

BESTWALL GYPSUM COMPANY
2 INDUSTRIAL BLVD.
PAOLI, PENN. 19301

PLAINTIFF'S EXHIBIT

GP-1468

December 8, 1960
R. M. Specification No. 9
Supersedes R. i. Spec. No. 9
Dated Oct. 20, 1959

ASBESTOS FLOATS

DESCRIPTION - Short, fibered, grit free asbestos.

USE - Ingredient in reinforcing Joint Finisher and Texture paint.

SOURCE - Johns Manville Co. - 7RF-1 Floats
Phillip Carey - 7RF-9 Floats

(May be obtained from other sources when approved by the General Laboratory).

SPECIFICATIONS:- Should be free from gritty particles. Test for grit
GRIT is made by decantation with water, using a 25 gram sample and an 800 or a 1000 c.c. beaker. Not less than 750 c.c. of water shall be used for the first washing, so that any grit present will settle freely and not be held in suspension. 0.1% fine grit permitted.

-/ FINENESS - Thru 8 mesh - 100%
" 14 " - 99.5 to 100
" 20 " - 99 to 100
" 30 " - 97 to 100
" 50 " - 50 to 90
" 100 " - 0 to 50

For fineness test, use a 50 gram sample and shake for 30 minutes on the Ro-Tap.

-/ WATER TO T.C. - 180 to 230 c.c.

COLOR - Light gray, Shall be equal or lighter in color than standard sample.

SAMPLING - Representative samples shall be taken from each shipment for test. If the asbestos is ununiform in screen test and water carrying capacity, it shall be blended by any suitable method.

REMARKS: - Tests on each carload of asbestos floats shall be compared with tests of original shipment from same supplier, which was found satisfactory. If any of the tests indicate doubt as to its suitability for use in joint finisher, it shall be tested in a laboratory batch. If this test shows the material to be unsatisfactory, the shipment shall be rejected.

SGP 0015894

MARKET SURVEY - READY MIX

*put in
files*

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<u>SALES DISTRICT</u>	<u>COMPETITIVE PRICE 5 GALLON CAN</u>	<u>ESTIMATED ANNUAL SALES</u>	<u>STOCKING PLANT</u>
Atlanta	\$ 4.75	150,000	Brunswick
Brunswick	4.25 - 5.25	25,000	Brunswick
Chicago	4.25 - 4.50	200,000	Ft. Dodge
Cleveland	3.90 - 5.25	22,000	Akron
Dallas	4.00 - 4.90	16,000	Do Not Need R. E. Schilling
Detroit	3.50 - 5.70	15,000	Grand Rapids
Houston	3.75 - 4.50	15,000	Do Not Need R. E. Schilling
Kansas City	3.75 - 4.85	25,000	Beatwall and Ft. Dodge
New Orleans	3.40 - 5.70	25,000	New Orleans
Northwest	3.95 - 5.00	7,000	Sigurd - S/R reports not necessary W. S. Mole recommends stocking.
Philadelphia	4.25 - 5.25	150,000	Wilmington
San Francisco	3.75 - 4.75	70,000	Sigurd
Twin Cities	5.00 - 5.70	2,500	Ft. Dodge - Not really necessary

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