FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1962	PAGE NO. 460

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
*		106758	000 **PYDRAUL AC**															
4402		E000342	A AND G COMPLETION SERV															
~~2302~~		~~E006308~~	~~AEREX ENGINEERING CO~~															
2308		E007362	AIR REDUCTION ALTON ILL	2		1					1							
2308		E007374	AIR REDUCTION SALES UNION	1		1									1			
1018		E012374	ALLEN INDUSTRIES INC	2		2	1					1			1			
2308		E015850	ALUMINUM COMPANY			1				1								
2308		E021558	AMERICAN GILSONITE CO															
~~1102~~		~~G022854~~	~~AMERICAN LOUISIANA PIPE~~															
2302		E022854	AMERICAN LOUISIANA PIPE															
2905		E022854	AMERICAN LOUISIANA PIPE															
0849		E023530	AMERICAN OIL CO CHIC ILL	2														
4101		E030775	ANACONDA COMPANY			1									1			1
2302		A039200	ARMOUR AGRIC CHEM INC	37	37	38		6		8	8			8			4	4
~~4402~~		~~E041198~~	~~ARTS SKINDIVING SHOP~~															
1102		E044488	ATLANTA GAS LIGHT CO	1		2	1											1
1504		G045917	ATLANTIC SEABOARD CORP															
2704		E045917	ATLANTIC SEABOARD CORP	2	1													
0849		G046950	THE ATTALA CO			2										1		
4302		E060328	BASIC INC GABBS NEV	1		1				1								
~~2704~~		~~E061030~~	~~BATTELLE MEMORIAL~~															
0849		E072300	M J BERGERON															
4402		E073460	L L BERNS SPECIALTY CO															
0804		G076720	BIG THREE WELDING SUPPLY			1						1						
4105		A086735	BOEING CO SEATTLE WASH	1	6	1												1
4105		A086736	BOEING CO RENTON WASH	4														
~~2308~~		~~E094428~~	~~BRAINERD CHEMICAL CO~~			1						1						
4411		E095615	C F BRAUN CO	1														
0849		E095926	ROY BREAUD															
0777		A101205	BROWN CORPORATION															
0804		E102526	BROWN AND ROOT INC															
0805		G112024	C B SOUTHERN			1						1						
~~2706~~		~~E112245~~	~~C T L INC CINCIN OHIO~~															
2308		E113907	CALIFORNIA CHEM FT MADISON			4-		4-										
0805		G113936	CALIFORNIA CO NEW ORLEANS			1		1										
1102		E113936	CALIFORNIA CO NEW ORLEANS	1														