542	38542
	TOTAL # OF CUSTOMERS 1 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
315100	PROFLEX 559D *2731 4-PC	SET										
208	69282010 WHEELING-PITTSBURGH-MI		330		3498		3498	2915		29599		29599
28A	28152007 GENERAL ADJUSTMENT BUR 12		825		8745		8745	825		8745		8745
TOTAL	PROFLEX 559D *2731 4-PC		1155		12243		12243	3740		37344		37344
	TOTAL # OF CUSTOMERS 2 - LARGEST CUSTOMER - WHEELING-PITTSBURGH-MI											
435750	PROFLEX 571C *2857 TOP	SET										

CUSTOMER	CUSTOMER NAME		LAST SOLD	MONTH ACT QTY	MONTH FCST QTY	MONTH ACT $$	MONTH FCST $$	MONTH VAR $$	YEAR TO DATE ACT QTY	YEAR TO DATE FCST QTY	YEAR TO DATE ACT $$	YEAR TO DATE FCST $$	
216400	PROFLEX 5530 *2835	SET		220		2640		2640	4400		49270		4
219720	PROFLEX 5540 *2839	SET		165		2125		2125	4062		49563		4
223090	PROFLEX 5550 *2843	SET		330		4472		4472	5005		63731		6
226750	PROFLEX 5560 *2847	SET		168		2436		2436	3360		46095		4
312060	PROFLEX 5570 *2751	SET							2000		30209		3
[illegible]	PROFLEX 5[illegible]C *2755	SET							660		9375		
313600	PROFLEX 5580 *2755	SET	12	200		3198		3198	2480		38941		3
314100	PROFLEX 5590 *2731	SET	12	330		3498		3498	2915		28599		2

SSTO20 STEEL MILL

ACTUAL SALES FORECAST COMPARISON - 2
AT DIV,ICAP,CUST,PCCCE

PERICO ENDING 12/31/77

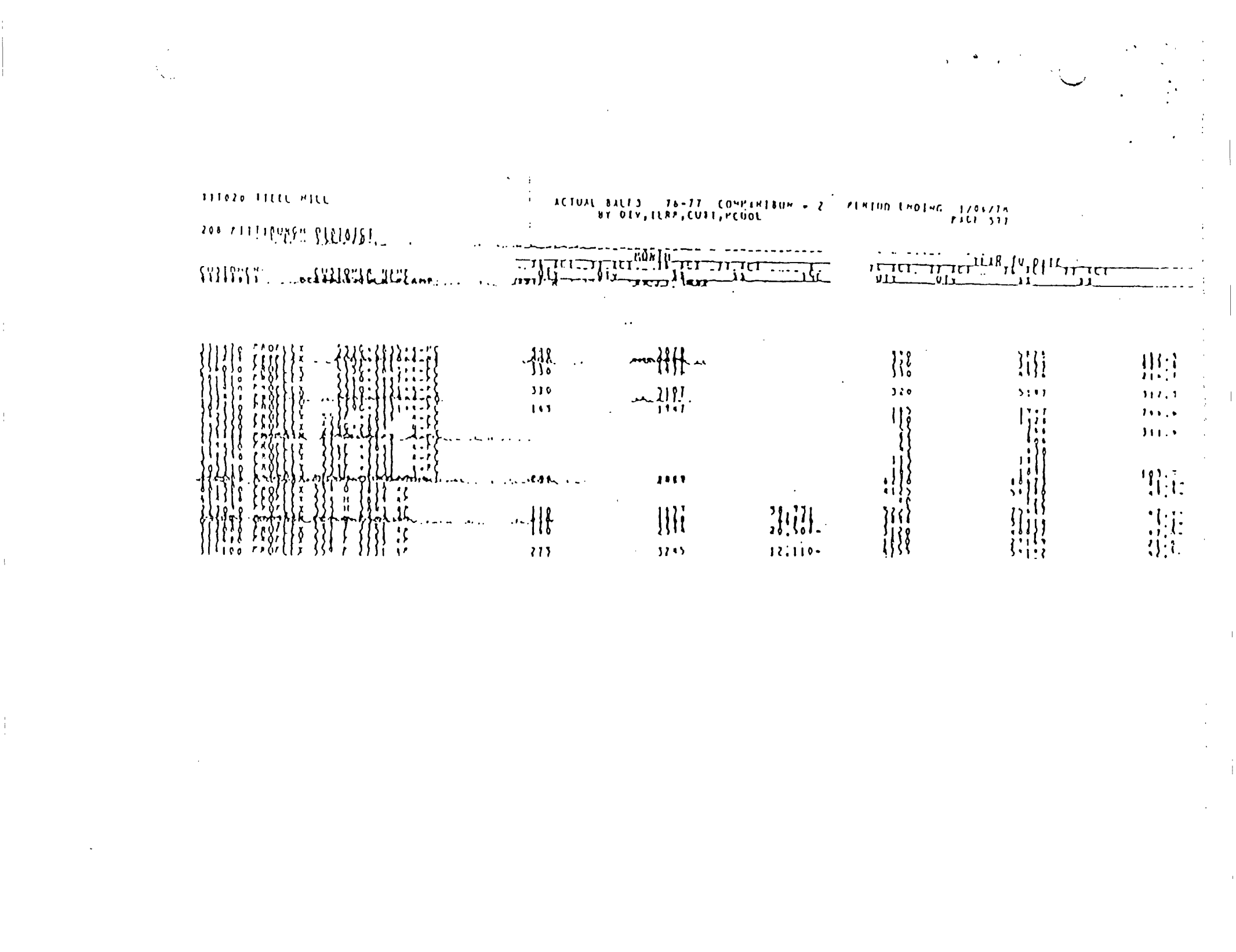
1975

2CB KUNZ

CUSTOMER CUSTOMER NAME

65282010 WHEELING-PITTSBURGH-PI

| | | |



[illegible] STEEL MILL

ACTUAL SALES 76-77 COMPARISON - 2
BY DIV,TERR,CUST,PCODE

PERIOD ENDING 1/06/78
PAGE 592

208 PITTSBURGH DISTRICT

CUSTOMER	CUSTOMER NAME	MONTH 77 ACT DIV	77 ACT DIV	77 ACT 11	77 ACT 11	77 ACT 11	YEAR TO DATE 76 ACT DIV	77 ACT DIV	76 ACT 11	77 ACT 11

[illegible]200029 WHEELING-PITTSBURGH ST

[illegible] PROFLEX 75[illegible] V 75[illegible] AP

15 [illegible]