FMSI 09710

Don Intl

Mintex Don (Exports) Limited

F.M.S.I. Inc.
Bergen Mail Office Centre,
E210 Route 4
Paramus
New Jersey.

P.O. Box 18
Cleckheaton
West Yorkshire BD19 3UJ
Telephone: 0274 875711
Telex: 51676/517058
Fax: 0274 874390

Our ref:

Your ref:

22nd July 1987

For the attention of Mr E.W. Drislane.

Dear Sirs,

With reference to your letter dated July 14th addressed to Brian Simpson please find attached copies of our latest catalogues.

For your records, we are no longer known as Don International Ltd, now being a member of the BBA Group of Companies, trading as Mintex Don Limited.

We hope the attached are useful and we will keep you on our mailing list for future copies.

Yours faithfully,
For: MINTEX DON (EXPORTS) LIMITED,

S. Ingham
Export Sales Division.

Registration England 1911193
Registered Office: P.O. Box 20, Whitechapel Road, Cleckheaton, West Yorkshire BD19 6HP

A BBA GROUP COMPANY

Don International

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Telephone 061-205 2371
Telex 667161
Cables Don Manchester

Our reference DLA/JH Your reference

19 March 1984

Friction Materials Standards Institute Inc
Bergen Mail Office Center
E.210 Route 4
Paramus
New Jersey 07652
USA

Dear Mr Drislane

Please find enclosed copies of prints, British Council nos. OM/12/1 and F1/102/1, which you requested in your letter of March 9th.

We trust these prints will be of use to you.

FMSI 1380

Yours sincerely

D L Averre
EXPORT SALES CORRESPONDENT

A member of the Cape Industries Group of Companies
Registered in London, England No 43527

Don Dnl

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

March 9, 1984

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester, England
M9 1SX

Dear Mrs. Barrett:

Several months ago we wrote the British Friction Materials Council asking for two prints for brake linings used on the Iveco Truck line sold in the United States. The British Council Numbers were:

OM/12/1
FI/102/1

The British Council replied recently that they did not have these prints on file. Would you possibly have such prints available--it is our intention to assign FMSI Numbers to these linings if we can access prints. We do not need proprietary information, simply size and drilling. We will not be using the British Council Numbers.

Thank you.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

Don International

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Telephone 061-205 2371
Telex 667161
Cables Don Manchester

Our reference CT/JH Your reference

28 February 1984

FMSI
E210 Route 4
Paramus
New Jersey 07652
USA

Dear Sirs

We have received an enquiry from a customer in Iran concerning American motors made (CJ-4, CJ-5) Jeep vehicles and Rambler passenger car spare parts.

We are unable to identify their references. We will be grateful if you could identify the references and send us the corresponding FMSI references.

Part No.	Description
998 362	Shoe set
991525	Shoe set
99 4461	Shoe set
5352269	Disc assy
535 2636	Disc assy
5357396	Disc assy
8124509	Shoe set
8124510	Shoe set
8124521	Shoe set

Yours faithfully
Don International Limited

C Theraisse

FMSI 09714

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS. N. J. 07652

Marcy 6, 1984

Don International Ltd.
Hendham Vale
Manchester M9 1SX
England

Attention: C. Theraisse

Gentlemen:

This is to reply to your letter of 28 February 1984 where you inquired on cross over to certain American Motors spare parts.

We are unable to cross over any of the part numbers listed.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

MAILGRAM SERVICE CENTER
MIDDLETOWN, VA. 22645
02AM

Western Union Mailgram®

1-080600G214 08/02/83 ICS IPMIIHX IISS NWKA
KNZ474 5953PARA GBMR MANCHESTER 50/34 02 1436

DSN INTL

FRICTION MATERIALS STANDARDS INSTITUTE INC
E-210 ROUTE 4
PARAMUS
NJ 07652

Sent 8/8/83

ATTN MR E BRIZLANE
FROM MRS M DIGGLE TD EXPORT LTD HENDHAM VALE MANCHESTER
PLEASE ADVISE WHETHER REF 4527 AD EXISTS IF SO COULD YOU PLEASE
FORWARD DRAWNG.
REGARDS

DIGGLE
TOP DON MANCHESTER UK
UNITED KINGDOM
02 AUGUST 1983

NNN

08:40 EST

MGMCOMP

5241 (R 7/82)

FMSI 09716

TO REPLY BY MAILGRAM MESSAGE, SEE REVERSE SIDE FOR WESTERN UNION'S TOLL - FREE PHONE NUMBERS

TO REPLY BY MAILGRAM MESSAGE, PHONE WESTERN UNION ANYTIME, DAY OR NIGHT:

FOR YOUR LOCAL NUMBER, SEE THE WHITE PAGES

OF YOUR LOCAL TELEPHONE DIRECTORY

OR

DIAL (TOLL-FREE) 800-257-2241

(EXCEPT IN NEW JERSEY 800-632-2271)

OR DIAL WESTERN UNION'S COMPUTER DIRECTLY:

FROM TELEX I ..... 5161 FROM TELEX II (TWX®) 910-420-1212

DON INT'L

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

April 8, 1983

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester M9 1SX
England

Dear Mrs. Barrett:

This is to reply to the telegram received here today asking for cross-over of the following:

Command Car M325	Bendix 3893687, 8
Command Car	ME-322514 (Size 90 x 6.8 x 328)

I have no cross-over on the Bendix 3893687,8.

The ME 322514 is Marshall-Eclipse Division of Bendix (now Friction Materials Division of Bendix) 322514. That is the blank from which FMSI 2140AT is drilled. See the print attached. And, of course, while that part number crosses over, the size does not--in metrics it would be 76 x 6.4 x 330. That's the best I can do.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

AJAM

C036 319-1 U908 91 04/07/83 14:31

UC
6A 04/07 12:17 I043 294-1 C036 319 04/07/83 14:29
/ RGC294 VIA ITT CTC009 MRE6249 PAD0023 TLX9440 7161PARA
UINX CO GBMR 039
MANCHESTER/TLX 39/38 07 1511

FMSI INC
E-210 ROUTE 4
PARAMUS N.J 07652

PLEASE IDENTIFY FMSI REFS FOR COMMAND CAR M325 OE
P/N 3993687-8 BENDIX P/N D129 POSSIBLY FMS 7024A
AND COMMAND CAR OE P/N ME-322514 SIZE 90X6.8X328
POSSIBLY FMSI 2157 TS. REGARDS
BARRETT DON

DOL E-210 4 PARAMUS(07652) M325 3993687-8 D129 7024A ME-322514
90X6.8X328 2157

NNNN
AJAM

DON INT'L

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

March 16, 1983

Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Attention: Mr. Rogers

Gentlemen:

This is to reply to the following telegram:

> Please advise latest Mack references equivalent to FMSI 4284D, 4311BD, 4311ED, 4316D

The only Mack cross reference I have for these FMSI numbers are the following:

FMSI	4284D	Mack 202 SM 1027
	4311BD	Mack 202 SMH 174
	4316D	Mack 202 SMH 68A

I have no cross-over for FMSI 4311ED.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

MAILGRAM SERVICE CENTER
MIDDLETOWN, VA. 22645

Western Union Mailgram®

1=019185A073 03/14/83 ICS IPMMVIU MVN NWKA
06000 MGM (00731) MT VERNON IL 03=14 0457P CST MVIR

FMSI INC
E210 ROUTE 4
PARAMUS NJ 07652

1=078434G073 03/14/83
ICS IPMIIHA IISS
IISS F M RCA 14 0740
PMS PARAMUS NJ
WUF4711 UXS518 MRH4242 PAE1098 TLX4715 7161PARA
URGW CO GBMR 026
MANCHESTER/TELEX 26/25 14 1011
FMSI INC
E210 ROUTE 4
PARAMUSNEWJERSEY
ATTN MR E.DRISLANE
PLEASE ADVISE LATEST MACK REFERENCES EQUIVALENT TO FMSI
4284D, 4311BD, 4311ED, 4316D,
REGARDS ROGERS DON MANCHESTER
NNN
0934 EST

18:00 EST

MGMCOMP

5241 (R 7/82)

FMSI 09721

TO REPLY BY MAILGRAM MESSAGE, SEE REVERSE SIDE FOR WESTERN UNION'S TOLL - FREE PHONE NUMBERS

TO REPLY BY MAILGRAM MESSAGE, PHONE WESTERN UNION ANYTIME, DAY OR NIGHT:

FOR YOUR LOCAL NUMBER, SEE THE WHITE PAGES

OF YOUR LOCAL TELEPHONE DIRECTORY

OR

DIAL (TOLL FREE) 800 257-2241

(EXCEPT IN NEW JERSEY 800 631-2271)

OR DIAL WESTERN UNION'S COMPUTER DIRECTLY:

FROM TELEX I ..... 6161 FROM TELEX II (TWX) 910-420-1212

FMSI 09722

MAILGRAM SERVICE CENTER
MIDDLETOWN, VA. 22645

Western Union Mailgram

1-004435C025 01/25/83 ICS IPMPJPC PAT NWKA
00733 MGM PATERSON NJ 01-25 0921A EST PJPA

DON INT'L

FRICTION MATERIALS INC
E 210 ROUTE 4
PARAMUS NJ 07652

1-068764G025 01/25/83
ICS IPMIIHA IISS
IISS F M RCA 25 0652
PMS PARAMUS NJ
WUE9993 UWS4853 MRF1412 PAD0073 TLX4719 7161PARA
URGW CO GBMR 041
MANCHESTER TLX 41/38 25 1149
FRICTION MATERIALS INC
E 210 ROUTE 4
PARAMUSNEWJERSEY(07652)
ATTN: E DRISLANE
PLEASE FORWARD TO DON INTERNATIONAL LTD HENDHAM VALE MANCHESTER M9
1 SX ENGLAND ATTENTION J BARRETT
COPY DRAWING FMSI 2140 AT CAM AND ANCHOR,
REGARDS
J BARRETT
COL 210 4 PARAMUSNEWJERSEY(07652) M9 1 2140
NNN
0654 EST

Number 2140 AT 1-26-83

09:25 EST

MGMCOMP

5241 (R 7/82)

FMSI 09723

TO REPLY BY MAILGRAM MESSAGE, SEE REVERSE SIDE FOR WESTERN UNION'S TOLL - FREE PHONE NUMBERS

FMSI 09724

Don 217L

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

September 9, 1982

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Dear Mrs. Barrett:

I received a telegram here today asking us to provide drawings for 4515H.

That is not a valid FMSI Number, as the last suffix in the 4515 series was 4515G. We are unable to fill your request.

As a matter of comment, some users add suffix to our Numbers to designate a different drilling or size, and these are strictly "imaginative" FMSI Numbers, for which I get requests regularly. Sorry.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

9 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631
(201) 569-7707

:Ø12 2Ø8-1 U979 156 Ø9/Ø8/82 11:1Ø AR U9Ø8 AV

,B Ø9/Ø8 1Ø:Ø2 R144 1Ø4-1 CØ25 324 Ø9/Ø8/82 1Ø:46
;GDØ1Ø4 UWS25Ø9 MRJ2586 7161PARA
IRGW HL GBMR Ø31
IANCHESTER TLX 31/29 8 1315

.T
'MSI PHN:2Ø1-845-Ø44Ø
'RICTION MATERIAL STANDARD
ROUTE 4
'ARAMUS, NJ Ø7652

\TTN MR E DRISTANE
'LEASE CAN YOU PROVIDE DRAWING FOR 4515 H FOR MY ATTENTION
;TOP
REGARDS BARRETT DON INTERNATIONAL MANCHESTER STOP

:OL 21Ø PARAMUS(Ø7652)NEWJERSEY 4515

\NNN
AJAM

Don International

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Telephone 061-205 2371
Telex 667161
Cables Don Manchester

Mr. E.W. Drislane
Executive Director
Friction Materials Standards Institute
Bergen Mall Office Center
E210 Route 4
Paramus N.J. 07652
New Jersey
U.S.A.

Our reference AW/ML Your reference

4th August 1982

Dear Mr. Drislane,

Thank you for your letter dated 27.7.82, and drawing, could you now possibly supply a copy of Pad Assembly and Backplate drawing of FMSI 7069, fitted to the Toyota Land Cruiser.

Many thanks for your assistance.

7069-D137
8/9/82

Yours sincerely,

A. Westhead.

A. Westhead (Miss)
Overseas Clerk

A member of the Cape Industries Group of Companies
Registered in London, England No 43527

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

August 3, 1982

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Dear Mrs. Barrett:

This is with reference to your cable received here this date. This asked for cross-over information on the following:

0332403-00	Wagner FD 103369
0570167-00	Wagner F 26035
5116674-00	Rockwell AL 3722P562
5105908-00	

We are unable to cross-over any of these numbers to FMSI Numbers.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

AJAM

C024 179-1 U979 113 07/29/82 06:42 AR U988 PW

6B 07/29 05:51 R144 2655-1 C024 179 07/29/82 06:40
/ SGD2655 UWS6324 MRF038 7161PARA
URGW HL GBMR 043
MANCHESTER TLX 43/40 28 1022

LT
FMSI INC
E 210
ROUTE NO 4
PARAMUS NJ 07652

PLEASE CAN YOU IDENTIFY FOLLOWING LONED SHOE REFERENCES
AND CONFIRM FMSI LINING THAT FITS THEM
0332403-00 WAGNER FD-103369
0570167-00 WAGNER F26035
5116674-00 ROCKWELL AL-3722P562
5105908-00
REGARDS J BARRETT-DON INTERNATIONAL LTD MANCHESTER

0332403 103369
0570167 F26035
5116674 - 3722P562
5105908

COL 210 4 PARAMUS(07652) 0332403-00 FD-103369 0570167-00
F26035 5116674-00 AL-3722P562 5105908-00

NNNN
AJAM

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

July 27, 1982

Mrs. J. Barrett
Don International, Ltd.
Hendham Vale
Manchester, M9 1SX
England

This is in reply to your cable of July 22 on Bendix 322507. According to our records the 322507 is FMSI 358 Shoe, a 12 x 3 shoe. It would take FMSI 2140AT lining on the Dodge application.

The only thing that bothers me is that you indicated it was 2-1/2" wide. It is possible that they took a shoe web meant for the 12 x 3 size, and assembled with a 2-1/2" wide rim. In that case, if the 2-1/2 width you noted was actually used it would be the 357 shoe which would take the 2146AT lining.

Our records indicate 322507 to be 358 shoe.

PRINT FOR MISS A. WESTHEAD

In the mail with your cable I received a letter from Miss A. Weshead, Overseas Clerk, asking for a print of FMSI 4633. To save a few pennies, I'm forwarding that print with this letter. Would you please give this print to Miss Westhead, noting it was in response to her letter of July 20. Thank you.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

AJAM

C036 73-1 U979 161 07/22/82 10:29 AR U900 CAL

6A 07/22 09:50 R142 1628-1 C036 73 07/22/82 10:28
SGB1628 UWS4725 MRG222 7161PARA
URGW CO GBMR 051
MANCHESTER TLX 51/49 22 1350

FMSI E
210 ROUTE 4
PARAMUS, NJ 07652

PLEASE CAN YOU IDENTIFY BONDIX SHOE BRANDED 322507 - R
SEC STOP IT FITS DODGE COMMANDO AND WE NEED FMS LINING
REFERENCE LINING IS 2 1/2 WIDE AND LOOKS TO BE FMS 357 =
LINING FMSI 2146 PLEASE CONFIRM STOP
REGARDS BARRETT DON INTERNATIONAL LTD

COL E 210 4 PARAMUSNEWJERSEY(07652) 322507 - R 2 1/2
357 FMSI 2146

350 shoe
2146AT

NNNN
AJAM

Don International

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Telephone 061-205 2371
Telex 667161
Cables Don Manchester

Our reference | Your reference

Friction Material Standards Institute AW/JT
E210 Route 4
Paramus
New Jersey 07652
U.S.A.

