

**AMERICAN & Standard
RADIATOR & Sanitary**
CORPORATION

GENERAL SALES
DEPARTMENT

April 7, 1950

GSD-40732-KJS

P. O. Box 1226
PITTSBURGH 30, PA

PLAINTIFF'S EXHIBIT

ASI-696

c/c Mr. L. A. Kelly, D.S.M.
New York Sales Office
Mr. H. H. Steck, D.S.M.
Washington Sales Office

Mr. R. N. Downs, Manager,	Baltimore Sales Office
Mr. Lincoln Pierce, Manager,	Boston Sales Office
Mr. W. F. Johnson, Manager	Newark Sales Office
Mr. D. J. Keefe, Manager	New York Sales Office
Mr. W. T. Reed, Manager	Philadelphia Sales Office
Mr. J. D. Rogers, Manager	Richmond Sales Office

All previous prices given you for W-0-351-B Boiler-Burner Units, W-0-351 Boilers, Biltin Taco Tank or Tankless Heaters and Model M Arcoflame Oil Burners for these boilers are withdrawn. Effective with the opening of business April 10, 1950, prices for these products, as shown on the attached sheets, apply.

Regular Wholesalers' Discounts, Terms and Freight Conditions apply.

Yours very truly,

Jos. Salamone
Jos. Salamone, Manager
General Sales Department

April 7, 1950

AMERICAN-STANDARD ARCOFLAME OIL HEATING UNIT

No. W-O-351-B WET BASE ARCOFLAME OIL HEATING UNIT--WATER ONLY
Trade Price with No. 601 Biltin Taco Tankless Type Water Heater

Unit Number Including Model M Burner	Installed Radiation Sq. Ft.	Including Biltin Taco Heater and Steel Combustion Chamber	Gross Output MBH	Size of Nozzle Gal. per Hour	Approx. Shipping Weight
W-O-351-B	420	\$ 274.00	97	1.25	827

Above Trade Price includes:

No. W-O-351 Wet Base Oil Boiler with Flush Jacket.
No. 601 Biltin Taco Tankless Type Heater of 180 gal. capacity.
Draft Stabilizer.
Model M Pedestal Type Oil Burner with No. CA-701 Stack Control.
No. 13 Arcoflame Control Set (Detroit CA-655 Immersion Limit Control, Detroit 411-CH Timed Cycling Thermostat) and nozzle.
High temperature steel Heat Lib-O-Rator combustion chamber.

If No. 704 Biltin Taco Tank Type Heater of 65 gal. capacity is desired instead of No. 601 Biltin Taco Tankless Type Heater, deduct \$8.15 from Trade Price of the above Oil Heating Unit.

Deduct for omission of No. 601 Biltin Taco Tankless Type Water Heater \$20.00 Trade Price

OPTIONAL ARCOFLAME CONTROL SETS

When Arcoflame Control Sets other than No. 13 Set included in Trade Price for the above Oil Heating Unit are desired, the following added charges will be made:

	<u>Add to Trade Price Above</u>
Water Control Set No. 15	\$17.00
Water Control Set No. 16	25.40

IMPORTANT NOTICE: Motors and Controls regularly furnished are for 115 Volt, 60 Cycle A.C.

No. W-0-351 WET BASE OIL BOILER--WATER ONLY
 Arranged for but less Biltin Taco Tank or Tankless Type Water Heater

Boiler Number	Installed Radiation Sq. Ft.	Trade Price with Steel Combustion Chamber	Gross Output MBH	Firing Rate Gal. Per Hour	Approx. Shipping Weight
W-0-351	420	\$ 135.00	97	1.00*	718

(*) This firing rate applies only when a tankless heater is used and the recommended firing rate for the boiler less tankless heater is 1.0 gph. Boiler furnished with Flush Jacket; high temperature steel Heat Lib-O-Rator Combustion Chamber.

No. 601 Biltin Taco Tankless Type Water Heater . . . \$20.00 Trade Price Extra.

No. 704 Biltin Taco Tank Type Water Heater . . . \$11.85 Trade Price Extra.

NOTE:

Model M Arcoflame Oil Burner is recommended for this boiler. If desired, add \$119.00 to Trade Price shown above. Trade Price includes No. 13 Control Set.

If the above Oil Heating Unit or Oil Boiler is ordered LESS Water Heater, it will be necessary to secure a 4-In. I.P.S. plug to close the heater opening in the back section.

When furnished less Arcoflame Oil Burner, it is recommended that boiler be fired at the specified firing rate, and with an oil burner which complies with Commercial Standards CS-75.