



WAK

American Excess Insurance Association

POLICY APPLICATION

(An Excess liability policy which incorporates certain claims made features, but which provides a form of coverage which may differ substantially from other policy forms. Please read the entire policy carefully.)

This Policy Application must be completed in its entirety. When appropriate, questions herein may be answered by specific reference to Form 10K sections(s) or other material attached hereto.

1. (a) Name and Address of Applicant (To appear as Named Insured if policy is issued):

HANSON INDUSTRIES

410 PARK AVENUE

NEW YORK, NEW YORK 10022

- (b) State of Incorporation: _____

- (c) Effective Date of Coverage: OCTOBER 1, 1987

2. Subsidiaries or affiliates of Applicant whose accounts are consolidated in the financial statements of the Applicant (attach list or make reference to listing in Form 10K or Annual Report of Applicant).

SEE EXHIBIT #1

3. If Applicant is foreign, attach list of subsidiaries or affiliates whose accounts would have been consolidated in accordance with generally accepted accounting principles in the United States.
4. List on Schedule A (to be attached to and form a part of the policy when issued) any other subsidiary, affiliate, associated company or joint venture to be insured.

IN ADDITION TO THOSE ENTITIES SHOWN ON EXHIBIT #1, COVERAGE IS TO BE PROVIDED FOR OPERATIONS OF MARFLEET, IN EXCESS OF \$25M (DETAILS WERE PREVIOUSLY PROVIDED).

5. If other than the Named Insured above shall represent all insureds in all matters under this policy (such as but not limited to: premium payment, negotiation of renewal terms, payment of claims), indicate name and address (to appear as Named Insured's representative if policy is issued):

N/A

6. Describe each joint venture in which the Applicant has an interest greater than 10% and/or which has assets in excess of \$25,000,000:

Project Name	Participant	Brief Description of Joint Venture
NONE		

7. Attach a copy of the latest Annual Report and Form 10K (or the equivalent if not applicable) of the Applicant and each company listed on Schedule A for the most recent year.

8. Estimates of:

(a) Annual Payroll (in U.S. dollars)

1-USA \$ 795,504,243 2-Canadian \$ INC'L. 3-Foreign \$ INC'L.

(b) Annual Sales (in U.S. dollars)

1-USA \$ 3,455,837,000. 2-Canadian \$ INC'L. 3-Foreign \$ INC'L.

Describe any "Inter-Company Sales" exceeding 10% of the total:

N/A

(c) Number of Employees

1-USA \$ 35,250 2-Canadian \$ INC'L. 3-Foreign \$ INC'L.

(d) 1. Annual Advertising Expenditure (in U.S. dollars)

\$ 45,500,000.

2. Type of media use and proportion of total expenditure on each

MAGAZINES-19%; TRADE JOURNALS-11%; EXHIBITS-7%; PROMOTIONAL LITERATURE-12%;
TELEVISION-18%; RADIO-4%; NEWSPAPERS-13%; OTHERS-16%

- (e) If the Applicant has any exposure under the following, indicate payrolls:

1. Jones Act \$111,000 (CODE 7028)
2. Federal Employers Liability Act NO KNOWN PAYROLLS

9. Automotive power units: (estimated total owned & leased by type)

(a) Private passenger 1299 Trucks and Tractors 505
School buses 0 Taxi-Livery 0

(b) Type of cargo hauled (elaborate where inflammable/explosive substances hauled) _____
INSURED'S OWN PRODUCTS; LIMITED BACKHAUL OPERATIONS (MW MFG.)

(c) Give details of long haul (over 500 miles — one way) operations
A&S; ANDERSON-HICKEY; BROWN MOLDING; MW MFG; COLUMBIA LIGHTING and
PRESCOLITE WILL HAUL OWN GOODS IN EXCESS OF 500 MILES ON SOME TRIPS.

10. Description of Operations:

- (a) Describe any details of operations not otherwise contained in the attached Form 10K or annual report (e.g., occupancy type risks — number and size; construction type risks — tunnel and dam work — turnkey; utilities — dams; etc.): _____

SEE EXHIBIT #1

- (b) Describe any discontinued operations or sold entities for which coverage is required. Describe products and the disposition of product liability: _____

SEE EXHIBIT # 11.

- (c) Describe any areas of expected expansion, change, or new products in next 6 months: _____

HANSON INDUSTRIES HAS, AND WILL CONTINUE, TO ACQUIRE COMPANIES WHICH
FIT INTO ITS MAJOR BUSINESS SEGMENTS WHEN THE PROPER OPPORTUNITY
ARISES.

- TUG BOAT "SATIN LADY" (BALTIMORE, MD)

1 - OUTBOARD (JOILET, IL)

- INCIDENTIAL SIDE TRACK AGREEMENTS ONLY.

- Number of
-
- Passengers Annually

- Number of
-
- Passengers Annually

Other

12. With respect to malpractice and professional liability exposures, state:

A. 1. Medical (incidental to other operations):

(a) Number of doctors employed: 1

(b) Number of nurses employed: 12

(c) If Hospital or Medical facilities are maintained by the Applicant, give location, number of beds, occupancy rate and other pertinent information: _____

N/A

(d) Do any patients, not employees of the Applicant, use the services of such doctors, nurses or hospitals? _____

Indicated percentage of non-employee patients _____

2. Medical (other than incidental): INCIDENTAL ONLY

(a) List all hospitals or medical facilities showing location, number of beds and occupancy rate, outpatient visits:

N/A

(b) List nursing homes operated showing number of beds:

N/A

B. Non-medical (e.g., Architects, Engineers, Accountants, Lawyers, etc.). Describe extent to which such services are provided to third parties:

NO KNOWN EXPOSURES.

13. Attach a list or describe below the products manufactured, handled, distributed or sold or services performed under the following classifications:

Classification	Description	Annual Sales	
		Domestic \$	Foreign \$
SEE EXHIBIT #1.			
(a)	Aircraft and/or Aerospace Products or any material or substance supplied directly to or for the use by the Aircraft and/or Aerospace Industry		
(b)	Pharmaceuticals — Medical (Submit lists of prescription and non-prescription medical care products)		
(c)	Birth control drugs or devices		
(d)	Chemical and petrochemicals		
(e)	Nuclear energy		
(f)	Pollution control devices		
(g)	Other products, or major services performed		

14. Real & Personal Property: (over \$10,000,000 in value per location)

- (a) Schedule locations of leased premises and indicate use and if Applicant is held harmless and/or named as an additional insured in landlords policy:

SEE EXHIBIT #12.

- (b) Schedule locations where personal property of others is in Applicant's Care, custody or control. (e.g., Data Processing Equipment, Leased Machinery or Equipment, Goods for Storage or Processing, etc.):

15. Contractual/Hold Harm. Indemnity Agreements — provide details any which could reasonably be considered to be outside of the scope of those agreements normally entered into by the Applicant in the normal course of operations and any other such agreements which may be material to the Applicant's legal liability or where the sole negligence of the indemnity is assumed:

NO KNOWN EXPOSURES OUTSIDE OF THOSE WHICH ARE NORMALLY ENTERED INTO BY THE APPLICANT.

16. Describe loss control and loss prevention measures which Applicant employs and would like the underwriter to consider. Attach a copy of the program if appropriate. Is the program self-administered? If administered by a service company or insurance company, name of administrator:

VARIOUS VENDORS ARE UTILIZED BY HANSON TO PROVIDE LOSS CONTROL SERVICES.

INCLUDING: F. S. JAMES, NATLSCO, SELF-ADMINISTERED AND OTHERS, ALSO

SEE EXHIBIT #13.

17. List on Schedule B all liability insurance of the Applicant. List layered policies in: ascending order of attachment, including layers retained by Applicant:

SEE EXHIBITS #5, 6 and 7.

18. As Regards Underlying Insurance (respond below or in additional comments column on Schedule B):

(a) Explain any exclusions to standard General Liability Policy coverage: _____

SEE EXHIBIT #10 (PRIMARY CGL)

(b) Indicate deductibles, self-insured retentions, retrospective rating plans or other funding mechanisms in the amount of \$1 million or more per occurrence/accident: _____

THE FIRST LAYER OF UMBRELLA COVERAGE (NATIONAL UNION - \$8M XS \$2M) IS

REINSURED 100% TO HANSON TRUST OWNED CAPTIVES. THIS PARTICIPATION MAY DECREASE TO \$5M XS \$5M AT OCTOBER 1, 1987 RENEWAL.

19. List on Schedule C a summary of losses by year (insured and uninsured) for the past 10 years by line of coverage, e.g.: SEE EXHIBIT #8.

- (a) Automobile Liability
- (b) General Liability
- (c) Products and Completed Operations Liability
- (d) Etc.

20. Indicate any losses included on Schedule C which are caused by or alleged to be caused by pollution:

LOSS EXHIBITS DO NOT INCLUDE ANY POLLUTION RELATED CLAIMS.

SEE EXHIBIT #14.

21. On Schedule D itemize and give details on all losses shown on Schedule C which exceed \$1,000,000. (Paid, outstanding, and allocated expenses); SEE EXHIBIT #9 AND #15.

- (a) caused by a single occurrence, and separately,
(b) caused by any defect or hazard or alleged defect or hazard associated with insured's product or operations completed or abandoned by the Applicant.

22. If any of the losses on Schedules C or D have been handled or reserved amounts established through a service contract rather than by an insurance company for its own account, give details below. (Include name of individual or organization; if Applicant has self-administered his own losses, furnish information about individual(s) responsible for handling and their qualifications and procedures; if a claim audit has been made in the past year by an independent service, attach report).

SEE EXHIBIT #16.

