PITTSBURGH PLATE GLASS COMPANY

CAPITAL STRUCTURE

CAPITAL STOCK

Issue	Par Value	Amount Outstanding	Earned per Sh. 1950	Earned per Sh. 1949	Divs. per Sh. 1950	Divs. per Sh. 1949	Call Price	Price Range 1950	Price Range 19..
1. Common	$10	9,030,182 shs.	[1]$4.24	[1]$3.79	$2.50	$1.75	---	40⅝-30⅛	[2]...

[1]After appropriation to increase charges for depreciation to replacement cost rather than an original cost basis. Before such appropriation earned per share was: 1950, $4.64; 1949, $4.22. [2]Range since 4-for-1 split in 1945; range from 1932 and to the split in 1945: 160½-12⅛.

HISTORY

Incorporated in Pennsylvania Aug. 24, 1883 and reincorporated in Pennsylvania Nov. 3, 1920 upon merger with the Patton-Pitcairn Co. and Columbia Chemical Co., both incorporated in Pennsylvania in Nov., 1920. For details of stock issued in 1920 see Capital Stock—Issued. The Patton-Pitcairn Co. was a holding company owning all of the outstanding stocks of (1) Patton Paint Co. of Milwaukee, in which Pittsburgh Plate Glass purchased a 49% stock interest in 1900 and subsequently acquired a majority (2) Rennous, Kleinle & Co., brush manufacturers of Baltimore, in which Pittsburgh Plate Glass acquired a 48% stock interest in 1900 and subsequently acquired a majority (3) Pitcairn Varnish Co., and (4) Corona Chemical Co.

Upon formation of the company in 1883 the first commercial plate glass factory in the United States was constructed at Creighton, Pa.

In late 1927 the company and a subsidiary of E. I. du Pont de Nemours each acquired a 50% stock interest in Pittsburgh Safety Glass Co. (name subsequently changed to Duplate Corp.), which constructed a $1,000,000 plant at Creighton, Pa. for the manufacture of safety glass, using the company's plate glass and du Pont's plastic interlayer. In 1931 acquired full control of Duplate Corp., which company was dissolved in 1938; plant now operated as separate department of company's Creighton, Pa., plant.

In June, 1928 acquired Ditzler Color Co. of Detroit, manufacturers of automobile finishes, now operating as Ditzler Color Division, a unit of the Paint Division.

In 1929 began production of "Wallhide," a new interior paint.

In 1931, jointly with American Cyanamid Co., formed Southern Alkali Corp. (in which the company owns a 51% stock interest and American Cyanamid, 49%). See statement appended. In Apr., 1951, company purchased Cyanamid's 49% interest for approximately $19,000,000.

In Mar., 1937, jointly with Corning Glass Works (see general index) formed Pittsburgh Corning Corp. to manufacture glass building blocks, glass tile, etc., at a newly-constructed plant at Port Allegany, Pa. Each company owns 50% of the $1,000,000 outstanding capital stock of this concern.

In 1938 exercised an option to purchase 98,000 shares of American Cyanamid Co. class B stock at $20 per share under an option issued in 1931. This stock was sold in 1949.

In 1944 acquired majority interest in Murphy Paint Co., Ltd., and the business and factory of Pacific Alkali Co.

In May, 1946, acquired Morck Brush Mfg. Co., San Francisco, and in Mar., 1946, M. B. Suydam Co (Pa.), a manufacturer of paint products, in exchange for 34,034 $10 par common shares of Pittsburgh Plate Glass Co. Both are now operated as divisions.

In Apr., 1947, acquired Forbes Varnish Co., now operated as Forbes Finishes Division, a unit of the Paint Division.

During 1947, Pittsburgh Plate Glass Co. of Mich., Pittsburgh Plate Glass Co. of Tenn., and Charleroi & Belle Vernon R.R. Co., wholly-owned subsidiaries, were liquidated and dissolved.

In 1947, jointly with Koppers Co., Inc. (see general index) formed Koppers Pittsburgh Co. for production of phthalic anhydride (used for producing resins in paint manufacture) with plant located at Kobuta, Pa., operation of which began in Jan., 1949.

On Jan. 31, 1948, Southern Phillips Corp. (51% owned) was merged into Southern Pipe Line Corp. (51% owned).

During 1948, following wholly-owned subsidiaries were liquidated: Allied Paint & Glass Co., Altoona Glass & Paint Co., Anthony Wayne Glass Co., Canonsburg Paint & Glass Co., Columbia Development Corp., Queen City Paint & Glass Co. and Uniontown Paint & Glass Co. Also, in 1948, purchased Micronizer Processing Co., Moorestown, N. J., manufacturer of insecticides, and acquired a controlling interest in Midvale Coal Co., Midvale, O., which was subsequently liquidated and now operated as a division.