20th July, 1982

Dear Sir,

Could you please supply, if possible, 1 copy of drawing reference FMSI 4633 for our files.

Many thanks for your assistance.

Yours sincerely,

A. Westhead

Miss A. Westhead
Overseas Clerk

FMSI 09732

A member of the Cape Industries Group of Companies
Registered in London, England No 43527

DON 2[illegible]

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

June 10, 1982

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Dear Mrs. Barrett:

This is with further reference to my letter of June 2, 1982, wherein I replied to your telegram asking for FMSI Reference to certain Mack Truck Numbers.

I have been able to cross-over two numbers from your cable:

202 SM 194	FMSI 4549
202 SMH 207	4524B

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

June 2, 1982

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Dear Mrs. Barrett:

This is to reply to the cable received here today, in which you asked for "FMSI Reference" for the following numbers from Mack Truck:

202 SM 194 202 SMH 207 202 SM 181 8337 UB 4284
202 SM 207

We do not have cross-over infomration on these Mack Truck Numbers. The nearest we come on two of the numbers is:

Mack Number	FMSI Number
202 SMH 194	4549
202 SMH 181	4515

I am sorry that I am unable to help you.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

C012 324-1 U979 645 06/01/82 11:34 AR U900 TD

6B 06/01 08:25 R141 5195-1 C031 106 06/01/82 08:32
SGA5195 UYS300 MRF409 7161PARA
URGW HL GBMR 035
MANCHESTER TLX 35/34 1 1305

LT PHN 201-845-0440
FMSI
FRICTION MATERIAL STANDRARD
E 210 ROUTE 4
PARAMUS NJ 07652

SLR996 MC
PLEASE ADVISE FMSI REF FOR FOLLOWING MACK REFS
202 SM 194/202 SMH 207/202 SM 181/8337 UB 4284 AND
202 SM 207
REGARDS BARRETT DON MANCHESTER

COL 210 4 PARAMUS(07652) SRL9396 202 194/202 207/202 181/8337
4284 202 207

NNNN
AJAM

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

May 21, 1982

Mrs. J. Barrett
Don International, Ltd.
Hendham Vale
Manchester M9 1SX
England

Dear Mrs. Barrett:

This is to reply to your cable received here this date.

> We have not received recently supplements to FMSI catalogues - Stop Please forward 10 copies of any supplements issued since June 1981 - Stop

The Institute has not published any supplement to the 1981 Automotive Data Book. Ordinarily we would have published a Supplement in 1982, but it was decided to publish an entirely new catalog, consolidating the information formerly in the 1981 Automotive Data Book with the information on brake shoes that last appeared in our 1980 Brake Shoe Identification Catalog. This new consolidated catalog was announced in our BULLETIN NO. 731 of February 19, 1982, a copy of which is enclosed.

If you wish copies of this new consolidated catalog, you should have placed your order with the British Friction Materials Council in London.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

FMSI 09736

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

?
AJAM

C033 21-1 U979 05 05/19/82 08:01 AR U900 DG

6B 05/19 05:39 R141 2514-1 C038 411 05/19/82 06:58
SGA2514 UXS854 MRC229 7161PARA
URGW HL GBMR 040
MANCHESTER/TLX 40/34 19 1013

LT
ATTN E BRISLANE
FMSI INSTITUTE
E 210 ROUTE NO 4
PARAMUS, NJ 07652

WE HAVE NOT RECEIVED RECENTLY SUPPLEMENTS TO FMSI
CATALOGUES-STOP PLEASE FORWARD 10 COPIES OF ANY SUPPLEMENTS
ISSUED SINCE JUNE 1981-STOP
REGARDS J BARRETT-DON MANCHESTER-STOP

COL E210 (07652) FMSI 1981-STOP

NNNN
AJAM

Don Drislane, Exec.

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

March 31, 1982

Mrs. J. Barret
Don International, Ltd.
Hendham Vale
Manchester M9 1SX
England

Dear Mrs. Barret:

This is in reply to a telegram received here today which read as follows:

> Please advise FMSI Reference for Mack Truck DM786 Front Lining 202 7MH 196 Rear Lining 4471BD Stop Regards Barret Don Manchester

I have reviewed all Mack Trucks from 1970 to 1982 and they did not have a United States DM 786. They did have DM 686 and DM 886. The DM 686 had the following fronts:

FMSI 4654	16-1/2	x 5 Cam
4524B	16-1/2	x 5 Cam
4615	15	x 5 Wedge
4605	15	x 6 Wedge

The DM 886 had the following fronts:

FMSI 4654	16-1/2	x 5 Cam
4524B	16-1/2	x 5 Cam

The nearest I have to a crossover of the Number you gave is as follows:

Mack 202 SMH 196 is FMSI 4524 (16-1/2 x 5 Cam)

I'm sorry that I'm unable to directly give you the FMSI Reference Number. This is the best I can do. My guess if it's a late model it's either 4654 or 4524B and if it's before 1975 that it's 4524. However, since you note that 4471BD goes on the rear, it is most likely the later numbers--4654 or 4524B.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

Electronic Mail Service Center

FAXGRAM®

99 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

C012 613-1 U979 230 03/30/82 15:02 AR U900 TB

6B 03/30 09:28 R142 5210-1 C030 562 03/30/82 10:04
SGB5210 UXS474 MRF666 7161PARA
URGW HL GBMR 033
MANCHESTER TLX 33/31 30 1442

LT
FMSI
E 210 ROUTE 4
PARAMUS NJ 07652

ATTN E DRISLANE
PLEASE ADVISE FMSI REF FOR MACK TRUCK DM 786 FRONT
LINING 202 7MH 196 REAR LINING 4471BD STOP
REGARDS BARRETT DON MANCHESTER

CDL LT E210 4 07652 786 202 7MH 196 4471BD

202 SMH 196 = KV24

NNNNN
AJAM

DON INTL

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

March 15, 1982

Mrs. J. Barrett
Don International Ltd.
Hendham Vale
Manchester M9 1SX
England

Dear Mrs. Barrett:

This is to reply to your cable received this date asking as follows:

> Please advise FMSI Numbers for IH 5070 Part No. 33439304 and for White ANT Rear No. 019004747.

I am unable to cross-over the IHC or White Part Numbers. IHC does not provide us with any information and White provides general size information only. Based on other sources I have only the following:

1981-80 IHC Model 5070 (4x4, 6x6)	Fronts: 1311 or 4652 Rears: 4515G
IHC Model 5070 (6x4)	Fronts: 4524B or 4605 Rears: 4515G or 4602
1982-80 White, Air Brake Rears:	4602 (Wedge) 4515G, 4311J, or 4471B (Cam)

I'm sorry that I am unable to cross-over your numbers.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD.e

FMSI 09740

FAXGRAM®

via Graphnet

99 WEST SHEFFIELD AVENUE ■ ENGLEWOOD, NEW JERSEY 07631

201-569-7707

AJAM

C025 206-1 U979 308 03/10/82 10:19 AR U908 DS

SA 03/10 14:33 R142 4960-1 C025 206 03/10/82 10:15
GB4960 UX8554 MRF389 7161PARA
JRGW CO GBMR 030
MANCHESTER TLX 30/29 10 1503

LT
FMSI INC
E210 ROUTE 4
PARAMUS NJ 07652

SRL7540 FMC
PLEASE ADVISE FMSI NUMBERS FOR IH 5070 PART NO 33439304 AND
FOR WHITE ANTREAR NO 01900747
REGARDS BARRETT DON MANCHESTER

COL E210 4 PARAMUS(07652) SRL7540 5070 33439304 01900747

NNNN
AJAM

FMSI 09741

DON INT'L

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

January 21, 1982

Don International, Ltd.
Hendham Vale
Manchester M9 1SX
England

Attention: Mr. Brian Simpson

Gentlemen:

This reply may be confusing, but it is in response to a telegram that was phoned to me late last night (at home). As best I could understand the wire it went: "Brake Block I.D. MAN TS or Mack 8865X Simpson, Don International." I asked for a written copy but it has not been delivered yet.

The closest I can come on this is the 1981-82 Mack Truck DM886SX which takes the following blocks, depending on which of several axles is on the particular truck.

Axle	Axle Designation	Block Size	FMSI Number
Front Axle:	FAW617C	16-1/2 x 5	4654 or 4524B
	FAW703C	16-1/2 x 5	4654 or 4524B
Rear Axle:	SS58C	18 x 7	4527C
	SW58C	18 x 7	4527C
	SS50C, SW50C	16-1/2 x 7	4625B or 4515G
	SS65C, SW65C	18 x 7	4669
	SW80W	20-1/4 x 7	4633 or 4633B

If when I receive a copy of the telegram it differs significantly from the above, I will reply again.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

MACK MANUFACTURING LISTED MODELS FOR

1981

VEHICLE MODEL	FRONT AXLE	REAR AXLE OR BOGIE	STEERING GEAR	CLUTCH	TRANSMISSION
DM885SX	See	DM811SX		*CL(S)69	*TRXL107
				*CL(S)77	TRXL1071
				CL(S)697	HT750DRD
				CL(S)772	
				CL(S)75	
				CL(S)78	
				CL(S)751	
				CL(S)781	
				CL(S)79	
				CL81	
				CL(S)791	
				CL821	
				CL831	
				CL721	
DM886SX	See	DM811SX		*CL(S)75	*TRXL107
				*CL(S)78	TRXL1071
				CL(S)751	HT750DRD
				CL(S)781	
				CL(S)79	
				CL81	
				CL(S)791	
				CL831	
				CL721	

*-STANDARD

MACK MANUFACTURING LISTED MODELS FOR

1981

VEHICLE MODEL	FRONT AXLE	REAR AXLE OR BOGIE	STEERING GEAR	CLUTCH	TRANSMISSION
DM688SX	---------See	DM611SX----------	----------	*CL(S)75 *CL(S)78 CL(S)751 CL(S)781 CL(S)79 CL81 CL(S)791 CL831	*TRTXL1070 RTO12513 RT(X)14615
DM811SX 4604 4524B	*FAW617C FA703C	*SS58C SW58C S(S-W)50C S(S-W)65C SW80W	*SGP49 4527C 4625B 4515C 4669 4633 4633B	*CL(S)69 *CL(S)77 CL(S)692 CL(S)772 CL(S)75 CL(S)78 CL(S)751 CL(S)781 CL(S)79 CL81 CL(S)791 CL821 CL831	*TRQ7220 TR7220-W/Aux TRD7220 HT750DRD
DM812SX	---------See	DM811SX----------	----------	*CL(S)75 *CL(S)78 CL(S)751 CL(S)781 CL(S)79 CL81 CL(S)791 CL831	*TRDL1070 TRTXL1070 RT(O)12513 RT(X)14615 HT750DRD
DM821SX 4604 4524B	*FAW617C FA703C	*SS58C 4527C SW58C 4669 SS65C 4633 SW65C 4633B SW80W SWP800W SWP801W SWP8001W SWP8011W	*SGP49	*CL794 CL8142	*TRL1078 TRXL107 TRDL1070 TRTXL1070

*...STANDARD

GRAPHNET
Electronic Mail Service Center

FAXGRAM®

9 WEST SHEFFIELD AVENUE, ENGLEWOOD, NEW JERSEY 07631 (201) 569-7707

AJAM

C033 200-1 U979 230 01/20/82 16:22 AR U900 BL

6B 01/20 15:53 R142 9873-1 C033 200 01/20/82 16:19
3GB9873 UXS911 MRH522 7161PARA
JRGW HL GBMR 029
MANCHESTER TELEX 29/24 20 1234

LT
FMSI
210 E ROUTE 4
PARAMUS NEW JERSEY

MR ED DRISLANE-CAN YOU PLEASE ADVISE BRAKE BLOCK LITMENTS
FOR MACK MODEL 8865X
REGARDS-EIMPSON-DON INTERNATIONAL LTD-MANCHESTER-
M91SX ENGLAND

COL LT E120 4 M91SX

NNNN
AJAM

Don International

October 29, 1981

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Attention: Mr. A. C. Twigg, Publicity Manager

Dear Mr. Twigg:

The printers of our "1981 Automotive Data Book" have asked me to follow up on their invoice for the catalogs ordered by Don International earlier this year. I am enclosing the following:

Copy of Don International Purchase Order 12084 for 250 copies of the "1981 Automotive Data Book"

Copy of A. C. Twigg letter of 17 March 1981 asking that the catalogs be delivered to Don Friction Products in Highland Park, Michigan

Copy of Tweddle Litho billing for the 250 catalogs, in which they indicate Don International owes $155.44 for those catalogs.

I'm really in the middle,, I don't know for sure where the catalogs were sent. The Purchase Order said to Manchester. I gave the printer written instructions to send them to Highland Park.

I'd very much appreciate your settling this with Tweddle Litho Company. If they were received at either Don International destination, I'd appreciate your payment of the billing for the catalogs as such. I will pay for the freight if they were misdirected.

Thank you for whatever you can do to settle this invoice.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

Don International

Don International Limited
Hendham Vale
Manchester M9 1SX
England

Telephone 061-205 2371
Telex 667161
Cables Don Manchester

Friction Materials Standards Institute Inc.,
Bergen Mall Office Centre
E. 210 Route 4
Paramus
New Jersey 07652
U.S.A.

Our reference USA-1/JB/413 Your reference

21st July, 1981

For the attention of Mr. E.W. Drislane

Dear Sirs,

Further to your letter addressed to Mr. M.L. Walton, concerning Don International's membership of the FMSI, we would confirm that as Don Friction Products are closing from the end of July, 1981, we would like to tender the resignation of Don International Limited from the membership of the Institute from June 30th, 1981.

A copy of your financial statement has been passed to our Accounts Dept., who confirm the balance of $651.00 will be forwarded in the very near future.

As you have offered, we may contact you in the future for prints which we would be pleased to receive and be billed for separately.

Yours sincerely

J. Barrett.

Mrs. J. Barrett
Export Sales Administrator

FMSI 09747

A member of the Cape Industries Group of Companies
Registered in London, England No 43527

Don Friction Products Inc.

Don Friction Products Inc.
65 Victor
Highland Park
Michigan 48203

Telephone (313) 868-3733
TWX 810-243-4015.

July 7, 1981

Friction Materials Standards
Institute, Inc.
Bergen Mall Office Center
E. 210 Route 4
Paramus, N. J. 07652

Attn: Mr. E. W. Drislane

Dear Mr. Drislane;

It is with regret that I advise you of the closure of Don Friction Products, Inc. We plan to discontinue operations by July 31, 1981.

The attached letter of explanation has been sent to all our accounts.

We, therefore, request that you withdraw our name as a member of your fine organization. Effective June 30, 1981.

This in no way affects the Regional Membership of Don International Ltd., Manchester, England.

I would like to thank you and your staff for the help and cooperation they have given us over the last three years.

Sincerely yours,

DON FRICTION PRODUCTS, INC.

R. L. Eifel,
Vice President

Encl.
RE:jlw

Don Friction Products Inc.

Don Friction Products Inc.
65 Victor
Highland Park
Michigan 48203

Telephone (313) 868-3733
TWX 810-243-4015.

May 29, 1981

TO ALL DON DISTRIBUTORS:

It is with regret that we have to inform you of a decision to discontinue business at the end of July, 1981.

While we have been most encouraged by the commercial and technical acceptance of DON products, the adverse movement of the pound sterling to the U.S. dollar since we started trading and greater inflation pressures in the UK have increased our costs to the extent that profit potential is completely eliminated.

Although there has been some recent movement in the exchange parity, we cannot foresee it getting back to a level where our costs would permit a profit.

