



Manville Building Materials Corporation
Ken-Caryl Ranch
Denver, Colorado 80217
303 978-2000

Manville

November 8, 1983

Robert G. Burton, P.E.
Thermal Engineer
Reynolds Metals Company
Engineering Department
6601 West Broad Street
Richmond, VA 23261

Dear Bob:

Thank you for the detail you provided concerning Reynolds' material needs during our recent meeting in Richmond. During our conversations, I think a number of opportunities arose which will be the basis for increased Reynolds-Manville cooperation in the future.

During our conversation, I indicated that a sample of Quilite^R would be forwarded for evaluation as a door seal. I have discussed this with Steve Previte, our Market Manager for this insulation, and discover that in its current form Quilite^R does not appear to be the solution to the door seal problem. However, we do have an active research program underway to adapt this type product into a commercial environment, and we are quite encouraged by the results to date.

As this program develops, you can expect to hear from Steve Previte or another Manville Representative.

Very truly yours,

William A. Riaski/pms

William A. Riaski
Market Manager

WAR:pms

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