12-15-84

PLAINTIFF'S EXHIBIT
OKI-28

O. K. I. Supply Co.

7584 REINHOLD DRIVE ZIP 45237
BOX 37808 ZIP 45222
CINCINNATI, OHIO
1-800-654-9353 (513) 761-9811 1-800-654-6446 (IN OHIO)

EASTERN DIVISION
2146 City Line Road 18017
BOX 2567 18001
Bethlehem, PA
(215) 264-5101
1-800-345-3035

WEST-CENTRAL DIVISION
10430 Midwest Industrial Blvd.
Box 28208
St. Louis, MO 63132
1-800-654-9353

LAKE-CENTRAL DIVISION
7700 Hub Parkway
Cleveland, OH 44125
1-800-654-6446 (In Ohio)
1-800-654-9353

SOUTHEAST DIVISION
1430 Ameron Drive
Charlotte, NC 28206
1-800-654-9353

INDUSTRIAL SAFETY PRODUCTS

Protective Clothing

DISTRIBUTOR NET PRICES

DECEMBER 15, 1984

		Leather Clothing	STD. PKG.	NET PRICE EACH: 1-11	12-23	24-47	48-143
		COATS					
910-1	WC-29	Coat. 30" Length, Size: S, M, L, XL	12	$44.42	$39.19	$35.53	$33.31
910-3		Ladies, 26" Length Jacket, Blue, universal size.	12	39.42	34.78	31.53	29.56
		CAPE SLEEVES AND BIBS (Specify Size: S, M, L, XL)					
910-4		Ladies, Blue Cape Sleeve. Universal size.	25	23.75	20.96	19.00	17.81
910-5		Ladies, Blue Snap on Bib 14" Length.	100	4.17	3.68	3.33	3.12
910-6	WC-509A	Cape Sleeve.	25	23.75	20.96	19.00	17.81
910-7	WC-508	Snap on Bib. 14" Length.	100	4.17	3.68	3.33	3.12
910-8	WC-25A	Cape Sleeve. Universal Size.	25	23.75	20.98	19.00	17.81
		SLEEVES					
910-12	WC-20	Sleeve. 23" Length. Price Per Pair.	50	14.83	13.09	11.87	11.12
910-12	WC-20	Sleeve. 23" Length. Price Each, Left or Right.	100	7.42	6.54	5.93	5.56
910-14	WC-714	Sleeve. 17" Length. Price Per Pair.	72	10.83	9.56	8.67	8.13
		APRONS					
910-21	WC-101	Waist Apron. 24" x 24".	50	10.42	9.19	8.33	7.81
910-22	WC-201	Bib Apron. 24" x 36".	40	14.17	12.50	11.33	10.63
910-23	WC-203	Bib Apron. 24" x 48".	30	18.25	16.10	14.80	13.69
910-24	WC-301	Split Bib Apron. 30" x 48".	24	23.75	20.96	19.00	17.81

		Leggings and Spats	NET PRICE PAIR: 1-11	12-23	24-47	48-143
910-40	WC-600	Leather Snap Button Leggings. 15" Length. 38	14.16	12.50	11.33	10.62
910-41	WC-605	Asbestos Spring Knee Leggings. 12	21.08	18.60	16.87	15.81
910-42	WC-615	Hard Toe Spat. 50	9.08	8.01	7.27	6.81

Combine items 910-1 through 910-42 for quantity price.

		Flame Resistant 100% Cotton Sateen Clothing	STD. PKG.	NET PRICE EACH: 1-11	12-24	25-49	50-149	150-UP
940-1	FR-7A	30" Jacket (S, M, L, XL, *XXL)	25	$17.85	$15.92	$15.24	$14.03	$13.41
940-6	FR-7A	Cape Sleeve (S, M, L, XL)	25	14.27	12.87	12.32	11.34	10.84
940-7	FR-7A	Snap On 14" Replacement Bib	100	3.15	2.85	2.70	2.50	2.40
940-18	FR-7A	18" Protector Sleeves Price Per Pair.	50	5.00	4.50	4.30	4.00	3.80
940-21	FR-7A	24" x 24" Waist Apron	50	3.70	3.35	3.20	2.85	2.80
940-22	FR-7A	24" x 36" Bib Apron	40	5.45	4.80	4.70	4.30	4.15
940-23	FR-7A	Full 23" Wrist to Shoulder Sleeves Price Per Pair.	30	7.00	6.32	6.04	5.56	5.32
940-24	FR-7A	30" x 48" Split Bib Apron	24	9.50	8.57	8.20	7.55	7.22

* Please add 10% to the quantity bracket that applies.
Combine items 940-1 through 940-24 for quantity price.

		Caps	NET PRICE PER DOZEN:
910-60		Deep Crown, Polka Dot Caps. Sizes 6¾ to 7¾.	$21.60
910-62	CL-620	Welders, Quilted, Black Sateen Cap. Sizes 6⅞ to 7¾.	15.00 1.25 EACH
910-70		Deep Crown, Assorted Printed Caps. Sizes 6¾ to 7¾.	21.60

910-60 thru 910-70 Sold only in std. boxes of 12 per type and size.

Form: DP-1284-COMPC

EYE PROTECTION

Effective immediately there will be price increase on the following **Comfort Line** Irex Filter Lens. Please annotate these prices on Comfort Line Gas Welding Goggles forms UP-1282-COMGG and DP-1282-COMGG dated December 1, 1982.

STOCK NO.	SUGGESTED LIST	DISTRIBUTOR NET PRICE EACH 1-49	50-199	200-499
932-106	$ 1.09	$ .65	$ .56	$ .51
932-108	3.40	2.04	1.75	1.58

HAND PROTECTION

Effective immediately there will be a price increase on the following **Comfort Line** Asbestos Gloves & Mitts. Please annotate these prices on OKI Comfort Line Hand Protection forms UP-384-COMHP and DP-384-COMHP dated March 1, 1984.

STOCK NO.	SUGGESTED LIST PRICE PER PAIR 1-11	12-35	36-59	60-UP
925-13	$18.90	$17.15	$15.10	$13.00
925-15	24.85	22.60	19.90	17.15
925-17	31.10	28.25	24.85	21.45
925-19	35.45	32.20	28.35	24.45

1-9-85

STOCK NO.	DISTRIBUTOR PRICE PER PAIR 1-11	12-71	72-143	144-575
925-13	$11.33	$10.00	$ 9.19	$ 8.50
925-15	14.92	13.16	12.09	11.19
925-17	18.65	16.45	15.12	13.98
925-19	21.27	18.76	17.24	15.95

REMINDERS

Price Increase on all **Jackson** Products effective February 1, 1985.

Price Increase on **Samson** Products effective February 1, 1985.