In 1949 acquired plant and property of a window glass factory at St. Laurent, Quebec, Canada, through Canadian Industrial Glass Co., Ltd., a wholly-owned subsidiary.

During 1949 sold interest in Gurley-Comstock Corp., a partly owned subsidiary, and liquidated Geneva Paint & Glass Co., a wholly-owned subsidiary.

SUBSIDIARIES

Parent functions chiefly as an operating company. As of Dec. 31, 1950, owned 100% of the voting control of the following:

C. A. Michel Co. (Pa.)
Canadian Pittsburgh Industries, Ltd.
Cia Pittsburco de Vidros e Cristais (Brazil)
Indiana Manufacturing Co.
Kingston Paint & Glass Co., Inc.
Nevius Paints, Inc.
T. H. Nevin Corp.
Poughkeepsie Paint & Glass Co., Inc. (formerly Thomas V. Lackaye Paint & Glass Co.)
Sewickley Hardware & Paint Co.
Societe Anonyme des Glaces de Courcelles (Belgium)
Thresher Paint & Varnish Co. (O.)
Vesco Paint & Glass Co., Inc.
Hobbs Glass, Ltd. (Canada)
  Glass Securities, Ltd. (Canada) (100%)
  Hobbs Glass, Ltd. (Saskatchewan) (100%)
  Sarina Glass, Ltd. (Canada) (100%)

As of Dec. 31, 1950, owned less than 100% of the voting control of the following subsidiaries:

Southern Petroleum Corp. (51%)
Duplate Canada, Ltd. (61.69%)
  Col Products Canada Ltd. (70%)
  Duplate Tool & Die, Ltd. (Canada) (100%)
  Smith & Stone, Ltd. (Canada) (100%)
  Safety Glass Standards, Ltd. (Canada) (100%)
Southern Alkali Corp. (51%) [2]
  Southern Pipe Line Corp. (89.272%) [3]
  Southern Minerals Corp. (26.32%) [1]
Southern Minerals Corp. (37.58%) [1]
Southern Pipe Line Corp. (5.671%) [3]
Murphy Paint Co., Ltd. (Canada) (81.085%)

As of Dec. 31, 1950, owned 18 inactive subsidiaries.

[1]Equity of Pittsburgh Plate Glass Co. in capital stock of Southern Minerals Corp. is 51%.

[2]See appended statement. In Apr., 1951, company purchased remaining 49% interest from American Cyanamid Co.

[3]Equity of Pittsburgh Plate Glass Co. in capital stock of Southern Pipe Line Corp. is 51%.

Note: Owns 50% of voting control of Pittsburgh Corning Corp. and Koppers Pittsburgh Co. (see History).

In 1944, acquired a minority interest in Companhia Paulista de Vidro Plano with a window glass plant at Sao Paulo, Brazil. Also, together with Corning Glass Works, acquired minority interest in two other South American glass producing enterprises, Cristalerias Rigolleau (Buenos Aires) and Santa Marina Co. (Sao Paulo).

BUSINESS & PRODUCTS

Principal industries served are the automobile, which consumes the company's safety glass and finishes, and the building, which uses paints, varnishes, brushes, window glass, plate glass and mirrors.

Ranks as one of the two leading producers of plate glass (capacity in excess of 130,000,000 sq. ft. yearly), which is used principally by the automobile industry in the form of safety glass which comprises two sheets of plate glass pressed together with a plastic interlayer. Plate glass is also used for store fronts, mirrors, etc. Ranks as one of the leading producers of sheet or window glass, sold under the trade name Pennvernon. Chief raw materials of this division are soda ash, sand, limestone and vinyl plastic.

Ranks as one of the leading producers of paint, varnish, lacquer and brushes, which are sold in large quantities to automobile companies and other industrial consumers as well as for general trade purposes in painting of new houses and in home rehabilitation. Chief raw materials of this division are linseed oil and other solvents, colors, metallic pigments, etc.

Ranks as one of the leading producers of soda ash, which is used in the manufacture of glass, soap, oil, textiles, drugs, pulp and paper, and in water softening, purification processes and cleaning operations, and of caustic soda, which is used in the manufacture of soap, chemicals, rayon, lye, textiles, and in petroleum refining and rubber reclaiming. Other products of the chemical division include (1) liquid chlorine, used largely in the production of chemicals, textiles and pulp, and in water purification (2) modified sodas (3) special alkalis (4) calcium chloride Hennig's purifier and soda briquettes, used for desulphurizing pig and cast iron (6) salt for industrial uses (7) calcium hypochlorite, used for water purification (8) Calcene or Silene, used for rubber compounding, (9) Borax used in cleaning and (10) certain organic chemicals. Principal raw materials of this division are salt and limestone.

Relatively minor divisions of the business comprise the manufacture of Portland cement, dry colors, insecticides, fungicides and seed grain disinfectants. Products are distributed through 256 sales offices, stores and warehouses located throughout the country.

