

IMPERIAL OIL LIMITED



CHEMICAL PRODUCTS DEPARTMENT

THE ESSEX CANADA LIMITED ASSOCIATION

111 ST. CLAIR AVENUE WEST, TORONTO, CANADA

October 18, 1967

File: C-310.02
L.A.B. Bottoms

Mr. A. Vendette
Monsanto Canada Limited
425 St. Patrick Street
Ville La Salle, Quebec

Dear Avila:

It was a pleasure to talk to you yesterday and I am genuinely sorry that I will not have time to visit EXPO this fall as I had planned. I certainly agree with you that it is a once-in-a-lifetime opportunity.

The samples of the heavy alkylate from our linear alkyl benzene operation have been ordered from Sarnia and you should receive them in a week or so. From the experience we both have had with hard bottoms, I am sure that you appreciate that these are by-products and are subject to some fluctuations in quality.

The samples will be identified as follows:

- 1) DA 122A - Heavy Alkylate from Escane 440 (light grade)
- 2) DA 123A - Heavy Alkylate from Escane 460 (heavy grade)

A combined total of about 3 MMlb. will be available, with about 60% from the heavy grade.

We agreed that you would take a preliminary look at the samples and if your interest is maintained, we would have further discussions regarding the price.

Thank you for your enquiry: we will await further word from you when you have completed your evaluations.

Yours very truly,


G.R. Fern

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