Monsanto CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
SPOKANE TRANSFORMER					3/16/72
CITY AND STATE			DATE RECEIVED		DATE TYPED
SPOKANE, WA 99202			3/24/72		3/27/72
CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
WESTERN	SEATTLE		J.A. KRISS		

TO CUMMING PATON
ST. LOUIS

CC D.R. Hansen
J.K. McCabe
D. Goodwillie

PERSONNEL CONTACTED: R.H. Roberts, P.A.

OBJECTIVE: Determine Pyranol purchase status.

RESULTS

Spokane Transformer will not and cannot afford to sign the hold-harmless agreement with us. They plan and say they have the ability to replace askarel type transformers with air transformers. Roberts has hunted high and low for four drums of Pyranol which he needs badly to complete a previous commitment, but nobody (including G.E., Westinghouse, Phoenix, Standard Transformer, or Monsanto) will sell to him. I told him there was no way I could assist him in procuring the material.

ACTION REQUESTED

C. Paton - Have a heart. Sell him 4 drums as a "faitaccompli".

NO.

/sb

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