We will be phasing out over the next 30 to 45 days. Inventory is relatively high and will enable us to meet most of your needs while you make alternative arrangements. All conditions of sale will be honored. I will be available through the warehouse until it closes and thereafter can be reached at 24590 Hilliard Boulevard, Westlake, Ohio 44145, (telephone: 216/871-0792) to help answer any queries that may arise.

I would like to personally thank you for your support in the past and assure you that this phase out will be handled at the very highest possible level.

Yours sincerely,

DON FRICTION PRODUCTS, INC.

_____

R.L. Eifel, V.P./Sales

RE:jlw

Don Intl

June 26, 1981

Mr. M. L. Walton
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Walton:

At our recent Annual Meeting one of the Members indicated that Don Friction would be withdrawing from the United States market. After my return, I called Mr. Ray Eifel of Don Friction Products in Highland Park, Michigan. Mr. Eifel confirmed that Don would be discontinuing its United States operations.

Without anticipating your plans as regards Membership in the Institute, it would be best for Don International if it were to resign its Membership at this time, as we will be starting our new fiscal year on July 1, 1981. While Mr. Eifel indicated he would send me a letter to that effect, the actual Membership in the Institute is that of Don International Limited, in Manchester. This is because the membership had to be in the name of the friction materials manufacturer. It would help if I could have a resignation from Manchester.

I'm also enclosing a copy of what should be your final financial statement on our books. Two of the invoices (3466 and 3590) were for prints sent to Mr. Eifel, and the main invoice was for the Fee for April 1-June 30, 1981, which was sent to Manchester.

While we plan to discontinue Don International's Membership as of June 30, 1981, we will continue servicing your company through its Membership in the British Friction Materials Council. We would be pleased to send you prints and the like with the billing henceforth through the British Council.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/erc
Enc:
Copy-Ray Eifel
Don Friction Products
65 Victor
Highland Park, MI 48203

Don Friction Products Inc.

Don Friction Products Inc.
65 Victor
Highland Park
Michigan 48203

Telephone (313) 868-3733
TWX 810-243-4015.

May 29, 1981

TO ALL DON DISTRIBUTORS:

It is with regret that we have to inform you of a decision to discontinue business at the end of July, 1981.

While we have been most encouraged by the commercial and technical acceptance of DON products, the adverse movement of the pound sterling to the U.S. dollar since we started trading and greater inflation pressures in the UK have increased our costs to the extent that profit potential is completely eliminated.

Although there has been some recent movement in the exchange parity, we cannot foresee it getting back to a level where our costs would permit a profit.

We will be phasing out over the next 30 to 45 days. Inventory is relatively high and will enable us to meet most of your needs while you make alternative arrangements. All conditions of sale will be honored. I will be available through the warehouse until it closes and thereafter can be reached at 24590 Hilliard Boulevard, Westlake, Ohio 44145, (telephone: 216/871-0792) to help answer any queries that may arise.

I would like to personally thank you for your support in the past and assure you that this phase out will be handled at the very highest possible level.

Yours sincerely,

DON FRICTION PRODUCTS, INC.

R.L. Eifel, V.P./Sales

RE:jlw

PURCHASE ORDER

1797

Don Friction Products Inc.
65 Victor Avenue • Highland Park, Mi 48203
Phone: (313) 868-3733 • Telex: 810-243-4015

TO FRICTION MATERIALS STANDARDS INSTITUTE
ADDRESS E-210 ROUTE 4
CITY PARAMUS, N.J. 07652

SHIP TO DON FRICTION PRODUCTS, INC
ADDRESS 65 Victor
CITY HIGHLAND PARK, MI. 48203

FOR	REQ. NO.	HOW SHIP	DATE REQUIRED	TERMS	DATE
			ASAP	Reg.	3-6-80

	QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	PRICE		UNIT
1	50		"1980 Brake Shoe Identification Catalog"			
2			Standard covers, 5-hole punch			
3	1500		~~"1980 FMSI Red book Data Supplements"~~			
4			~~Standard cover, 5-hole punch~~			
5						
6						
7						

IMPORTANT
OUR ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKAGES, ETC.
PLEASE NOTIFY US IMMEDIATELY IF YOU ARE UNABLE TO SHIP COMPLETE ORDER BY DATE SPECIFIED.

PLEASE SEND 2 COPIES OF YOUR INVOICE WITH ORIGINAL BILL OF LADING.

Grant L Watson PURCHASING AGENT

Rediform® 1S 144

ORIGINAL

POLY PAK (50 SETS) 1P 144

(N)

FMSI 09752

Please quote on all deliveries

ORDER No. 06085

CODE No. 362/618

Don International

Purchase Order

Don International Limited
Registered Office: Hendham Vale
Manchester M9 1SX, England
Telephone: 061-205 2371
Telegrams: Don, Manchester
Telex: 667161
Registered in London, England No. 43527

In case of query contact:

MT.

FMSI Inc.
E.210 Route 4,
Paramus,
New Jersey 07652, U.S.A.

Deliver to Goods Inwards
Hazelbottom Road Entrance

P.R. 9918 Publicity

Date 7.3.80

Quantity	Description	Our Ref.	Price
50	FMSI Brake Shoe Identification Catalogue		~~$22.10~~ 23.61
	Shipment to: Don Friction Products Inc., 65 Voctor, Highland Park, Michigan, U.S.A.		undrilled
	For onward transmission to A.C.Twigg, Don International Limited, Hendham Vale, Manchester, M9 1SX.		

Subject to the instructions and conditions specified on back hereof

Internal disposal instructions: Publicity Stores

For DON INTERNATIONAL LIMITED

Director of Purchasing

DELIVERY required by

Manufacturers of
Don Brake & Clutch Linings
Disc Brake Pads

Please Acknowledge this Order

Wilkes Business Forms

FMSI 09753

INSTRUCTIONS

1. A detailed Advice Note must be posted to Don International Limited the same day as the goods are despatched, and must contain the following particulars:—Purchase Order No., Number of Packages, Count, Volume &/or Weight, Mode of Transit, and name of Carrier.
2. A detailed Invoice bearing Purchase Order No., etc., must be posted as soon as possible after despatch of goods, separate invoices must be rendered for goods delivered against different Purchase Order Nos.
3. All goods and packages must bear Purchase Order No.
4. The forwarding address for returnable packages, if different from the address on face of this Order, must be stated on the Advice Note.

CONDITIONS

1. The Buyers will not accept responsibility for any order unless it is issued on their official order form and duly signed.
2. Orders must not be executed at prices higher than last charged without advising the Buyers and receiving their confirmatory agreement.
3. In the event of goods or material delivered by the Vendor not being of the stipulated quality, weight or measurement, the Buyer shall have power to reject any such goods or material and to purchase elsewhere, any extra expense incurred thereby being recoverable by the Buyer from the original Vendor.

March 24, 1980

Mr. A. C. Twigg
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Subject: Purchase Order 06085

Dear Mr. Twigg:

This is to acknowledge receipt of subject purchase order. Based on the price indicated, these catalogs will be shipped to the Highland Park, Michigan address undrilled. I'm acknowledging your purchase order per instructions on that order.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

Don Int'l

March 31, 1980

Mr. A. C. Twigg
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Dear Mr. Twigg:

This is to acknowledge your telegram of this date advising that you wish your catalog orders shipped directly to Don International in Manchester, England. We will make this change in our shipping instructions for both catalog orders.

As the final copy is not ready on either of these catalogs at this date, there was no inconvenience in making this change.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

(M)

FMSI 09756

western union **Telegram**

PAB035(0607)(1-062582G088)PD 03/28/80 0606 845-0440

ICS IPMIIHA IISS

IISS FM ITT 28 0606 NL

PMS PARAMUS NJ

AWQ099 VI

ITT CIC359 MNA162

UIAX HL GC MR 063

MANCHESTER 63/61 28 1147

LT Friction Materials

FMSI

E210 ROUTE 4

PARAMUS NEWJERSEY 076542

RE OUR PURCHASE ORDERS 05869 AND 06085 REFERRED TO IN YOUR LETTERS DATED 24TH MARCH STOP WOULD YOU PLEASE AMEND AS FOLLOWS CATALOGUES FOR MY ATTENTION NOT TO BE SHIPPED TO HIGHLAND PARK MICHIGAN BUT DIRECT FROM THE PRINTERS TO DON INTERNATIONAL MANCHESTER APOLOGISE FOR ANY INCONVENIENCE REGARDS ALAN TWIGG STOP

SF-1201 (R5-69)

western union **Telegram**

DON MANCHESTER

COL E210 4 076542 05869 06085 24TH

NNN

NNNN

(M)

SF-1201 (R5-69)

May 30, 1980

Don International Limited
Hendham Vale
Manchester, M9 1SX, England

Attention: Mr. Concannon

Gentlemen:

In answer to your telegram of May 27, 1980, we are sorry but we do not have a cross over for Rockwell Part Number 2240-B-3096 or 2240-C-3096 Cam and Anchor.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

ERC/erc

Emily R. Collins

western union **Telegram**

PAA085(1028)(1-105537G148)PD 05/27/80 1027

ICS IPMIIHA IISS

IISS FM ITT 27 1027 NL

PMS PARAMUS NJ

AWQ180 VIA ITT CIC554 MNA367

UIAX HL GCMR 045

MANCHESTER 45 27 1616

LT

FMSI Friction Materials Inc

E210 ROUTE 4

PARAMUS

NEW JERSEY 07652

ATTN E W DRISLANE STOP CAN YOU PLEASE SUPPLY AN FMSI NUMBER FOR ROCKWELL PART NUMBER 2240 - B - 3096 CAM AND 2240 - C - 3096 ANCHOR STOP THANKS AND REGARDS CANCANNONN

DON MANCHESTER

845-0440 5/28 Daf 1126P 1146A 1210P

5/28 Sec

1240P

Maie

DA ..... BUSY .....

SF-1201 (R5-69)

western union **Telegram**

COL E210 07652 2240 3096 2240 3096

NNN

NNNN

SF-1201 (R5-69)

FMSI 09759

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

May 1, 1980

Mr. J. Barrett
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Dear Mr. Barrett:

Per your cable of 4/28/80 (received today) and the cable follow-up (also received today), I replied by calling Don Friction Products in Highland Park, Michigan, as follows:

> 4515E is correct. However, Rockwell is now using 4515G with 14 holes to replace 4515E. 2240-T-3166 and 2240-U-3167 12 holes are 4514G.

I trust this is helpful.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

western union

Telegram

PAB081(1050)(1-106640G121)PD 04/30/80 1046
ICS IPMIIHA IISS
IISS FM ITT 30 1046 NL
PMS PARAMUS NJ
AWQ259 VIA ITT CIC154 MNA428
UIAX HL GC MR 061
MANCHESTER 61 30 1630
LT
FMSI
E210 ROUTE 4
PARAMUS NJ 07652
NEWJERSEY
ATTN ED DRISLANE STOP RE CABLE 28-4-80 WE BELIEVE REFS ARE 4515
ED AS CUSTOMER ADVISED 16 HOLES EACH LINING STOP PLEASE CONFIRM
THIS IS CORRECT AND CONFIRM IF 2240T3166 50 AND 2240 U 3167
WITH 12 HOLES ARE 4514 GD STOP PLEASE SEND INFO THROUGH DON

845.0440
TEL NBR .....
TEL TO EC
BY AM TIME 10:30A
TO BE M
DA ..... BUSY .....

SF-1201 (R5-69)

western union

Telegram

FRICTION PRODUCTS STOP REGARDS BARRETT
DON MANCHESTER
COL E210 4 28-4-80 4515 16 2240T3166 50 2240 3167 12 4515
NNN
NNNN

SF-1201 (R5-69)

FMSI 09761

FAXGRAM via Graphnet

99 WEST SHEFFIELD AVENUE ■ ENGLEWOOD, NEW JERSEY 07631 201-569-7707

C03B 417-1 F880 243 04/28/80 12:28

6B 04/28 11:19 1043 485-1 C038 417 04/28/80 12:27
/ RGC485 VIA ITT CIC662 MNA316
UINX NL GCMR 048
MANCHESTER 48 28 1610

LT
FMSI
E210 ROUTE 4
PARAMUS NEWJERSEY

ATTN ED BRISLANE STOP THANKS FOR INFO TO B J SIMPSON RE WARD
BUSES STOP HAVE NOW RECEIVED FOLLOWING ROCKWELL NOS 2740 F
5128 AND 2740 E 5127 AND WOULD BE GRATEFUL IF YOU CAN IDENTIFY
STOP REGARDS
BARRETT DON MANCHESTER

COL E210 4 2740 5128 2740 5127

NNNN

FMSI 09762

DON INT'L

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

April 23, 1980

Mr. Brian Simpson
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Dear Brian:

Per our phone conversation of this morning, I called your Highland Park Office and asked them to Telex you as follows:

> Concerning Ward Bus, We believe the Fronts are 4514 or 4514G. Believe the Rears are 4515 or 4515G

There are inter-city (long distance)buses that use the 16-1/2" diameter Rockwell brakes, with the 6" fronts and the 7" rears. Whether it is 4514 or 4514G (or 4515 or 4515G) depends on drilling. The 4515G has now replaced 4515E on most applications.

My reply to our request for Ward Bus information is shown in the attached letter of 1976.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

Rockwell:		W	t	L
	Front	152.4	18/15	205
			18/11	205
	Rear	178	18/14	205
			18/11	205

4514	Front	6	.709/.590	8.07
			.709/.433	8.07
4515	Rear	7	.709/.590	8.07
			.709/.433	8.07

Brian Simpson - Dan Lito

Ward Bros

(F) 4514 = 4514G

(R) 4515 = 4515G

5	42276
6	4358
7	4226
8	4541
10	4597

313-868-3733

Ray Eifert

Don Intl

March 24, 1980

Mr. A. C. Twigg
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Subject: Purchase Order 05869

Dear Mr. Twigg:

This is to acknowledge receipt of subject purchase order for 1200 copies of the "1980 Supplement to the 1979 Automotive Data Book."

The catalogs will be shipped to the Highland Park address as indicated for the attention of Mr. Twigg. As drilling was not specified, we will instruct the printer to ship these 1200 catalogs to you undrilled. You will be billed for these catalogs by the Corley Printing Companies in St. Louis, Missouri.

This order is being acknowledged in line with instructions on the face of the order.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

DON INTL

March 19, 1980

Don Friction Products Inc.
65 Victor Avenue
Highland Park, Michigan 48203

Subject: Orders for Institute Catalogs

Gentlemen:

We recently received your purchase order #1797 for 50 copies of our "1980 Brake Shoe Identification Catalog" and 1500 copies of our "1980 Supplement to the 1979 Automotive Data Book." As we had earlier received two purchase orders from Dom International Limited in Manchester, England for other quantities, we wish to be sure that your order is not a duplicate or correction of the Manchester orders. I have enclosed copies of your order #1797 and the two orders from Manchester. While your order calls for 50 copies of the Brake Shoe Catalog and 1500 of the Supplement, the Manchester orders call for 50 copies of the Brake Shoe Catalog and 1200 of the Supplement. As they ask that the copies be shipped to you in Highland Park for subsequent transmission to Mr. Twigg in Manchester, we wish to be sure that your order #1797 is not a duplicate or a correction.

Would you kindly confirm that order #1797 is an addition to the two orders that I have received from Manchester. If not, would you kindly explain which quantities you wish sent to Highland Park.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

3/20

Mr. Ray Eifel of Don International called about your letter of 3/19/80, about the orders for the Catalogs. He said they are separate orders, and to thank you for the follow up.