PRINCIPAL PLANTS & PROPERTIES

Plate glass manufacturing plants are located at Creighton and Ford City, Pa. and Crystal City, Mo. Plate glass from the Creighton and Crystal City plants is used in the fabrication of the company's safety glass. Window glass factories are located at Henryetta, Okla.; Mount Vernon, O., and Clarksburg, W. Va.

All types of home, industrial, automotive, marine and other paints and finishes are made by the Paint Division in ten plants located at Milwaukee, Wis.; Detroit, Mich.; Newark, N. J.; Portland, Ore.; Dayton and Cleveland, O.; Houston, Texas; Torrance, Cal.; Pittsburgh and Springdale, Pa., and by subsidiary at Montreal, Vancouver, Toronto and Windsor, Canada. Linseed oil is made at Red Wing, Minn. Paint and other brushes are produced at Baltimore, Md., Keene, N. H., and San Francisco, Cal. Paint proving grounds are located at Ft. Lauderdale, Fla., Newark, N. J., and Milwaukee, Wis.

A store front metal factory is located at Kokomo, Ind.

Alkalis and other chemicals are produced at Barberton, O., Bartlett, Calif., and at Natrium (near New Martinsville), W. Va. (plant purchased from RFC in exercise of option), also through a subsidiary, Southern Alkali Corp. with plants at Lake Charles, La. and Corpus Christi, Tex.

Other activities include a cement plant at Zanesville, O. (2,000,000 bbls. yearly capacity); the manufacture of dry colors, insecticides, fungicides and seed germ disinfectants at Milwaukee and Moorestown, N. J.; sand mines at Crystal City, Mo.; limestone quarries at Fultonham, O.; coal mines near New Philadelphia, O., and gas properties and gas lines at Ford City, Pa. In addition, 256 sales offices, warehouses and stores are operated for the distribution of glass, paint, etc. Research laboratories are located as follows: Glass at Creighton, paints at Milwaukee, Newark and Detroit, chemicals at Barberton.

Pittsburgh Corning Corp., a 50% owned company, has a glass block producing plant at Port Allegany, Pa., and a foamglass and glass block plant at Sedalia, Mo.

MANAGEMENT

Officers

C. M. Brown, Chairman of Board and of Finance Comm.
H. B. Higgins, Pres. & Chmn. of Exec. Com.
R. B. Tucker, Exec. Vice-President
E. T. Asplundh, Vice-Pres. (Chemical and Cement Divs.)
D. C. Burnham, Vice-Pres. (Merchandising Div.)
Leland Hazard, Vice-Pres. & Gen. Couns.
F. W. Judson, Vice-President
E. D. Griffin, Vice-Pres. (Paint Div.)
J. A. Wilson, Vice-Pres. (Glass Manufacture)
W. V. Simmons, Treasurer
H. B. Brown, Secretary
S. H. L. Burk, Dir. of Ind. Relations
C. R. Fay, Comptroller
M. E. Carlisle, Purchasing Agent
R. D. Bole, Chief Engineer
Guy Berghoff, Dir. of Public Relations
J. H. Henshaw, Export Manager
W. R. Harper, Sales Mgr.—Glass Div.
W. I. Galliher, Sales Mgr.—Chem. Div.
E. D. Peck, Sales Mgr.—Paint Div., and Gen. Mgr.—Brush Div.

Directors

Clarence M. Brown, Philadelphia
Howard B. Brown, Philadelphia
E. T. Asplundh, Pittsburgh
E. D. Griffin, Pittsburgh
Leland Hazard, Pittsburgh
H. B. Higgins, Pittsburgh
Richard K. Mellon, Pittsburgh
W. E. Phillips, Toronto
Harold F. Pitcairn, Philadelphia
Raymond Pitcairn, Philadelphia
R. B. Tucker, Pittsburgh

General Counsel: Leland Hazard.

Annual Meeting: First Wednesday in April.

No. of Stockholders: Mar. 15, 1951, 14,702.

No. of Employees: Dec. 31, 1950, 27,945.

General Office: Grant Bldg., Pittsburgh 19.

Incentive Plan: On April 4, 1951, shareholders approved an incentive compensation plan for key employees which provides for an amount to be set aside equivalent to 3% of net income, before provision for federal and state income taxes.

