



An **IC Industries** Company

Abex Corporation
Friction Products Division
1827 Powers Ferry Rd.
Building 20
Marietta, GA 30067
(404) 953-2045

DATE : April 14, 1986
SUBJECT: Direct Distributor Mailing
FROM : Joe Eberhart
TO : All Abex H/D Sales Personnel

The attached materials are being sent to all Abex H/D Distributors covering the school bus program. Servicing this market segment is paying off in added sales and increased market share.

Please take time to review the Abex Brakeliner program on all your Distribution calls.

Regards,

Joe Eberhart

JNE:fp