23. Is the Applicant aware of:

- (a) any event or conditions which might reasonably be expected to give rise to a loss or liability in excess of \$1,000,000?
Describe:

NONE KNOWN

- (b) any defect or hazard or alleged defect or hazard associated with the Applicant's products or operations completed or abandoned by the Applicant which might reasonably be expected to give rise to a loss or liability in excess of \$1,000,000 in aggregate?
Describe:

NONE KNOWN

24. Describe any ongoing investigations into the Applicant's products or operations by any governmental body:

NONE KNOWN

25. Additional Comments (optional)

[illegible]

AMERICAN EXCESS INSURANCE ASSOCIATION

26. THE APPLICANT, BASED ON REASONABLE INQUIRY (INCLUDING BUT NOT LIMITED TO REASONABLE INQUIRY OF THE LEGAL AND RISK MANAGEMENT DEPARTMENTS OF THE APPLICANT), WARRANTS TO THE BEST OF ITS KNOWLEDGE AND BELIEF THAT THE STATEMENTS SET FORTH HEREIN ARE TRUE AND THAT NO MATERIAL INFORMATION HAS BEEN WITHHELD. IT IS UNDERSTOOD THAT THE COMPANY MAY REQUEST ADDITIONAL INFORMATION WHICH, WHEN SUBMITTED, WILL BECOME PART OF THIS APPLICATION AND SUBJECT TO THE FOREGOING WARRANTY.

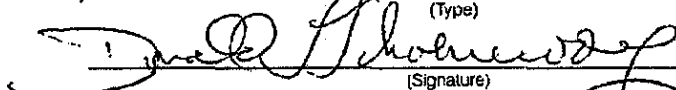
SIGNING OF THIS APPLICATION DOES NOT BIND THE COMPANY TO OFFER, NOR THE APPLICANT TO ACCEPT INSURANCE, BUT IT IS AGREED THAT THIS APPLICATION SHALL BE THE BASIS OF THE INSURANCE SHOULD A POLICY BE ISSUED.

BY SIGNING THIS APPLICATION, THE APPLICANT ACKNOWLEDGES THAT IT HAS RECEIVED THE ATTACHED SPECIMEN POLICY AND AGREES TO BE BOUND BY THE MANDATORY ARBITRATION PROVISION SHOULD A POLICY BE ISSUED.

THE APPLICANT FURTHER WARRANTS THAT IF THE INFORMATION SUPPLIED ON THIS APPLICATION CHANGES BETWEEN THE DATE OF THIS APPLICATION AND THE INCEPTION DATE OF THE POLICY PERIOD, IT WILL IMMEDIATELY NOTIFY THE COMPANY.

APPLICANT: HANSON INDUSTRIES
(Type)

BY (OFFICER OF APPLICANT): DONALD L. SCHONEWOLF
(Type)


(Signature)

TITLE: DIRECTOR OF RISK MANAGEMENT DATE: SEPTEMBER 17, 1987
(Type) (Type)

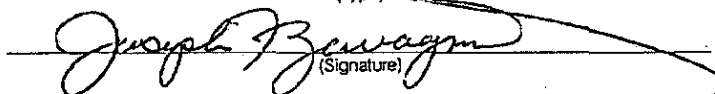
Submitted by (a duly authorized insurance producer representing a member of the Association):

Name of Firm: FRED. S. JAMES & COMPANY OF NEW ENGLAND, INC.
(Type)

Complete Mailing Address: 40 BROAD STREET, BOSTON, MA 02109
(Type)

Phone: (617) 357-6600 Telex: 940227 Fax: (617) 357-6755

Name of Authorized Representative: JOSEPH F. ZAVAGNIN, VICE PRESIDENT
(Type)


(Signature)

Association Member Represented: _____

James HANSON INDUSTRIES, INC.

1967 TO 1988 (PROMELA NENTRA)

POLICY TERM

ANNUAL POLICY TERMS HAVE BEEN USED IN THE LOSS EXHIBITS WHENEVER POSSIBLE. HOWEVER, POLICY EFFECTIVE DATES DO VARY AS COMPANIES WERE ACQUIRED BY HANSON INDUSTRIES. WITH ONLY ONE MINOR EXCEPTION (GROUND ROUND 85/86), ALL YEARS REFLECT AT LEAST 12 MONTHS OR MORE OF LOSS EXPERIENCE, AS FOLLOWS:

HANSON CO., ANES CO., CARLSBROOK, ENDICOTT JOHNSON, CORPORATE OFFICE AND HYGRADE)

1982 1983	-	10/1/82 TO 10/1/83
1983 1984	-	10/1/83 TO 10/1/84
1984 1985	-	10/1/84 TO 10/1/85
1985 1986	-	10/1/85 TO 10/1/86
1986 1987	-	10/1/86 TO 10/1/87

KAISER CEMENT COMPANY:

1982 1983	-	01/1/82 TO 01/1/83
1983 1984	-	01/1/83 TO 04/1/84
1984 1985	-	04/1/84 TO 04/1/85
1985 1986	-	04/1/85 TO 04/1/86
1986 1987	-	04/1/86 TO 04/1/87

USI/ASS. ANDERSON-HICKEY, AXELSON, BAYLIS, BROWN, COLUMBIA, FINE CITY, ENCINO, GEORGIA ROOT, HURON, KRYSTON, LEON, NW, NEWCO, PRESCOLITE, RAD, SUPERLITE, TETERS & UNITED CHAIRS:

1982 1983	-	04/1/82 TO 04/1/83
1983 1984	-	04/1/83 TO 04/1/84
1984 1985	-	04/1/84 TO 10/1/85
1985 1986	-	10/1/85 TO 10/1/86
1986 1987	-	10/1/86 TO 10/1/87

THE GROUND ROUND, INC:

1982 1983	-	07/1/82 TO 07/1/83
1983 1984	-	07/1/83 TO 07/1/84
1984 1985	-	07/1/84 TO 11/22/85
1985 1986	-	11/22/85 TO 09/12/86
1986 1987	-	09/12/86 TO 10/1/87

SCM CORPORATION:

1982 1983	-	01/1/82 TO 01/1/83
1983 1984	-	01/1/83 TO 01/1/84
1984 1985	-	01/1/84 TO 01/1/85
1985 1986	-	01/1/85 TO 01/1/86
1986 1987	-	01/1/86 TO 10/1/87

James

HANSON INDUSTRIES

CASUALTY GENERAL 10 1 87 TO 10 1 88

EXHIBIT #1

indicating Total sales by month
to office in detail

EST. 1989
SALES
(000'S)

% SALES
TO HANSON
TOTAL SALES

MAJOR
LOCATIONS

PRODUCT LINES

OPERATION

BUILDING PRODUCTS GROUP:

MANUFACTURERS AND DISTRIBUTORS OF A WIDE RANGE OF LAMN AND GARDEN TOOLS.

PARKERSBURG, WV
ELYRIA, OH
READING, PA
11 SAN MILLS

14

105.005

3.00%

BROWN MOULDING

LINEAR WOOD MOULDING.
FINGER JOINTS, PRE-CUT
CASTINGS AND JAMBS.

MONTEVALLO, ALA
HOFFMAN, NC
LAKE MONROE, FLA
SHREVEPORT, LA
LOUISVILLE, KY
ALBUQUERQUE, NM

90.995

2.03%

DUKE CITY LUMBER

DIMENSION LUMBER, BOARDS,
TIMBERS, TREATED LUMBER
AND SOLID, FINGER JOINT
AND VINYL CLAD MOULDINGS.

ALBUQUERQUE, NM
CUBA, NM
ESPANOLA, NM
WINSLOW, AZ
SPLENDORA, TX

34.514

1.00%

KAISER CEMENT

CEMENT, CLINKER, CONCRETE,
AND AGGREGATE.

CUSHENBERRY, CA
PERMANENTE, CA
SAN ANTONIO, TX

171.935

4.98%

MW MFG.

WOOD WINDOWS, FLUSH DOORS,
BIFOLD DOORS, CURVED
PLYWOOD AND ADHESIVES.

ROCKEY MOUNT, NC
FAYETTEVILLE, NC
THOMASVILLE, NC
MIAMI, FLA

103.602

3.00%

SUPERLITE

CONCRETE MASONRY UNITS AND
ALUMINUM DOORS AND WINDOWS.

PHOENIX, AZ
TEMPE, AZ
WINONA, AZ

42.391

1.23%

GROUP TOTALS:

549.042

15.89%

James

OPERATION	PRODUCT LINES	MAJOR LOCATIONS	EST. 1938 SALES (000'S)	% SALES TO HANSON TOTAL SALES
LIGHTING GROUP:				
COLUMBIA LIGHTING	SPEC. GRADE FLUORESCENT LUMINAIRES FOR THE COMMERCIAL BUILDING MARKET	TRENTWOOD, WASH GREENSBORO, NC	45.97	1.32%
KEYSTONE LIGHTING	COMMERCIAL AND INDUSTRIAL FLUORESCENT LIGHTING FIXTURES.	BRISTOL, PA	105.721	3.05%
PRESCOLITE	INDOOR AND OUTDOOR LIGHTING UTILIZING INCANDESCENT, HIGH INTENSITY DISCHARGE AND FLUORESCENT LIGHT SOURCES, DIMMING PRODUCTS LIGHTING CONTROL SYSTEMS.	SAN LEANDRO, CA CARROLTON, TX EL DARADO, ARK PINE BROOK, NJ ONTARIO, CAN	76.731	2.23%
GROUP TOTALS:			227.09	6.59%
TEXTILE GROUP:				
CARISBROOK	DECORATOR PILLOW, HASSOCKS, CUSHIONS AND CHAIR PADS SPECIALITY TEXTILE MACHINERY FOR KNITTED FABRICS, HIGH QUALITY YARN, QUALITY LACE PRODUCTS.	ANNISTON, AL RICHMOND, VI MOORESVILLE, NC GLEN FALLS, NY WOODSIDE, NY CARYSBROOK, VI	196.122	5.67%
BAYLIS BROTHERS	HAND-SMOKED DRESSES FOR GIRLS NEWBORN THROUGH SIZE 14 (POLLY FLINDERS, PRINCESS ANNE, AND ENFANT COUTURE).	CINNINNATI, OH BARAGDOS, WI ST. VINCENT, WI	25.468	0.74%
ENCINO SKIRT	SWEATER SHIRTS, MEN'S & BOYS' CUT & SEW KNITS, LADIES' WEAR.	MT. PLEASANT, NC FAIRMONT, NC ADDLTON, ALA	17.500	0.49%
GROUP TOTALS:			238.590	6.90%

