

SPECIAL BUSINESS STATISTICS FOR MONTH ENDING *January 31 1910*

H. W. & CO. 11024

MISCELLANEOUS			RECORD OF ORDERS FOR MONTH				
os	\$	288,958.42	Received-Acme	4562	Received per Day-Acme Average	1.82	
Freight 5 ^{LD}	% \$	14,763.04	Received-Peninsular	235	Received per Day-Pen. Average	9	
Goods	% \$		Received- ^{REX} Lincoln	19	Received per Day-Rex. Average	1	
NET SALES		274,195.38					
C.	MONTH	TOTAL	TOTAL RECEIVED	4816	Total Average per Day	192	
	2650.18	4555.45			Average Amount of Each Order \$	56.93	
	1116.15	1116.15					
Inc.	5873.74	12129.54					
Out	7452.94	19762.76					
Out	37172.25	68721.73					
PAY ROLL ANALYSIS			PRODUCTION				
DEPARTMENTS	NO. EMP.	AMOUNT	GOODS	MONTH	TOTAL	MONTH	TOTAL
	1/6/10-1/26/10		Whiting				
Factory	105105	566479	Varnishes	100257	2212867	2588348	4948245
Office	3535	235939	Mixed Paint—1st Quality	71359	13185066	1734712	494529
Supervision		22676	Mixed Paint—2nd Quality	18346	3050914	6859218	87913
ne	1111	38369	Barn, Bridge, Roof & Met. Pts.	7212	16042	417792	832863
Color	2322	96615	Floor Paints	7690	12383	666964	1169579
lor	2423	100588	Misc. Mixed Paints	4152	6437	212551	803317
	87	33587	Liquid Wood Fillers	2405	6041	202738	382212
Base			Carriage and Wagon Paints	7696	115696	1163056	2493504
mental	44	27012	Top Dressing	475	475	58517	92152
Lunch		5757	Household and Family Paints	789	1134	100810	148463
Office	78	45976	Neal's Enamel	3564	4808	1032710	1839520
Office	98100	504158	Misc. Enamels	7018	15691	754899	1616160
	22	7689	Varnish and Oil Stains	5556	9694	942365	1712126
g	4139	72480	Furniture Polish	106	331	22461	40873
tock	182	7582	Reducers	9344	17705	283234	547087
ory	22	19040	Floor Wax	2160	2864	37481	57319
nd Putty	1211	43347	Paint and Varnish Remover	1375	2452	103068	275857
rs	99	479162	Oil, Grain. and Distem. Colors	98537	191458	765653	1308740
ical	2245	84031	White Lead and Zinc in Oil	368097	692255	2152380	3587726
neous			Paste Wood Filler	9912	15270	20399	69715
aint	1918	69376	Putty	149502	291097	318654	656119
aint Base	2027	76244	R. R. Car and Depot Paints	1778	4498	556452	1073511
	1213	48763	Roc-Varno, Loco. and Jack. Eng.	3200	7171	1171404	2150636
	1514	66837	Gear Filler and Rough Stuff	56313	129310	1438351	3006883
aint	2930	105554	Coach Colors	57762	127712	616774	1137413
g and Yard	1516	78859	Dry Colors	242285	460209	234122	489354
d	114114	383373	Paste Paint and Primers	365280	706643	578335	2987805
and Cartage	1717	69221	Color Varnish	6188	12815	295402	639280
			Machinery Paint and Iron Filler				
ad	3335	114779	Kalsomine	110491	218062	392199	680716
Donish & Cge.	66	24780	Red Lead				
			Paste for mix. Lpt.	1414914	2576908		
			Working	1116620	2161347	513792	986954
			Total—Goods of our Mfr.				
			Brushes			29507	61819
			Cutlery				
			Dry Colors				
			Glass			128202	202664
			Oil and Turpentine	1070	1809	225339	402619
			White Leads				
			Miscellaneous	26614	31769	309640	647907