INCOME ACCOUNTS

COMPARATIVE CONSOLIDATED INCOME ACCOUNT, YEARS ENDED DEC. 31
(Taken from reports to Securities and Exchange Commission)

	1950	1949	1948	1947	1946	1945	1944
Net sales	$337,186,035	$281,462,189	$280,037,351	$264,529,479	$184,661,041	$144,190,161	$132,165,066
Cost of goods sold	184,797,222	162,216,925	165,039,617	148,402,779	101,319,318	82,640,161	78,628,459
Other manufacturing costs	18,168,278	14,494,954	21,843,780	24,056,257	25,508,536	20,178,968	11,937,324
Gross profit from regular products	134,220,535	104,750,310	93,153,954	92,070,443	57,833,187	41,371,026	41,603,283
Gross profit from auxiliary oper	--------	--------	--------	--------	--------	63,911	344,482
Total profit	134,220,535	104,750,310	93,153,954	92,070,443	57,833,187	41,434,937	41,947,765
Selling, general & admin. expenses	54,804,175	50,310,212	41,708,728	35,987,378	26,233,243	23,079,716	19,209,373
Operating profit	79,416,360	54,440,098	51,445,226	56,083,065	31,599,944	18,355,221	22,738,392
Interest and dividends received	1,780,103	1,824,329	2,230,048	1,794,410	1,561,791	1,719,127	1,824,791
Royalties received	248,172	213,983	161,178	264,033	137,092	142,911	181,948
Other income	226,078	3,300,488	704,495	452,521	2,407,518	381,967	621,604
Gross income	81,670,713	59,779,408	54,540,943	58,594,028	35,705,344	20,598,327	25,812,887
Income deductions	441,965	344,320	592,043	2,346,208	4,645,245	192,601	161,490
Balance	81,228,749	59,435,088	53,948,900	56,247,820	31,061,099	20,406,325	25,612,189
Federal income taxes	33,100,000	20,230,000	20,122,532	23,897,217	13,377,187	7,186,643	7,136,000
State income taxes	1,091,000	1,070,000	1,077,468	1,102,782	622,813	347,186	519,581
Federal excess profits tax	5,100,000	--------	--------	--------	--------	813,357	5,353,333
Prior years tax adjustment, net	--------	--------	--------	--------	--------	cr 1,180,000	--------
Post-war refund—excess profit tax	--------	--------	--------	--------	--------	--------	cr 835,333
Pension, etc., reserve	--------	--------	--------	3,478,673	--------	--------	--------
Replacement cost provision	3,666,134	3,822,300	2,865,700	--------	--------	--------	--------
Net income to surplus	38,262,615	34,252,788	29,883,200	27,771,145	17,061,099	13,539,160	13,459,837
Earned surplus beginning of year	89,840,453	71,377,984	55,823,528	43,241,741	38,850,709	65,908,940	61,851,595
Dividends	22,575,455	15,790,319	15,684,898	15,189,357	10,670,067	9,401,531	9,393,283
Other surplus adjustments	--------	--------	cr 1,358,155	--------	--------	dr 33,195,840	--------
Earned surplus, end of year	$105,527,613	$89,840,453	$71,377,984	$55,823,528	$43,241,741	$38,850,709	$65,908,940
SUPPLEMENTARY P. & L. DATA							
Depreciation, depletion & amort.	$9,918,565	$8,773,126	$6,229,817	$5,977,657	$5,694,313	$5,325,125	$5,440,344
Maintenance and repairs	16,373,479	15,050,659	17,050,124	13,435,296	9,929,833	7,851,832	7,905,458
Taxes, other than income	4,317,848	4,183,484	3,815,823	3,343,978	2,670,199	2,355,505	3,876,985
Rents	1,507,190	1,488,776	1,384,350	1,083,373	1,311,648	3,932,810	2,829,473
Royalties	612,251	530,899	430,648	352,146	238,579	198,131	242,913
Provision for bad debts (net)	--------	--------	395,834	478,326	284,149	477,054	118,880
Parent company's net sales	Not stated	Not stated	Not stated	Not stated	$175,500,208	$128,551,180	$138,396,696
Parent company's net income	--------	--------	--------	--------	16,435,966	12,651,950	13,194,930
Equity in earnings of subs. consol.	--------	--------	--------	--------	2,378,193	1,654,003	1,390,866
Dividends from subs. consolidated	--------	--------	--------	--------	1,901,159	763,560	1,107,699
Equity in earn. of subs. not cons.	$5,626,278	$3,053,127	$5,442,022	$3,344,142	2,006,483	1,589,947	1,281,797
Dividends from subs. not consolidated	896,598	636,289	1,379,355	923,583	442,176	743,095	587,458

Gross sales less discounts, returns and allowances and includes following sales to unconsolidated subsidiaries: 1944, $32,477; 1945, $135,504; 1946, $110,848; 1947, $334,538; 1948, $253,-737; 1949, $1,347,147; 1950, $2,250,399.

Includes related portions of items shown under "Supplementary P & L Data" below statement.

1948: Includes gain on sales of securities, $2,180,178.

1947: Includes $882,254 write-off of excess of cost of investments in subsidiaries over net worth at dates of acquisition; $466,412 write-off of unrecovered cost of depletable property and $660,135 interest on additional prior years Federal income taxes.

1946: Includes $4,000,000 provision for possible market decline in inventories and $369,-848 write-off of excess of cost of two subsidiaries purchased in 1946 over net worth at dates of acquisition.