FMSI 09766

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

March 11, 1980

Don International Ltd.
Hendham Vale
Manchester M9 1SX
England

Attention: Mr. Concannon

Order # 3275

Dear Mr. Concannon:

Enclosed are the FMSI prints ordered by your telegram of this date. We are shipping what you ordered. However, for your information, most of this shipment is made with prints that originally came from the British Friction Materials Council--all, that is, except FMSI 4671 and 4672. For cross-over, they are:

FMSI	BFMC
1301	MB/60/1
1302	MB/51/1
1304	MB/66/1
1305	MB/65/1
1309	MB/67/1
1310	MB/68/1
1312	MB/55/2
1313	MB/48/2 or MB/42/2
1317	MB/56/2
1319	MB/70/1 and MB/69/1
4656	MB/75/1 and MB/74/1
4657	MB/77/1 and MB/76/1
1320	MB/73/1 and MB/72/1

I trust this information is helpful.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

western union

Telegram

PAA142(1156)(1-116283G070)PD 03/10/80 1156

ICS IPMIIHA IISS
IISS FM ITT 10 1156 NL
PMS PARAMUS NJ
AWQ227 VIA ITT CIC039 MNA408
UIAX HL GCMR 047
MANCHESTER 47 10 1648
LT
FMSI
E210 ROUTE 4
PARAMUS NJER 07652

3/11 845-0440
TEL NO.
TEL TO Ed.
BY 1106.D
TO Marc
DA ..... BUSY .....

ATTN E W DRISLANE STOP CAN YOU PLEASE SUPPLY PRINTS OF THE FOLLOWING IF AVAILABLE STOP FMSI 1301D 1302D 1304D 1305D 1309D 1310D 1312D 1313D 1317D 1319D 1320D 4656D 4657D 4671D 4672D STOP THANKS AND REGARDS

CONCANNON DON MANCHESTER

SF-1201 (R5-69)

FMSI 09768

FAXGRAM via Graphnet

99 WEST SHEFFIELD AVENUE ■ ENGLEWOOD, NEW JERSEY 07631 201-569-7707

C013 226-1 P880 204 01/18/80 12:36

01/18 12:16 C037 1149-1 C013 226 01/18/80 12:28

ZC 01/18 11:47 I043 481-1 C037 1149 01/18/80 12:16 AR C031
/ RGC481 DID341 MNA244
UINX HL GCMR 029
MANCHESTER 29 18 1622

LT
FMSI
E210 ROUTE 4
PARAMUS NJ076542

ATTN E N BRISLANE STOP CAN YOU PLEASE SUPPLY A PRINT OF
4228FD STOP THANKS AND REGARDS N CONCANNON STOP
DON MANCHESTER

COL E210 4 076542 4228FD

NNNN

sent 1/20/80 Air Mail 1 print

FMSI 09769

FAXGRAM via Graphnet

99 WEST SHEFFIELD AVENUE ■ ENGLEWOOD, NEW JERSEY 07631 201-569-7707

C015 159-1 P880 120 01/15/80 16:15

68 01/15 12:19 I043 503-1 C037 311 01/15/80 13:34 AR C031
RGC503 DID445 MNA069
UINX HL GCMR 029
MANCHESTER 29 15 1708

LT
FMSI
E210 ROUTE 4
PARAMUS NJ 076542

ATTN E W DRISLANE STOP CAN YOU PLEASE SUPPLY PRINTS OF FMS
7061 AND 7065 THANKS AND REGARDS
CONCANNON
DON MANCHESTER

COL FMSI 4 076542 E W 7061 7065

NNNN

Sent 1/17/80
no charge # 571
shipped
air mail
FMSI 4 7061 - 7065

Don Intl

December 5, 1979

Mr. M. L. Walton
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Walton:

Our accountants are now putting final touches on the Historical Sales Statistics for the nine months ending September 30, 1979. They received information from Don International and that information will be included in the report.

However, they had difficulty with your numbers. The figures to be reported to the accountants are the cumulative figures for the nine months. The accountants indicated that your second quarter figures were less than those for the first quarter. Obviously, if these were cumulative, this could not be. Also, they noted that your figures for the third quarter were not as great as the total figures for the first and second quarters. Again this could not be, as the figures are supposed to be cumulative. They also noted that your figures for 1979 are considerably different from those filed in 1978. They question whether there is some problem or misunderstanding as regards submitting this data.

Could you please check with whoever assembles your data for our accountants to see that the figures supplied are cumulative for the three months, the six months, the nine months and for the year. The accountants do not total up quarterly figures. They report only cumulative figures that are sent in by those participating in the program. Please see copy of our report form.

The accountants took the liberty of adding the figures for the three reports you sent to compile your information. Could you check with those who are providing the data to insure that cumulative figures are reported when we ask for data for the full year 1979.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/erc
Enc:
cc-Marshall Granger, CPA

FMSI 09771

FAXGRAM via Graphnet

C073 227-2 P880 896 11/23/79 12:48

68 11/23 07:42 1042 331-1 C073 227 11/23/79 12:46
RGB331 CIC846 MNA008
UINX ML GCMR 039
MANCHESTER 39 /23 1236

Sent 11/26/79
3176

LT
FMSI
E 210 ROUTE 4
PARAMUS NJ 07652

ATTN E W BRISLANE STOP CAN YOU PLEASE SUPPLY PRINTS OF
FMSI 2131 D PRI AND SEC STOP 4561 BD STOP 1294 D STOP THANKS
AND REGARDS M CONCANNON STOP
DGN MANCHESTER

COL LT E210 4 07652 2131 D PRI AND SEC 4561 BD 1294 D

2131
4561B
1294

NNNN

DON INTL

November 26, 1979

Mr. J. Barrett
Don International Limited
Hendham Vale
Manchester, M91SX
England

Dear Mr. Barrett:

This is to reply to your telegram received this date concerning whether we had forwarded you drawings of 4596ED and 4597ED. On November 19, 1979 we sent prints of FMSI 4596 and 4597 by airmail to your attention. We sent these prints because there are no such numbers as 4596E and 4597E.

A copy of the no-charge invoice which accompanied those prints is enclosed.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Enc.

E. W. Drislane
Executive Director

FAXGRAM via Graphnet

C074 226-2 P880 144 11/20/79 15:08

EB 11/20 09:45 1042 492-1 C074 226 11/20/79 15:02 C041
RGB492 CIC069 MNA825
UINX NL GCMR 036
MANCHESTER 36/35 20 1440

LT
FMSI
E 210 ROUTE 4
PARAMUS, NEW JERSEY 07652

RE OUR CABLE 14/11/79 PLEASE ADVISE IF DRAWINGS 4596 ED
AND 4597 ED BEEN FORWARDED TO DON INTERNATIONAL MANCHESTER
ENGLAND STOP REGARDS
J BARRETT STOP DON MANCHESTER

COL LT E210 4 07652 14/11/79 4596 ED 4597 ED

NNNN

FMSI 09774

Don Int'l

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

COPY

October 26, 1979

Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Attention: R. Croshell

Dear Mr. Croshell:

This is to reply to your telegram of this date concerning some GM and AC-Delco part numbers. I am unable to help on any of these part numbers. I must explain that General Motors or AC-Delco do not provide the Institute with cross-over information. We gather what cross-over we do have from original equipment prints that we receive. However, in most cases, the vehicle manufacturers and their divisions sell replacement parts with different part numbers. The 171-series numbers has no meaning at all to us. The 18,000,000 and 2,600,000 numbers are regular Delco-Moraine numbers, and while they are legitimate, we can't cross them over.

However, if these are disc brake linings they have to be FMSI 728-A lining for Chevrolet, Cadillac and Impala. This would be the 728-D-52 lined shoe assemblies. The difference between 1977 and 1976 shoes could be the wear sensor.

I've enclosed a page from our 1978 Brake Shoe Identification Catalog to show the Cadillac and Chevrolet (=Impala) application data.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

FAXGRAM via Graphnet

C031 82-1 P880 100 10/25/79 11:06

GB 10/25 10:17 1042 543-1 C031 82 10/25/79 11:05
RGB543 CIC652 MNA651
UINX HL GCNR 111
MANCHESTER 111/109 25 1450 1/53/52

LT
FMSI
E 210 ROUTE 4
PARAMUS NJ 07652

COULD YOU PLEASE IDENTIFY THE FOLLOWING GM AND AC DELCO PART NUMBERS
AND LET US HAVE THE CORRESPONDING FMSI NOS STOP DISC PADS.
AC DELCO STOP 171-142 STOP GM 18003729 STOP FITMENT CHEVROLET STOP
AC DELCO 171-212 STOP GM 2621854 STOP FITMENT CADILLAC STOP

COL E210 4 07652 171-142 18003729 171-212 2621854

MNA651 FMSI 2/58/57
AC DELCO 171-238 STOP GM 18005441 STOP FITMENT CADILLAC STOP
AC DELCO 171-177 STOP GM 2621605 STOP FITMENT IMPALA STOP
THE LAST ONE SEEMS TO BE FMSI 728 A STOP SHOES STOP 18002389
ALL MODELS FROM 77 STOP 18003505 ALL MODELS TO 76 STOP THANK YOU
FOR YOUR COOPERATION STOP THANKS AND REGARDS R CROSKELL
DON MANCHESTER

COL 171-238 18005441 171-177 2621605 728 18002389 77 18003505 76

FMSI 09776

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

FMS Institute Inc.,
E-210 Route 4
Paramus
N.J. 07652
U.S.A.

Your Ref

Our Ref ACT/DLD

22nd October 1979

Dear Sirs,

Would you please provide fitment details for the following models :-

1. GMC Jimmy Pick-Up - current model

2. International Harvester Suburban - current

3. GMC Puck-Up Bendix 6K24 - FK2042 Width $2\frac{1}{2}$" x Thickness .314" 12 holes

4. Dodge Fargo Width 3" x 7mm
   8mm - 1st oversize
   9mm - 2nd oversize

These models were identified in use in the Middle East, but we have been unable to identify correct fitments.

Thanking you in advance for your assistance.

Yours faithfully,
Don International Limited

A.C. Twigg
Export Sales Administrator

FMSI 09777

October 30, 1979

Don International Limited
Hendham Vale
Manchester
M9 1SX
England

Attn: Mr. A. C. Twigg:

Gentlemen:

This is to reply to your letter of 22 October 1979 asking for some details for certain models. I will take them item by item as you listed them in your letter.

Item 1: GMC Jimmy Pick-Up - Current Model - The GMC Jimmy Model is either the Series 1500 4 x 2 or the Series K 1500 4 x 4. As you indicate this is a jimmy Pick-Up, I would imagine it is the C1500. The lining and the lining shoe assembly as used on the C1500 are as shown in the tabulation that follows:

		Front	Rear
1979, C1500 (4x2)	Lining	728A	2159TT or 2073T
	Lined Shoe Ass'y.	728-D-52	2159-449 or 2073-473
1979, K1500 (4x4)	Lining	728A	2073T
	Lined Shoe Ass'y.	728-D-52	2073-473

Item 2: International Harvester Suburban - Current - The International Harvester Suburban is our Scout Model. The 1979 Scout takes the following:

		Front	Rear
1979 International Scout	Lining	7013A	2163T
	Lined Show Ass'y.	7013-D-92	2163-338

FMSI 09778

Item 3: GMC Pick-up, Bendix 6K24- FK 2042 Width 2 1/2" x Thickness .314" 12 holes - The FK preceding the 2042 is an internal Bendix number to indicate the material. The 2042 is an indication of our FMSI 2042 Series. However, Bendix has apparently consolidated here, making a .314" thick part. You could use either FMSI 2042, which is ¼" thick primary and secondary or FMSI 2042 AT, which is a ¼" primary, 3/8" secondary. I believe if you added up the primary thickness and the secondary thickness and divided by two, you would see that Bendix is providing a hybrid set here with a .314" thickness primary and a .314"thickness secondary. This is their own adaptation of our own FMSI number. I believe I would go with the FMSS 2042 AT.

Item 4: Dodge Fargo Width 3" x 7 mm, x 8 mm, x 9 mm - The Dodge Fargo is a British or European Truck version. The institute does not get into oversizes in any fashion. The information you have given is not sufficient to die down the number, but I believe, since it is on a Dodge Truck with a 3" width, that it is probably FMSI 2140 AT. This currently is put on the 358 Shoe to make it a lined shoe assembly of 2140-358. However, I am not able to tie down the information from the description that you gave.

I hope this information is helpful.

Sincerely,

E. W. Drislane
Executive Director

EWD/lm

FAXGRAM via Graphnet

C031 328-1 PBB0 165 10/29/79 14:42

68 10/29 08:22 1043 405-1 C031 326 10/29/79 14:41
RGC405 CIC257 HNA780
UINX HL GCHR 032
MANCHESTER 32 29 1243

LT
FMSI
E 210 ROUTE 4
PARAMUS: NJ 07642

ATTN MR E M DRISLANE STOP CAN YOU PLEASE SUPPLY PRINT
FMSI 4228 ED AND D STOP THANKS AND REGARDS M CONCANNON STOP
DON MANCHESTER

COL E210 4 NJ076542 4228

4228
4228 E

Sent 10/31/79
2 prints
airmail

NNNN

FAXGRAM via Graphnet

C033 238-1 P880 57 10/10/79 14:45

68 10/10 11:50 I041 478-1 C033 238 10/10/79 14:44 AR C032

RGA478 CIC254 MHA965

UINX HL GCMR 036

MANCHESTER 36 10 1642

LT

FMSI

BERGEN MAIL OFFICE CENTER

E 210 ROUTE 4

PARAMUS NEW JERSEY 07652

ATTN MR E W BRISLANE STOP THANYOU FOR DRAWING 7066 CAN YOU ALSO SUPPLY 7063 AND 7062 STOP THANKS AND REGARDS

CONCANNON

DON MANCHESTER

COL FMSI E210 4 07652 E W 7066 7063 7062

Sent 10/11/79
Air Mail
2 prints

NNNN

DON INT'L

October 2, 1979

Mr. J. Birtwistle
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Birtwistle:

In reply to your cable of this date, I have the following FMSI lining and shoe assignments for the models indicated:

	FRONT		REAR	
	LINING	SHOE	LINING	SHOE
1973 Chevrolet Chevelle Station Wagon (350)	728A	D52	2134ATT	363
1966 Chevrolet Impala Sedan	2065*	227	2006*	228
1973 Pontiac Laurentian Station Wagon (450)	728A	D52	2114TT	364
1968 Pontiac Parisienne (250)	2133TT	313	2134ATT	272
1968 Pontiac Estate (307)	2133TT	313	2134ATT	272
1969-70 Plymouth Sedan (225)	2065T*	337	2006T*	334
(Disc optional:)	774*	D22	2006T*	334
1969 Plymouth Satellite (225)	2089T*	333	2012T*	331

NOTE: I do not recognize the "Laurentian" and "Parisienne" names--they could be Canadian designations.
* Indicates bonded linings.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

FAXGRAM via Graphnet

C999 403-1 P880 175 09/27/79 20:35

M2
68 09/24 06:25 1041 171-1 C999 589 09/24 06:25 RT AR C041 377
DEL
/ RGA171 CIC209 MNA167
UINX HL GCMR 068
MANCHESTER 68 24 1115

LT
FMSI INC
E 210 ROUTE 4
PARAMUS NEWJERSEY 07652

PLEASE ADVISE FRONT AND REAR FITMENTS DETAILS FOR
CHEVROLET CHEVELLE STN WAGON 1973 350 EN CHEVROLET IMPALA SALOON
1966 250 ENG STOP PONTIAC LAURENTIAN STN WAGON 1973 450 ENG STOP
PONTIAC PARISIENNE 1968 250 ENG AND ESTATE 307 ENG STOP PLYMOUTH
FU
Y 1969/70 AND STELLITE EST 1969 225 ENG STOP
THANKS AND REGARDS J BIRTWISTLE STOP
DON MANCHESTER

COL E 210 4 07652 1973 350 1966 250 1973 450 1968 250 307 1969/70
1969 225

FMSI 09783

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Mr. E.W. Drislane
Executive Director
Friction Materials Standards Institute Inc
Bergen Mall Office Centre
G210 Route 4
Paramus
N.J. 07652

Your Ref

Our Ref EAM/ML

25th September 1979

Dear Sirs,

In response to your letter dated the 17.9.79, I write to inform you that our return was indeed sent to you, and mailed during the week ending August 18th,1979 as per my telegram dated 13.8.79. As I say the information was forwarded and I cannot understand why it has not been received. I do however apologise on behalf of Don International, firstly for the initial delay, and also it now appears necessary to apologise for an unknown factor. Although I realise the report has been released, for future reference perhaps it may be useful to submit our statistics and I herewith enclose a copy of the return.

