



CITY Cleveland, Ohio

DATE June 19, 1957

FOR All Directors

SUBJECT Matters on Which Directors and/or Executive Committee
Action Has Been Taken and on Which Other Action is Pending

ANSWERING LETTER OF

Paint Division

1. Fabrica Nacional de Pinturas, S. A. (10) - Renegotiation of our basic and "Domestic" contracts with Fabrica is awaiting Mr. Rodriguez's acceptance of the prerequisites to amendment of these contracts established by the Executive Committee on May 27.
2. Contract with W. E. Grace & Co. Subsidiary in Ecuador (10) - We have accepted Articles and By-Laws prepared and filed by Grace for this subsidiary. Shares issued GICA will be delivered by the subsidiary to Mr. Phillips.
3. Contract with W. E. Grace & Co. Subsidiary in Colombia (10) - We have accepted Articles and By-Laws prepared and filed by Grace for this subsidiary. Shares issued GICA will be delivered by the subsidiary to Mr. Phillips.
4. Amendment of Ripolin Agreement (10) - Our September 26, 1951 Agreements with Ripolin (Paris) license the manufacture of water-thinned emulsion paints in France and Algeria and industrial and maintenance finishes in France, Algeria, Great Britain and Belgium. About a year ago Ripolin proposed amending these Agreements and certain revisions were discussed with the Paint Division. A draft of an amended contract, which would include granting Ripolin the right to manufacture industrial and maintenance finishes in Holland and additional technical provisions it requested, was forwarded to Ripolin for approval. Ripolin has informed us that the amended contract is being reviewed by its attorneys.
5. PFE's Covering Rehabilitation of Cleveland Plant (2) - PFE's covering reconstruction and rehabilitation of the Cleveland plant have, to date, been approved in the total amount of \$1,752,800. Project approval for additional items totalling \$260,000 has been granted.
6. Sale of Evansville Branch (2) - It is anticipated that this sale, as authorized by the Directors on March 13, will be concluded within 30 days.
7. Acquisition of Additional Property at New Orleans Plant (1) - The owner of the two small tracts of land adjoining the Paint Division's New Orleans plant has offered to sell the property to the Company for \$52,500. Further negotiations are in progress to obtain this property at a price of \$35,000 as authorized by the Executive Committee on April 29.
8. Glidden Panama, S. A. (1) - Articles of Incorporation of this subsidiary of GICA have been filed in Panama. Incorporation should be completed within the next 30 days.
9. Purchase of Minnesota Mining & Manufacturing Company Property - A contract covering the purchase of the 14000 property located at 12435 Elmwood Avenue, Cleveland, Ohio, as authorized by the Directors on May 17, has been executed. It is anticipated that we will take title to the property by July 1.

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10. Puerto Rican Branch - A contract covering purchase of assets of Import Trading Company of Santurce, Puerto Rico, as authorized by the Executive Committee on June 11, has been executed by Import Trading Company and GICA. The business assets of that company will be acquired on June 28.

Chemicals-Pigments-Metals Division

1. Agreement with Industrias Quimicas Basicas de Mexico S. F. (2) - The Technical Service Agreement between GICA and Industrias Quimicas Basicas de Mexico S. F. has not yet been approved by Nacional Financiera.
2. Cumberland Island (1) - American Exploration & Mining Co. has submitted a bid to the Trustee to purchase outright over 12,000 acres of the Island for \$9,700,000. The purchase price would be paid over a period of 20 years, with cash payments totalling \$1,000,000 being made prior to and upon transfer of the property. Of the remaining installments, \$1,500,000 would be guaranteed by the Canadian Bank of Commerce of Seattle, Washington.

The Supreme Court of Georgia, during the week of July 8, will hear arguments on Messrs. Rockefeller's and Rice's Bills of Exceptions to Judge Thomas' rulings on demurrers filed at the Woodbine hearings on April 9. Its rulings will probably be determinative of the validity of our Cumberland Island Lease Agreement. The hearing on Mr. Carter Carnegie's motion for reconsideration and modification of Judge Thomas' rulings has been postponed until June 25. The Trustee's motion for dismissal of Mrs. Rockefeller's Federal Court action will be heard June 24.

3. Proposed Sale of Scranton, Pennsylvania Plant - Mr. Barocas, the prospective buyer of the Scranton plant, did not accept the purchase offer extended by the Company, and negotiations for the sale of the plant to other parties are pending.

Food Division

1. Transfer of Condiment and Coconut Operations to Bethlehem - Transfer of condiment and coconut operations from Kimburt to Bethlehem, as approved by the Directors on April 19, is awaiting completion of authorized alterations to the new plant. Estimated completion date is September 1.
2. Proposed Sale of Iron Street and Norwalk Plants - No offers of purchase for either the Iron Street or Norwalk plants have been received as a result of the listing of these plants with real estate agents as approved by the Executive Committee on April 1.

R. D. Horner

RDH/bjs

(The figure in parentheses is number of consecutive months item has been pending.)