Appropriation required to change from cash to reserve basis of providing for uninsured pensions and relief.

1948: Transfer of reserve for extraordinary obsolescence (representing adjustment of net book value of property resulting from an inventory of properties in prior years.

1945: Consisted of transfer to stated capital in connection with exchange of four $10 par shares for each former $25 par share.

Includes social security taxes: 1950, $1,-801,792; 1949, $1,670,030; 1948, $1,631,185; 1947, $1,537,760; 1946, $1,271,818; 1945, $897,641; 1944, $1,120,196.

Includes provisional charges for repairs and maintenance: 1944, $133,068; 1945, $123,877; 1946, $188,505; 1947, $416,896.

Appropriation of income to increase charges for depreciation to a replacement cost rather than on original cost basis.

1944: Includes $750,000 provision for contingencies.

Refunds for prior years of Federal income and excess profits taxes, resulting from accelerated amortization.

General Note: Company follows policy of taking up income from subsidiaries only when received as dividends. Company's share of undistributed net profits of domestic and Canadian subsidiaries, not consolidated, was $3,-366,765 (1949, $3,053,127; 1948, $5,074,989; 1947, $2,888,251; 1946, $2,033,349; 1945, $1,011,375; 1944, $887,662), which amount was not included in above income account. Equity in net profits of company's Belgian and Brazilian subsidiaries are not considered significant.

Record of Earnings, years ended Dec. 31 (in $):

Year	Net Sales	Cost and Expenses	Operating Profit	Oth. Inc. & Ded. (Net)	Inc. Bef. Taxes	Income Taxes	Net Income	Common Dividends	Com. Shs. Outstand.	Earn. Per Com. Sh.
1936	86,110,486	69,266,793	16,843,693	1,926,895	18,770,588	3,448,754	15,321,834	11,788,121	2,142,443	7.15
1937	93,315,307	73,183,572	20,131,735	2,438,207	22,569,942	4,281,973	18,287,969	13,828,415	2,142,833	8.53
1938	64,354,034	59,451,150	4,903,884	3,128,686	8,032,570	1,543,863	6,488,907	3,778,222	2,158,764	3.01
1939	93,129,821	79,401,328	12,737,898	498,043	13,285,735	2,518,323	10,766,412	8,672,611	2,177,224	4.94
1940	97,940,631	79,607,340	18,333,291	1,302,120	19,635,411	5,841,474	13,793,937	10,909,174	2,188,040	6.30
1941	122,004,611	98,225,772	28,778,239	1,393,939	30,172,178	15,183,000	14,989,178	10,961,175	2,198,438	6.82
1942	106,236,345	88,948,207	17,888,138	859,994	18,748,132	7,511,000	11,237,132	7,707,889	2,208,723	5.09
1943	119,383,530	98,079,988	21,303,542	2,250,646	23,554,188	10,164,600	13,389,588	8,834,898	2,208,723	6.06

BALANCE SHEETS

COMPARATIVE CONSOLIDATED BALANCE SHEET, AS OF DEC. 31
(Taken from reports to Securities and Exchange Commission)

