H. S. BERGEN - ST. LOUIS

JANUARY 26, 1970 PERSONAL & CONFIDENTIAL

AROCLOR 1242 CERTIFICATION

YOUR MEMO 1/6/70 TO P. BENIGNUS

J. R. DURLAND - TOKYO

Reading between the lines of your memo to Paul Benignus, I got the feeling that perhaps Paul answered your request in too blunt or direct a fashion which may have conveyed some lack of interest or cooperation.

I want to assure you that this is not true and that we do indeed intend to fully cooperate on this matter and that we truly would like to have your production fully comparable to ours in matters particularly of electrical concern.

Obviously, if we are to get in a position of flexibility of serving certain customers such as, perhaps, India, Australia and other third countries of the world, we need to have uniformity of quality. By having this it would make conversion from one source to another that much easier and would assure Monsanto and MMK continuity of supply to that customer. We have now been able to do this with production from the U.K. and we obviously would like to do it with MMK.

I was also somewhat concerned about your comments about the Aroclor process and the variables. Again, if there is anything specific that you feel we should do that we haven't done, I would certainly like to know what it is. I am asking Bill Kuhn to comment a little bit further on this matter to you and, again, our intention is to be helpful and we currently have several PR&D studies underway on Biphenyl which should give us further insight into some of the variables in the Biphenyl production. The subject of Aroclors, of course, is complicated when you think that there are over 240 isomers of the various products that we make and process control obviously has a considerable effect on the performance of these isomers and we certainly don't know all there is to know about all of these variables and the resulting isomers.

If there is anything you want me to do in this area, John, just let me know and I'll see that you get full cooperation.

DSW 200480

H. S. BERGEN

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