James MAJOR

OPERATION	PRODUCT LINES	LOCATIONS	1977 SALES (000'S)	1978 SALES (000'S)	TOTAL SALES
CUSTOMER GROUP:					
ENDICOTT JOHNSON	MANUFACTURERS, RETAILERS, AND IMPORTERS OF SAFETY, SPORT, CASUAL SHOES AND BOOTS.	ENDICOTT, NY JOHNSON CITY, NY FORREST CITY, PA TUNKHANNOCK, PA FARMINGTON, MO CARLYLE, ILL MILFORD, PA.	12 311,260		0.00%
GEORGIA ROOT	ROOTS AND SHOES FOR THE WORK, OUTDOORS LEISURE AND WESTERN WEAR MARKETS (GEORGIA ROOT, NORTHLAKE, & DURANGO ROOT).	FRANKLIN, TN CHAPEL HILL, TN CENTERVILLE, TN BLAINSVILLE, GA.	12 55,680		1.61%
NEVCO	PROMOTIONAL HOUSEWEARS	GARFIELD, NJ P.A.	12 10,700		0.31%
TETERS FLORAL PROD TETERS, LTD. WINCO LIMITED	ARTIFICIAL POLYESTER FLOWERS, FLOWERS, TABLE AND WALL ARRANGEMENTS, CHRISTMAS DECORATIONS, MEMORIAL WREATHS AND SPRAYS.	BOLIVAR, MO HONG KONG P.A.	12 29,876		0.88%
		GROUP TOTALS:	107,516		11.79%
FURNITURE & FURNISHINGS GROUP:					
ANDERSON HICKEY UNITED CHAIR CO.	LATERAL AND VERTICAL FILING CABINETS, DESKS, COMPUTER WORK STATIONS, CREDENZAS, STORAGE CABINETS, MACHINE STANDS, BOOKCASES, CONFERENCE & WORK TABLES, WOOD CHAIRS, AND CONTEMPORARY PLASTIC CHAIRS.	HENDERSON, TX HALLS, TN LEEDS, ALA IRONDALE, ALA	16 56,850 54,914		1.64% 1.59%
RAU FASTENER UNIFAST	METAL SNAP FASTENERS, EYELETS, BUCKLES AND OTHER METAL CLOSURES.	PROVIDENCE, RI MONTREAL, QUE BRAIN-LE-COMTE, BEL	12 24,354		0.70%
		GROUP TOTALS:	136,118		3.94%

James

OPERATION	PRODUCT LINES	MAJOR LOCATIONS	EST. 1988 SALES (000'S)	% SALES TO HANSON TOTAL SALES
INDUSTRIAL PRODUCTS GROUP:				
A&S BUILDING SYSTEMS	PRE-ENGINEERED METAL BUILDINGS	BURTON, TN CARYVILLE, TN	39,800	1.15%
ANELSON	EQUIPMENT FOR THE PRODUCTION, PIPELINE AND PROCESSING SEGMENTS OF THE ENERGY BUSINESS.	LONGVIEW, TN COL. SPRINGS, CO	39,048	1.10%
HURON	VACUUM AND WATER FITTINGS, BRAZED AND WELDED ASSEMBLIES, SPACERS, PORT PLUGS, AUTOMOTIVE VALVES AND AIR PIPE FITTINGS.	LEXINGTON, MI	27,500	0.80%
LEON PLASTICS	MOLDED PLASTIC PARTS	WYOMING, MI ALDA, NE	36,350	1.05%
GROUP TOTALS:			142,698	4.13%
FOOD PRODUCTS GROUP:				
BALTIMORE SPICE	SPICES, HORS D'OEUVRES	BALTIMORE, MD	66,933	1.91%
DURKEE INDUSTRIAL	SPICES, SEASONINGS, EDIBLE OILS, DOUGH COATINGS, CONFECTIONARY COATINGS.	BALTIMORE, MD BETHLEHAM, PA SHARONVILLE, OH	180,826	5.23%
THE GROUND FUND	RESTAURANTS	162 OWNED LOCATIONS	184,882	5.35%
HYGRADE FOOD PROD	FRANKFURTERS, PROCESSED MEATS SUCH AS BACON, SMOKED SAUSAGES, PRESSED/SEMI-BONELESS HAMS, AND BOLOGNA. (TRADE NAMES: WEST VIRGINIA, BALL PARK FRANKS, etc.)	TACOMA, WA CHICAGO, ILL BALTIMORE, MD LAVONIA, MI PHILADELPHIA, PA	242,000	7.00%
GROUP TOTALS:			673,641	19.40%

James

OPERATION	PRODUCT LINES	MAJOR LOCATIONS	SALES (000'S)	TO HANSEN TOTAL SALES
PIGMENTS GROUP:				
SCH CHEMICALS (PIGMENTS)	A WHITE INORGANIC PIGMENT (TITANIUM DIOXIDE) USED AS A WHITENER AND PACIFIER IN THE MANUFACTURING OF PAINTS, PAPER, PLASTIC AND RUBBER PRODUCTS.	BALTIMORE, MD ASHTABULA, OH 63	416,491	14.1%
SCH METALS	SPECIALTY FERROUS AND NON-FERROUS METALS, PRIMARILY COPPER.	JOHNSTOWN, PA HAMMOND, IND 35	49,048	1.42%
SCH GLYCO ORGANICS	PINE OILS, AROMA & FLAVORS	BRUNSWICK, GA JACKSONVILLE, FL 11	57,712	1.67%
ALLIED PAPER	PULP AND A WIDE VARIETY OF PAPERS, UNCOATED BOOK PAPER, BIBLE PAPER, BUSINESS FORMS, SCHOOL & OFFICE SUPPLIES, SPECIALTY PAPER, AND LUMBER.	KALAMAZOO, MI DAYTON, OH MARION, IND PETERSBURG, WV 13 UX 46	242,251	7.01%
		GROUP TOTALS:	766,005	22.17%
TYPENITERS & OTHERS				
PROCTOR-SCHWARTZ	INDUSTRIAL DRYING AND PROCESSING EQUIPMENT.	LEXINGTON, NC 35 JW 10	28,800	0.78%
SMITH CORONA	PORTABLE TYPEWRITERS, SUPPLIES AND ACCESSORIES.	CORTLAND, NY GENEVA, NY 11	287,718	8.33%
		GROUP TOTALS:	314,518	9.10%
		GRAND TOTAL ALL GROUPS	3,455,837	100.00%

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142118 2111 10 11

HANSON INDUSTRIES

EXHIBIT #2
HISTORICAL SALES

I. SALES (000's):

	1982/83	1983/84	1984/85	1985/86	1986/87	1987/88
AMES	71400	64856	76000	80530	94637	105605
CARISBROOK	152250	175000	175000	180200	188434	196122
EJ	284000	275000	320000	300000	298800	311260
SCM	1250606	1476345	1635929	1272657	1212994	1327282
HYGRADE	310000	300000	280000	229100	244684	242000
USI	948362	1062406	1082765	862989	881488	916751
GROUND ROUND	141088	166973	174479	180546	175959	184882
KAISER	215303	242672	239454	221711	125445	171935
TOTALS	3373009	3763252	3963627	3327733	3222441	3455837

James

HANSON INDUSTRIES. ETAL.

AUTOMOBILES

USA/CANADA/PUERTO RICO

EXHIBIT #4

STATE	PRIVATE PASSENGER	TRUCK/ TRACTORS	TRAILERS
ALL OTHER STATES	1085	431	349
TEXAS	163	74	82
LOUISIANA	25	0	5
PUERTO RICO	2	0	0
CANADA	24	0	1
TOTAL	1299	505	437

James

James

HANSON INDUSTRIES, ETAL.
SELF-INSURED WORKERS COMPENSATION
EXHIBIT # 5

DIVISION/GROUP	STATE(S) SELF-INSURED	EXCESS INSURANCE
ALL SCN DIVISIONS	OHIO	\$10,000,000 EACH ACCIDENT/DISEASE EXCESS \$ 500,000 EACH ACCIDENT/DISEASE
		\$ 500,000 EMPLOYERS LIABILITY
O. AMES CO. COLUMBIA LIGHTING	WEST VIRGINIA WASHINGTON	\$ 5,000,000 XS \$250,000 PER ACC. \$ 5,000,000 XS \$400,000 AGG.
HYGRADE FOODS	WASHINGTON	\$10,000,000 XS \$100,000
CARTSBROOK	ALABAMA	\$ 5,000,000 XS \$100,000 PER ACC. \$ 1,000,000 XS \$400,000 AGG.

James

HANSON INDUSTRIES, ETAL.

10/1/87 TO 10/1/88 UMBRELLA LIABILITY

EXHIBIT #6

TYPE OF COVERAGE	INSURED	CARRIER	POLICY TERM	LIMITS OF LIABILITY	EST. PREMIUM
1. AUTOMOBILE LIAB.	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	\$2M CSL	907,972
2. AUTOMOBILE LIAB. TEXAS	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	\$2M CSL	INC'L IN #1
3. AUTOMOBILE LIAB. CANADA	HANSON INDUSTRIES, ETAL.,	AMERICAN F&ME	10/1/86 TO 87 AND RENEWAL	\$2M CSL	INC'L IN #1
4. AUTOMOBILE LIAB. PUERTO RICO	SCM	AIG	01/01/87 TO 87 AND RENEWAL	\$2M CSL	INC'L IN #1
5. GENERAL/PRODUCT LIAB.	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	\$2M CSL	3,797,466
6. GENERAL/PRODUCT LIAB. CANADA	HANSON INDUSTRIES, ETAL.,	AMERICAN F&ME	10/1/86 TO 87 AND RENEWAL	\$2M CSL	INC'L IN #5
7. WORKERS COMP.	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	COV. A - STATUTORY COV. B - \$100,000	8,209,575
8. WORKERS COMP. CALIFORNIA ONLY	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	COV. A - STATUTORY COV. B - UNLIMITED	INC'L IN #7
9. WORKERS COMP. AZ, MD, OR	HANSON INDUSTRIES, ETAL.,	NATIONAL UNION	10/1/86 TO 87 AND RENEWAL	COV. A - STATUTORY COV. B - \$100,000	INC'L IN #7
10. WORKERS COMP.	DUKE CITY (LOGGERS)	LIBERTY MUTUAL	12/31/84 TO 87 AND RENEWAL	\$50,000	150,404
11. ADVERTISERS LIAB.	HYGRADE FOOD PRODUCTS	SEABOARD SURETY	04/9/87 TO 88	\$3M CSL	2,625
12. AIRCRAFT LIAB. USA & MEXICO	HANSON INDUSTRIES, ETAL.,	US AIG	12/1/85 TO 86	\$200M CSL, INC'L AVIATION LIAB., NON-OWNERSHIP, CONTRACTUAL, HULL.	110,600

