

THE JEFFERSON MEDICAL COLLEGE OF PHILADELPHIA

1025 WALNUT STREET

DEPARTMENT OF
PREVENTIVE MEDICINE
DIVISION OF
INDUSTRIAL MEDICINE

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Dr. Robert A. Kehoe, Director
Kettering Laboratory of Applied
Physiology
College of Medicine
University of Cincinnati
Eden Avenue
Cincinnati 19, Ohio

Dear Doctor Kehoe:

At last the pressure exerted on the Management of the Electric Storage Battery Company has lead to some success, and I feel sure that most of the success is due to your influence. I just have received word from Doctor Lanahan that the Executive Vice President of the company is now in favor of periodic lead determinations in urine, and has asked for a detailed program.

The company seems to prefer my laboratory at Jefferson Medical College to a laboratory of their own or to a private laboratory. We could, of course, arrange for making these examinations. However, it seems to me that the company has very strange ideas about the costs of such a vast enterprise. We may have to start with about fifteen hundred to two thousand determinations of lead in urine (per month), and this number may be increased if the other plants of the company send their urine samples. In addition, air determinations have to be done, and occasionally blood samples examined.

I hope I do not impose on you if I ask you to inform me how you handle such rather large contracts, especially how you bill the companies. It would be especially kind of you if you would give me this information at an early date because I am going to meet the representatives of the company in a week. I am enclosing a prepared envelope for your convenience.

Thanking you in advance for your kind consideration of my request, I am

Very sincerely yours,

H. Brieger
H. Brieger, M.D.

Associate Professor and Director
Division of Industrial Medicine