ASSETS	1950	1949	1948	1947	1946	1945	1944
Cash	$21,110,747	$23,880,912	$12,901,615	$20,014,780	$18,542,582	$12,195,882	$13,516,864
U. S. Government securities	42,152,536	29,165,840	11,109,984	8,159,404	7,344,639	23,175,265	23,561,290
Other marketable securities	233,030	233,030	876,628	3,388,426	5,096,251	5,420,724	5,190,499
Notes & accts. receiv. accrued, etc.	30,259,227	21,768,696	22,359,172	18,675,299	15,450,972	9,403,707	10,465,394
Refund of prior Federal inc. taxes	--------	--------	--------	--------	--------	1,180,000	--------
Inventories	65,434,542	55,065,009	63,579,777	51,498,448	37,321,878	28,539,723	27,191,673
Total current assets	$161,190,082	$130,113,487	$110,827,157	$101,737,357	$83,756,302	$79,915,281	$79,926,110
Sec. & advances to unconsol. subs.	3,891,601	3,891,601	3,891,601	5,165,001	5,216,000	5,333,900	7,293,034
Invest. in foreign subs. not consol.	11,707,489	5,824,789	3,377,585	2,728,965	1,337,377	920,074	1
Miscellaneous investments	2,645,720	3,102,496	5,447,510	7,865,115	7,736,896	7,827,067	7,109,520
Non-current notes & accounts (net)	2,777,580	3,533,387	3,904,205	3,453,933	1,854,043	1,423,860	1,182,094
Property, plant & equip.	207,779,435	192,821,825	182,066,787	164,472,925	150,353,866	132,164,100	128,588,376
Less: Deprec., depl. & amort. res.	97,374,633	91,667,927	86,112,078	82,675,989	77,584,049	73,809,995	68,905,603
Less: Extraord. obsol. res.	--------	--------	--------	1,356,155	1,356,155	1,353,949	1,353,948
Net property	110,404,802	101,153,898	95,954,708	80,440,781	71,413,662	57,000,156	58,308,824
Patents	1	1	1	1	1	1	1
Deferred charges	3,920,735	4,022,528	3,911,053	3,281,875	2,688,984	1,908,716	1,645,767
Total	$296,538,010	$251,642,186	$227,313,820	$206,670,828	$174,003,267	$154,425,374	$155,465,350
LIABILITIES							
Accounts payable, trade	$11,285,207	$9,343,422	$11,869,569	$10,285,543	$7,624,768	$5,157,677	$4,843,297
Notes payable	275,800	282,800	340,000	348,483	376,987	417,506	17,951
Accrued taxes	45,379,602	26,945,504	25,323,481	27,261,335	17,768,595	9,853,329	15,800,696
Other payables and accruals	10,984,430	8,875,038	8,014,568	6,563,686	4,530,836	2,688,246	2,768,277
Total current liabilities	$67,925,039	$45,446,764	$45,547,618	$44,459,046	$29,701,183	$18,116,767	$23,230,132
Collected on installment sales	--------	--------	--------	--------	--------	42,949	80,418
Deferred credits	204,214	263,019	298,902	109,224	109,593	28,947	155,077
Reserve for contingencies	5,681,365	5,681,365	5,681,365	5,681,365	5,681,365	5,681,365	5,681,365
Insurance reserve	2,614,929	2,651,553	2,511,108	2,322,488	2,319,968	2,353,291	2,368,458
Pension and relief reserve	5,997,363	3,531,613	3,354,446	3,420,646	--------	--------	--------
Reserve for maint. & repairs, etc.	2,316,158	1,622,224	1,683,253	2,141,826	1,831,782	1,364,964	1,387,937
Replacement cost reserve	10,414,134	6,748,000	2,865,700	--------	--------	--------	--------
Capital stock (par $25)	90,301,820	90,301,820	89,801,820	89,396,220	88,996,220	88,522,240	55,282,680
Paid-in surplus	5,555,375	5,555,375	4,411,625	3,318,505	3,301,505	963,121	770,385
Earned surplus	105,527,613	89,840,453	71,377,984	55,823,528	43,241,741	38,850,709	65,908,940
Total	$296,538,010	$251,842,186	$227,313,820	$206,870,828	$174,003,267	$154,425,374	$155,465,350
Net current assets	$93,265,043	$84,666,723	$65,479,539	$57,278,311	$54,055,119	$61,798,513	$56,695,978

PROPERTY ACCT.—ANALYSIS	1950	1949	1948	1947	1946	1945	1944
Additions at cost	$18,572,918	$12,459,201	$20,987,852	$15,484,800	$19,725,033	$4,341,812	[illegible]
Retirements or sales	1,615,308	1,656,912	3,404,001	2,087,960	2,435,974	797,080	[illegible]
Other additions	--------	--------	--------	713,417	900,707	81,291	[illegible]
Other reductions	--------	53,311	--------	--------	--------	--------	--------
DEPR., DEPL. & AMORT. RES.—ANALYSIS							
Charged to profit & loss	$4,918,565	$4,773,128	$5,229,817	$5,877,657	$5,004,812	$5,439,908	$5,460,344
Charged to other accounts	--------	--------	--------	124,589	815,065	132,182	6,[illegible]
Retirements, renewals & replace.	1,211,859	1,191,466	2,793,727	1,210,306	2,253,619	967,919	[illegible]
Other changes	--------	dr 23,811	dr 1,356,155	--------	--------	--------	--------

1949: After crediting excess of proceeds over par value of capital stock issued in 1949, $1,143,750.

1948: After crediting excess of proceeds over par value of capital stock issued in 1948, $1,095,129.

1948: Represents reserve for extraordinary obsolescence transferred to earned surplus.

Lower of cost or market. Market value, 1950, $347,750.

After reserves (1950, $2,374,820).

1950:

Used in business:	Property	Reserves
Land	$4,626,119	--------
Land impr., etc.	3,144,466	$1,263,410
Salt, etc., depos. & gas res.	2,866,456	987,370
Buildings	51,623,917	22,750,822
Mach. & equip.	130,616,929	71,242,007
Construction	12,993,084	--------
Other property	2,103,463	1,131,224
Total	$207,779,485	$97,374,633

At less than cost or market. 1950: Finished goods, $33,335,651 (1949, $29,715,232); work in process, $4,367,545 (1949, $3,728,410); raw materials, $14,143,965 (1949, $10,708,678); supplies (including repair parts), $13,587,381 (1949, $10,912,691); total, $65,434,542 (1949, $55,065,009).