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FOREIGN UNDERLYING INSURANCE SCHEDULE

EXHIBIT # 7

LOCATION	COVERAGE	POLICY NUMBER	INSURANCE COMPANY	EXPIRATION DATE	LIMITS OF LIABILITY	DESCRIPTION
TETERS/WINCO	EMPLOYERS LIABILITY		AIC	08/05/88		HONG KONG HKS707
TETERS	PRIVATE AUTOMOBILE		EURO-AMERICAN INS. LTD.	11/10/88	3RD PARTY BI-UNLIMITED 3RD PARTY PD-HK\$2M	HONG KONG HGS808
UNIFAST/ RAU FASTENERS	GENERAL & PRODUCT LIABILITY		ASSUBEL	01/01/91	GENERAL LIAB: BI - BF 100000000 PD - BF 50000000 POLL-BF 25000000 MAX. EI/PD	BELGIUM BF 20000 (ANN)
					PRODUCT LIAB: BF 50000000 CSL	INC'L
SCM EUROPE S.N. BELGIUM & HOLLAND	PUBLIC LIABILITY	2038279	ZURICH	12/31/87	BF 50,000,000	COVERAGE INCLUDES PR LIAB.. EMPLOYERS LIAB.. LIAB. FOR DAMAGES CA FIRE, EXPLOSION, WA & SMOKE. LIAB. FOR DAMAGE CAUSED BY NON-LICENSED VEHICLES.
	TENANTS LIABILITY	1215761	U.S. F'RE	01/01/89		TENANTS LIABILITY INCLUDED WITH FIRE INSURANCE.
	WORKERS COMPENSATION	1601628	EAGLE STAR	01/01/88	STATUTORY	INCLUDES EMPLOYERS LIABILITY

James
HANSON INDUSTRIES

FOREIGN UNDERLYING INSURANCE SCHEDULE

EXHIBIT # 7

LOCATION	COVERAGE	POLICY NUMBER	INSURANCE COMPANY	EXPIRATION DATE	LIMITS OF LIABILITY	DESCRIPTION
SMITH CORONA PRIVATE LIMITED SINGAPORE	COMPREHENSIVE GENERAL LIABILITY	80-135589	AIC	06/30/88	\$250,000 B.I. EACH PERSON \$750,000 B.I. EACH OCCURRENCE \$250,000 P.D. EACH OCCURRENCE	COVERAGE INCLUDES THIRD PARTY PREMISES OPERATIONS, INDEPENDENT CONTRACTORS, PERSONAL INJURY, HIRED/NON-OWNED AUTO, CONTRACTUAL L. TERRITORY-WORLDWIDE EXCLUDING U.S., CANA & EASTERN BLOCK COUNTRIES
	WORKERS COMPENSATION	105747	AIC	06/30/88	WC-\$90,000 DEATH WC-\$120,000 EL - UNLIMITED	WORKERS COMPENSATION - STATUTORY EMPLOYERS LIABILITY/ COMMON LAW
	AUTOMOBILE LIABILITY	800759	AIC	06/30/88	UNLIMITED BI \$100,000 PD (3 VEHICLES)	COMMERCIAL VEHICLES THIRD PARTY LIAB.
	AUTOMOBILE LIABILITY	802165	AIC			
	MOTOR CYCLE INSURANCE	802698	AIC	06/30/88	UNLIMITED BI \$100,000 PD	VESPA SPRINT P150X (1 MOTORCYCLE) TERRITORY FOR ALL VEHICLES: PENINSULA MALAYSIA REPUBLIC OF SINGAPORE OR PART OF

FOREIGN UNDERLYING INSURANCE SCHEDULE

EXHIBIT # 7

LOCATION	COVERAGE	POLICY NUMBER	INSURANCE COMPANY	EXPIRATION DATE	LIMITS OF LIABILITY	DESCRIPTION
TINTAS YPIRANGA LTDA BRAZIL	GENERAL LIABILITY	108527 412	INTERAMERICANA (AIU) YORKSHIRE	05-31/88	CR 150.000.000 CR 250.000.000	ON LIABILITY ARISING OUT OF: A. COMMERCIAL & OR IND. OPERATIONS B. PRODUCTS C. EMPLOYERS LIAB. D. CONTINGENCY OF NON-OWNED AUTOS SCOPE OF COVER: BRAZILIAN TERRITORY PRODUCTS: EXTENDED PARAGUAY
PINTORAS CENTRAMERICANA COSTA RICA	AUTOMOBILE LIABILITY	117780	INTERAMERICANA (AIU) YORKSHIRE	05-31/88	CR 451.000.000 BI CR 45.100.000 PD	THIRD PARTY LIABILITY
	WORKERS COMPENSATION	37246	INSTITUTO NACIONAL DE SEGUROS - INS	09-30/87	STATUTORY	
	AUTOMOBILE CIVIL RESPONSIBILITY	23139-8	INS	09-30/87	COLON 11900/ 23800	VEHICLES - FLEET
	CIVIL RESPONSIBILITY	2276	INS	09-30/87	COLON 20.500 PERSONS COLON 20.500 PROPERTY	FACTORY LOCATED IN PARAS * ALL INSURANCE IN COSTA RICA IS A MONOPOLY OF THE STATE
PINTURAS ECUATORIANAS S.A. - ECUADOR	GENERAL LIABILITY	164-29609GA	AIU - ECUADOR	05-31/88	SUCRES 9.000.000	
	VEHICLES	61-75595	AIU - ECUADOR	05-31/88	SUCRES 8.885.000	INCLUDES THIRD PARTY LIABILITY

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HANSON INDUSTRIES

FOREIGN UNDERLYING INSURANCE SCHEDULE

EXHIBIT # 7

LOCATION	COVERAGE	POLICY NUMBER	INSURANCE COMPANY	EXPIRATION DATE	LIMITS OF LIABILITY	DESCRIPTION
GLIDREN PANAMA S.A.	GENERAL LIABILITY	8084676	NATIONAL UNION	05/31/88	US \$300,000/300,000 RI US 100,000 PD	
	EMPLOYERS LIABILITY	15326558	NATIONAL UNION	05/31/88	US \$100,000 RI	
GENERAL PAINT CO. OF MEXICO	CIVIL RESPONSIBILITY	10700336	BANCOMER S.A.	08/31/87	MEX CY 5,000,000 CSL MEX CY 7,500,000 PROD LIABILITY	INCLUDES THIRD PARTY PREMISES OPERATIONS TENANTS LIAB. EXCESS VEHICLES & VEHICLES DRIVEN BY THE INSURED'S EMPLOYEES
	AUTOMOBILE LIABILITY	253700884	BANCOMER S.A.	08/31/87	MEX CY 1,226/2,452,000 MEX CY 650,000 PD MEX CY 200/1,000,000 MED PAY	PRIVATE VEHICLES FLEET POLICY 40 VEHICLES
	AUTOMOBILE LIABILITY	253970187	BANCOMER S.A.	08/31/87	MEX CY 1,226/2,452,000 MEX CY 625,000 PD MEX CY 200/1,000,000 MED PAY	COMMERCIAL VEHICLES FLE POLICY 33 VEHICLES
	AUTOMOBILE LIABILITY	25397187 253970188	BANCOMER S.A. BANCOMER S.A.	08/31/87 08/31/87	MEX CY 1,226/2,452,000 MEX CY 575,000 MEX CY 200/400,000 MED	COMMERCIAL VEHICLES FLE 2 MOTORCYCLES

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HANSON INDUSTRIES

PORTION UNDERLYING INSURANCE SCHEDULE

EXHIBIT # 7

LOCATION	COVERAGE	POLICY NUMBER	INSURANCE COMPANY	EXPIRATION DATE	LIMITS OF LIABILITY	DESCRIPTION
GALVANIZADORA CENTRE AMERICANA S.A. (GUATEMALA)	GENERAL LIABILITY	1706RG	LASE HERIDAD DE C.A. (AIU)	08/31/87	Q 100,000 CSL	INCLUDES PREMISES & OPERATION, EMPLOYERS LIAB., PROPERTY LI
INDUSTRIAS ALTA MAR S.A.	GENERAL LIABILITY	OCC001293	SEQUITIAS AMERICAS	09/30/87	\$75,000,000	
INDUSTRIAS ALTA MAR S.A.	AUTOMOBILE LIABILITY	CZ00066 CZ00067	SEQUITIAS AMERICAS	09/30/87	\$75,000,000	

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HANSON INDUSTRIES, ETAL.

GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1982/83

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
O. AMES CO.	3	176,180	3	5,368	6	181,548
CARISBROOK INDUSTRIES	0	0	3	4,712	3	4,712
ENDICOTT JOHNSON CORP	1	2,500	22	22,488	23	24,988
HANSON (CORP. OFFICE)	0	0	0	0	0	0
HVGRADE FOOD PRODUCTS	1	7,000	25	33,931	26	40,931
KAISER CEMENT CORP	4	55,000	11	115,605	15	170,605
A & S BUILDING SYSTEMS	0	0	3	30,648	3	30,648
ANDERSON HICKEY	0	0	0	0	0	0
ANELSON	0	0	1	131,232	1	131,232
BAYLIS BROTHERS	0	0	0	0	0	0
BROWN MOLDING	0	0	0	0	0	0
COLUMBIA LIGHTING	0	0	0	0	0	0
DUKE CITY LUMBER	0	0	4	3,252	4	3,252
ENCINO SHIRT	0	0	0	0	0	0
GEORGIA BOOT	0	0	5	10,639	5	10,639
HURON	0	0	0	0	0	0
KEYSTONE LIGHTING	0	0	0	0	0	0
LEON PLASTICS	0	0	0	0	0	0
MW MANUFACTURING	0	0	1	0	1	0

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HANSON INDUSTRIES, ETAL.
 GENERAL PRODUCTS LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1982/83

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEVCO	0	0	1	877	1	877
PRESCOLITE	0	0	1	6,915	1	6,915
RAU FASTENERS	0	0	1	15,186	1	15,186
SUPERLITE	0	0	3	811	3	811
TETERS	0	0	0	0	0	0
UNITED CHAIR	1	37,500	13	442,747	14	480,247
THE GROUND ROUND, INC.	16	326,668	280	722,359	296	1,049,027
DURKEE INDUSTRIAL FOODS	2	109,000	5	55,246	7	164,246
SCM PIGMENTS	1	75,000	0	0	1	75,000
SCM METALS	0	0	0	0	0	0
SCM ORGANICS	0	0	0	0	0	0
ALLIED PAPER	0	0	0	0	0	0
PROCTOR-SCHWARTZ	2	750,000	2	45,000	4	795,000
SMITH CORONA CORP	0	0	0	0	0	0
BALTIMORE SPICE	0	0	0	0	0	0
TOTALS	31	1,538,848	384	1,647,016	415	3,185,864

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HANSON INDUSTRIES, ETAL.

GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1983/84

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TO
O. AMES CO.	0	0	2	7.274	
CARISBROOK INDUSTRIES	3	423.500	4	40.484	
ENDICOTT JOHNSON CORP	2	9.887	19	47.804	
HANSON (CORP. OFFICE)	2	33.500	0	0	
HYGRADE FOOD PRODUCTS	6	9.650	31	28.030	
KAISER CEMENT CORP	1	370.795	7	12.898	
A & S BUILDING SYSTEMS	0	0	1	80.707	
ANDERSON HICKEY	0	0	0	0	
AXELSON	0	0	1	2.525	
BAYLIS BROTHERS	0	0	1	535	
BROWN MOLDING	0	0	0	0	
COLUMBIA LIGHTING	0	0	0	0	
DUKE CITY LUMBER	0	0	0	0	
ENCINO SHIRT	0	0	0	0	
GEORGIA BOOT	0	0	3	128	
HURON	0	0	0	0	
KEYSTONE LIGHTING	1	240.000	8	69.987	
LEON PLASTICS	1	112.500	0	0	
MW MANUFACTURING	0	0	1	0	

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GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1983.84

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEVCO	0	0	2	7,616	2	7,616
PRESCOLITE	0	0	1	0	1	0
RAU FASTENERS	0	0	0	0	0	0
SUPERLITE	0	0	3	228	3	228
TETERS	0	0	1	1,100	1	1,100
UNITED CHAIR	6	227,500	8	180,346	14	407,846
THE GROUND ROUND, INC.	26	920,334	238	584,601	264	1,504,935
DURKEE INDUSTRIAL FOODS	1	12,500	8	207,595	9	220,095
SCM PIGMENTS	0	0	1	2,000	1	2,000
SCM METALS	0	0	0	0	0	0
SCM ORGANICS	0	0	0	0	0	0
ALLIED PAPER	1	112,000	0	0	1	112,000
PROCTOR-SCHWARTZ	4	925,000	1	25,000	5	950,000
SMITH CORONA CORP	0	0	0	0	0	0
BALTIMORE SPICE	0	0	0	0	0	0
TOTALS	54	3,097,166	361	1,298,858	415	4,396,024

HANSON INDUSTRIES, ETAL.

GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #0

POLICY YEAR: 1984/85

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
O. AMES CO.	1	1,000	1	1,500	2	2,500
CARISBROOK INDUSTRIES	2	\$25,000	4	0	6	\$25,000
ENDICOTT JOHNSON CORP	4	41,785	7	3,726	11	45,511
HANSON (CORP. OFFICE)	0	0	0	0	0	0
HYGRADE FOOD PRODUCTS	0	0	34	15,100	34	15,100
KAISER CEMENT CORP	0	0	10	12,432	10	12,432
A & S BUILDING SYSTEMS	0	0	3	2,855	3	2,855
ANDERSON HICKEY	0	0	0	0	0	0
ANELSON	0	0	0	0	0	0
BAYLIS BROTHERS	0	0	2	1,107	2	1,107
EROWN MOLDING	0	0	1	795	1	795
COLUMBIA LIGHTING	0	0	0	0	0	0
DUKE CITY LUMBER	0	0	1	0	1	0
EXCINO SHIRT	0	0	0	0	0	0
GEORGIA BOOT	1	7,500	3	90	4	7,590
HURON	0	0	1	0	1	0
KEYSTONE LIGHTING	2	227,500	1	1,500	3	229,000
LEON PLASTICS	0	0	0	0	0	0
PM MANUFACTURING	0	0	1	350	1	350

HANSON INDUSTRIES, ETAL.
 GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1984/85

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEYCO	1	15,000	6	2,236	7	17,236
PRESCOLITE	0	0	2	11,038	2	11,038
RAU FASTENERS	0	0	0	0	0	0
SUPERLITE	0	0	6	1,475	6	1,475
TETERS	0	0	1	0	1	0
UNITED CHAIR	11	318,000	11	100,645	22	418,645
THE GROUND ROUND, INC.	38	167,999	411	395,587	449	563,586
DURKEE INDUSTRIAL FOODS	1	15,000	10	397,607	11	412,607
SCM PIGMENTS	0	0	0	0	0	0
SCM METALS	0	0	0	0	0	0
SCM ORGANICS	0	0	0	0	0	0
ALLIED PAPER	0	0	0	0	0	0
PROCTOR-SCHWARTZ	0	0	3	38,000	3	38,000
SMITH CORONA CORP	0	0	0	0	0	0
BALTIMORE SPICE	0	0	0	0	0	0
TOTALS	61	1,318,784	519	986,043	580	2,304,827

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HANSON INDUSTRIES, ETAL.

GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1985/86

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL
O. AMES CO.	0	0	2	3,343	
CARISBROOK INDUSTRIES	0	0	0	0	
ENDICOTT JOHNSON CORP	3	35,275	14	5,925	1
HANSON (CORP. OFFICE)	0	0	0	0	
HYGRADE FOOD PRODUCTS	4	13,496	17	14,729	2
KAISER CEMENT CORP	1	30,000	6	90,843	
A & S BUILDING SYSTEMS	0	0	0	0	
ANDERSON HICKEY	1	1,200	0	0	
AXELSON	0	0	0	0	
BAYLIS BROTHERS	0	0	0	0	
BROWN HOLDING	0	0	1	0	
COLUMBIA LIGHTING	0	0	0	0	
DUKE CITY LUMBER	0	0	1	3,598	
ENCINO SHIRT	0	0	1	5,172	
GEORGIA BOOT	0	0	4	0	
HURON	0	0	1	20	
KEYSTONE LIGHTING	3	117,000	2	14,529	
LEON PLASTICS	0	0	1	0	
MW MANUFACTURING	0	0	0	0	

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HANSON INDUSTRIES, ETAL.
 GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES
 EXHIBIT #3

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEVCO	0	0	0	0	0	0
PRESCOLITE	0	0	0	0	0	0
RAU FASTENERS	0	0	0	0	0	0
SUPERLITE	0	0	4	821	4	821
TETERS	0	0	0	0	0	0
UNITED CHAIR	7	60,650	6	275	13	60,925
THE GROUND ROUND, INC.	18	134,538	298	198,895	316	334,433
DUFREE INDUSTRIAL FOODS	1	2,000	19	33,563	20	35,563
SCM PIGMENTS	0	0	0	0	0	0
SCM METALS	0	0	0	0	0	0
SCM ORGANICS	0	0	0	0	0	0
ALLIED PAPER	0	0	0	0	0	0
PROCTOR-SCHWARTZ	3	510,000	0	0	3	510,000
SMITH CORONA CORP	2	139,500	1	10,400	3	149,900
BALTIMORE SPICE	0	0	0	0	0	0
TOTALS	43	1,043,659	378	383,113	421	1,426,772

HANSON INDUSTRIES, ETAL.

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GENERAL/PRODUCTS LIABILITY - AGGREGATE LOSSES

EXHIBIT #6

POLICY YEAR: 1986/87

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
O. AMES CO.	0	0	1	0	1	0
CARISBROOK INDUSTRIES	0	0	0	0	0	0
ENDICOTT JOHNSON CORP	5	3,425	5	1,206	10	4,631
HANSON (CORP. OFFICE)	0	0	0	0	0	0
HYGRADE FOOD PRODUCTS	7	7,950	3	1,482	10	9,432
KAISER CEMENT CORP	0	0	0	0	0	0
A & S BUILDING SYSTEMS	0	100	0	0	0	100
ANDERSON HICKEY	0	0	0	0	0	0
AXELSON	0	0	0	0	0	0
BAYLIS BROTHERS	0	0	0	0	0	0
BROWN MOLDING	0	0	0	0	0	0
COLUMBIA LIGHTING	0	0	0	0	0	0
DUKE CITY LUMBER	0	0	0	0	0	0
ENCINO SHIRT	0	0	0	0	0	0
GEORGIA BOOT	0	0	1	275	1	275
HURON	0	0	0	0	0	0
KEYSTONE LIGHTING	1	1,000	1	1,800	2	2,800
LEON PLASTICS	0	0	0	0	0	0
MW MANUFACTURING	0	0	0	0	0	0

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HANSON INDUSTRIES, ETAL.

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GENERAL/PRODUCTS LIABILITY AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1986/87

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEVCO	0	0	0	0	0	0
PRESCOLITE	1	15,000	0	0	1	15,000
RAU FASTENERS	0	0	2	0	2	0
SUPERLITE	0	0	0	0	0	0
TETERS	0	0	0	0	0	0
UNITED CHAIR	3	29,350	0	0	3	29,350
THE GROUND ROUND, INC.	131	275,970	246	87,648	377	343,618
DURKEE INDUSTRIAL FOODS	2	7,500	14	107,893	16	115,393
SCM PIGMENTS	0	0	5	50,764	5	50,764
SCM METALS	0	0	0	0	0	0
SCM ORGANICS	0	0	0	0	0	0
ALLIED PAPER	0	0	0	0	0	0
PROCTOR-SCHWARTZ	1	200,000	0	0	1	200,000
SMITH CORONA CORP	0	0	0	0	0	0
BALTIMORE SPICE	0	0	1	15,804	1	15,804
TOTALS	151	540,395	279	247,872	430	788,167

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HANSON INDUSTRIES, ETAL.