Yours faithfully,
Don International Limited

Eileen A Mills

E.A. Mills (Miss)
Market Research ~~Officer~~

FMSI 09784

MARSHALL GRANGER & COMPANY
CERTIFIED PUBLIC ACCOUNTANTS

1600 HARRISON AVENUE
MAMARONECK, NEW YORK 10543
914/381-2550 212/863-8365
CABLE: GRANGERCPA NEWYORK

19 JUL 1979

July 12, 1979.

Mr. M. L. Walton
Don International Limited
Hendham Vale
Manchester., M9 1SX, England

Dear Mr. Walton:

We have been requested to assemble a statistical report for the FRICTION MATERIALS STANDARDS INSTITUTE, INC. for the six months ended June 30, 1979. After reading the accompanying Definition for Historical Sales, please complete the following table and return a copy to us.

Pieces sold to U.S. distributors, jobbers, private brands, rebuilders, brake specialists, fleets, mass merchandisers, direct consumers, government agencies, or other customers for use in the U.S. replacement market:

	6 Months From Jan. 1 thru June 30, 1979
Brake linings less than 3/4" nominal thickness. (See explanation for roll lining.)	—
Brake blocks, nominal thickness of 3/4" and over	—
Disc brake linings	3656
Clutch facings	—
Total pieces	3656

For your convenience, a duplicate of this letter and a business reply envelope are enclosed. Our target date for release of the report is August 15, 1979, and your cooperation will facilitate a timely compilation.

Sincerely yours,

Marshall Granger & Company

HW:pm
Enclosures

STATISTICS SUPPLIED BY: Glenn A Mills
Signature

Telephone Number

FMSI 09785

Don Intl.

September 17, 1979

Mr. M. L. Walton
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Walton:

As I realize that Don International has participated in our historical sales program in the past I followed up with our accountants concerning receipt of your information. They indicated that they had received a letter from you that your data would be received shortly, but they never received the input from Don International for the six months ended June 30, 1979. Either it was delayed in the mail or it was lost. Because of this I had to release the report as most of my members were anxious to receive the data for the six months ended June 30, 1979.

I am enclosing one copy of the report for the six month statistics. I am doing it this time because I believe you tried to get your data in on time, but I simply could not hold-up the report any longer. I hope that you will be continuing in the statistical program when we seek the data for the nine months ending September 30, 1979. You will be on the mailing list when information is requested. However, if the data has not been received by the accountants by December 1, 1979 we will not be able to hold up the report, and they cannot send the report to those who have not sent in their data.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Enc.

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref MLW/SMH

Mr. E.W. Drislane
Executive Director
Friction Materials Standards Institute
E210 Route 4
Paramus
New Jersey 07652
U.S.A.

24th August 1979

Dear Sir,

We return to you the form showing the categories for which we would like to be licenced to use the F.M.S.I. part numbers.

These are brake linings and brake blocks and we would ask you to re-invoice us at the new quarterly rate of $637.50.

Kind regards.

Yours sincerely

M Walton

M.L. Walton
Marketing Services Manager

FMSI 09787

September 11, 1979

Mr. M. L. Walton
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Walton:

This is to refer to your letter of 24 August 1979 with which you enclosed a fee category declaration. This declaration indicated that you were not participating in the clutch facing category for the 1979-80 fiscal year.

Per your letter we have cancelled the earlier invoice in the amount of $812.50. We are enclosing a new invoice to replace the earlier one in the amount of $637.50. This reflects your participation in the brake lining and brake block categories for the fiscal year 1979-80.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Enc.

E. W. Drislane
Executive Director

FRICTION MATERIALS STANDARDS INSTITUTE, INC., E-210 ROUTE 4, PARAMUS, N.J. 07652

Friction Materials Standards Institute, Inc.
E-210 Route 4
Paramus, New Jersey 07652

Subject: Regional Members using Copyrighted FMSI Numbers and their Trademarks in U.S.A. Market

Gentlemen:

Category	We offer for sale in the United States market using the copyrighted FMSI numbers and or their Trademarks FMS and FMSI
Brake Linings - Under 3/4" Nominal, Including Disc Brake Linings	(X)
Brake Blocks - 3/4" Nominal or Over	(X)
Clutch Facings	( )
Brake Shoes - New Unlined, Including New Unlined Disc Brake Shoes	( )

Affix an "X" in the square to the right of the category or categories your company is engaged in.

Signature [signature]

Company DON INTERNATIONAL LTD,

Date 14/8/79

FMSI 09789

Don Internat.

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

July 2, 1979

Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Attention: Mr. M. L. Walton

Gentlemen:

This concerns the fee invoicing for the new fiscal year, July 1 to June 30.

First, we have enclosed the new invoice for the July 1 -September 30 quarter, along with the new increased billing rate described in our BULLETIN 658B, copy enclosed.

However, I did wish to point out that if you are only participating in two categories, for example, the fee could be less. At the present time, we have you down for three categories: (1) Brake linings, (2) Brake blocks, and (3) Clutch facings. If you are now participating in fewer categories, would you please complete the enclosed form and return it to us, and we would adjust your billing accordingly.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/e

Don International Limited

Hendham Vale, Manchester, M9 1SX, England

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Friction Materials Standards Institute Inc.,
Bergen Mall Office Center,
E 210 Route 4,
Paramus
New Jersey 07652
U.S.A.

Your Ref

Our Ref USA-1/PGD/36/SK

4th July, 1979

Dear Sirs,

Could you please send us a print of FMSI 4515 GD and FMSI 4307 at your convenience.

Yours faithfully,
DON INTERNATIONAL LIMITED

Pamela Douglas

Pamela Douglas
Export Sales

No charge
shipped
505
sent 7/9/79
2 prints
air mail

FMSI 09791

Don Int'l

June 11, 1979

Mr. A. C. Twigg
Don International Limited
Hendham Vale
Manchester M9 1SX
England:

Dear Mr. Twigg:

This is in reference to your telegram received this date to confirm that FMSI # 1319 and 1320 prints were sent to you on May 31, 1979 by Air Mail.

Enclosed please find copy of our letter to you dated May 31, 1979.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

ERC/erc
Enc:

Emily R. Collins

western union

Telegram

PAB107(1144)(1-110105Q162)PD 06/11/79 1144

ICS IPMIIHA IISS

IISS FM RCA 11 1144

PMS PARAMUS NJ

WUE9678 RMM2463 RMG4277 UWS473 MRE763 AM498

URIX HL GBMR 024

MANCHESTER 24 11 1623

LT Friction Material Co

FMSI E210 ROUTE 4

PARAMUS N.J. 07652

ATTN E.W DRISLANE STOP NOW RECEIVED YOUR LETTER

31-5-79 STOP MANY THANKS FOR INFO STOP REGARDS

TWIGG

DON

COL E210 4 31-5-79

NNN

845.0440

6-12

11100

TO Jmaie

DA ..... BUSY .....

SF-1201 (R5-69)

FMSI 09793

western union

Telegram

PAA056(0716)(1-076946G159)PD 06/08/79 0714

845 0440

ICS IPMIIHA IISS

IISS FM ITT 08 0714

PMS PARAMUS NJ

AWQ394 VIA ITT CIC712 MNA227

UINX HL GCMR 037

MANCHESTER 37 08 1243

LT

FMSI

E210 ROUTE 4'

PARAMUS **N.J. 07652**

NEW JERSEY

ROC 2332 DATED 30-5-79 STOP WOULD YOU PLEASE CONFIRM PRINTS ARE IN MAIL STOP FOR 1319 AND 1320 MERCEDES SETS IS CAM LONG OR SHORT STOP REGARDS

TWIGG DON

SF-1201 (R5-69)

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Packless Manchester

Your Ref

Our Ref ACT/EB

F.M.S.I. Inc.
Bergen Mall Office Center
E.210 Route 4
Paramus
New Jersey 07652
U.S.A.

29 May 1979

Dear Sirs,

Can you please supply FMSI cross-references for the following GM numbers:

262 1339
1800 3505

Many thanks for your assistance.

Yours faithfully,
Don International Limited

A C Twigg
Export Sales Administrator

FMSI 09795

western union

Telegram

PAA149(1125)(1-118666G155)PD 06/04/79 1123

ICS IPMIIHA IISS

IISS FM ITT 04 1123

PMS PARAMUS NJ

AWR380 VIA ITT CIC394 MNA010

UINX CO GCMR 043

MANCHESTER 43/42 04 1715

FMSI E210 ROUTE 4

PARAMUSNJER 07652

RE 4321 D ECA STOPLWE HAVE FMS DRAWIFG FOR THIS REFERENCE SHOWING 1/4 INCH BOLT HOLE BUT 1979 BRAKE BLOCK CATALOG SHOWING 3/8 INCH STOP CAN YOU CONFIRM WHICH IS CORRECT STOP REGARDS

TWIGG BON MANCHESTER

COL E210 4 4321 1/4 1979 3/8

NNN

NNNN

SF-1201 (R5-69)

FMSI 09796

June 4, 1979

Mr. A. C. Twigg
Don International Ltd.
Hendham Vale'
Manchester M9 1SX,
England

Dear Mr. Twigg:

This is with reference to two items: (1) your letter of 29 May 1979 asking for cross reference for two GM numbers, and (2) your telegram received this date which reads as follows:

> Regarding 4321D-ECA, we have FMSI drawing for this reference showing 1/4" bolt hole, but 1979 Drake Block Catalog showing 3/8". Can you confirm which is correct.

GM CROSS REFERENCE

We cannot cross reference these two GM numbers.

DRILLING "4321D - ECA"

We are not exactly sure what is meant by "4321D - ECA" which was phoned to us. The drilling for FMSI 4321 and 4321A, if one of these is the part in question, are:

	Print	Catalog
4321	3/8	3/8
4321A	1/4	1/4

I've enclosed copies of FMSI 4321 and 4321A. If there were a disagreement, the offical FMSI print would govern.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

FMSI 09797

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Packless Manchester

FMSI Institute Inc.
E-210 Route 4
Paramus
N.J. 07652
U.S.A.

Your Ref

Our Ref ACT/ML

22nd May 1979

Dear Sirs,

Could you please supply FMSI cross-references for the following GM numbers:

Disc Pads	Lined Shoes
2621605	360940
18002389	471726
18002394	372373
5468767	372378
18003505	6260843
	6260844

Could you identify the shoe and lining reference separately?

We would also appreciate the prints for these references.

We look forward to your assistance.

Yours sincerely,

A.C. Twigg
Export Sales Administrator

western union **Telegram**

PAA121(1115)(1-110403G150)PD 05/30/79 1114

ICS IPMIIHA IISS

IISS FM ITT 30 1114

PMS PARAMUS NJ

AWE390 VIA ITT CIC324 MNA837

UINX HL GCMR 041

MANCHESTER 41/40 30 1651

LT

FMSI E210 ROUTE 4 Friction Material

PARAMUSNJER07652

RE MERCEDES REFERENCES STOP FAR 1319 WHICH BLOCK IS CAM LONG OR SHORT STOP FAR 1320 WHICH BLOCK IS CAM LONG OR SHORT STOP

CAN YOU PLEASE SEND PRINTS STOP REGARDS

TWIGG DON MANCHESTER

COL E210 4 07652 1319 1320

NNN

TEL NBR 531 845 0440 B2 1141A

TEL TO Mage

BY UJ 1206P

TO BE Mae

BUSY

SF-1201 (R5-69)

FMSI 09799

May 31, 1979

Mr. A. C. Twigg
Don International Limited
Hendham Vale
Manchester M9 1SX
England

Dear Mr. Twigg:

This is with reference to two items: (1) Your letter of 22 May 1979 on FMSI cross-reference for several GM numbers, and (2) Your telegram received this date concerning Mercedes FMSI 1319 and 1320.

FMSI CROSS REFERENCES FOR GM PART NUMBERS

I regret that I am unable to cross over any of these GM part numbers to FMSI numbers.

MERCEDES LININGS FMSI 1319 AND 1320

This telegram asked if we could identify which of the blocks--short or long--was the cam. Again, we are not able to help. However, our prints for FMSI 1319 and 1320 from the British Friction Materials Council, and perhaps someone there could help. To cross over to the British Council numbers we have

FMSI	1319	Short	MB/70/1
		Long	MB /69/1
FMSI	1320	Short	MB/72/1
		Long	MB/73/1

Copies of FMSI 1319 and 1320 are enclosed.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Friction Material Standards Institute,
East 210 Route 4,
Paramus,
New Jersey 07652,
U.S.A.

Your Ref

Our Ref WN/LL

4th December, 1978

Dear Sir,

I am interested in obtaining ten copies of your booklet "FRICTION MATERIALS WORK PRACTICE GUIDE".

I would be most grateful if you would send me the booklets together with an invoice which should include the charge for postage.

Yours faithfully,
Don ~~International~~ Limited

W. Naylor
Marketing Department

Shipped # 438
Rec'd 1/4/79 - At Cost
Sent 10 Copies

FMSI 09801

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Friction Materials Standards
Institute,
E210 Route 4,
Paramus,
New Jersey 07652,
U.S.A.

Your Ref

Our Ref LW.

2nd February 1979.

Dear Sirs,

We have instructed our bankers to pay you the sum of 750 dollars in settlement of your invoice no 002893.

Recd 2/2a/79

Yours faithfully,
pp. Don International Limited,

L. Walter (Mrs)

Accounts.

Don Intl

February 5, 1979

Don International Ltd.
Hendham Vale
Manchester M9, 1SX
England

Attention: Mr. Brian Simpson

Gentlemen:

For several years we had provided copies of our Data Book Bulletins and our Shoe Bulletins to "Small and Parkes, Ltd," at request of the British Friction Materials Council. We actually send 100 of the Data Book Bulletins and 50 of the Shoe Bulletins directly to Don International. These are then billed to the British Friction Materials Council who I believe subsequently bill you for the copies.

Since Don International Ltd. became a Regional Member in the Institute, we have been sending three copies to individuals at Don International directly on a no charge basis. As each individual member is entitled to 25 Data Book Bulletins and 25 Shoe Bulletins on a no charge basis, I believe that it would be to your advantage to order these technical bulletins directly from the Institute. This would mean that you would cancel your order with the British Council and we would not send or bill them to the Council. We would bill bulletins directly on a no charge basis. Also, I would suggest you settle your account with us about quarterly after the fee billing, so you would not have to pay each invoice separately. I realize that this is not "high finance" but it might be simpler and to your advantage to place these orders for technical bulletins directly with the Institute.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Packless Manchester

Your Ref

Our Ref ACT/LL

Friction Materials Standards
Institute Inc.,
Paramus,
New Jersey 07652.

12th January, 1979

Dear Sirs,

SMALL AND PARKES LIMITED

Please note a change of name as follows :-

OK EPC
1/25/79

Don International Limited
Hendham Vale,
Manchester M9 1SX.
England.

Please amend your records accordingly.

