

LEAD INDUSTRIES ASSOCIATION, INC.

292 MADISON AVENUE

NEW YORK, N.Y. 10017

TELEPHONE-AREA CODE 212

OR 9-6020

MINUTES

Meeting of Board of Directors

Lead Industries Association, Inc.

April 3, 1968

By direction of the Chairman, and in accordance with the notice of March 22, 1968, a meeting of the Board of Directors of the Lead Industries Association, Inc., was held on April 3, 1968 in the Salon Richelieu, Queen Elizabeth Hotel, Montreal, Canada.

Directors Present

John R. Englehorn, Chairman

J. Bers

Aubrey M. Callis

D. R. Carter

Robert Hendricks

D. J. Herts (Representing
Jack Wilder)

R. J. Hopkins

L. J. Randall

John F. Rittenhouse

T. M. Smylie

Simon D. Strauss

W. Allen Taft, Jr.

Ivor Thompson

Henry J. Whitson

W. P. Wilke III

Representing

St. Joseph Lead Co.

Bers & Co.

Federated Metals Div., American
Smelting & Refining Co.

The Eagle Picher Industries, Inc.
Cominco, Ltd.

U. S. Smelting Refining & Mining Co.

Broken Hill Associated Smelters
Proprietary, Ltd.

Hecla Mining Co.

C & D Batteries

The Ethyl Corp.

American Smelting & Refining Co.

E. I. du Pont de Nemours & Co.

Cerro Sales Corp.

National Lead Co.

Hammond Lead Products, Inc.

Retiring Director Present

Reuben Viener

Hyman Viener & Sons

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GUESTS

R. A. Gardiner	Gardiner Metal Co.
K. W. Green	ESB Incorporated
J. S. Smart, Jr.	American Smelting & Refining Co.
W. T. Trask	National Lead Co.

LIA STAFF

J. L. Kimberley, Executive Vice President
D. M. Borcina, Secretary-Treasurer
D. G. Fowler, Director, Health and Safety

Chairman Englehorn presided and Mr. Borcina served as Secretary.

(1) CALL TO ORDER

The meeting was called to order at 4:35 P.M.

(2) ATTENDANCE

The presence of 14 Directors and one representative of a Director constituted a quorum for the transaction of business.

The Secretary presented a copy of the notice of meeting and agenda which had been mailed to each Director, as provided in Section 4.03 of the Corporation's By-Laws. The copy was ordered filed with the minutes as Exhibit "A" (Sent to Directors on March 22, 1968)

(3) MINUTES OF PREVIOUS MEETING

In the absence of comments, the minutes of the meeting of the Board of Directors held in December 5, 1967, in New York were ordered approved as circulated.

(4) REPORT OF NOMINATING COMMITTEE FOR OFFICERS

The Nominating Committee for Officers, composed of L. J. Randall, Chairman, W. Allen Taft, Jr. and Herbert M. Weed reported that under the By-Laws of the Association none of the present officers representing members are eligible for reelection in their present offices, having served two consecutive terms. The Committee therefore placed in nomination the following slate to serve until the next annual meeting:

(5) APPOINTMENT OF EXECUTIVE COMMITTEE (Continued)

The Chairman thereupon, with the approval of the Board, appointed the following members to serve on the Executive Committee of the Board of Directors:

Aubrey M. Callis, Chairman
John R. Englehorn
Robert Hendricks
Charles E. Schwab
Simon D. Strauss
W. Allen Taft, Jr.
Henry J. Whitson

(6) REPORT ON MEMBERSHIP

New Member The Secretary reported the election by letter ballot of the Board of Directors of Gould-National Batteries, Inc., First National Bank Bldg., St. Paul, Minn. 55101. Gould is a manufacturer of lead-acid industrial type batteries as well as automotive batteries. Mr. D. J. Priebe, General Purchasing Agent is their official representative.

At a question the Secretary reported that letters to new members announcing their election to membership are now sent out signed by the Executive Vice President. The Chairman recommended with the Board's approval, that in the future such letters be sent out on behalf of the Board of Directors.

(7) REPORT ON FURTHER IMPROVEMENTS IN EFFICIENCY
THROUGH CONSOLIDATION OF LIA/ZI

The Executive Vice President reported that the consolidation effected and reported on at the last meeting were continuing without problem and with economy. He further advised that 1968, representing the first year of LIA operation with an external public relations agency, offered an opportunity for a proper examination of savings and improvements in joint public relations efforts for LIA/ZI through comparison of the functioning of the Edward H. Weiss Company (now for lead) Hill and Knowlton Company (now for lead in health and safety) and the G. M. Basford Company (now for zinc). He expressed his intention to be in position to make specific recommendations to the Boards of LIA and ZI before budget meeting times in the Fall of 1968.

(8) DISCUSSION OF HEALTH AND SAFETY ACTIVITIES

At the request of the Chairman, the Director of Health and Safety reported that it has been suggested that mortality and morbidity studies of lead workers in the U.S., Canada, Australia and Europe be undertaken. He pointed out that there is every reason to believe that the mortality and morbidity rates of lead workers differ very little if any from those of non-lead workers and that such information would be invaluable in countering the adverse publicity that the industry now faces.