AUTOMOBILE LIABILITY - AGGREGATE LOSSES

EXHIBIT #2

POLICY YEAR: 1982/83

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL
O. AMES CO.	0	0	4	967	4
CARISBROOK INDUSTRIES	0	0	18	8,126	18
ENDICOTT JOHNSON CORP	0	0	9	2,544	9
HANSON (CORP. OFFICE)	0	0	1	939	1
HVGRADE FOOD PRODUCTS	0	0	17	13,325	17
KAISER CEMENT CORP	0	0	33	119,937	33
A & S BUILDING SYSTEMS	0	0	4	9,289	4
ANDERSON HICKEY	0	0	1	74	1
AXELSON	0	0	15	23,263	15
BAYLIS BROTHERS	0	0	1	178	1
BROWN MOLDING	0	0	6	13,792	6
COLUMBIA LIGHTING	0	0	0	0	0
DUKE CITY LUMBER	0	0	4	26,322	4
ENCINO SHIRT	0	0	0	0	0
GEORGIA BOOT	0	0	2	8,660	2
HURON	0	0	0	0	0
KEYSTONE LIGHTING	0	0	0	0	0
LEON PLASTICS	0	0	0	0	0
MW MANUFACTURING	0	0	33	31,216	33

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HANSON INDUSTRIES, ETAL.

AUTOMOBILE LIABILITY AGGREGATE LOSSES

EXHIBIT #B

POLICY YEAR: 1982/HJ

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
NEVCO	0	0	0	0	0	0
PRISCOLITE	0	0	1	2,973	1	2,973
RAU FASTENERS	0	0	3	418	3	418
SUPERLITE	0	0	20	7,484	20	7,484
TETERS	0	0	14	90,032	14	90,032
UNITED CHAIR	0	0	2	353	2	353
THE GROUND ROUND, INC.	0	0	9	12,896	9	12,896
SCM CORP	0	0	210	173,742	210	173,742
TOTALS	0	0	407	546,550	407	546,550

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HANSON INDUSTRIES, ETAL.
 AUTOMOBILE LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1983/84

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
O. AMES CO.	0	0	2	926	2	926
CARISBROOK INDUSTRIES	0	0	1	1,130	1	1,130
ENDICOTT JOHNSON CORP	0	0	11	17,168	11	17,168
HANSON (CORP. OFFICE)	0	0	0	0	0	0
HYGRADE FOOD PRODUCTS	1	6,500	19	10,891	20	17,391
KAISER CEMENT CORP	0	0	57	41,973	57	41,973
A & S BUILDING SYSTEMS	0	0	4	257	4	257
ANDERSON HICKEY	0	0	0	0	0	0
AXELSON	0	0	22	122,110	22	122,110
BAYLIS BROTHERS	0	0	0	0	0	0
BROWN MOLDING	0	0	16	40,648	16	40,648
COLUMBIA LIGHTING	0	0	0	0	0	0
DUKE CITY LUMBER	0	0	4	10,035	4	10,035
ENCINO SHIRT	0	0	1	545	1	545
GEORGIA BOOT	0	0	2	8,660	2	8,660
HURON	0	0	0	0	0	0
KEYSTONE LIGHTING	0	0	2	2,883	2	2,883
LEON PLASTICS	0	0	0	0	0	0
MW MANUFACTURING	0	0	32	38,187	32	38,187

James

HANSON INDUSTRIES, ETAL.

AUTOMOBILE LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1983/84

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL
NEVCO	0	0	1	379	
PRESCOLITE	0	0	4	936	
RAU FASTENERS	0	0	3	1,763	
SUPERLITE	0	0	24	8,069	
TETERS	0	0	5	13,753	
UNITED CHAIR	0	0	2	1,915	
THE GROUND ROUND, INC.	0	0	14	17,185	
SCM CORP	0	0	210	243,996	2
TOTALS	1	6,500	436	583,109	4

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James

HANSON INDUSTRIES ETAL.
AUTOMOBILE LIABILITY AGGREGATE LOSSES
EXHIBIT #8

POLICY YEAR: 1984 35

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL
O. AMES CO.	0	0	2	554	
CARISBROOK INDUSTRIES	0	0	18	6,535	18
ENDICOTT JOHNSON CORP	0	0	11	6,194	11
HANSON (CORP. OFFICE)	0	0	2	1,954	2
HYGRADE FOOD PRODUCTS	3	18,200	9	32,136	12
KAISER CEMENT CORP	0	0	80	48,635	80
A & S BUILDING SYSTEMS	0	0	14	29,389	14
ANDERSON HICKEY	0	0	2	2,327	2
AXELSON	0	0	16	12,007	16
BAYLIS BROTHERS	1	4,604	3	468	4
BROWN MOLDING	0	0	19	45,271	19
COLUMBIA LIGHTING	0	0	1	0	1
DUKE CITY LUMBER	1	130,000	6	12,578	7
ENCINO SHIRT	0	0	1	11,085	1
GEORGIA BOOT	0	0	2	8,832	2
HURON	0	0	1	0	1
KEYSTONE LIGHTING	0	0	0	0	0
LEON PLASTICS	0	0	0	0	0
MW MANUFACTURING	2	108,000	52	68,128	54

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HASSON INDUSTRIES, ETAL.
 AUTOMOBILE LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1984/85

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
KEYCO	0	0	3	11,443	3	11,443
PRESCOLITE	0	0	3	1,360	3	1,360
RAU FASTENERS	0	0	4	7,049	4	7,049
SUPERLITE	0	0	45	13,633	45	13,633
TETERS	0	0	9	4,737	9	4,737
UNITED CHAIR	0	0	0	0	0	0
THE GROUND ROUND, INC.	0	0	2	1,344	2	1,344
SCM CORP	3	57,339	230	185,584	233	222,953
TOTALS	10	318,163	535	491,273	545	809,416

HANSON INDUSTRIES, ETAL.

AUTOMOBILE LIABILITY - AGGREGATE LOSSES

EXHIBIT #8

POLICY YEAR: 1985/86

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
O. AMES CO.	0	0	3	176	3	176
CARISBROOK INDUSTRIES	2	4,679	11	6,398	13	11,077
ENDICOTT JOHNSON CORP	0	0	7	3,916	7	3,916
HANSON (CORP. OFFICE)	0	0	1	343	1	343
HYGRADE FOOD PRODUCTS	2	1,941	6	44,114	8	46,055
KAISER CEMENT CORP	0	0	45	25,737	45	25,737
A & S BUILDING SYSTEMS	1	46,334	6	42,865	7	89,199
ANDERSON HICKEY	0	0	1	2,296	1	2,296
AXELSON	2	25,420	10	6,360	12	31,780
BAYLIS BROTHERS	0	0	0	0	0	0
BROWN HOLDING	1	71,048	10	10,245	11	81,293
COLUMBIA LIGHTING	0	0	1	8,837	1	8,837
DUKE CITY LUMBER	1	12,085	2	1,834	3	13,919
ENCINO SHIRT	0	0	3	5,025	3	5,025
GEORGIA BOOZ	0	0	1	337	1	337
HURON	0	0	1	0	1	0
KEYSTONE LIGHTING	0	0	2	587	2	587
LEON PLASTICS	0	0	1	400	1	400
MW MANUFACTURING	0	0	20	32,330	20	32,330

HANSON INDUSTRIES, ETAL.
 AUTOMOBILE LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1985/86

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
KEYCO	0	0	0	0	0	0
PRESCOLITE	0	0	1	730	1	730
RAU FASTENERS	0	0	3	6,405	3	6,405
SUPERLITE	1	19,350	14	19,100	15	38,450
TETERS	0	0	7	9,044	7	9,044
UNITED CHAIR	0	0	0	0	0	0
THE GROUND ROUND, INC.	0	0	4	902	4	902
SCM CORP	5	65,050	196	194,510	201	259,560
TOTALS	15	245,907	356	422,491	371	668,398

James

HANSON INDUSTRIES, ETAL.
AUTOMOBILE LIABILITY - AGGREGATE LOSSES
EXHIBIT #3

POLICY YEAR: 1986/87

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	# 79
O. AMES CO.	0	0	1	481	
CARISBROOK INDUSTRIES	0	0	4	1,392	
ENDICOTT JOHNSON CORP	2	7,305	5	331	
HANSON (CORP. OFFICE)	2	2,560	0	0	
HYGRADE FOOD PRODUCTS	1	700	0	0	
KAISER CEMENT CORP	0	0	0	0	
A & S BUILDING SYSTEMS	0	0	2	1,500	
ANDERSON HICKEY	0	0	0	0	
AXELSON	0	0	0	0	
BAYLIS BROTHERS	0	0	0	0	
BROWN HOLDING	3	22,272	7	4,350	
COLUMBIA LIGHTING	0	0	0	0	
DUKE CITY LUMBER	0	0	1	186	
ENCINO SHIRT	0	0	2	0	
GEORGIA BOOT	0	0	0	0	
HURON	0	0	0	0	
KEYSTONE LIGHTING	0	0	0	0	
LEON PLASTICS	0	0	2	258	
MW MANUFACTURING	7	42,990	15	14,564	

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James

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HANSON INDUSTRIES, ETAL.
 AUTOMOBILE LIABILITY - AGGREGATE LOSSES
 EXHIBIT #8

POLICY YEAR: 1986/87

DIVISION	# OPEN	\$ OPEN	# CLOSED	\$ CLOSED	\$ CLOSED	# TOTAL	\$ TOTAL
MEVCO	0	0	0	0	0	0	0
PRESCOLITE	0	0	0	0	0	0	0
RAU FASTENERS	1	0	0	0	0	1	0
SUPERLITE	0	0	4	4	5,717	4	5,717
TETERS	0	0	3	3	371	3	371
UNITED CHAIR	0	0	0	0	0	0	0
THE GROUND ROUND, INC.	0	0	1	1	945	1	945
SCM CORP	18	81,874	212	212	104,513	230	186,427
TOTALS	34	157,701	259	259	134,513	293	292,369

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JAMES

HANSON INDUSTRIES, ETAL.

PRODUCTS/GENERAL LIABILITY

LOSSES IN EXCESS OF \$100,000.