Yours faithfully,
Don International Limited

A.C. Twigg
Export Sales Administrator

western union

Telegram

PAA105(1113)(1-110768G354)PD 12/20/78 1111

845.0440

DON INT'L

ICS IPMIIHA IISS

IISS FM ITT 20 1111

PMS PARAMUS NJ

AWN611 VIA ITT CIC622 MNA060

UINX HL GCMR 055

MANCHESTER 55/53 20 1552

LT

FMSI

E210 ROUTE 4

PARAMUSNEWJERSEY07652

REF PRINT FMS 4575 UNDRILLED FMS 7062 STOP CAN YOU PLEASE SEND ME THE ABOVE DRAWINGS STOP ALSO DO YOU PRINT A CATALOGUE LISTING REGISTRATIONS OF SHOES AND PADS INCLUDING DIMENSIONS STOP COULD I HAVE DETAILS STOP THANKS AND A MERRY XMAS STOP

M CONCANNON DON MANCHESTER

SF-1201 (R5-69)

December 21, 1978

Don International Ltd.
Hendham Vale
Manchester, M9 1Sx
England

Att: M. Concannon

Gentlemen:

This is to reply to your telegram received here this date. Enclosed are prints for FMS 4575 and FMS 7062.

We do print a catalog listing registrations of shoes which is our Brake Shoe Identification Catalog. Under separate cover we are shipping you a copy of our "1978 Brake Shoe Identification Catalog," along with a copy of our "1977 Automotive Data Book" and our "1978 Supplement to the 1977 Automotive Data Book."

The data books give information on pads and linings. The shoe catalog gives information on applications with nominal dimensional information. Perhaps when you receive copies sent under separate mailing it will help answer your questions.

Merry Christmas to all at Don.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

CWD/erc

E. W. Drislane
Executive Director

Don IM'L

December 12, 1978

Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Attention: Mr. A. C. Twigg

Gentlemen:

This is in reply to a cable received today which read this way:

> HAVE RECEIVED PRINTS FOR 296ADT BUT DRILLING PITCH NOT SHOWN CLEARLY. CAN YOU TELEX PITCH DETAILS?

I have marked up our prints of 296ATT with location of drilling. Also, I have marked on the print the details of the drilling as best I can determine it. Most American prints for drilling shown the coutersink angle to be flat or 180°. In practice, there is usually an angle countersink of 150° in order to accomodate (for passenger cars and light trucks) the SAE Series 4 rivet. I've enclosed the specifications for the SAE series 4 rivet. You will note a 150° angle. I believe this would be the proper drilling angle (pitch?).

I hope this is of help but I cannot give you an absolute answer as details are not on the print.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Encs.

E. W. Drislane
Executive Director

Friction Too Busy 12/12 1210P Friction

western union

Telegram

PAA063(1018)(1-107168G345)PD 12/11/78 1017

ICS IPMIIHA IISS

IISS FM ITT 11 1017

PMS PARAMUS NJ

AWQ476 VIA ITT CIC918 MNA578

UINX HL GCMR 034

MANCHESTER 34 11 1442

LT

FMSI Friction Material

E210 ROUTE 4

PARAMUS NJ07652

845-0440

12-12

3:20P

HAVE RECEIVED PRINTS FOR 296 ADT BUT DRILLING PITCH NOT SHOWN CLEARLY STOP CAN YOU TELEX PITCHING DETAILS THANKS AND REGARDS

A C TWIGG STOP

DON MANCHESTER

COL E210 4 07652 296

SF-1201 (R5-69)

FMSI 09808

Don Friction Products Inc.

Don Friction Products Inc.
65 Victor
Highland Park
Michigan 48203

Telephone (313) 868-3733
TWX N° 810-243-4015.

Your reference:

Our reference:

August 10, 1978

F.M.S.I., Inc.
E. 210 Route #4
Paramus, N. J. 07652

Attention: E. Drislane

Dear Ed;

This is to advise you that Don's U.S. operation is now operational at the above location. Please change your records so that all future mailings are direct here.

The "History of FMSI" which you sent made very interesting reading and brought back memories of people I hadn't thought of for a long time. It was a very commendable and worthwhile undertaking.

Now that we are operational, the over-looked things are coming to light as we realize the need for both the FMSI blue and black block ident. books.

Would it be possible to get 100 blue books and 100 black? If so, please use this letter as authorization to ship them to the above address.

Thanking you again for your help.

Sincerely,

DON FRICTION PRODUCTS, INC.

Ray

R. L. RIFEL
V.P./Sales

RE/jl

(T)

August 14, 1978

Mr. E. Pansky
Success, Inc.
1345 West 16th Street
Indianapolis, Indiana 46202

Dear Mr. Pansky:

Would you please make the following two shipments from the stock of "1978 Brake Shoe Identification Catalogs" that should be on hand at Success:

1. Ship 100 copies, by United Parcel Service to:

(T)

Don Friction Products
65 Victor
Highland Park, Michigan 48203
Attention: Mr. Ray Eifel

2. Ship 150 copies, by United Parcel Service to:

(S)

Molded Materials Company
Carlisle Corporation
P. O. Box P Gillis Avenue
Ridgway, PA 15853
Attention: Mr. W. E. Harris, Jr.

Both shipments, as indicated should be made by United Parcel Service. After shipment is made, please bill us for the UPS charges.

Prior to these shipments, your inventory count should be 1,365 copies. Shipment of these 250 copies will reduce inventory to 1,115 copies.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

(S)(T)

August 22, 1978

Mr. Ray Eifel
Don Friction Products Inc.
65 Victor
Highland Park
Michigan 48203

Attention: Mr. R. L. Eifel

Dear Ray:

This is to reply to your letter of August 10, 1978. Thank you for your comments on the FMSI History.

We have instructed our printer to ship 100 copies of the "1978 Brake Shoe Identification Catalog" (blue book) to you at the Highland Park address. We had these books in stock. However I am only able to provide you with 50 copies of the "1975 Brake Block Identification Catalog" (black book). These were sent Tuesday of this week. This is all of the black book in stock at this time. I believe the Institute will proceed with publication of a new "black book" towards the latter part of 1978. This will either be a 1978 or a 1979 publication. When the Institute takes action on a new Brake Block Identification Catalog I will check with you to solicit your order.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

(T)

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Friction Materials Standards Institute,
E210 Route No. 4,
Paramus,
New Jersey 07652.

Your Ref

Our Ref IR-2/JE/451

7th November, 1978

Dear Sirs,

We are writing regarding FMSI block 4284.

For a particular customer, we have in fact drilled this block to your old specification i.e. at a countersink drilling of 180° instead of the standard 82°. For our particular drilling the length under the countersink will be .156/.171".

Would you please confirm that this length is acceptable as our customer believes information to the contrary.

We would appreciate your early reply.

Yours faithfully,
Don International Limited

J. Etherington

J. Etherington (Miss)
Export Sales Office

/LL

FMSI 09812

November 15, 1978

Miss J. Etherington
Don International Limited
Hendham Vale,
Manchester, M9 1SX, England

Dear Miss Etherington:

This is to reply to your letter of 7 November 1978 concerning drilling of FMSI 4284.

As you are aware, most manufacturers provide this block with the 82° drilling for the 3/8" bolt. The "old specification" with the 180° countersink drilling shows 1/8" length under the countersink. With standard tolerances, this would be .115/.135 length.

A copy of our FMSI 4284 with the 180° countersink is enclosed. I would think since you have more material under the countersink (.156/.171) that it would be at least as strong as the dimension shown on our print.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

FMSI 09813

Don International Limited
Hendham Vale, Manchester, M9 1SX, England.
Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref
Our Ref LW.

Friction Materials Standards
Institute,
E 210 Route 4 Paramus,
N.J. 07652,
U.S.A.

3rd October 1978.

Dear Sirs,

We have instructed our bankers to pay you the sum of 766.05 dollars in settlement of your invoice nos 002754 002799 & 002807.

Rec'd 10/10/78

Yours faithfully,
pp. Don International Limited,

L. Wallis (Mrs)

Accounts.

DON INT'L

September 11, 1978

Mr. B. P. Long
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Long:

In reply to your telegram, angular spacings is determined

by the following radii:

FMSI #1290: 7.168"

FMSI #4562A: 7.168"

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

western union **Telegram**

PAA297(1215)(1-112144G251)PD 09/08/78 1147
ICS IPMIIHA IISS
IISS FM ITT 08 1147
PMS PARAMUS NJ
AWQ601 VIA ITT CIC374 MNA926
UINX HL GCMR 061
MANCHESTER 61/60 8 1622
LT
FMSI
E210
ROUTE 4 PARAMUS N.J. 07652
PARAMUSNEWJER07652
ATTN MR E W BRISLANE STOP MANY THANKS FOR YOUR PROMPT AND EFFICIENT
SERVICE STOP HOWEVER THERE IS ONE POINT WHICH STILL NEEDS
CLARIFICATION REGARDING PRINTS FMS 1290 AND 4562A STOP
WHAT ARE THE RADII ON WHICH THE ANGULAR PITCHES ARE BASED

845-0440

SF-1201 (R5-69)

western union **Telegram**

AWAITING YOUR REPLY THANKS AND REGARDS P B LONG
DON MANCHESTER
COL E210 4 07652 1290 4562A
NNN
NNNN

SF-1201 (R5-69)

FMSI 09816

September 1, 1978

Don International Limited
Hendham Vale
Manchester, M9 1SX, England

Attention: P. B. Long

Gentlemen:

This is to reply to a telegram received August 30, 1978 which read as follows:

> PLEASE FORWARD PRINTS 2157T SEC AND 4546 STOP TWO HAVE ALREADY BEEN SENT BUT WERE NOT CLEAR ENOUGH FOR OUR PURPOSES STOP WILL YOU PLEASE MAKE SURE THE PRINTS ARE CLEAR AND THAT ALL WORDING CAN BE EASILY READ STOP THANKS AND REGARDS P.B. LONG STOP

We are enclosing the best prints that we can provide you of FMSI #2157T and 4546. The 4546 is a dormant number which has not been used as original equipment in over ten years. It is an International Harvester part, and International Harvester does not provide us with information. The print is the best that we can give you. We agree that it is difficult to read, but we are unable to get any other print. When we provide prints for our Members that are difficult to read it is because our "original" is unsatisfactory. I have written some basis dimensional data on the print that may help:

16"ID - 5-1/2 x 1/2 x 16-3/4 (120°) long
7.475/7.485 Inside lining radius
Rivet Spacing: 6°-21°-22°-22°-22°-21°-6°
(4" across)
12 Holes - 150° angle counterbore, 1/2"dia. counterbore, .191" dia. drill

As regards the 2157T Sec print that too is the best we have. All the information that is typed on that print that is not readable has to do with physical specifications for the original equipment piece. It has nothing to do with dimensions that you would need to manufacture that part. For example, in areas in which we cannot read there are items such as specific gravity and gogan specifications. There are also comments as to particle sizes and variations in thickness over one particular section. There are flatness and concavity specifications. There are also items as concern structural characteristics and items of that nature. We very much regret that we cannot read these but we cannot make the copy any better than the "original" that we have. In some cases, original equipment supoliers

who supply us with prints, block out information of this type because they consider it proprietary and will not make it available to others. In this case the print on the original copy is fuzzy and hazy and the copy thatmthat you receive reflects this. Enclosed are the best copies that we can give you of FMSI 2157T and 4546.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

western union

Telegram

PAB116(1319)(1-133255G241)PD 08/29/78 1319

ICS IPMIIHA IISS

IISS FM ITT 29 1319

PMS PARAMUS NJ

AWE453 VIA ITT CIC230 MNA338

UINX HL GCMR 057

MANCHESTER 57/55 29 1810

LT

FMSI E210 ROUTE 4

PARAMUSNJER07652

TEL NBR 830 845-0440

TEL Sec

vg 250p

mail

Friction Materials

BUSY

PLEASE FORWARD PRINTS 2157T SEC AND 4546 STOP TWO HAVE ALREADY BEEN SENT BUT WERE NOT CLEAR ENOUGH FOR OUR PURPOSES STOP WILL YOU PLEASE MAKE SURE THE PRINTS ARE CLEAR AND THAT ALL WORDING CAN BE EASILY READ STOP THANKS AND REGARDS P B LONG STOP

DON MANCHESTER

COL E210 4 07652 2157T 4546

SF-1201 (R5-69)

FMSI 09819

western union

Telegram

PAA121(1120)(1-111619G171)PD 06/20/78 1118

ICS IPMIIHA IISS

IISS FM ITT 20 1118

PMS PARAMUS NJ

AWQ584 VIA ITT DID244 MNA980

UINX HL GCMR 035

MANCHESTER 35 20 1705

LT

FMSI Friction Material

E210 ROUTE 4

PARAMUS NJ07652

ATTN E W DRISLANE STOP COULD YOU SEND ME A COPY OF A DRAWING FOR FMSI 4549D STOP THANKS AND REGARDS

E W JAGGER STOP DON MANCHESTER

COL E210 4 07652 4549D

NNN

845 0440

TEL NO 6-21

TEL TO Sec

BY VG TIME 1105

TO BE mail

DA ..... BUSY .....

F-1201 (R5-69)

FMSI 09820

E. W. Jogger - Manchester, Eng

Could you please send me a copy of drawing for FMSI 4529D - Thanks + Regards.

Flow International

sent air mail 6/21/78

rec'd 6/21/78 —

→ DON INTL

western union **Telegram**

PAB119(1113)(1-111387G165)PD 06/14/78 1111

ICS IPMIIHA IISS

IISS FM ITT 14 1111

PMS PARAMUS NJ

AWE367 VIA ITT CIC106 MNA726

UINX HL GCMR 031

MANCHESTER 31/30 14 1701

LT

FMSI E210 ROUTE 4

PARAMUS NJ07652

FMSI 4642 STOP PLEASE FORWARD PRINT FOR THIS BLOCK

TO DON INTERNATIONAL LIMITED HENDHAM VALE MANCHESTER M91SX STOP

KIND REGARDS

TWIGG DON MANCHESTER

COL FMSI E210 4 07652 FMSI 4642 M91SX

NNN

845.0440 EWD

JC 1125A M

Print mailed 6/15/78

SF-1201 (R5-69)

Don Int'l

JUL 14 1978

Ray Eifel of Don Int'l called. They have set up operations in the United States.

Don Victor Products, Inc.
65 Victor
Highland Park, Michigan 48203
313-868-3733

FMSI 09823

Don Ind'l

May 16, 1978

Mr. R. J. Bracali
Tweddle Litho Company
24000 Harper Avenue
St. Clair Shores, Michigan 48080

Dear Ron:

I have finally received shipping instructions for the 1,000 copies of the 1977 Automotive Data Book reprint, without cover, stitch, trim or punching.

1,000 to: Capri, Inc.
6400 Herman Avenue
Cleveland, Ohio 44102

Mark: Don Friction Products, Inc.

Please see delivery instructions sheet attached. When these are shipped, we'd very much appreciate information on actual quantities, dates shipped, carrier, etc., so that we can do our billing.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

E. W. Drislane
Executive Director

EWD/erc
Enc:

E

FMSI 09824

April 14, 1978

Mr. Ray Eifel
24590 Hilliard Avenue
Westlake, OH 44145

Dear Ray:

Per your phone call of April 14, 1978, we entered an order for 1,000 copies of the re-print of the "1977 Automotive Data Book," no cover, no stitch, no trim, no punch. According to the printer, material will be collated.

I'd appreciate it if you could confirm this in writing giving me delivery instructions. I cannot fill your order for 2,000 "1978 Supplements to the 1977 Automotive Data Book," as we do not have the overrun quantity yet. Any overrun consists, of course, of finished copies with punching.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

(E)

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

April 14, 1978

Mr. Ray Eifel
Don Friction Products, Inc.
24590 Hilliard Blvd.
Westlake, Ohio 44145

Dear Ray:

We have entered an order for you with the Printer for 1,000 reprints of the 1977 Automotive Data Book, no cover, no stitch, no trim, no punch.

