



Garlock Inc.
1250 Midtown Tower
Rochester, New York 14604

FACT SHEET

April 19, 1974

HEADQUARTERS

1250 Midtown Tower, Rochester, N.Y. 14604

FOUNDED

1887. Incorporated 1905

LISTED

New York Stock Exchange - Symbol: GAK

FINANCIAL INFORMATION

(Fiscal year ends on last Sunday of the calendar year)

	<u>1973</u>	<u>1972</u>	<u>1971</u>	<u>1970</u>	<u>1969</u>
Net Sales*	\$126,022	\$105,159	\$87,650	\$78,533	\$76,561
Net Income*	5,592	4,513	3,925	3,597	3,505
Earnings per share	2.35	1.90	1.72	1.73	1.68
Dividends paid per share	.84	.81	.80	.80	.80
Shareholders' equity per share	19.20	17.69	16.65	15.72	14.79

* Thousands of dollars

ORGANIZATION

Operating Groups

Mechanical Products
Mechanical Power
Fluid Power
Oil Seal
International

Staff Groups

Finance
Law
Corporate Development
Administrative Services

CURRENT DATA (as of December 30, 1973)

Shareholders: 5,242 Employees: 5,915

Common Stock: 5,000,000 shares authorized.
2,377,000 shares outstanding.

Present Dividend Rate: 84¢ annually. (Dividend Payments have been uninterrupted since incorporation in 1905.)

PLAINTIFF'S
EXHIBIT

G-377

Typical users of Garlock components are the following industries:

Aircraft	Farm equipment	Missiles
Appliances	Food processing	Paper
Automobile	Government	Petroleum
Chemical	Marine	Railroad
Construction equipment	Machinery	Steel
Electronics	Metal working	Trucking

MAJOR PRODUCTS

Garlock has technological and manufacturing ability in rubber, metal, textiles, leather and plastics with the following components engineered to specification:

Oil Seal Group:

Hub seals for heavy-duty trucks and trailers
Noise-abating mufflers for diesel engines
Custom and universal oil seals for automotive,
railroad, mining and other industrial equipment
Leaf springs for trucks

Mechanical Power Group:

Power transmission components
Plastic-based bearings
Fluorocarbon butterfly valves
Compressor and engine valves
Piston rings
Metal packings
Specialized seals
Gears and sprockets
Speed reducers
TFE resins

Fluid Power Group:

Hydraulic-pneumatic cylinders
Boosters and tandem cylinders
Fluid power systems
Hydraulic presses

Mechanical Products Group:

Industrial coatings
Mechanical packings
Gasketing
Engineered molded/extruded rubber goods
Mechanical seals
Rubber covered rolls
Rubber belts
Flexible expansion joints
Friction materials

PRINCIPAL INTERNATIONAL MARKETING FACILITIES *

Japan	Garlock, S.A., Tokyo
Switzerland	Garlock A.G., Winterthur Garlock, S.A., Zurich
West Germany	Garlock GmbH, Dusseldorf
United States	Garlock International Inc., Palmyra, N.Y.
Spain	Garlock, S.A., Barcelona
Mexico	Louis Mulas, Sucs., S.A., Mexico City
Australia	Victor Engineering Pty. Ltd., Sydney
Great Britain	Garlock (Great Britain) Ltd., Newbury
Holland	Garlock Benelux B.V., Slidrecht

*Through exports from factories in the United States and through manufacturing operations in seven countries outside the U.S., Garlock sells engineered components and products in more than 80 countries. Primary marketing facilities are in eight countries, and these facilities are supplemented by independent distributors around the world.