EXHIBIT #9

POLICY YEAR 1982 TO 1983

OPERATION	CLAIMANT	DI/PO	STATUS	AMOUNT	DESCRIPTION
O. AYES CO.	THOMAS TOPPING	BI	O	154,180	SPLINTER FROM HANDLE LACERATED RIGHT EYE.
*XELSON	JOHN SNOPE	RI	C	131,232	IMPROPERLY INSTALLED VALVE BLEW OFF STRIKING CLAIMANT.
UNITED CHAIR	W. VANDERPUTTEN	BI	C	208,768	CLAIMANT FELL TO FLOOR WHEN CHAIR BROKE.
UNITED CHAIR	RITA PEART	BI	C	154,301	CLAIMANT FELL WHEN CHAIR BROKE.
THE GROUND ROUND	D. LAHPERT	BI	O	182,994	SLIP/FALL IN RESTURANT.
PROCTOR-SCHWARTZ	FOWLER/HUNTING	PD	O	500,000	ALLEGES THAT PEANUT ROASTER CAUSED FIRE AT CLAIMANT'S PLANT. PROPANE HAD BEEN DELIVERED IMMEDIATELY PRECEDING FIRE. PROPANE SUPPLIER INVOLVED IN CLAIM.
PROCTOR-SCHWARTZ	CALDWELL	BI	O	250,000	AMPUTATION OF RIGHT ARM.

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HANSON INDUSTRIES, ETAL.

James
PRODUCTS GENERAL LIABILITY

LOSSES IN EXCESS OF \$100,000.

EXHIBIT #4

POLICY YEAR 1983 TO 1984

OPERATION	CLAIMANT	RI/PO	STATUS	AMOUNT	DESCRIPTION
CARISBROOK INDUSTRIES	F. NIEVES	BI	O	375,000	AMPUTATION OF FINGERS ON RIGHT HAND.
KAISER CEMENT CO.	IMPERIAL INREGATION PH	O	O	370,795	CONCRETE SLAB WAS UNDERSTRENGTH DUE TO ERROR ALLOWING INCORRECT CEMENT TO BE SHIPPED TO READY-MIX DEALER.
KEYSTONE	JOHN LEE	BI	O	240,000	BRAKES FAILED ON INSURED'S FORKLIFT. STRIKING CLAIMANT.
LEON PLASTICS	F. JARAMILLO	BI	O	112,000	CLAIMANT REC'D. INJURY FROM INSURED'S PRODUCT.
UNITED CHAIR	C. WOOTEN	BI	C	162,836	CLAIMANT INJURED WHEN CHAIR COLLAPSED.
GROUND ROUND	K. BERRY	BI	O	541,220	DRAW SHOP CLAIM.
GROUND ROUND	F. CASSELLA	BI	C	127,171	SLIP/FALL - BRUSED HAND.
GROUND ROUND	R. GRANDE	BI	O	101,400	SLIP/FALL - BRUSED HAND.
GROUND ROUND	D. FOLEY	BI	O	106,500	SPIILLED FOOD - BURN.
ALLIED PAPER	KIMBROUGH	BI	O	112,000	CLAIMANT SUFFERED ACID BURNS AT ALLIED'S JACKSON FACILITY (PLANT HAS SINCE BEEN SOLD). W.C. CLAIM WITH ACTION OVER TO ALLIED.
PROCTOR-SCHWARTZ	DAIGLE (LEBEAU)	BI	O	250,000	67 OLD CLAIMANT CAUGHT IN MACHINE. AFTER REMOVING GUARD, RESULTING IN A QUADRIPELEGIC CONDITION AND ULTIMATE DEATH.
PROCTOR-SCHWARTZ	ZACKERY	BI	O	125,000	CLAIMANT SUSTAINED ELECTRICAL SHOCK. RESULTING IN LOSS OF VISION. QUESTIONABLE IF OUR PRODUCT ACTUALLY INVOLVED.

SINCE 1984 SUBMITTAL ON 10/11/84

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JAMES

HANSON INDUSTRIES, ETAL.
PRODUCTS/GENERAL LIABILITY

LOSSES IN EXCESS OF \$100,000.

EXHIBIT #9

POLICY YEAR 1984 TO 1985

OPERATION	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
CARISBROOK INDUSTRIES	BOUDREAUX	BI	O	515,000	CLAIMANT CRUSHED RIGHT HAND IN INSURED'S MACHINE.
KEYSTONE	ERIC MYERS	PD	O	110,000	CLAIMANT ALLEGES THAT LIGHT CAUSED FIRE. ELECTRICAL COMPONENTS PURCHASED FROM OUTSIDE VENDOR.
KEYSTONE	EDWARD LEE	BI	O	112,500	CLAIMANT HIT ON HEAD WHILE REPAIRING OVERHEAD DOOR.
UNITED CHAIR	WHETHAM	BI	O	100,000	CLAIMANT FELL OUT OF INSURED'S CHAIR.
DURKEE INDUSTRIAL	REXALL	PD	C	130,247	DEFECTIVE MIXTURE - ASCORBIC ACID.
DURKEE INDUSTRIAL	GENERAL FOOD	PD	C	134,643	DEFECTIVE CITRUS BLEND.

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JAMES

HANSEN INDUSTRIES, ETAL.
 PRODUCTS/GENERAL LIABILITY
 LOSSES IN EXCESS OF \$100,000.

EXHIBIT #9

POLICY YEAR 1985 TO 1986	OPERATION	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
	KEYSTONE	R. HOLSING	BI	0	109,000	CLAIMANT STEPPED ON NAIL.
	PROCTOR - SCHWARTZ	CRUZ	BI	0	250,000	AMPUTATION OF HAND.
	PROCTOR - SCHWARTZ	DIDIAS	BI	0	250,000	CLAIMANT INJURED ON INSURED'S MACHINE.
	SMITH-CORONA	S. ARSIPAL	BI	0	115,000	ALLEGATIONS OF ELECTRONIC SURGES FROM TYPEWRITER EFFECTED CLAIMANT'S ABILITY TO FUNCTION.

JAMES

HANSON INDUSTRIES, ETAL.,
PRODUCTS/GENERAL LIABILITY
LOSSES IN EXCESS OF \$100,000.

EXHIBIT #9

POLICY YEAR 1986 TO 1987	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION	ROBERTS	BI	O	200,000	AMPUTATION OF SEVERAL FINGERS.
PROCTOR - SCHWARTZ					

HANSON INDUSTRIES, ETAL.

James

AUTOMOBILE LIABILITY

LOSSES IN EXCESS OF \$100,000.

EXHIBIT #9

POLICY YEAR 1982 TO 1983	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION					
NONE					

POLICY YEAR 1983 TO 1984	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION					
NONE					

POLICY YEAR 1984 TO 1985	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION					
DURE CITY	VARIOUS (CREAR)	BI	O	120,000	CLAIMANT SPUN OUT IN FRONT OF INSURED VEHICLE.
MY MANUFACTURING	R. JERIDAY	BI	O	106,000	INSURED HIT PEDESTRIAN.

POLICY YEAR 1985 TO 1986	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION					
NONE					

POLICY YEAR 1986 TO 1987	CLAIMANT	BI/PD	STATUS	AMOUNT	DESCRIPTION
OPERATION					
NONE					

EXHIBIT NO. 11

COMPANY	FORMER OWNER	DISPOSITION	DATE	DESCRIPTION OF OPERATIONS
APPAREL	USI	SOLD	05/21/76	APPAREL
INTERSTATE UNITED CORP.	HANSON	SOLD	09/30/85	FOOD SERVICES
ISEMAN	USI	SOLD	05/12/82	MOBILE HOME MFG
J. M. CARROLL & SONS	USI	SOLD	10/10/80	PLASTIC LIGHT PAGES
JANE COLBY	USI	DISSOLVED	06/30/79	LADIES' KNIT & WOVEN GARMENTS
JEFFERIES	USI	SOLD	11/06/75	APPAREL
JERNBERG FORGING	HANSON	SOLD	02/20/85	METAL FORGING
JEROLD	USI	SOLD	02/08/79	MFG/IMPORTER OF MEN'S COATS
KOPPEL INC.	USI	SOLD	10/07/77	AIR COND. INSTALLATION/PHILIPPINES
LAGUNA SPORTSWEAR	USI	SOLD	12/20/77	MEN'S SWIMWEAR
LAKEDCRAFT	USI	RU: OUT	04/00/85	REAL ESTATE
LEONARD PARKER	USI	SOLD	01/13/76	INTERIOR DESIGN
LUCAS	USI	SOLD	11/30/79	FLAT ROLLED STEEL WAREHOUSING
M. H. LAZARUS & CO.	USI	SOLD	05/23/80	SUPPLIER OF CLOTH TEXTILES
MEYERBERG HOSIERY	USI	SOLD	01/25/83	MFG OF MEN'S HOSIERY
MONTREAL FINISHING	USI	SOLD	03/21/79	DYEING OF FABRICS
MORTON TEXTILES & FURNITURE	USI	DISSOLVED	07/01/77	DESIGNER OF OFFICES
OLD SALT SEEDING CO.	HANSON	SOLD	04/01/85	FOOD PROCESSING (FLAMS)
OPINCO	USI	DISSOLVED	07/25/79	MFG OF INEXPENSIVE JEANS
OPTIMAX	USI	SOLD	05/13/82	EYE GLASSES
PACIFIC APPAREL MFG. CO.	USI	SOLD	10/07/77	MFG OF MEN'S APPAREL (PHILIPPINES)
PENNACO	USI	SOLD	08/15/77	WOMEN'S HOSIERY
PLASTIC & PAPER PRODUCTS	USI	SOLD	03/27/78	PLASTIC & RUBBER PARTS
POLY TECH	HANSON	SOLD	10/24/84	POLYETHYLENE FILM CONVERSION
PROCTOR-SILVER	USI	SOLD	09/00/83	HOUSEHOLD APPLIANCES
PRODUCTION CONTROLS	USI	SOLD	09/30/75	PACKAGING
REGAL/ATRA	USI	SOLD	10/27/75	LADIES' HANDBAGS
RIVER QUEEN BOAT WORKS	USI	LIQUIDATED	1974	BOAT MFG
RIVIERA MFG. CO.	USI	SOLD	10/02/75	APPAREL
S. L. FIXTURES	USI	OUT OF BUSINESS	12/01/76	LIGHTING FIXTURES
SEACREST PRODUCTS, INC.	HANSON	SOLD	04/15/85	FISH MEAL & OIL
SEAWAYS IMPORTING CO.	USI	SOLD	09/09/81	SPORTING GOODS DISTRIBUTOR
SEMCO	USI	SOLD	07/27/79	METAL TUBING PRODUCTS
SILVER SAW	USI	SOLD	12/12/78	MATERIALS SUPPLIER TO ROAD CONST.
STACY FABRICS	USI	SOLD	12/23/75	APPAREL
STROLEE OF CALIFORNIA	USI	SOLD	01/22/76	APPAREL
STURDIEAR-YOUNG SQUIRE	USI	DISSOLVED	03/31/83	MFG OF YOUNG MEN'S SUITS/SPORTCOATS
SUN-LITE ENTERPRISES	USI	DISSOLVED	10/27/80	MFG OF OUTDOOR FURNITURE
SYLVACHEM	SCH/HANSON	DISSOLVED	07/00/86	CRUDE TALL OIL CHEMICALS
TALBOTT MFG.	HANSON	SOLD	11/18/85	LADIES' KNIT SWEATERS
THUNDER & SON	USI	SOLD	09/18/81	PARTS & SERVICE TO MOBILE HOME IND.
TIDE EQUIPMENT CORP.	USI	SOLD	09/00/74	EQUIPMENT LEASING
TIDE LEASING CO., INC.	USI	SOLD	07/29/83	EQUIPMENT LEASING
TIPPIN UNIFORMS	USI	SOLD	07/14/78	LADIES' UNIFORMS
TRANS-PACIFIC INDUSTRIES	USI	SOLD	10/07/77	CATERPILLER DISTRIBUTOR-SINGAPORE
TUCKER STEEL	USI	SOLD	06/04/76	BRIDGE/BUILDING FRAMES/CONNECTORS

