

Calidria ASBESTOS

UNION CARBIDE CORPORATION • METALS DIVISION • P. O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-278-3376

PLAINTIFF'S
EXHIBIT

UC-1

December 23, 1977

Dear "Calidria" Asbestos Customer:

Enclosed is a new price schedule, effective January 1, 1978, for the asbestos product(s) which you purchase from us. Our prices are being increased about 8% because of plant production cost increases, mostly energy-related.

Our aim is to provide you with quality products, good packaging (all of our paper bags are shrink-filmed at no extra charge), and excellent service. Please let me know if we can do anything for you that would improve our performance.

Thank you for your continuing business and best wishes for the Holiday Season!

Very truly yours,

John L. Myers
for Robert E. Byrne, Jr.
Assistant Marketing Manager

REB:da1
Enclosure(s)

P.S. Please accept my apologies for the late mailing of the new price schedules- we had trouble getting them from the printer.

06--00189

Calidria[®] ASBESTOS

PRICE LIST

Effective: January 2, 1978

HIGH PURITY GRADE

... highly refined asbestos used in paper as a pigment extender, retention aid, and pitch control agent. Also used as a filler and reinforcer in rubber and as a retention aid, fire retardant, and reinforcer in mineral board. Open fiber is an effective oil-pollution control agent and cationic flocculant in sewage treatment.

PELLETS (HPP)

NET PRICES - CENTS PER LB. - F.O.B. SHIPPING POINT - SOLD ONLY IN FULL-PALLET MULTIPLES

SHIPPING POINTS	Carload, 120,000 lb.	40,000 lb. or more	12,000 lb. to 38,000 lb.	2,000 lb. to 10,000 lb.
	52 pallets	20 or more pallets	6 to 19 pallets	1 to 5 pallets
King City, Calif. (plant)	8.3	8.3	10.3	13.5
Finderne, N.J. Hammond, Ind. (warehouses)	-	13.0	15.0	18.0

OPEN FIBER (HPO)

NET PRICES - CENTS PER LB. - F.O.B. SHIPPING POINT - SOLD ONLY IN FULL-PALLET MULTIPLES

SHIPPING POINTS	Carload, 83,200 lb.	27,200 lb. or more	9,600 lb. to 25,600 lb.	1,600 lb. to 8,000 lb.
	52 pallets	17 or more pallets	6 to 16 pallets	1 to 5 pallets
King City, Calif. (plant)	9.0	9.0	11.0	14.0
Atlanta, Ga. Finderne, N.J. Hammond, Ind. (warehouses)	-	15.0	17.0	20.0

* Packages shrink-wrapped at no extra charge. Prices subject to change without notice.

PACKAGING INFORMATION	PELLETS		OPEN FIBER	
	One Package	50 lb.	One Package	40 lb.
	Package Density	40 lb. per cu. ft.	Package Density	20 lb. per cu. ft.
	One Pallet	2,000 lb.	One Pallet	1,600 lb.
	Pallet Density	56 cu. ft. per ton	Pallet Density	114 cu. ft. per ton
	50-ft. Carload	120,000 lb. (60 pallets)	50-ft. Carload	83,200 lb. (52 pallets)
	40-ft. Truckload	40,000 lb. (20 pallets)	40-ft. Truckload	27,200 lb. (17 pallets)

TO ORDER ... OR ASK A TECHNICAL QUESTION - call or write your nearest "Calidria" asbestos office below:

Northeast: P.O. Box 579, Niagara Falls, N.Y. 14302 - Tel.: 716-278-3371

South: 17 Executive Park Drive, Atlanta, Ga. 30329 - Tel.: 404-633-6161

Midwest: P.O. Box 579, Niagara Falls, N.Y. 14302 - Tel.: 716-278-3355

West: 100 Oceangate, Long Beach, Calif. 90802 - Tel.: 213-435-3721

Plant: P.O. Box K, King City, Calif. 93930 - Tel.: 408-385-5961

COMBINED SHIPMENTS - Shipments of one or more pallets of any "Calidria" asbestos product may be combined with one or more pallets of any other "Calidria" product for total quantity price, based on the total number of pallets ordered. Less than pallet quantities may not be combined for total quantity price.

IMPORTANT - Terms are net cash 30 days from invoice date. Prices apply within continental U.S.A. Union Carbide reserves the right to adjust customer's orders to comply with the ordering quantities shown above and to ship from any warehouse.

UNION CARBIDE CORPORATION • MINING AND METALS DIVISION • 270 PARK AVENUE, NEW YORK, N.Y. 10017

**UNION
CARBIDE**

06--00190



A. E. STALEY MANUFACTURING COMPANY 2200 ELDORADO STREET DECATUR, ILLINOIS 62525 TELEPHONE 217/423-4411

August 5, 1978

TO ALL STARAMIC AND HAMACO CUSTOMERS:

In August of each year, we review the cost and pricing of our specialty starch products in an effort to establish a pricing policy for the next fiscal year. Last year, there were no price increases, thus we have been using an October 1, 1976 price schedule.

Due to rising material and labor costs the past two years, we are unable to maintain this price schedule. For various reasons, our costs have increase -- more on some products than others, which is reflected in the selling price.

Effective October 1, 1978, our new price schedule for carload or truckload quantities F.O.B. Decatur, IL will be as follows:

<u>Product</u>	<u>Standard Pack Size</u>	<u>Current Price/Cwt</u>	<u>Price Increase/Cwt</u>	<u>October 1, 1978 Price/Cwt</u>
HAMACO 267	100#	\$25.50	\$1.50	<u>\$27.00</u>
HAMACO 277	50#	\$26.50	\$1.50	<u>\$28.00</u>
HAMACO 297	100#	\$27.50	\$1.50	<u>\$29.00</u>
STARAMIC 211	50#	\$17.75	\$1.00	<u>\$18.75</u>
STARAMIC 329	50#	\$18.75	\$2.00	<u>\$20.75</u>
STARAMIC 330	50#	\$19.75	\$2.00	<u>\$21.75</u>
STARAMIC 620	50#	\$20.75	\$1.50	<u>\$22.25</u>
STARAMIC 747	50#	\$22.75	\$1.25	<u>\$24.00</u>
STARAMIC 105	50#	\$24.50	\$1.00	<u>\$25.50</u>
EXP. PRODUCT 113-103	50#	\$22.75	\$1.25	<u>\$24.00</u>

All pricing is made on a price-date of shipment basis. Truckload shipments are based on 30,000 lb. minimum quantities. Terms continue to be 2% 10 Days, Net 30. Any freight rate advances will be for customer's account.

Thank you.

A. E. Staley Manufacturing Company

mj

06--00191