Depreciation Policy: Provision for depreciation of depreciable assets was made at various annual rates, which are based on the estimated useful lives of the respective items. Computed composite annual depreciation rates for 1950, follow: Land improvements, 5.02%; buildings and building equipment, 2.27%; machinery and equipment, 4.31%.

Provision for depletion of salt, limestone, clay and coal deposits, etc., for 1950 was equivalent to cost of such resources recovered during year (that cost being computed on basis of ratio of resources recovered to total recoverable resources estimated by company's engineers).

General Notes

(a) Accounts certified by Haskins & Sells.

(b) Above consolidated statements include all domestic subsidiaries whose business policies and operations are directed by the parent through its organization, except Southern Alkali Corp., Southern Pipe Line Corp., Southern Minerals Corp. and Southern Petroleum Corp. Company's other foreign subsidiaries (4 in 1950, 3 in 1949 and 2 in prior years) are not included on basis of being considered not significant.

Net excess of equity of company and consolidated subsidiaries in net assets of subsidiaries not consolidated over carrying value of investments therein amounted to $24,304,296 at Dec. 31, 1950.

FINANCIAL & OPERATING DATA

Statistical Record	1950	1949	1948	1947	1946	1945	1944
Earned per share	$4.24	$3.79	$3.32	$3.11	$1.93	$1.83	[illegible]
Dividends per share	$2.50	$1.75	$1.75	$1.70	$1.20	$4.25	$4.25
Price range	40⅞-30⅛	37⅞-28¾	38¼-30	42⅞-32¼	48¾-30	44¾-30⅛	[illegible]
Net tangible assets per share	$23.01	$20.56	$18.44	$16.62	$15.12	$14.27	[illegible]
Number of shares	9,030,182	9,030,182	8,980,182	8,939,622	8,899,622	8,882,224	2,211,306
Financial and Operating Ratios							
Current assets÷curr. liabilities	2.37	2.96	2.44	2.29	2.52	4.41	3.46
% cash & securities to curr. assets	40.63	40.95	22.46	31.02	26.99	52.62	52.86
% inventory to curr. assets	40.54	42.32	57.37	50.62	44.56	35.71	34.82
% net curr. assets to net worth	46.31	45.59	39.54	36.56	40.18	48.82	46.48
% property depreciated	46.86	47.54	47.30	51.09	52.50	56.87	54.65
% ann. deprec. to gross property	3.33	3.51	3.42	3.63	3.79	4.18	4.25
Capitalization:							
% common stock & surplus	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Sales÷inventory	5.15	5.11	4.40	5.09	4.26	5.05	5.25
Sales÷receivables	11.14	12.93	12.52	14.06	11.95	15.53	13.65
% sales to net property	305.41	278.25	291.04	326.36	258.58	232.82	244.06
% sales to total assets	113.71	111.85	121.19	127.02	108.13	9.33	91.55
% net income to total assets	12.90	13.61	13.15	13.44	9.80	8.77	8.65
% net income to net worth	19.00	18.45	18.65	18.70	12.68	10.72	11.09
Analysis of Operations	%	%	%	%	%	%	%
Net sales	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Costs, goods & manufacturing	60.19	62.78	66.74	64.93	68.68	71.29	70.53
Gross profit from products	39.81	37.22	33.26	35.07	31.32	28.71	29.47
Gross profit from aux. operations	--------	--------	--------	--------	--------	0.04	0.17
Total profit	39.81	37.22	33.26	35.07	31.32	28.75	29.64
Sell., gen. & adm. expenses	16.26	17.88	14.89	13.71	14.21	16.01	12.99
Operating profit	23.55	19.34	18.37	21.36	17.11	12.74	16.65
Other income	0.67	1.90	1.11	0.96	2.22	1.56	1.66
Gross income	24.22	21.24	19.48	22.32	19.33	14.29	18.21
Income deductions	0.13	0.12	0.21	0.89	2.51	0.13	0.07
Net income before income taxes, etc.	24.09	21.12	19.27	21.43	16.82	14.16	18.14
Provision for taxes on income	11.65	7.57	7.57	8.52	7.58	4.76	8.72
Pension, etc., res.	--------	--------	--------	1.32	--------	--------	--------
Replacement cost reserve	1.09	1.38	1.03	--------	--------	--------	--------
Net income	11.35	12.17	10.67	10.58	9.24	9.40	9.42

On Dec. 15, 1945, four $10 par shares were issued in exchange for each $25 par share. Statistical record for 1945 applies to $10 par shares except for dividends.

Applies to $25 par shares.

$10 par shares; $25 par shares, 160¼-117.

After appropriation to increase charges for depreciation to a replacement cost rather than an original cost basis. Before such appropriation earned per share was: 1950, $4.64; 1949, $4.22; 1948, $3.65.

Including extraordinary obsolescence reserve.