He further suggested that an LIA biological analysis laboratory be established that could handle the blood and urine analyses of all exposed workers employed by the members of the Lead Industries Association. He pointed out that available laboratories are in the main not very accurate in their measurements and all are fairly expensive. He stated that a laboratory could be self-sustaining with fees at perhaps a third of that charged by the commercial laboratories.

After some discussion the Board recommended that these two proposals be submitted to the Health and Safety Committee and that whatever action they suggest be presented to the Board for its consideration.

(Note: The Health and Safety Committee met on April 16, 1968 and approved the two projects and are currently preparing proposals for submission to the Board)

(9) DISCUSSION OF REGISTRATION FEES AT ANNUAL MEETING

Mr. Englehorn stated that he had received answers from practically all of the Board members to whom he addressed his memorandum of December 12, 1967, requesting their opinion as to whether or not certain changes in eligibility for non-members attendance at annual meetings should be made.

He reported that there was such a wide divergence of opinions expressed that no conclusion could be reached.

It was the consensus that a draft letter be written by the Executive Vice President, for approval by the Executive Committee, and appropriate transmission (probably signed by the President) to the ranking individual of each non-member company producing and/or selling pig lead in the U.S. and attending the Annual Meeting inviting them to become members and to participate financially in the Association's activities.

(10) REPORT ON LATIN AMERICAN TRIP, JANUARY, 1968
(J. L. Kimberley and R. L. Stubbs)

The Executive Vice President reported that a comprehensive report of the Latin American trip was in existence, that it included certain financial assumptions which had not been accepted "by and large," and that the report would be in the hands of the Directors of LIA and ZI within two weeks with the qualification that the financial remarks covering the cost of the work in the developing areas of the world were to be disregarded at this time and until further notice.

(Note: Copy of RLS/JLK report sent to Directors on April 15, 1968)

(11) REPORT ON REVISION OF INTERNATIONAL FUNDING FOR PROMOTIONAL WORK IN WORLD'S DEVELOPING AREAS

The proposal for the International funding for promotional work in the World's developing areas was then discussed.

It was pointed out that the U.S. was a net importer and that such a program would be of more direct benefit to exporting countries. It was then recommended that action be deferred until the overseas development organizations present a firm plan.

(12) TIME AND PLACE OF 1970 ANNUAL MEETING

The Secretary reported that the 1969 Annual Meeting is definitely scheduled for the Drake Hotel, Chicago, Ill., jointly with the Zinc Institute on April 14-16, 1969, LIA preceding. Also that tentative arrangements had been made in St. Louis, Mo. for the 1970 annual meeting.

A motion was thereupon made, seconded and unanimously carried to hold the 1970 meeting jointly with the Zinc Institute, Inc., at the Chase-Park Plaza Hotel, St. Louis, Mo., on April 8-10, 1970, the Zinc Institute preceding.

(12) TIME AND PLACE OF 1970 ANNUAL MEETING (Continued)

After substantial discussion of alternate locations, it was agreed tentatively that the 1971 annual meeting be held in Chicago, Ill. at the Drake Hotel, April 5-7, 1971.

(13) ADJOURNMENT

In the absence of other business to come before the meeting, it thereupon duly adjourned at 6:00 P.M.

Respectfully submitted



David M. Borcina, Secretary

DMB:so

Approved _____
Aubrey M. Callis, Chairman

LEAD INDUSTRIES ASSOCIATION, INC.

292 MADISON AVENUE
NEW YORK, N. Y. 10017

March 22, 1968

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SUBJECT: NOTICE OF MEETING
and AGENDA

To the Board of Directors of the
Lead Industries Association, Inc.:

Dear Sir:

There will be a meeting of the Board of Directors of the Lead Industries Association, Inc. at 4:30 P.M. on Wednesday, April 3, 1968 in the Salon Richelieu, Queen Elizabeth Hotel, Montreal, Canada. An agenda follows:

1. Approval of minutes of previous meeting
(December 5, 1967)
2. Report of Nominating Committee for Officers
3. Election of Officers
4. Appointment of Executive Committee
5. Report on Membership
6. Report on revision of International funding
for promotional work in World's developing
areas
7. Report on further improvements in efficiency
through consolidation of LIA/AZI
8. Discussion of Health and Safety activities
9. Discussion of registration fees at annual
meeting



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To the Board of Directors of the
Lead Industries Association, Inc. -2-

March 22, 1968

Agenda (Continued)

10. Report on Latin American trip, January,
1968 (J.L. Kimberley and R.L. Stubbs)
11. Fixing time and place of 1970 annual meeting

1969 - Chicago, Ill., Drake Hotel, April 14-16

1970 - St. Louis Mo., Chase Park Plaza, April 8-10
(Investigation developed doubt whether
new hotel in St. Louis would be large
enough)
12. Announcements
13. Adjournment

Sincerely yours,



David M. Borcina
Secretary, Treasurer

DMB:so

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