

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTINCT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH		YEAR		PAGE NO.	
					DEC.		1968			
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
04 1040 225 AROCLOR DIST 1221										
56 12 J	700107	STANDARD PROD CLEVEL O							50	18
59 27 G	701494	STANFORD UNIV CALIF							50	18
51 16 A	715178	SUN CHEM CORP E RUTHERF	5				1,040	211	5,200	1,011
57 17 A	721190	SWIFT & CO CHI ILLINOIS							520	100
57 17 J	721198	SWIFT & CO ST PAUL					1,040	210	520	100
57 17 A	721204	SWIFT & CO S ST PAUL M	1							
57 17 A	721330	SWIFT & CO	2				1,040	210	520	100
57 15 A	721445	SWIFT & CO CLEVE OHIO					520	105		
57 17 A	721445	SWIFT & CO CLEVE OHIO	2				520	105	520	100
57 17 A	721499	SWIFT & CO ADH HARVEY LA	2							
57 17 A	721518	SWIFT & CO ST CLR CTY IL	3		520	105	2,080	420	1,040	205
57 17 J	721519	SWIFT & CO.							520	100
57 17 A	721546	SWIFT AND CO HOUSTON TX							520	100
58 25 A	730481	TEXAS SOLVENTS HOUSTON					50	18	477-	92-
51 19 A	748631	UNION CAR UC PLASTICS	20						12,010	2,313
06 09 G	755035	U S GOVT					50	18		
57 05 A	791530	WESTERN SOLVENTS& CHEM	10						5,200	876
51 16 G	808622	WOFURN CHEM N J					50	18		
06 21 J	827205	CLAIM ACCOUNT								16
06 21 J	829999								10	
POTENTIAL	128	PRODUCT GRADE TOTAL			3,170	615	40,690	7,504	90,333	16,169
* 04 1040 230 AROCLOR DIST-1232										
51 10 G	007394	AIRCO CH & PLAST ELKTON					8,250	1,609		
52 10 G	007394	AIRCO CH & PLAST ELKTON			2,200	429	2,200	429		
53 21 A	007394	AIRCO CH & PLAST ELKTON	12				2,200	429	12,100	2,336
56 12 A	007421	AIRCO CHEM CLEVELAND	40				39,600	6,039	39,960	6,094
56 06 A	011919	ALLEGANY SOLVENTS			2,200	392	1,772	146	1,100	212
51 14 J	016615	AMERICAN ADHESIVE MFG							200-	
51 14 A	023266	AMERICAN MINERAL SPIRITS	30		2,200	371	35,050	5,931	28,000	4,633
53 01 G	023268	AMERICAN MINERAL SPIRITS						41-		
53 21 A	023268	AMERICAN MINERAL SPIRITS	42				19,250	3,245	27,500	4,637
50 03 A	023270	AMERICAN MINERAL SPIRITS	13				7,150	1,248	10,400	1,738
56 09 A	030579	AMSCO SOLVENTS & CHEM	1		50	17	100	34		
51 14 A	069615	BELRAY CO INC					550	98	550	111
59 28 G	071740	BENSON CHEMICAL CORP					22,000	3,905		

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