DISCONTINUED OPERATIONS

EXHIBIT NO. 11

COMPANY	FORMER OWNER	DISPOSITION	DATE	DESCRIPTION OF OPERATIONS
A A GAGE	USI	SOLD	10/06/78	MFG OF MEASURING DEVICES
AIM PACKING	USI	SOLD	08/30/76	EXTRUDED PLASTIC PRODUCTS
ASIA INDUSTRIES	USI	SOLD	10/31/75	MACHINERY SUPPLIER-PHILIPPINES
BARSTEEL	USI	SOLD	07/12/81	FLAT ROLLED STEEL WAREHOUSING
BEACON CYCLE & SUPPLY CO.	USI	SOLD	1974	BICYCLE MFG
BELWOOD	HANSON	SOLD	04/15/85	MFG OF CABINETS, VANITIES, FURNITURE
BERKLEY SCHOOLS	USI	SOLD	07/23/75	SECRETARIAL SCHOOLS
BILT RITE JUVENILE PRODUCTS	USI	SOLD	04/01/75	CHILDREN'S FURNITURE
BORIN BUILDERS SUPPLY	USI	SOLD	03/10/77	SUPPLIER TO MOBILE HOME INDUSTRY
CAPITAL WIRE & CABLE CO.	USI	SOLD	12/28/78	COPPER WIRE
CARDINAL COTTONS	USI	SOLD	06/06/77	JOYEN'S CLOTHING
CENTRAL HOMES, INC.	USI	SOLD	02/28/75	MFG MOBILE HOMES
CHARLESTON HOISERY MILLS	USI	SOLD	10/08/75	WOISERY MILL
CHICAGO THREAD FASTENERS	USI	SOLD	12/20/77	IMPORT/DISTRIBUTION OF FASTENERS
CLEARING	USI	SOLD	10/01/84	MFG OF PUNCH PRESSES
COLONIAL AMERICAN LIFE INS. CO.	USI	SOLD	07/23/83	LIFE INSURANCE
COMPASS	USI	SOLD	07/12/81	FLAT ROLLED STEEL WAREHOUSING
CON-PLEX/PAZ	USI	CLOSED	1980	BRIDGE & CONCRETE STRUCTURES
CON-RAD	USI	SOLD	11/22/77	METAL FABRICATION
CONN. LIMOUSINE SERVICE	USI	SOLD	02/25/77	LIMOUSINE SERVICE
CONSEU	USI	SOLD	05/28/75	IMPORTER - SEWING MACHINES
CREDICO FINANCIAL, INC.	USI	SOLD	07/23/83	CONSUMER LOANS
CUSTOM CRAFT	USI	SOLD	08/00/78	SEWING MACHINE CABINETS & CHAIRS
DIVERSACON	USI	MERGED/CON-PLEX	12/31/74	BRIDGE & CONCRETE STRUCTURES
E. FELMAN COMPANY	USI	SOLD	07/08/76	LASTIC RESIN MFG
ELECTRIC SALES & SERVICE EQUIPMENT CREDIT CORP.	USI	SOLD	07/28/76	CATERPILLER DISTRIBUTORS-IL - BARBACOS
ERIK ANDERS	USI	SOLD	10/07/77	EQUIP. FINANCING - PHILIPPINES
EXCELLED COAT	USI	DISSOLVED	12/00/82	BOY'S CLOTHING
EXPLORATION SERVICES	USI	SOLD	12/28/76	LEATHER COAT MFG
FACTORY ITALIAVA	USI	SOLD	04/23/79	GEOPHYSICAL DATA SUPPLIER
FASHION PRINTS	USI	SOLD	10/28/77	OFFICE FURNITURE MFG
FEDERAL SHEET METAL	USI	SOLD	05/15/78	FABRIC IMPRINTER
FIBREFORM	USI	OUT OF BUSINESS	05/00/80	SHEET METAL CONSTRUCTION
FOODCRAFT EQUIPMENT CO. INC.	USI	SOLD	09/04/81	MFG OF BOATS- UP TO 17'
GENERAL ABRASIVES	USI	SOLD	07/27/84	WICKEN PROCESSING EQUIPMENT
GERRING INDUSTRIES	USI	SOLD	05/04/77	INDUSTRIAL ABRASIVES MFG
GIND PAOLI	USI	SOLD	05/12/82	MOBILE HOME MFG
GLIDDEN PAINTS	SCM/HANSON	SOLD	01/07/75	JOYEN'S APPAREL
GLORAY	USI	SOLD	09/00/86	PAINTS, COATINGS & RESINS
GREAT LAKES SCREW	USI	SOLD	11/21/77	JOYEN'S APPAREL
HAMILTON INDUSTRIES	USI	SOLD	10/26/79	MFG OF COLD HEADED FASTENERS & PARTS
HEALTH INDUSTRIES	USI	SOLD	04/15/79	MFG OF TABLE LAMPE
HILLARD SPORTSWEAR, LTD.	USI	SOLD	06/30/81	HEALTH SPAS
			01/06/76	MFG OF LEATHER COATS(CANADA)

HASSEN INDUSTRIES, ETAL

DISCONTINUED OPERATIONS

EXHIBIT NO. 11

COMPANY	FOR- OVER	DISPOSITION	DATE	DESCRIPTION OF OPERATIONS
ULYSES IRRIGATION PIPE CO.	SI	SOLD	08/02/83	MFG OF ALUMINUM & PLASTIC PIPE
USI PUERTO RICO	SI	SOLD	11/30/81	CATERPILLER DISTRIBUTOR
USI WEST INDIES, LTD.	SI	SOLD	08/05/76	CATERPILLER DISTRIBUTOR
USIRPHIL, INC.	SI	SOLD	10/07/77	CATERPILLER DISTRIBUTOR-PHILIPPINES
VALCOR	SI	LIQUIDATED	01/01/79	APPAREL
VENDORE TEXTILE INDUSTRIES	SI	SOLD	08/17/76	ELECTRICAL INSTALLATION & SERVICE
WASA ELECTRICAL SERVICE	SI	SOLD	09/24/79	ENGINEERING SERVICES
WELLCOR/WEBCOR	SI	SOLD	1977	MFG OF HOME ENTERTAINMENT SYSTEMS
WESTMORELAND ENG. CO., INC.	SI	SOLD	12/31/76	ENGINEERING SERVICES
WYATT INDUSTRIES	SI	RUN OUT	03/06/85	PRESSURE VESSEL FABRICATION/ERECTION

EXHIBIT : 14

HANSON INDUSTRIES, ETAL.

AMERICAN EXCESS INSURANCE ASSOCIATION

OPERATION	D/A	LOCATION	AMOUNT	
PIGMENTS	04/26/82	BALTIMORE, MD.	\$250,000	SEVERAL AUTO ACCIDENTS OCCURRED ON THE FRANCIS SCOTT KEY BRIDGE AS THE RESULT THE RELEASE OF A DENSE CLOUD OF TITANIUM DIOXIDE FROM PLANT.
ALLIED PAPER	07/09/82	NEW JERSEY	\$ 15,000	ENVIRONMENTAL CONTAMINATION. PHASE ONE - SURFACE CLEAN UP- IS COMPLETE. PHASE TWO - REMEDIAL INVESTIGATION/FIELD STUDY- IS UNDER WAY. THE RESULTS OF PHASE TWO WILL DETERMINE ANY THIRD PHASE (SUB-SURFACE) CLEANUP.
PIGMENTS	1983	FIELDS BROOK, OH	UNKNOWN	USEPA CLAIMS THAT FIELDS BROOK CONTAMINATION MUST BE CLEANED UP PURSUANT TO SUPERFUND.
PIGMENTS	03/19/84	BALTIMORE, MD.	\$250,000	SEVERAL AUTO ACCIDENTS OCCURRED ON THE FRANCIS SCOTT KEY BRIDGE AS THE RESULT THE RELEASE OF A DENSE CLOUD OF TITANIUM DIOXIDE FROM PLANT.
PIGMENTS	1985	BALTIMORE, MD.	UNKNOWN	ACTION FOR EIGHT YEARS OF AIR EMISSIONS VIOLATIONS. CLEAN AIR CITIZENS GROUP HAS ALSO INTERVENED.
HYGRADE	VARIOUS	TACOMA TAR PITTS	UNKNOWN	EPA SUPERFUND SITE, INVOLVING HYGRADE AND OTHERS. HYGRADE HAS AGREED TO DO REMEDIAL INVESTIGATION AND FEASIBILITY STUDY.
SMITH-CORONA	VARIOUS	GROTON LAGOONS	UNKNOWN	NEW YORK DEC MATTER. NEGOCIATIONS ARE CONTINUING.
SMITH-CORONA	VARIOUS	OSWEGO, NY	UNKNOWN	SCM IS WORKING ON MAIN SITE AND SATELLITE LOCATIONS. EPA ESTIMATES SCM AT 2.2% OF WASTE MATERIAL.