



NAPA MANUFACTURERS COME UP WINNERS

Fourteen NAPA suppliers joined the NAPA 95% Club during a NAPA reception in Atlanta, GA.

All fourteen NAPA suppliers met above 95% of their order fill rates during 1986. The winners and their average shipping percentage for 1986 are:

NAPA Mac's/Oil/Valvoline	97.82%
NAPA Exhaust	96.89%
NAPA Rockford	96.71%
NAPA Battery Chargers	96.23%
NAPA Thermostats	96.13%
NAPA Air Compressors	96.06%
NAPA Tapered Roller Bearings	95.91%
NAPA Belts & Hose	95.50%
NAPA Filters	95.22%
Weatherhead	95.14%
NAPA Engine Parts	95.13%
NAPA Batteries/Johnson Controls	95.12%
NAPA Oil Seals	95.11%
NAPA Gaskets	95.07%



Pictured, left to right, are Brad McKenzie, Vice President & General Manager for NAPA Thermostats; Earl Wilson, President — NAPA Thermostats; Robert E. McKenna, NAPA President and Paul Ruest, NAPA Sales Manager — NAPA Thermostats.



Pictured, left to right, are McKenna; Ed McNeal, General Sales Manager — NAPA Chassis Parts Sales; Wayne Waterfield, Vice President & General Manager — Parts Craft; Bill Herring, President of Warehouse Operations — DANA; Steve Wood, Marketing Manager — Parts Craft and Rivers Conley, General Sales Manager — NAPA Engine Parts Sales.



Pictured, left to right, are Bob Harrington, Plant Manager, Portland — NAPA Batteries (Johnson Controls); Sam Jassin, Vice President Sales, National Accounts — NAPA Batteries (Johnson Controls) and McKenna.



Pictured, left to right, are John Olson, Vice President, Sales — NAPA Filters and McKenna.



Pictured, left to right, are Rick Hughett, Vice President, Sales — NAPA/Mac's; James Rocco, President — Mac's and McKenna.



Pictured, left to right, are Dick Erler, Vice President, Sales & Marketing — NAPA Mufflers & Shocks and McKenna.



Pictured, left to right, are Jerry Krisher, General Manager — Service Sales — Bearings — NAPA Tapered Roller Bearings and McKenna.



Pictured, left to right, are Jim McHugh, Rockford Products' National Sales Manager, Automotive and Industrial and McKenna.



Pictured, left to right, are Bill Stephens, National Sales Manager for NAPA Battery Chargers and McKenna.



Pictured, left to right, are Danny Paulk, General Manager for NAPA Air Compressors; Bruce Brooker, Sales Manager — NAPA Air Compressors and McKenna.