As this is a special order, without our cover, and the Institute cannot absorb any overrun, any overrun will be shipped porportionately to the three members who ordered copies. Also, if there is any underrun, the three members ordering, will be shorted proportionately.

The price based on these quantities will be slightly less than $585.00/M. I will not have a final price until I find out what unknowns the Printer has in store for me.

Please place your order on the Institute, with shipping instructions.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/erc

E. W. Drislane
Executive Director

Home phone: 216-871-0792

(E)

DON Friction

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

July 3, 1978

Mr. Ray Eifel
Don Friction Products, Inc.
65 Victor
Highland Park, MI 48203

Dear Ray:

We are in receipt of your check in amount of $924.18. This was in payment of the following invoices:

Invoice 2707	$147.93
Invoice 2712	676.25
	$824.18

As these invoices were overpaid by $100.00, we are returning our check for that amount.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

Edward W. Drislane
Executive Driector

EWD/e
Enclosure: Check #1656

DEBIT
EMILY: ~~CREDIT~~ DON FOR 100.00
AS OF 6/30/78.

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref

May 10, 1978

Pd 6/30/78

FMSI, Inc.
E.210 Route 4
Paramus, N.J. 07652
Attn: Mr. E. W. Drislane

Dear Ed,

Thank you for your letters of April 14th and let me hastily apologize for the delay in follow-up.

You may use this letter as authorization to ship 1000 1977 Automotive Data books, no cover, no stitch, no trim, and no punch.

This letter will also authorize you to ship 1000 1978 supplements to the Data Book. Shipping instructions are as follows

Don Friction Products, Inc.
% Capri, Inc.
6400 Herman Ave.
Cleveland, Ohio 44102

If additional copies of the '78 supplement become available, please advise. I am attaching a list of blue prints needed by Manchester on various lining set numbers.

Again let me point out that it is imperative that all mail going to England be sent air mail or it takes six weeks for them to get it. If there are any service charges because of this procedure, please do not hesitate to bill us.

Let me apologize again for my delay in answering your previous letters.

Sincerely yours,

R.L.Eifel
V/P Sales

FMSI 09828

May 16, 1978

Mr. E. Pansky
Success, Inc.
1345 West 16th Street
Indianapolis, Indiana 46202

Dear Mr. Pansky:

According to our records there should be 2,575 copies of the "1978 Supplement to the 1977 Automotive Data Book" in inventory at Success.

Would you kindly ship 1,000 copies of this Supplement to:

Capri, Inc.
6400 Herman Avenue
Cleveland, Ohio 44102

Mark: Don Friction Products

Please make this shipment by Truck. When the shipment is complete please bill us for the freight charges.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

FMSI 09829

April 28, 1978

Mr. Ray Eifel
Don Friction Products
24590 Hilliard Blvd.
Westlake, OH 44145

Dear Ray:

In the phone conversation with you and Mr. Simpson earlier this month, Miss Collins indicated that you wanted 2,000 copies of our "1978 Supplement to the 1977 Automotive Data Book."

While we do have an overrun slightly in excess of 2,000 copies, I cannot give it all to you at this time. I can give you 1,000 copies with 5 hole punching at $127.80/M.

I must hold a reserve for possible lost shipments, etc. If, after September 1 there are still copies available, I will let you know. In the meanwhile, if you want these copies, please advise in writing with invoicing and shipping instructions.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

FMSI 09830

Don Int'l

June 13, 1978

Mr. E. M. Jagger
Don International Limited
Wendham Vale
Manchester, M9 1SX, England

Dear Mr. Jagger:

In reply, we have no FMSI #2019 Clutch Facing. Also, I searched for a manufacturer's 2019 and could not come up with one to cross-over to our FMSI Number.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EMD/erc

E. M. Drislane
Executive Director

western union

Telegram

PAB152(1035)(1-109204G163)PD 06/12/78 1013
ICS IPMIIHA IISS
IISS FM ITT 12 1013
PMS PARAMUS NJ
AWC381 VIA ITT DID063 MNA598
UINX HL GCMR 036
MANCHESTER 36/35 12 1534
LT
FMSI Friction Materials
E210 ROUTE 4
PARAMUSNJER07652
ATTN MR E W DRISLANE STOP DO YOU RECOGNISE CLUTCH FACING
PART NUMBER FMS 2019 AND CAN YOU LET ME HAVE VEHICLE FIRMENT
DETAILS STOP REGARDS JAGGER
DON MANCHESTER
COL E210 4 07652 FMS 2019

845-0440

EC

SF-1201 (R5-69)

DON

May 15, 1978

Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Attn: Mr. Taylor

Gentlemen:

In reply to your Cable to our auditor's (Marshall Granger & Co.) it read as follows:

> YOUR DEFINITION FOR HISTORICAL SALES FOR BRAKE BLOCKS STATES TWO PIECES TO A SHOE.
>
> DOES THIS MEAN ON ASSESSING THE TOTAL MARKET FIGURES YOU SEND US THAT WE HAVE TO MULTIPLY THE BLOCK FIGURE BY TWO TO ACHIEVE A SINGLE UNIT FIGURE.

The figures which we ask our members to report are pieces (not "units", not shoe sets, not axle sets, etc.). A block is normally about 50° to 60° length, and there are two pieces to a shoe. As the members are to report pieces, and the accountants report pieces, you do not "multiply the block figure by two to achieve a single unit figure."

If your concern is that the total block figure is too small, it is probably because the figure is under-reported. When a manufacturer sells blocks to Rockwell or Eaton or to vehicle manufacturers, he will probably not report these blocks even though it is possible that Rockwell or Eaton or the vehicle manufacturer may sell these blocks in the replacement market.

The totals are good indices of market trends, but show probably less than actual totals sold in this U.S. replacement market. In other words, not all manufacturers report, some non-North American manufacturers do not report, but most importantly, where a manufacturer sells to a brake, axle or vehicle manufacturer, he does not report these pieces unless he is positive they are for the replacement market.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

CABLE

5/10/78

4:15 p.m.

MANCHESTER

RE FMSI SALES RETURN FIGURES

YOUR F DEFINITION FOR HISTORICAL SALES FOR BRAKE BLOCKS STATES TWO PIECES TO A SHOE

DOES THIS MEAN ON ASSESSING THE TOTAL MARKET FIGURES YOU SEND US THAT WE HAVE TO MULTIPLY THE BLOCK FIGURE BY TWO TO ACHIEVE A SINGLE UNIT FIGURE

REGARDS

TAYLOR
DON MANCHESTER

pat

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref

MAY 15 1978

Blue Prints needed on FMSI drilled lining sets

1258D
1261D
1276D
1278D
[redacted]
1280D
1289D
1290D
1294AD
1307D
1308D
1308AD
[redacted]
2033D
2039D
[redacted]
2060D
[redacted]
2079D
2104D
2137D
2140TD
2141D

2141TD
2143TD
2157TD
4546D
4561D
4562AD
4564D
4564AD
4580D
[redacted]
4639D
4640D
4645AD
4646D
4647D

FMSI 09835

DON INTL 5-11-78

western union **Telegram**

PAA120(1018)(1-108833G131)PD 05/11/78 1016 845 0440

ICS IPMIIHA IISS

IISS FM ITT 11 1016

PMS PARAMUS NJ

AWE404 VIA ITT DID606 MNA976

UINX HL GCMR 089

MANCHESTER 89/88 11 1601

LT

FMSI Fiction Material

E210 ROUTE 4

PARAMUS NEWJERSEY 07652

TEL NOR 512

TEL TO Sec

BY Vg. TIME 1130A

TO fld

DA ..... BUSY .....

COULD YOU PLEASE SEND ME COPIES OF DWGS FOR THE FOLLOWING TRUCK SEGMENTS STOP I UNDERSTAND MR RAY EIFEL HAS ALREADY REQUESTED THESE COULD YOU MAIL TO DON INTERNATIONAL LTD HENDHAM VALE MANCHESTER M9 1SX ENGLAND STOP 1245 AD 1245CD 1258D 1261D 1276D 1278D STOP 1280D 1289D 1290D 1294AD 1307D 1308D STOP 2033D 2039D

SF-1201 (R5-69)

western union **Telegram**

2060D 2070D 2104D 2137D STOP 2140TD 2141TD 2143TD 2157TD 4546D STOP 4561D 4562AD 4564D 4564AD 4580D 4639D STOP 4640D 4645AD 4646D 4647D STOP REGARDS

JAGGER DON MANCHESTER

COL E210 4 M9 1SX 1245 1245CD 1258D 1261D 1276D 1278D 1280D 1289D 1290D 1294AD 1307D 1308D 2033D 2039D 2060D 2070D 2104D 2137D 2140TD 2141TD 2143TD 2157TD 4546D 4561D 4562AD 4564D 4564AD 4580D 4639D 4640D 4645AD 4646D 4647D

NNN

NNNN

Shipper # 2697 sent 5/14/78

SF-1201 (R5-69)

FMSI 09836

DON INTL

March 30, 1978

Mr. E. W. Jagger
Don International Limited
Hendham Vale
Manchester, M9 1SX
England

Dear Mr. Jagger:

This is to reply to your telegram, received this date, regarding 4601 and 4601-A.

The telegram indicated that you had a drawing for 4601 which does not have an equal length cam and anchor. You asked "which is correct?"

Enclosed are prints of 4601 and 4601-A. Both show equal cam and anchor lengths (Actually 4601-A shows one block only). There is a slight difference in lengths 54°-18' versus 54°-30', but I have nothing showing different cam and anchor lengths.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

western union **Telegram**

PAA157(1023)(1-108989G088)PD 03/29/78 1023

ICS IPMIIHA IISS

IISS FM ITT 29 1023

PMS PARAMUS NJ

AWN526 VIA ITT DID145 MNA348

UINX HL GCMR 068

MANCHESTERLANCS 68/67 29 1614

LT

FRICTION MATERIAL STANDARDS INSTITUTE INC

E210 ROUTE 4

PARAMUSNEWJER 07652

ATTN MR E DRISLANE STOP FMSI 4601 AND 4601A FMSI CATALOGUE INDICATES EQUAL CAM AND ANCHOR BLOCKS AS DOES DWG FOR 4601A STOP HOWEVER WE HAVE A DWG FOR 4601 WHICH IS NOT EQUAL CAM AND ANCHOR WHICH IS CORRECT CLUTH FACING DWGS REQUIRED FMSI 1367 1374 1361A 1553A 1233D 1374

3-30 TEL TO 845.0440

BY ..... TIME 1110A

TO BE Mail

DA ..... BUSY .....

SF-1201 (R5-69)

western union **Telegram**

REGARDS

E W JAGGER DON MANCHESTER

COL E210 4 4601 4601A 4601A 4601 1367 1374 1361A 1553A 1233D 1374

NNN

NNNN

SF-1201 (R5-69)

FMSI 09838

western union

Telegram

PAB076(0913)(1-096994G080)PD 03/21/78 0913

ICS IPMIIHA IISS

IISS FM ITT 21 0913

PMS PARAMUS NJ

AWN427 VIA ITT CIC949 MNA145

UINX HL GCMR 042

MANCHESTER 42/41 21 1506

LT

FRCITION MATERIAL STANDARS INSTITUTE INC

E 210 ROUTE 4

PARAMUS NEW JERSEY 07652

ATTN MR E DRISLANE STOP COULD YOU PLEASE SEND ME A COPY OF DRAWING FOR FMSI 4289C STOP THANKS AND REGARDS DAGGER DON INTERNATIONAL ENGLAND STOP

DON MANCHESTER

COL 210 4 4289C

TEL NO 322 845-0440.

TEL TO Sec

BY vg 1130A

TO BE fld.

DA BUSY

See Shippers 343-344

SF-1201 (R5-69)

FMSI 09839

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref EWJ/SMH

Mr. E.W. Drislane
Executive Director
F.M.S.I. Inc
Bergen Mall Office Centre
E210 Route 4
Paramus
New Jersey 07652
U.S.A.

22nd February 1978

Dear Mr. Drislane,

Could you please let me have a copy of the following drawings:

FMSI 4346
4451
4460
4542

Yours sincerely

E.W. Jagger
Product Planning Controller

No Charge # 33 L
Shipped
print + prints
2/28/78
air Mail

FMSI 09840

MAILING LIST CHANGE

Member Don Intermediate Date 1/16/78

This change effects the following lists:

General Bulletins - Active	( )	Foreign Shoe Bulletins	( )
General Bulletins - Regional	(X)	Delegates & Alternates	( )
General Bulletins - Licensees	( )	Annual Fee Billing	( )
Data Book Bulletins	(X)	Regular Billing	( )
Shoe Bulletins	(X)		

Change List As Follows:

Add to lists above and Lists B, C, D, E

Mr Ray Eifel
Don Friction Products, Inc.
24590 Hilliard Blvd.
Westlake, OH 44145

Source of Change: BJ Simpson, Don Intermediate 1/6/78

	Name	Date
Requested by:	[illegible]	1/16/78
Rolodex Files (Both) Changed:	ERL	1/16/78
Addressograph Plate Changed:	ERL	1/16/78
Address/Telephone Directory Changed:	ERL	1/16/78

216-871-0792

FMSI 09841

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Packless Manchester

Your Ref

Our Ref BJS/LL

The Friction Materials Standards
Institute Inc.,
Bergen Mall Office Centre,
E210 Route 4, Paramus,
New Jersey 07652,
U.S.A.

6th January, 1978

For the attention of Mr. E.W. Drislane

Dear Mr. Drislane,

Following your conversations recently with our Representative in the U.S. Mr. Ray Eifel, I would be obliged if you could put him on the mailing list for FMS information, and we would like him to receive the full type mailing system, and not merely just the technical bulletins.

Could you please address communications as follows :-

Don Friction Products Inc.,
C/o of Mr. R. Eifel,
24590 Hilliard Boulevard,
Westlake,
Ohio 44145,
U.S.A.

I would be grateful to receive your confirmation, and remain,

Yours sincerely,

B.J. Simpson
Overseas Marketing Manager

FMSI 09842

January 16, 1978

Mr. B. J. Simpson
Don International Limited
Hendham Vale
Manchester, M9 1SX, England

Dear Mr. Simpson:

This is to acknowledge your letter of 6 January 1978 wherein you asked that we add Mr. Ray Eifel to our mailing list. We will put him on the list for all mailings including Technical Bulletins.

I'm confirming receipt of this request per your last paragraph.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
CC: R. Eifel

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref EWJ/SMH

Mr. E.W. Drislane
Executive Director
F.M.S.I. Inc
Bergen Mail Office Center
E210 Route 4
Paramus
New Jersey 07652
U.S.A.

23rd January 1978

Dear Mr. Drislane,

Could you please let me have a copy of the following drawings:

FMS 781A Puck
FMS 771A Puck
FMSI 7026A Brake Lining

Yours sincerely

E.W. Jagger

E.W. Jagger
Product Planning Controller

FMSI 09844

January 31, 1978

Mr. E. W. Jagger
Don International Limited
Hendham Vale
Manchester, M9 1SX, England

Dear Mr. Jagger:

Per your 23 January 1978 letter I am enclosing one copy each of:

FMSI 781A
FMSI 7026A

There is no FMSI 771A, as the original equipment piece was integrally molded 771. The A suffix indicates drilling. I am enclosing a copy of a drilled 771 prepared by one manufacturer but again there is no official 771A.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

FMSI 09845

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref EWJ/SMH

Mr. E.W. Drislane
Executive Director
F.M.S.I. Inc
E-210 Route 4
Paramus
New Jersey 07652
U.S.A.

