

# Firestone

INTEROFFICE

MAY 27, 1968

TO E. T. BURGESS  
POTTSTOWN

FROM W. P. BRAY

REFERRING TO LETTER OF

SUBJECT

Attached is a photocopy of a letter amendment to our vinyl chloride contract. This sets up the freight charge arrangement for Pottstown and Perryville per my earlier exchange of correspondence with you. I assume you will follow through accordingly.

WPB:mk  
Att.

  
W. P. BRAY

RECEIVED

MAY 28 1968

E. I. BURGESS

SI273C

OCC 017438

# The Firestone Tire & Rubber Company

HARVEY S. FIRESTONE - FOUNDER

AKRON, OHIO 44317

May 17, 1968

Mr. Fred K. Quigley, Jr.,  
Director of Marketing  
Dow Chemical Company  
Midland, Michigan 48640

Dear Mr. Quigley:

It is necessary for freight rate purposes that we establish beginning date and state the target quantity of vinyl chloride monomer to be shipped by you to Firestone in the following twelve months.

This is Firestone notice that the beginning date for this purpose shall be July 1, 1968. Quantity to be specified to the railroads shall be 75,000 tons minimum for combined total shipments to Pottstown, Pa., and Perryville, Maryland, during the twelve months ending June 30, 1969.

It is our understanding that during this quantity period the railroads will charge a total rate of \$.65/cwt. for delivery of the monomer from both Freeport and Plaquemine to Pottstown and Perryville for those shipments in 38,000 gallon tank cars. This shall be the rate used by Dow for billing freight to us.

Firestone does not guarantee to Dow the purchase of such a quantity of vinyl monomer. We recognize that, if our actual purchases and delivery schedules to you during the twelve months fall short of 75,000 tons, Dow will be called upon to reimburse the rail carriers the difference between \$.65/cwt. and that rate which is applicable to the total quantity we actually ordered for shipment in the period. In that event Firestone will reimburse Dow for the additional freight charges you are obligated to pay for that reason.

It is also our understanding Dow may not have sufficient 38,000 gallon cars available by July 1, 1968 and some shipments may be in smaller cars. However, Dow shall bill Firestone freight only as though all shipments were in the 38,000 gallon size. Also, any freight adjustment for which we would be obligated to reimburse Dow due to total volume less than 75,000 tons shall be figured as though the entire quantity actually shipped during the period was in 38,000 gallon cars. It shall be the responsibility of Dow to supply all tank cars.

**Firestone**

Your Symbol  
of Quality  
and Service

OCC 017439

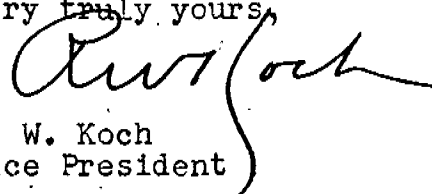
To: Mr. Quigley, Jr.

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5/17/68

Will you please show your agreement to this by signing below and returning to me the original of this letter. This fully executed letter shall then be an amendment to the January 11, 1966 contract between our companies for Firestone purchase of Dow vinyl chloride monomer.

Very truly yours,

  
R. W. Koch  
Vice President

ACCEPTED:

THE DOW CHEMICAL COMPANY

By J. M. Gower

Date 5/23/68

RECEIVED

MAY 28 1968

E. T. BURGESS

OCC 017440