CAPITAL STOCK

1. Pittsburgh Plate Glass Co. stock; par $10:

AUTHORIZED — 12,500,000 shares (increased from 3,600,000 shares Dec. 15, 1945); outstanding, Dec. 31, 1950, 9,030,182 shares; par $10 (changed from $100 par Oct. 9, 1928, four $25 par shares issued in exchange for each $100 par share; changed from $25 par Dec. 15, 1945, four $10 shares issued for each $25 share).

As of Dec. 31, 1950 Pitcairn Co. owned 2,871,352 shares (31.80%).

Dividend Record ($ $)

($100 par shares)

1883-89	Nil	1899	5.00	1900-06	6.00
1907-17	7.00	1918	10.00	1919	7.25
1920	13.00	1921	8.00	1922	13.00
1923-26	18.00	1927	13.00	1928	6.00

($25 par shares)

1928	0.50	1929	3.00	1930	2.00
1931	1.75	1932	0.75	1933	0.70
1934	1.30	1935	2.90	1936	6.00
1937	6.50	1938	1.75	1939	4.00
1940-41	5.00	1942	3.50	1943	4.00
1944-45	4.25				

($10 par shares)

1946	1.20	1947	1.70	1948-49	1.75
1950	2.50	1951	0.70		

Plus 10% in stock Apr., 1917.

Plus 20% in stock Dec., 1920.

Plus 30% in stock Jan., 1923.

Plus 10% in stock Dec. 1, 1928.

To July 3.

Dividends payable quarterly Apr. 1, etc., to stock of record about Mar. 10, etc.

PREEMPTIVE RIGHTS—As provided by the statutes of the Commonwealth of Pennsylvania.

LISTED—On New York and Pittsburgh Stock Exchanges.

TRANSFER AGENTS—Peoples First National Bank & Trust Co., Pittsburgh; City Bank Farmers Trust Co., New York.

REGISTRARS—Mellon National Bank & Trust Co., Pittsburgh; Guaranty Trust Co., New York.

DIVIDEND PAYING AGENT—Peoples First National Bank & Trust Co., Pittsburgh.

ISSUED—Upon reincorporation in 1920, 307,342 shares of new $100 par stock were issued as follows: 247,500 shares to holders of old $100 par common on a share for share basis; 1,540 shares to holders of old 12% preferred on the basis of two shares for each share held; 47,728 shares to stockholders of Columbia Chemical Co. on the basis of 8/10 of a share for each share held; 10,574 shares to minority stockholders (46%) of Patton-Pitcairn Co. on a share for share basis.

Stock Option Plan: On Apr. 4, 1951, stockholders approved plan which would offer certain employees a 5-year plan to purchase stock at 85% of market price through payroll deductions. 55,000 shares would be set aside for purchase.

SOUTHERN ALKALI CORPORATION

(Controlled by Pittsburgh Plate Glass Co.)

History: Incorporated in Delaware Apr. 20, 1931.

Business: Manufactures heavy chemicals.

Property: Plants located in Corpus Christi, Tex., Lake Charles, La., Barberton, O., Natrium, W. Va., and Bartlett, Cal. Salt brine for manufacture at Corpus Christi plant is piped from company's own wells and natural gas for power is provided from company's nearby field.

Control: Capital stock is wholly owned by Pittsburgh Plate Glass Co. (see preceding statement). Latter company purchased American-Cyanamid Co.'s 49% interest in Apr., 1951, for approximately $19,000,000.

Subsidiary: Southern Pipe Line Corp. (88.272% owned).

Also owns a 28.33% interest in Southern Minerals Corp. (37.58% owned by Pittsburgh Plate Glass Co.).

Officers: C. M. Brown, chairman; E. T. Asplundh, Pres.; Dwight Means, W. I. Galliher, W. B. Bell, F. M. Fargo, Jr., E. T. Asplundh, O. N. Stevens, Vice-Pres.; Leland Hazard, Vice-Pres. and Gen. Counsel; W. V. Simmons, Treas.; H. B. Brown, M. A. Burke, Mrs. E. L. Ellis, Asst. Sec.; J. G. Fleming, Asst. Treas.; C. R. Fay, Comptr.

Directors: C. M. Brown, Raymond Pitcairn, H. F. Pitcairn, E. T. Asplundh, H. B. Higgins, Dwight Means, R. B. Tucker, E. D. Griffin.

Annual Meeting: Third Wednesday in April.

Office: Corpus Christi, Tex.

Combined Income Account, years ended Dec. 31:

	1950	1949
Net sales	$60,546,415	$45,431,075
Rentals & services	57,650	112,132
Gross oper. inc.	60,604,065	45,543,207
Cost of sales	39,087,113	29,493,277
Selling, etc., exp.	1,707,979	1,338,513
Taxes (other than inc.)	1,069,151	947,939
Depreciation	2,123,263	1,932,870
Depletion	612,731	634,001
Retirement loss	865,342	941,458
Undev. lshld. rent.	86,452	90,250
Net oper. income	15,052,033	10,170,905