

California Historical Society
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May 10, 1920

PRIVATE

Messrs. W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

This morning we received Los Angeles order #2220 calling for 50 bbls. Florence Green Seal and 100 bbls. Florence Red Seal Zinc.

The New Jersey Zinc Co. can let us have the Red Seal Zinc but it will be several days before they can say whether or not they can supply the Green Seal. They have no surplus stock of this grade, but mentioned that owing to the way freight has been embargoed, thus delaying the manufacture of all materials, some of their customers may release a portion of their contracted tonnage, and if so, they will give us the benefit of same. It will take three or four days to ascertain if this can be done.

In conversation with the New Jersey Zinc Co. regarding this order, their Mr. Henderson again urged upon us the necessity of covering our requirements on Zinc Oxide up to at least the middle of November.

He states that there is every indication of an advance in price and from present outlook there will be a greater shortage at the end of the year than there is at the present time.

Their present prices are

Lehigh-----	8 1/2	per lb.
Standard-----	8 1/2	"
Red Seal-----	11 1/2	"
Green "-----	12 1/2	"

less usual freight allowance.

If you will let us have an estimate of your