FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Enameltone
CATEGORY: Interior Flat Wall Paints
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 71%					
Cryptone	1050	Weight	.0585	61.43	
Zinc Oxide	50	per	.075	3.75	
Calcium Carbonate	125	gallon	.01	1.25	
Calcium Linoleate	5	finished	.075	.38	66.81
		product. Laboratory record	Storage & handling cost through loss - 1%		.67
Vehicle: 29%		16.4 lbs.			
Stainless Raw Linseed Oil	80		.135	10.80	
Varnish	70		.143	10.01	
Heavy Bodied Linseed Oil	87		.143	12.44	
Mineral Spirits	247		.015	3.71	
Anti-Skin Solution	1		.05	.05	
Drier	10		.07	.70	37.71
			Storage & handling cost through loss - 3%		1.13
Calculated Yield	1725	105.2			106.32
Manufacturing Loss - 2½%		2.6			
Actual Yield		102.6			

Cost Analysis:

Material cost per gallon	1.04
Direct labor cost per gallon	.13
Factory overhead per gallon	.05
Bulk cost per gallon	1.22
Complete package cost per gallon, including filling charge	.13
Factory cost in package per gallon	1.35

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.60
(d) To an independent retailer (Dealer)	None
(e) To other (Industrial)	2.21
(Contractor)	2.05

N 5122

REPRODUCED AT THE NATIONAL ARCHIVES