

COLLECTIONS - 1945
WHITE LEAD SALES
(DRY AND LEAD IN OIL)

<u>MONTH</u>	<u>GROSS SALES (DRY)</u>	<u>GROSS SALES (IN OIL)</u>	<u>TOTAL GROSS SALES</u>	<u>COLLECTIONS</u>	<u>OVERDUE ACCOUNTS</u>
January	\$ 167,306.01	\$ 32,580.52	\$ 199,886.53	\$ 185,301.78	\$ 2,044.35
February	18,994.65	23,393.22	42,387.87	132,815.59	1,025.71
March	8,220.89	19,627.61	27,848.50	48,891.80	273.30
April	18,377.02	16,266.71	34,643.73	28,259.75	82.22
May	10,479.53	12,701.42	23,180.95	31,320.72	291.79
June	13,947.13	10,076.00	24,023.13	23,269.42	291.79
July	37,373.01	8,790.64	46,163.65	27,210.02	291.79
August	39,714.77	5,142.19	44,856.96	45,121.70	-
September	84,024.26	3,823.12	87,847.38	39,706.34	-
October	53,947.63	28,506.10	82,453.73	89,434.98	1,246.35
November	81,423.67	18,890.28	100,313.95	93,114.88	2,946.72
December	<u>75,270.01</u>	<u>6,564.94</u>	<u>81,834.95</u>	<u>82,315.74</u>	<u>6,595.50</u>
	\$ 609,078.58	\$ 186,362.75	\$ 795,441.33	\$ 826,762.72	\$ 1,257.46
Cash Discounts Allowed	\$ 6,223.80	\$ 3,376.61		\$ 9,600.41	
Accounts Receivable - Total				\$ 82,566.98	
Percentage Receivables to Gross Sales				10.38	

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BAD DEBTS CHARGED OFF - 1945

<u>WHITE LEAD DEPARTMENT</u>	<u>STATE</u>	<u>YEAR</u> <u>ACCRUED</u>	<u>DRY WHITE LEAD</u>	<u>WHITE</u> <u>LEAD-IN-OIL</u>	<u>TOTAL</u>
<u>LEAD IN OIL SALES</u>					
Twentieth Century Stores	Mass.	1942		\$ 1.00	\$ 1.00
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<u>CREDITS</u>					
Mutual Paint Mfg. Co.	Minn.	1941	\$ 44.30		\$ 44.30
"	"	1942	46.37		46.37
			\$ 90.67		\$ 90.67
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Net Gain 1945			\$ 90.67	\$ 1.00	\$ 89.67
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Percentage of Losses to Gross Sales					
(Dry \$609,078.58) (In Oil \$186,362.75)			.0148	.0005	.0113
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CUMULATIVE

Gross Sales 1926 - 1945 inclusive	\$ 16,859,672.54		
Gross Sales 1932- 1945 "	<u>\$ 4,677,584.06</u>		
Total Sales		\$ 21,537,256.60	

Total Bad Debts	\$ 8,832.85	\$ 14,650.33	\$ 23,483.18
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Percentage of Loss	.0524	.313	.109
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