21st November 1977

Dear Mr. Drislane,

We are considering the supply of 'Rebuilder Sets' of disc pad pucks, i.e. pucks + rivets, but are having great difficulty in deciding which rivets go with which pucks, especially as different backplates may be used for the same puck reference.

Could you let me know whether you can supply any details on this problem as they would prove most useful.

Secondly, could you supply me with copies of drawings for the following:

FMSI 4536 - standard drilling
FMSI 4508

Yours sincerely

E. W. Jagger.

E.W. Jagger
Prodict Planning Controller

FMSI 09846

TELEPHONE (201) 845-0440

FRICTION MATERIALS STANDARDS INSTITUTE, INC.
BERGEN MALL OFFICE CENTER
E. 210 ROUTE 4
PARAMUS, N. J. 07652

November 29, 1977

Mr. E. W. Jagger
Don International Ltd.
Hendham Vale
Manchester, M9 1SX, England

Dear Mr. Jagger:

This is to reply to your letter of 21 November 1977.

Per your last paragraph, I've enclosed copies of FMSI #4536 and #4508.

As regards the rivets used on disc brake pucks, it is a difficult job but perhaps the attached will help. There is a proposed SAE (Society of Automotive Engineers) Recommnded Practice J663b entitled "Rivets for Brake Linings and Bolts for Brake Blocks." A new rivet standard is proposed--see Paragraph 2.2.2, Figure 2, and Table 2. These are the rivets used on most American made disc brake pad assemblies.

Rivet Series	Body Dia.	Head Dia.
22	9/64	19/64
23	13/64	23/64
24	3/16	23/64

The lengths used are in increments of 1/16", which is dimension L. Thus, a 22-6 would be Body Dia 9/64, Head Dia 19/64, and length 3/8" (6/16").

Then comes the problem--the lengths L. Some shoes (steel plates) are counterbored so that the rivet is rolled into the counterbore. Some are not. The length will depend on:

(1) Amount of lining material under rivet head (= land)

(2) Thickness of steel plate (or counterbored thickness)

So to be precise, the length depends on the drilling dimensions (amount of "land" beneath the rivet) as you would supply it, and the steel shoe (or counterbore) thickness. Some dimensions that I have noted are:

788-D-50 (1) & (0)	24-5
728-D-52 (1)	23-6
728-D-52 (0)	23-4
7013-D-50 (1) & (0)	24-5
7017-D-84 (1) & (0)	24-5
7018-D-85 (1) & (0)	24-5
7019-D-123 (1) & (0)	24-4
7026-D-90 (1)	22-5
7026-D-90 (0)	22-4
7027-D-91 (1)	22-5
7027-D-91 (0)	22-4
7028-D-8 (1) & (0)	22-4

Please understand that while I have seen these rivets used for the parts involved, the installer will have to try the rivet and see if it rolls over properly.

Some rivet suppliers who may be able to help are:

Milford Rivet & Machine Co.
Milford, Connecticut 06460

Chicago Rivet and Machine
950 South 25th Avenue
Bellwood, Illinois 60104

I would hope, if the SAE adopts the proposed changes to SAE J663b, that we can gather data to list the appropriate rivets in our catalogs. However, I have no more information at this time.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enc:

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref EWJ/SMH

Mr. E.W. Drislane
Executive Director
F.M.S.I. Inc
E-210 Route 4
Paramus
New Jersey 07652
U.S.A.

2nd November 1977

Dear Mr. Drislane,

Now that we are "Regional" members of the F.M.S.I., could you please let me have details of the procedures involved in obtaining drawings for F.M.S.I. part numbers e.g. F.M.S.I. 4227 ED.

A list of drawings we require is attached.

Yours sincerely

E. W. Jagger.

E.W. Jagger
Product Planning Controller

FMSI 09849

November 7, 1977

Don International Limited
Hendham Vale, Manchester, M9 1SX
England

Attention: Mr. E. W. Jagger

Gentlemen:

This is to reply to your letter of 2 November 1977 concerning prints from the Institute.

There is no set procedure as regards prints. A simple letter such as you sent requesting prints is all that is needed. When you are in need of prints just let me know giving the FMSI numbers required and we will send them by return mail. On some numbers the Institue has clutch facings and brake linings with similar numbers such as FMSI 1233. In this case it is important that you specify whether the prints are brake lining or clutch facing prints.

Prints are billed to Members at $.75 per print. Where the order is for only one or two prints they are sent on a no charge basis. We normally invoice for our prints at the end of the month. However, it is not required that payment be made immediately. It might be more convenient for you to accumulate your invoices and pay them quarterly along with the billing for the annual fee. In that way, your financial department will not have to draw several checks for various payments.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc

E. W. Drislane
Executive Director

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref ELM/EB

Friction Materials Standards
Institute Inc.,
E.210 Route 4
Paramus
New Jersey B7652
U.S.A.

5 September 1977

Dear Sirs,

With reference to the F.M.S.I. News Issue 19 dated 22 July 1977.

I would be obliged if you would forward two copies of Dr H.C. Lewinsohn's paper 'Medical Aspects of Occupational Exposure to Asbestos'.

I look forward to receiving them in the near future.

Yours faithfully,
Don International Limited

E L Maher
Publicity Dept.

Send AO Reply 9/12/77

FMSI 09851

Don International

July 1, 1977

Don International Limited
Hendham Vale,
Manchester, M9 1SX,
England

Attention: Mr. M. L. Walton

Gentlemen:

This is to advise that the membership has voted to accept your application for Regional Membership. Your membership will be effective as of July 1, 1977. With direct Regional Membership, and dues level the same as Active Members (U.S. Members) you will have the same rights as Active Members, except for the right to vote, or serve as Officers or Directors.

You will have the right to use our copyrighted catalogs, and FMSI numbering systems for marketing your products in the U.S.A., as well as worldwide. You may also wish to participate in our historical sales reporting which is done on a quarterly basis. (A copy of the report for the full calendar year 1976 is enclosed). I will send you more on this later.

You may, of course, order prints and catalogs direct and seek information relevant to U.S. regulations etc. directly without going through the British Friction Materials Council. If you prefer to make your requests through the British Council, that of course would be your choice.

We will be putting your name on our mailing lists for bulletins and other information. At the present time we send technical bulletins to you as follows:

100 DATA BOOK BULLETINS (Pink)
50 SHOE BULLETINS (Blue)

These are sent to: Small and Parkes, Ltd.
Hendham Vale Works
Manchester, 9, England

They are billed through the British Council. As each individual member is entitled to 25 free technical bulletins, you may wish to either:

(1) Order all directly through FMSI or
(2) Order 25 each (free) from FMSI and the balance through the British Council.

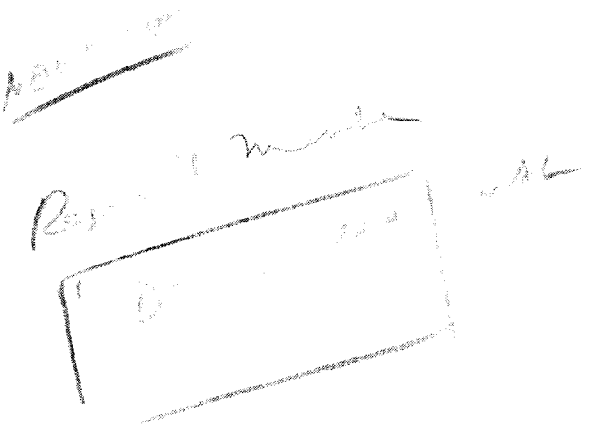
In any event, we welcome you as a Regional Member and ask that you advise mailing instructions for technical bulletins and to whose attention (there may be more than one) we should address correspondence.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc
Enclosures

E. W. Drislane
Executive Director



FMSI 09854

FRICTION MATERIALS STANDARDS INSTITUTE, INC., E-210 ROUTE #4, PARAMUS, N.J. 07652

B U L L E T I N

N O. 6 0 2

May 17, 1977

REGIONAL MEMBERSHIP ACTIVITY

Don International Limited (Great Britain)

This is to advise the membership that we have received an application for Regional Membership from Don International Limited of Manchester, England.

Don International Limited indicated that they would intend to market brake linings, brake blocks and clutch facings in the United States using the copyrighted FMSI numbers. Their annual fee in that case would be $3,000. Don International Limited is a well known British Manufacturer of friction materials. They were known as Small & Parkes, Ltd. and had been marketing products under the Don name at one time. It would appear that they are qualified for membership in the Institute.

This application is now being reviewed by the Membership Committee who will make their recommendations to the Board of Directors. This bulletin is to advise the Membership of this application. No action is required of the Membership at this time.

Roulunds Fabriker (Denmark) and Mintex Federal (Canada)

We have been advised by both Roulunds Fabriker Ltd. (Odense, Denmark) and Mintex-Federal Ltd. (Rexdale, Ontario, Canada) that they will be terminating their Regional Membership as of June 30, 1977. We have maintained cordial relationships with both of these fine members and have expressed our regrets that we will be losing them.

E. W. Drislane
Executive Director

Active Members: List A

May 11, 1977

Don International Limited
Hendham Vale
Manchester, M9 1SX,
England

Attention: M. L. Walton

Gentlemen:

This is to advise that we have received your application for Regional Membership and the deposit of $1,300.

In line with our procedures this application has now been sent to our Membership Committee for review. Subsequently it will be reviewed by the Board of Directors who will then make their recommendations to the full Membership. (Active Members).

This will take about 6 weeks. I am sure the application will be accepted but we have to go through this lengthy balloting procedure. I will advise you when final action is taken.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE

EWD/erc

E. W. Drislane
Executive Director

Friction Materials Standards Institute, Inc.
E. 210 Route 4
Paramus, N.J. 07652

Subject: Regional Members using Copyrighted FMSI Numbers in U.S.A. Market

Gentlemen:

Category	We sell in the United States market using the copyrighted FMSI numbers
Brake Linings - Under 3/4" Nominal, Including Disc Brake Linings	(X)
Brake Blocks - 3/4" Nominal or Over	(X)
Clutch Facings	(X)
Brake Shoes - New Unlined, Including New Unlined Disc Brake Shoes	( )

Affix an "X" in the square to the right of the category or categories your company is engaged in.

Signature [signature]

Company DON INTERNATIONAL LTD

Date 5/5/77

FMSI 09857

APPLICATION FOR MEMBERSHIP

TO THE BOARD OF DIRECTORS OF
FRICTION MATERIALS STANDARDS INSTITUTE, INC.

Gentlemen:

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as a Regional Member, and certifies to the following:

1. Name of Applicant: **Don International Limited**

2. State of Incorporation: **England**

3. Principal Office: **Hendham Vale, Manchester M9 1SX, England**

4. Date of Incorporation: **11th March 1895**

5. Length of time dealing with friction materials: **Approx. 65 years**

6. Do you manufacture friction materials from the basic materials or do you buy partially finished products from other companies: **We manufacture from basic materials**

7. Type of friction materials manufactured, and approximate annual capacity of plant: **Moulded Brake Linings, Clutch Facings and Disc Pads**
Annual Capacity approx. 38,000,000 pieces

8. State approximate amount of said materials manufactured in commercial quantities: **28,000,000 pieces per annum**

9. Is the distribution of your product national, international or local: **International**

10. Do you list the materials you manufacture in catalogs or in some other form; if so, will you furnish us with a copy of same: **Yes**

11. Reference as to financial strength in relation to operations:
Total net Assets at 31.12.76 £7,621,645

12. Is plant owned by applicant or leased: **Owned**

The undersigned hereby acknowledges receint of a cony of the Constitution and By-Laws of the Institute and agrees that, if elected to membership, it will accept and be bound by the said Constitution and By-Laws, together with any amendments that may from time to time be made thereto.

DON INTERNATIONAL LIMITED

BY _____

Assistant Secretary

Don International Limited

Hendham Vale, Manchester, M9 1SX, England.

Telephone 061 205 2371
Telex 667161
Telegrams Don Manchester

Your Ref

Our Ref MLW/SM/43

17th February, 1977.

Friction Materials Standards Institute Inc.,
Bergen Mall Office Center,
E210 Route 4,
Paramus,
New Jersey.

For the Attention of Mr. E.W. Drisland,

Dear Sirs,

We wish to apply for Regional Membership of the F.M.S.I. but to have the rights of an "Active Member" to market our products under the F.M.S.I. reference numbers in the U.S.A.

We understand that this will involve us in a basic fee of $1,050 for membership plus $650 for each of the following three categories (1) brake linings (2) brake blocks and (3) clutch facings, giving us an annual fee of $3000.

Would you please send us the necessary application forms and all other appropriate details.

Thank you.

Yours faithfully,
DON INTERNATIONAL LIMITED.

M.L. WALTON.
MARKETING SERVICES MANAGER.

FMSI 09860

February 23, 1977

Don International Ltd.
Hendham Vale
Manchester, M9 1SX
England

Attention: Mr. M. L. Walton

Gentlemen:

This is to reply to your letter of 17 February 1977, your Reference MLW/SM/43.

Your understanding on the fee for direct Regional Membership in the Institute, with Active Member rights to use the copyrighted FMSI numbers for marketing products in the U.S.A. is correct. This fee is the same as for an Active Member (U.S.A. member). For purposes of clarification, the "categories" that are reported for fee purposes are those categories for which you would be using the FMSI numbers for marketing in the U.S.A. If you were using the FMSI numbers for marketing the three categories indicated in the U.S.A., the $3,000 Annual Fee would be correct.

I am making several enclosures:

(1) 2 copies of Application Form
(2) Write-up on "Regional Members--Category Filing"
(3) 1 copy of Constitution and By-Laws
(4) 1 copy of booklet "Friction Materials Standards Institute, Inc.," published in 1974.

An officer of Don International Limited, should sign the application. For questions 7 and 8 you can use tonnage or pieces. For question 11, you could indicate in British Pounds (or U.S. Dollars) your Gross Income, or Net Income, or Total Assets less Total Liabilities. One copy of the application should be filed. Your check for U.S. $1,300 must accompany the application. Assuming your application is accepted (and I see no reason why it would not be) the $1,300 would be applied to the first year's dues. Thus, at $3,000 annual fee it would be applied $750 to the first quarter, and $550 towards the second quarter. (We would bill you for the additional $200 for the second quarter). If your application were withdrawn or not accepted, we would refund the $1,300. It normally takes about 6 weeks to process an application,

so if your application arrived here by about April 1, 1977, your membership would probably become effective at the start of the next quarter, July 1, 1977.

As regards the rights of members, or services rendered, you would already be eligible for many through the British Council. In other words, thru BFMC you already can use the copyrighted FMSI numbers for marketing your products outside of the U.S.A.; you can order our catalogs; you can order prints of FMSI brake linings and clutch facings. As a direct Regional Member, you can receive these services without going through the BFMC. That is, you can order catalogs--receive technical bulletins--order prints--etc. directly from the Institute.

In addition, as a Regional Member with Active Member rights, you would be eligible for all rights of an Active Member, except the right to vote or serve as Officers or Directors of the Institute. By this, you would of course have the right to use the copyrighted FMSI numbers and systems in marketing your products in the U.S.A. You would have the right to participate in and receive a quarterly statistical report on sales of drum brake linings, disc brake linings, brake blocks and clutch facings in the U.S.A. replacement market. You would receive any information concerning federal and state regulations on brake linings, as well as information on asbestos regulatory actions in the U.S.A. A principal (s) from Don would be invited to attend our annual membership meeting. In effect you would be eligible for all rights of U.S. members except as noted in ARTICLE V, Section 5 (b) of our Constitution (page 3).

If you have any questions, please let me know.

Sincerely,

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

EWD/lmc
Encs.

E. W. Drislane
Executive Director