

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - - OCTOBER 26TH 1937

NET INCOME - HANITAN COPPER WORKS

|                                        | Month of<br>September<br>1937 | Month of<br>August<br>1937 | Nine Mos.<br>ended Sept.<br>30, 1937 | Nine Mos.<br>ended Sept.<br>30, 1936 |
|----------------------------------------|-------------------------------|----------------------------|--------------------------------------|--------------------------------------|
| <u>GROSS OPERATING PROFIT:</u>         |                               |                            |                                      |                                      |
| Profit on Tolls                        | \$ 93,666                     | \$ 82,858                  | \$ 691,086                           | \$352,763                            |
| Profit on Premiums                     | 16,920                        | 10,666                     | 275,497                              | 261,489                              |
| Profit on Sales - Refinery Department  | 6,953                         | 5,206                      | 54,212                               | 15,866                               |
| Profit on Sales - Secondary Department | 26,067                        | 8,998                      | 102,347                              | 74,167                               |
| Electro Sheet Department               | <u>948</u>                    | <u>1,796</u>               | <u>5,657</u>                         | <u>1,647</u>                         |
| Total                                  | \$144,554                     | \$ 91,528                  | \$1,128,799                          | \$555,598                            |
| <u>ADD:</u>                            |                               |                            |                                      |                                      |
| Miscellaneous Earnings                 | <u>9,376</u>                  | <u>9,507</u>               | <u>65,314</u>                        | <u>40,340</u>                        |
|                                        | \$153,930                     | \$101,035                  | \$1,194,113                          | \$595,938                            |
| <u>Deduct:</u>                         |                               |                            |                                      |                                      |
| General Expenses                       | \$ 1,000                      | \$ 981                     | \$ 11,719                            | \$ 23,335                            |
| Experimental Expenses                  | <u>3,250</u>                  | <u>5,917</u>               | <u>46,378</u>                        | <u>15,912</u>                        |
|                                        | \$ 4,250                      | \$ 6,898                   | \$ 58,097                            | \$ 39,247                            |
| <u>INCOME - Before Depreciation</u>    | \$149,680                     | \$ 94,137                  | \$1,136,016                          | \$556,691                            |
| Depreciation                           | <u>41,573</u>                 | <u>41,031</u>              | <u>372,951</u>                       | <u>184,373</u>                       |
| <u>NET INCOME</u>                      | <u>\$108,107</u>              | <u>\$ 53,106</u>           | <u>\$ 763,065</u>                    | <u>\$372,318</u>                     |

SECONDARY DEPARTMENT

|                    |           |           |            |            |
|--------------------|-----------|-----------|------------|------------|
| Pounds Copper Sold | 1,643,930 | 6,574,611 | 54,729,354 | 36,156,437 |
| Sales Price        | 13.875¢   | 13.874¢   | 13.980¢    | 9.219¢     |
| Cost of Sales      | 12.289¢   | 14.012¢   | 13.793¢    | 9.424¢     |